



# INVESTOR FACT SHEET

2ND QUARTER FISCAL 08 - UPDATED OCTOBER 2007

## ABOUT SYMANTEC

Symantec is a global leader in infrastructure software, enabling businesses and consumers to have confidence in a connected world. The company helps customers protect their infrastructure, information, and interactions by delivering software and services that address risks to security, availability, compliance, and performance. Headquartered in Cupertino, Calif., Symantec has operations in 40 countries. More information is available at [www.symantec.com](http://www.symantec.com).

### COMPANY INFORMATION

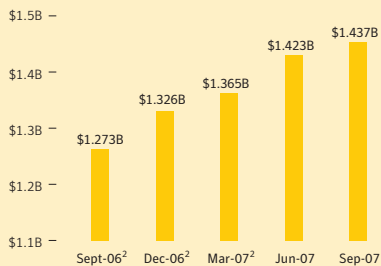
**Traded:** NASDAQ  
**Symbol:** SYMC  
**Headquarters:** Cupertino, CA  
**Founded:** 1982  
**IPO:** June 23, 1989  
**Number of Employees (9/28/07):** 18,059

### FUNDAMENTALS

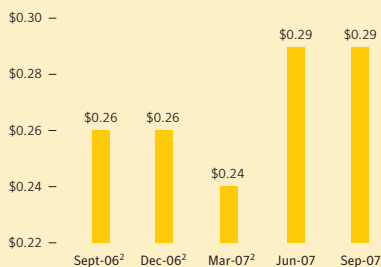
**52-week Price Range:** .....\$16.20-\$21.90  
**Shares Outstanding (diluted):** .....893M  
**Avg. Daily Trading Volume (9/28/07):** .....14.7M  
**Market Capitalization: (9/28/07):** .....\$17.6B  
**Fiscal Year End:** ..... March 31

### QUARTERLY HIGHLIGHTS

#### Non-GAAP Quarterly Revenue<sup>1</sup>



#### Non-GAAP Quarterly EPS<sup>1</sup>



## FINANCIAL METRICS

	FY2006	FY2007 <sup>2</sup>	Quarter Ended 9/28/07
Non-GAAP Revenues <sup>1</sup>	\$5.004B	\$5.253B	\$1.437B
Non-GAAP Net Income <sup>1</sup>	\$1.14B	\$992M	\$263M
Non-GAAP Earnings Per Share <sup>1</sup>	\$1.00	\$1.01	\$0.29

## BUSINESS DESCRIPTIONS

**Consumer Products.** Our Consumer segment focuses on delivering our Internet security, PC tuneup, and backup products to individual users and home offices. Key products include Norton 360 and Norton Internet Security.

**Security and Data Management.** Our Security and Data Management segment focuses on providing large to small and medium-sized businesses with solutions for compliance and security management, endpoint security, messaging management, and data protection management software solutions that allow our customers to secure and backup their laptops, PCs, mobile devices and servers.

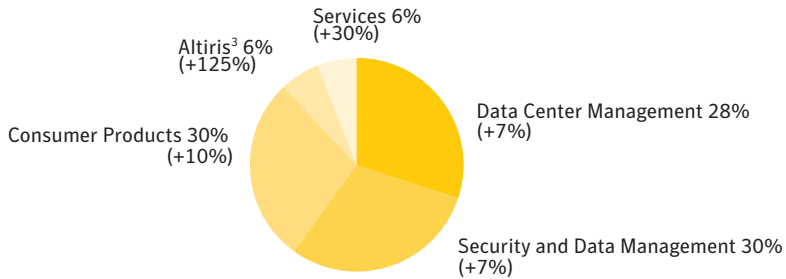
**Data Center Management.** Our Data Center Management segment focuses on providing enterprise customers with storage and server management, data protection, and application performance management solutions across heterogeneous storage and server platforms. Key products include NetBackup and the Storage and Server Foundation suite of products.

**Services.** Our Services segment consists of consultants with extensive technical knowledge, business expertise, and global insight across multi-vendor environments who assist organizations in managing IT risk on an ongoing basis. Key offerings address all areas of IT risk – security, availability, performance, and compliance.

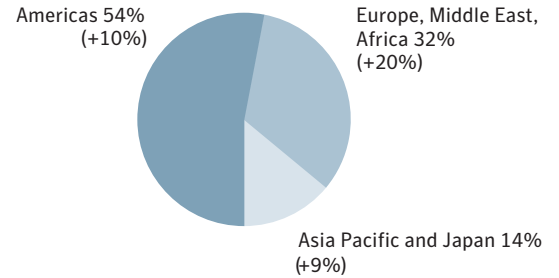
**Altiris.** On April 6, 2007, we completed our acquisition of Altiris, Inc., a leading provider of IT management software that enables businesses to easily manage and service network-based endpoints. Altiris enables us to help customers better manage and enforce security policies at the endpoint, identify and protect against threats, and repair and service assets.

## REVENUE MIX – Q2 FY2008

Non-GAAP Revenue Mix by Segment<sup>1, 2</sup> (year-over-year growth)



Non-GAAP Revenue Mix by Region<sup>1, 2</sup> (year-over-year growth)



## WHY SYMANTEC?

- Global leader in security software and data protection
- Global consumer franchise - installed base > 50 million users
- Enterprise customers include 99% of the Fortune 1000
- #1 in security, policy compliance, backup and storage
- Strong brand equity
- Diversified and predictable revenue streams
- Broad product portfolio across multiple segments and geographies
- Significant global expansion opportunities
- Substantial cash flow from operating activities
- Strong balance sheet and financial flexibility
- Solid track record of share repurchases

<sup>1</sup>The information presented in this Fact Sheet includes selected non-GAAP financial information. To see the most directly comparable GAAP financial measures together with the reconciliation, go to: [www.symantec.com/invest](http://www.symantec.com/invest)

<sup>2</sup>Symantec adopted Staff Accounting Bulletin no. 108, "Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements," or SAB108 during the March 2007 quarter. As such, our results for the fiscal 2007 quarters include the adoption of SAB 108.

<sup>3</sup>Altiris was acquired on April 6, 2007. As a result, the June and September 2007 quarters include the Altiris products combined with the Ghost, pcAnywhere, and LiveState Delivery products.

### DIRECT INQUIRIES TO:

Symantec Investor Relations

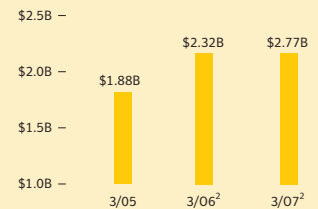
Phone (408) 517-8324 | Fax (408) 517-7793 | email: [investor-relations@symantec.com](mailto:investor-relations@symantec.com)

Web: [www.symantec.com/invest](http://www.symantec.com/invest)

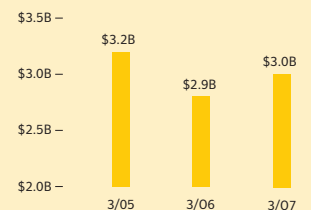


## ANNUAL BALANCE SHEET AND CASH FLOW HIGHLIGHTS

Non-GAAP Deferred Revenue<sup>1</sup>



Cash Balance



Cash Flow from Operating Activities

