

INVESTOR FACTSHEET

NYSE: RTN

Company Profile

A global leader in technology-driven solutions



Raytheon is a technology leader specializing in defense, homeland security and other government markets throughout the world.

Our company vision is to be the most admired defense and aerospace systems supplier through world-class people and technology. Raytheon employs 72,000 people worldwide.

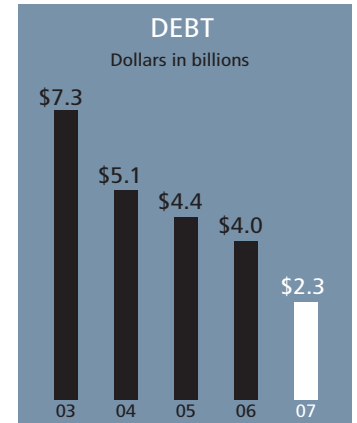
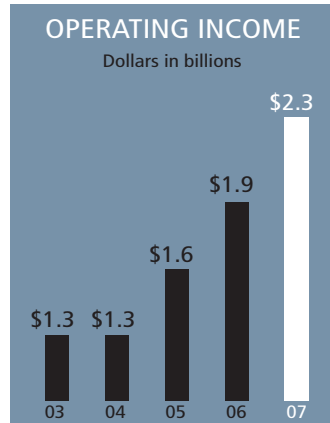
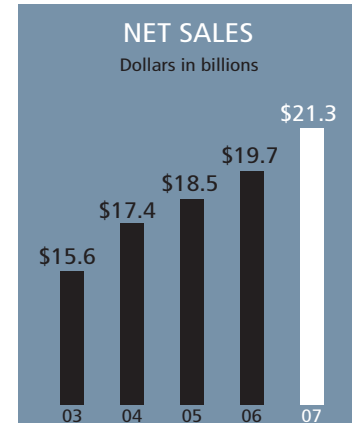
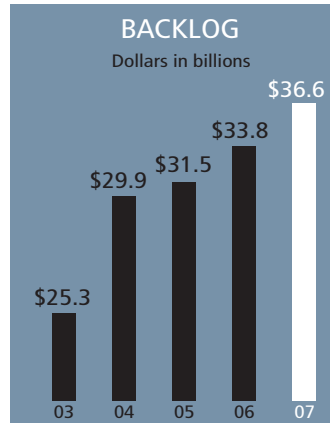
Key Attributes

Providing customer solutions, delivering shareholder value

- Performance Focus**
 Based on a culture of clear standards and results
- Technology Leadership**
 Focus on technological expertise in core markets and expanding into adjacent markets
- Market Position**
 Broad portfolio meets the current and future needs of our customers
- Mission Support**
 Providing life-cycle product support
- Mission Systems Integration**
 Domain knowledge allows us to integrate multiple systems to deliver a unique solution
- Speed and Agility**
 Providing “real-time” solutions to our customers
- Customer Focus**
 Premier partners for our customers.
 Relationships based on reliability and performance

Financial Highlights

Using technology leadership to drive growth



Years ended December 31,	2005	2006	2007
Dollars in millions, except per share amounts			
Net Income	\$871	\$1,283	\$2,578
Diluted EPS from Continuing Operations (adjusted in 2007)	1.98	2.63	3.31 ¹
Operating Cash Flow from Continuing Operations	2,352	2,477	1,249
Dividends Declared per Share	0.88	0.96	1.02
Debt to Capital	29.3%	26.3%	15.3%

¹ Excludes \$0.49 earnings per diluted share tax-related benefit as described on page 39 of our 2007 Form 10-K filed with the SEC. 2007 diluted EPS from continuing operations was \$3.80. Adjusted 2007 diluted EPS from continuing operations is not a measure of financial performance under GAAP.

Raytheon Businesses

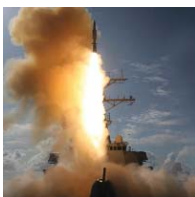
Raytheon's six businesses are the link between core capabilities and delivering world-class products, systems and support for customers and partners:



Integrated Defense Systems (IDS), headquartered in Tewksbury, Mass., is a leader in Mission Systems Integration, providing integrated air defense, maritime and joint battlespace solutions. Some key programs within IDS's portfolio include: Australian Air Warfare Destroyer (AWD), Joint Land-Attack Cruise Missile Defense Elevated Netted Sensor System (JLENS), Patriot Air defense System, Terminal High Altitude Area Defense (THAAD), and Zumwalt destroyer program.



