









# CSX FLASH QUARTERLY FINANCIAL REPORT

**FOURTH QUARTER 2006** 



## **CSX Announces Strong Fourth-Quarter and Full-Year Results**

## **Surface Transportation Highlights:**

- Record fourth quarter revenues and operating income
- Strong pricing environment and improved customer service
- Full-year operating ratio below 80%

**Jacksonville, Florida (Jan. 22, 2007)** – CSX Corporation [NYSE: CSX] today reported fourth quarter 2006 earnings of \$347 million, or 75 cents per share. Earnings in the quarter included an 18 cent per-share benefit from: Hurricane Katrina insurance recoveries, a gain on Conrail property included in other income, and the resolution of certain tax matters. Excluding these items, earnings were 57 cents per share, up 10 percent from the same quarter of 2005. (See table below for reconciliation of quarter and full year items to reported numbers.)

"Strong pricing and reliable customer service delivered record fourth quarter financial results in our Surface Transportation businesses," said Michael Ward, chairman and CEO of CSX Corporation. "In 2006, we achieved a full-year operating ratio below 80% for the first time in nearly a decade and made break-out improvements in our railroad operations."

The Company's Surface Transportation businesses posted record fourth quarter revenues of \$2.4 billion, an 8 percent increase from the fourth quarter of 2005. The increase was driven by strength in pricing, a growing agricultural market, export demand for coal and continued growth in imports that offset softness in the housing and automotive sectors. Yields increased over 8 percent, with improvements across nearly all markets.

These factors, combined with better operations, resulted in record fourth quarter Surface Transportation operating income of \$505 million, including \$27 million from insurance recoveries. Excluding the insurance recoveries, operating income was \$478 million, a 15 percent increase from the fourth quarter of 2005.

For the full-year, CSX reported earnings per share from continuing operations of \$2.82, including the insurance recoveries, the gain on Conrail property and income tax benefits. On a comparable basis, full-year earnings per share were \$2.22, a 31% improvement over prior year's comparable results.

Surface Transportation full-year operating income was \$2.1 billion on revenues of \$9.6 billion. Excluding gains from insurance recoveries, operating income was \$1.96 billion, a 26 percent improvement over prior year.

"These results helped to drive significant value for our shareholders with the company's stock price increasing 36% for 2006. In addition, we delivered further value in the year by increasing dividends 54% and by repurchasing \$465 million of our stock," said Ward. "In 2007, we expect demand to be strong and our operations to be stronger, and we remain confident in our previous guidance of double-digit growth in operating income, earnings and free cash flow."

## **Table of Contents**

Consolidated Financial Statements	p.3
Surface Transportation Information	p.7
Other Information	

The accompanying unaudited financial information should be read in conjunction with the company's most recent Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and any Current Reports on Form 8-K.

### CSX CORPORATION 500 Water Street 15th Floor, C900 Jacksonville, FL

32202 http://www.csx.com

### CONTACT:

INVESTOR RELATIONS David Baggs (904) 359-4812

MEDIA Garrick Francis (904) 359-1708



### **GAAP RECONCILIATION**

(Dollars in millions, except per share amounts)

CSX reports its financial results in accordance with generally accepted accounting principles ("GAAP"). However, management believes that certain non-GAAP financial measures used to manage the company's business that fall within the meaning of Regulation G (Disclosure of Non-GAAP Financial Measures) by the Securities and Exchange Commission may provide users of the financial information with additional meaningful comparisons to prior reported results.

