

Pitney Bowes Fast Facts

Pitney Bowes is a global technology leader whose products, services and solutions deliver value for customers in the mailstream and beyond. We drive shareholder value through market leadership, strong free cash flow and a consistent dividend.

Our company continues to grow and evolve. But we also remain true to our 88-year heritage: a foundation built on a passion for invention, a belief in the power of diversity and a deep-rooted commitment to corporate responsibility, financial accountability and community. It is through these commitments that we will continue to deliver shareholder, customer and employee value.

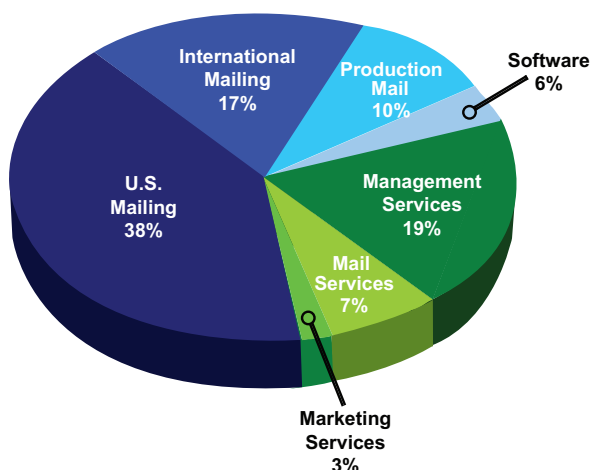
World Headquarters:
1 Elmcroft Rd
Stamford, Ct. 06926-0700
203-356-5000

Company History:	
Founded:	1920
Founders:	Arthur Pitney and Walter Bowes
NYSE Stock Symbol:	PBI – listed since 1950
S&P 500	Member since 1957
Company Overview:	
Employees	35,000
Business Locations	130 Countries
Market	Global Mailstream
Business	Mail and Document Management Solutions and Services
Company Leadership:	
Chairman, President & CEO	Murray D. Martin
Executive VP & CFO	Michael Monahan
Reporting Segments:	
Mailstream Solutions	U.S. Mailing International Mailing Production Mail Software
Mailstream Services	Management Services Mail Services Marketing Services

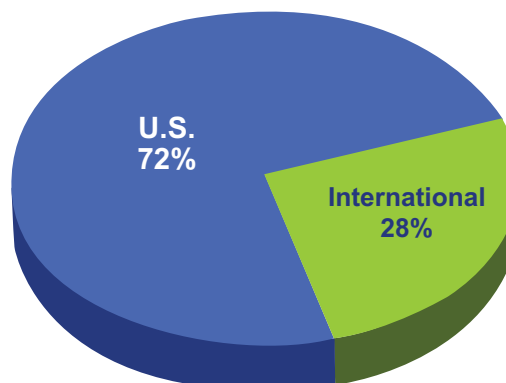
Financial Overview:

	Q3 2009 YTD	Full Year 2008	Full Year 2007
Revenue (\$ billions)	\$4.1	\$6.3	\$6.1
Assets (\$ billions)	\$8.5	\$8.8	\$9.4
Free Cash Flow (\$ millions)	\$666	\$888	\$924
Adjusted EPS	\$1.64	\$2.78	\$2.72
GAAP EPS (continuing operations)	\$1.54	\$2.13	\$1.63
Dividends	\$1.08	\$1.40	\$1.32
Adjusted EBIT Margin	16.9%	19.1%	19.3%
SG&A as a % of Revenue	32.0%	30.3%	30.8%
Shares Outstanding (average diluted)	207,198,120	209,699,471	221,219,746

