

Danaher Corporation
Summary of Operating Profit Margin Changes
Three Months Ended December 31, 2007 and 2006

	Segments				
	Total Company- Continuing Operations	Professional Instrumentation	Medical Technologies	Industrial Technologies	Tools & Components
Three Months and Year Ended December 31, 2006 Operating Profit Margins	16.80%	22.30%	14.60%	16.30%	14.70%
Impact of operating profit margins on businesses acquired including in-process research and development charge, and additional costs associated with acquisition-related inventory and deferred revenue	(2.60)	(6.90)	(1.20)	(0.20)	-
Impact of plant fire	(0.10)	-	-	-	(0.75)
Impact of 2006 exit costs for existing product line	-	-	-	-	0.65
Impact of 2007 downsizing of business in response to regulatory changes	-	-	-	-	(0.65)
Other operating margin changes	0.70	0.60	1.90	0.20	(2.15)
Three Months Ended December 31, 2007 Operating Profit Margins	14.80%	16.00%	15.30%	16.30%	11.80%

	Segments				
	Total Company- Continuing Operations	Professional Instrumentation	Medical Technologies	Industrial Technologies	Tools & Components
Year Ended December 31, 2006 Operating Profit Margins	15.90%	21.50%	11.80%	15.70%	14.40%
Impact of operating profit margins on businesses acquired including in-process research and development charge, and additional costs associated with acquisition-related inventory and deferred revenue	(0.90)	(2.60)	(0.40)	(0.10)	-
Impact of plant fire	-	-	-	-	(0.20)
Impact of 2006 exit costs for existing product line	-	-	-	-	0.30
Impact of 2007 downsizing of business in response to regulatory changes	(0.10)	-	-	-	(0.85)
2006 impairment charge on Medical Technologies joint venture	0.05	-	0.20	-	-
Impact of gains on sale of real estate	-	(0.05)	-	0.05	(0.05)
Impact of 2006 gains on collections of previously written off receivables	(0.05)	(0.10)	-	-	-
Gain arising from indemnity award related to Accu-Sort litigation	0.10	-	-	0.40	-
Gain on sale of securities acquired in connection with an unsuccessful acquisition target	(0.15)	-	-	-	-
Additional costs associated with acquisition-related inventory - 2006 acquisitions	0.10	-	0.50	-	-
Other operating margin changes	0.85	1.35	1.00	0.85	(0.50)
Year Ended December 31, 2007 Operating Profit Margins	15.80%	20.10%	13.10%	16.90%	13.10%