Intelligence and Information Systems (IIS), headquartered in Garland, Texas, is a provider of systems, subsystems and software engineering services for national and tactical intelligence systems, as well as for homeland security and IT solutions. Some key programs within IIS's portfolio include: e-Borders, Global Positioning System Control Segment (GPS-OCX), and Integrated Ground Architecture (IGA).



Missile Systems (MS), headquartered in Tucson, Ariz., designs, develops and produces missile systems for critical requirements, including air-to-air, strike, naval weapons systems, land combat missiles, guided projectiles, exoatmospheric kill vehicles, directed energy weapons and advanced programs. Some key programs within MS's portfolio include: Advanced Medium-Range Air-to-Air Missile (AMRAAM), Phalanx, Standard Missile-3 (SM-3), and Tomahawk.



Network Centric Systems (NCS), headquartered in McKinney, Texas, develops net-centric mission solutions for network sensors, command and control, communications and air traffic management, and homeland security. Some key programs within NCS's portfolio include: Future Combat Systems (FCS), Integrated Target Acquisition Systems (ITAS), and Navy Multiband Terminal (NMT).



Space and Airborne Systems (SAS), headquartered in El Segundo, Calif., is a supplier of integrated sensing solutions for advanced applications in aviation and a global leader in space sensors. Some key programs within SAS's portfolio include: Active Electronically Scanned Array (AESA) radar, Advanced Targeting Forward-Looking Infrared pod (ATFLIR), and Common Sensor Payload.



Technical Services (TS), headquartered in Reston, Va., provides technical, scientific and professional services for defense, federal and commercial customers worldwide. TS specializes in Mission Support, counter-proliferation and counter-terrorism, base and range operations, and customized engineering services. Some key programs within TS's portfolio include: Anti-Terrorism Force Protection (ATFP), Zheleznogorsk Plutonium Production Elimination Program (ZPPEP), and Warfighter FOCUS.

Raytheon Core Markets

Raytheon's domain knowledge and technological leadership have created expanding opportunities in four core defense markets:

- **Sensing:** technologies that acquire data and deliver actionable information needed for effective battlespace decisions. Raytheon Sensing technologies span the full electromagnetic spectrum, including electro-optical, radio frequency, hyperspectral, acoustic and ultraviolet systems.
- **Effects:** technologies that achieve specific military actions or outcomes, from striking targets or disabling hostile information systems to using directed energy in urban warfare. Raytheon solutions span the range of current and next-generation effects, supported by advanced capabilities in areas ranging from airframes, guidance and navigation systems to high-resolution sensors and targeting systems.
- **C3I (Command, Control, Communication and Intelligence):** integrated systems that provide integrated real-time support to decision-makers on and off the battlefield, transforming raw data into actionable intelligence. Raytheon's leadership in C3I encompasses strategic and tactical systems covering ground, sea, air and space operations — all built on advanced network architecture and global combat experience.
- **Mission Support:** total life-cycle solutions that deliver NoDoubt™ performance, no matter the mission, no matter the platform. Successful missions often require complex technologies to be deployed in extraordinarily demanding circumstances. Raytheon Mission Support spans them all with systems and solutions to ensure flawless performance.

Net Sales (in millions)	2005	2006	2007
Integrated Defense Systems	\$3,807	\$4,220	\$4,695
Intelligence and Information Systems	2,509	2,560	2,742
Missile Systems	4,124	4,503	4,993
Network Centric Systems	3,205	3,561	4,164
Space and Airborne Systems	4,175	4,319	4,288
Technical Services	2,066	2,153	2,174
Corporate and Eliminations	(1,395)	(1,609)	(1,755)
Total	\$18,491	\$19,707	\$21,301

Operating Margin	2005	2006	2007
Integrated Defense Systems	14.4%	16.4%	17.6%
Intelligence and Information Systems	9.1	9.1	9.0
Missile Systems	10.5	10.6	10.8
Network Centric Systems	10.4	10.6	12.2
Space and Airborne Systems	14.5	14.0	13.1
Technical Services	7.4	7.1	6.4
Total*	11.2%	11.7%	12.1%

*Includes corporate and eliminations; excludes FAS/CAS Pension adjustment

Contact information:

Marc Kaplan, Vice President
Investor Relations
781.522.5141

Jim Singer, Director
Investor Relations
781.522.5136

Raytheon Investor Relations
877.786.7070
invest@raytheon.com

Raytheon

Customer Success Is Our Mission