2008 Revenue by Business Segment

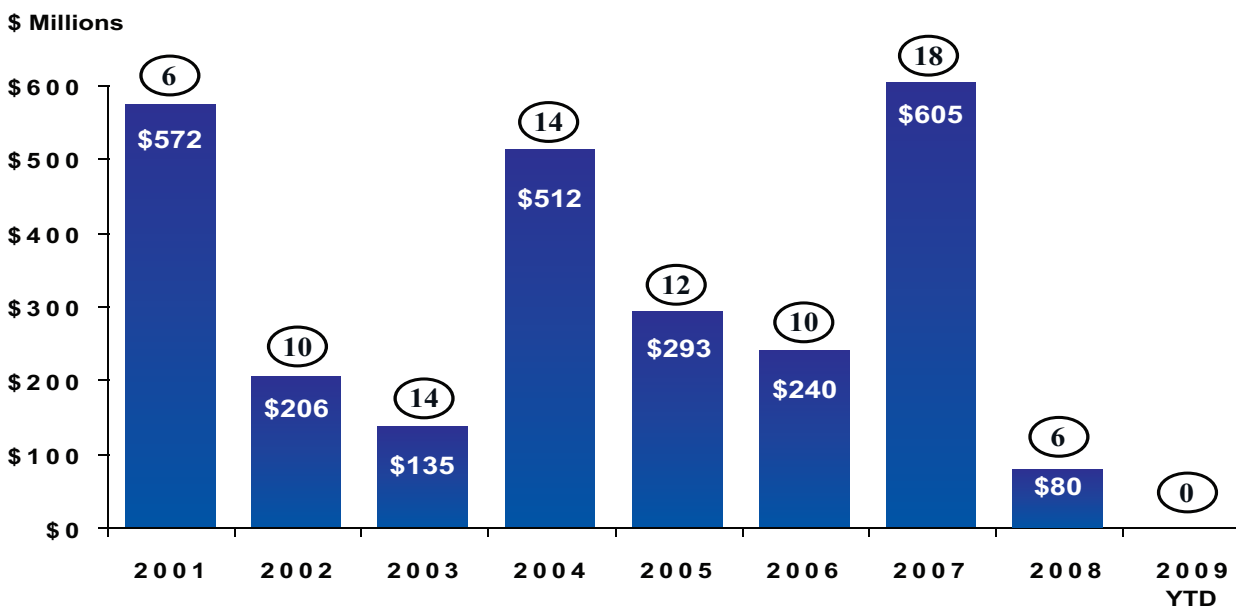


2008 Revenue by Geography



\$2.6 billion in Acquisitions since 2001

90 = Number of Acquisitions



\$2.6 Billion spent on 90 Acquisitions since 2001

Key Acquisitions

- ▶ 2007: [MapInfo](#), Troy, NY; provides location intelligence solutions.
- ▶ 2005: [Imagitas](#), Waltham, MA; provides marketing services that use the mail to help companies connect with hard to reach consumers.
- ▶ 2004: [International Mail Express \(IMEX\)](#), NY; consolidates letters and flat-sized mail headed to international addresses.
- ▶ 2004: [Group 1 Software Inc.](#), Lanham, MD; provides software that enhances mailing efficiency, data quality and customer communications.
- ▶ 2002: [PSI Group, Inc.](#), Omaha, NE; provides pre-sort mail services.

Recent Awards and Recognition:

Pitney Bowes is consistently recognized in the areas of leadership and achievement; technology and innovation; environmental, health and safety; and diversity. For example: The Institute for Health and Productivity Management honored Pitney Bowes with their first ever Leadership Award, recognizing the company for its groundbreaking leadership in value-based health benefits; Pitney Bowes has ranked among *Software Magazine's* "Software 500" for two consecutive years; *Black Enterprise Magazine* has listed Pitney Bowes as one of the 40 Best Companies for diversity; and Pitney Bowes received its ninth WasteWise award from the U.S. Environmental Protection Agency, recognizing the company's significant accomplishments in recycling and solid waste reduction at its U.S. facilities

For a full list of awards and recognition visit [Awards and Recognition](#) in the Our Company section of Pitney Bowes.