

# Adept Technology, Inc. Fact Sheet

www.adept.com

# Fact Sheet: May 10, 2006

## **About Adept**

Adept Technology is the leading provider of intelligent vision-guided robotics and global robotics services that provide unmatched performance and economic value throughout the production lifecycle, enabling customers to achieve precision, quality and productivity in their assembly, handling and packaging processes.

Adept intelligent automation product lines include industrial robots, configurable linear modules, machine controllers for robot mechanisms and other flexible automation equipment, machine vision, and systems and applications software. Served global markets include automotive, consumer electronics, consumer goods, food, industrial tooling, medical devices, and pharmaceutical. Founded in 1983, Adept Technology is the largest U.S.-based manufacturer of industrial robots. More information is available at www.adept.com.

#### **Recent Press Releases**

May 2, 2006

Adept Elects New Director

#### April 25, 2006

 Adept Robotics Selected for Insulet's "OmniPod<sup>TM</sup>" Diabetes Management System

# March 28, 2006

 Adept Introduces AdeptSight™ Guidance for Material Handling & Assembly Robots

#### March 15, 2006

• Adept releases new Adept Viper s1300

#### February 23, 2006

 Adept Introduces Adept Desktop<sup>™</sup> 4.0 PC-Based Productivity Tools

#### February 7, 2006

 Adept Partners with MMI Holdings Ltd to get Design Win From Major Japanese Disk Drive Manufacturer

## February 1, 2006

 Adept Board of Directors Elects Mike Kelly as Chairman

#### January 31, 2006

Adept Receives Order for 1,000<sup>th</sup> MotionBlox<sup>™</sup>

#### December 7, 2005

 Adept Chosen by Becton Dickinson as Key Robotic Supplier in Ground-Breaking Diagnostic Platform

## **Adept Growth and Market Drivers**

## **Intelligent Robotics for the Global Economy**

Adept has the largest global installed base of vision-guided robots. Adept's robotics products and services are the solutions of choice for many industry-leading corporations. More than 20,000 non-captive robots, built specifically with Adept's customers in mind, and more than 30,000 Adept controlled robots are installed worldwide.

## **Worldwide Sales & Support**

Adept markets, sells and services a full range of multi-axis robotic devices worldwide. Adept utilizes a direct sales and service force through field service offices; selling to more than 300 system integrators and OEM's to reach over 3000 customers. Adept is a partner for the full lifecycle of its product, and uniquely offers remanufacturing, consulting and 24/7 customer support services.

#### **Precise Vision-Guided Automation**

Adept, a pioneer in intelligent motion and vision-based robotics systems, uses innovative technology to deliver industry-leading products and services to the market. Utilizing patented motion and vision products, such as  $HexSight^{\otimes}$ ,  $iSight^{TM}$ , and  $sSight^{TM}$  software technology, Adept has revolutionized automation capability.

## **First Intelligent Robotics**

The advanced Adept Cobra<sup>™</sup>, Viper<sup>™</sup>, and Python<sup>™</sup> products bring fully integrated intelligence into the robotic system. Adept's solutions uniquely deliver both speed and precision at the same time, offering customers increased productivity, faster product time to market and increased revenues.

# **Market Drivers**

Adept's robotics solutions are targeted at companies that require precision, quality and productivity in their assembly, handling and packaging processes. Through sales to companies and systems integrators, Adept offers a true onestop shop for automation products and services in several industries — including automotive, consumer electronics, consumer goods, food, industrial tooling, medical devices, and pharmaceutical.

## Shareholder Information (as of May 10, 2006)

Fiscal year end:

Share price on 5/10/06:

52 week range:

Weighted shares outstanding:

Market capitalization:

Average daily volume:

June 30th

\$13.73

\$6.83-\$23.00

6.8 million

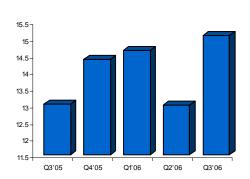
\$93 million

11,038

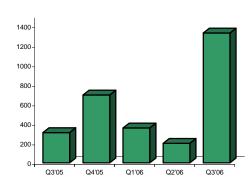
This document contains certain forward-looking statements that involve a number of risks and uncertainties that could cause actual results to differ materially from the statements made. These factors include, but are not limited to, the risks associated with Adept's dependence on the continued growth of the intelligent automation market and the acceptance of products by individual customers and by the marketplace. For a discussion of these and additional risks relating to Adept, see Adept's annual report on Form 10-K for the fiscal year ended June 30, 2005 and Adept's quarterly report on Form 10-Q for the quarter ended December 31, 2005, including Management's Discussion and Analysis of Financial Condition and Results of Operations contained therein.



**Quarterly Sales** (in millions)



# **Quarterly Operating Income** (in thousands)



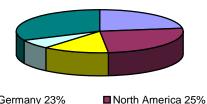
## Financial Highlights (\$ in thousands except per share information)

	Q3 FY05	Q3 FY06	
Product bookings	\$ 12,648	\$ 14,146	
Net revenues	13,025	15,074	
Gross Margin	7,061	7,123	
Net income (loss)	292	1,297	
Diluted net income per share	0.05	0.18	

	YE FY05	Q3 FY06	
Cash & ST Investments	\$ 5,334	\$ 2,146	
Current Assets	27,361	28,969	
Current Liabilities	14,266	11,117	
Total Assets	32,209	34,438	
Shareholders Equity	\$17,701	\$23,105	

Note: See Adept press release 2/2/06 for notes to financial statements and further information.

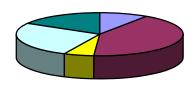
#### Q3'05 Product Revenue By Region





- Rest of World 7%
- Other European 32%

## Q3'06 Product Revenue By Region



- ■Germany 9%
- North America 42% ☐ France 6% □ Rest of World 26%
- Other Europpean 17%

# **Trended Financials**

Q3	Q4	Q1	Q2	Q3
FY05	FY05	FY05	FY05	FY06
2.5	1.9	1.9	1.9	2.6
1.5	1.2	1.2	1.2	1.6
3,364	5,334	3,754	2,923	2,146
	FY05 2.5 1.5	FY05 FY05  2.5 1.9 1.5 1.2	FY05         FY05         FY05           2.5         1.9         1.9           1.5         1.2         1.2	FY05         FY05         FY05         FY05           2.5         1.9         1.9         1.9           1.5         1.2         1.2         1.2

<sup>\*</sup>Current ratio (current assets / current liabilities) - it expresses the relationship of current assets to current liabilities. It is widely used as a broad indicator of a company's liquidity and short-term debt-paying ability.

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Robert Bucher, Chairman and Chief **Executive Officer** 

<sup>\*\*</sup>Quick ratio (cash+marketable securities+receivables / current liabilities) - it is designed to overcome C.R.'s problem by measuring short-term liquidity. That is, it measures the relationship of the more liquid current assets to current liabilities.