	Fourth (	Quarter	Full	Year
	2006	2005	2006	2005
Surface Transportation Operating Income	\$ 505	\$ 415	\$ 2,126	\$ 1,549
Less Gain on Insurance Recoveries	(27)	<u>-</u>	(168)	
Comparable Surface Transportation Operating Income	\$ 478	\$ 415	\$ 1,958	\$ 1,549
Earnings Per Share (from continuing operations)	\$ 0.75	\$ 0.52	\$ 2.82	\$ 1.59
Less Gain on Insurance Recoveries After Tax	(0.04)	-	(0.22)	-
Less Gain on Conrail Property After Tax	(0.06)	-	(0.06)	-
Less Income Tax Benefits	(0.08)	-	(0.32)	(0.16)
Plus Debt Repurchase Expense After Tax				0.27
Comparable Earnings Per Share (from continuing operations)	\$ 0.57	\$ 0.52	\$ 2.22	\$ 1.70

CSX Corporation, based in Jacksonville, Fla., is a leading transportation company providing rail, intermodal and rail-to-truck transload services. The company's transportation network spans approximately 21,000 miles with service to 23 eastern states and the District of Columbia, and connects to more than 70 ocean, river and lake ports.

This earnings announcement, as well as a package of detailed financial information, is contained in the CSX Flash report available on the company's Web site at <a href="https://www.csx.com">www.csx.com</a> and on Form 8-K with the Securities and Exchange Commission (SEC).

CSX executives will conduct a quarterly earnings conference call with the investment community on Jan. 23, 2007 at 11 a.m. ET. Investors, media and the public may listen to the conference call by dialing 888-327-6279 (888-EARN-CSX) and asking for the CSX earnings call. (Callers outside the U.S., dial 773-756-0199). Participants should dial in 10 minutes prior to the call.

A webcast of the live conference call will be available at <a href="www.csx.com">www.csx.com</a> in the Investors section. Following the earnings call, an internet replay of the presentation will be available. In addition, the replay will be available for download to a portable audio player or computer as an MP3 - or podcast - file. Both the replay and MP3 file can be found at <a href="www.csx.com">www.csx.com</a> in the Investors section and will be archived on the site for at least 30 days following the call for those unable to listen in real time.

###

This press release and other statements by the company contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act with respect to, among other items: projections and estimates of earnings, revenues, cost-savings, expenses, or other financial items; statements of management's plans, strategies and objectives for future operation, and management's expectations as to future performance and operations and the time by which objectives will be achieved; statements concerning proposed new products and services; and statements regarding future economic, industry or market conditions or performance. Forward-looking statements are typically identified by words or phrases such as "believe," "expect," "anticipate," "project," and similar expressions. Forward-looking statements speak only as of the date they are made, and the company undertakes no obligation to update or revise any forward-looking statement. If the company does update any forward-looking statement, no inference should be drawn that the company will make additional updates with respect to that statement or any other forward-looking statements.

Forward-looking statements are subject to a number of risks and uncertainties, and actual performance or results could differ materially from that anticipated by these forward-looking statements. Factors that may cause actual results to differ materially from those contemplated by these forward-looking statements include, among others: (i) the company's success in implementing its financial and operational initiatives, (ii) changes in domestic or international economic or business conditions, including those affecting the rail industry (such as the impact of industry competition, conditions, performance and consolidation); (iii) legislative or regulatory changes; (iv) the inherent business risks associated with safety and security; and (v) the outcome of claims and litigation involving or affecting the company.

Other important assumptions and factors that could cause actual results to differ materially from those in the forward-looking statements are specified in the company's SEC reports, accessible on the SEC's website at <a href="https://www.csx.com">www.csx.com</a>.

# CSX Corporation consolidated statement of Earnings

(Dollars in Millions, Except Per Share Amounts)

			(Una	udite	ed)				(Unaudited)	)			
		_	Quarte	rs E	nded			_	Years Ended				
			Dec. 29,		Dec. 30,				Dec. 29,		Dec. 30,		
			2006		2005	\$ C	Change		2006		2005	\$ C	Change
Surface	Revenue	\$	2,396	\$	2,219	\$	177	\$	9,566	\$	8,618	\$	948
Transportation	Expense												
	Labor and Fringe		753		731		22		2,922		2,856		66
	Materials, Supplies and Other		480		416		64		1,889		1,784		105
	Depreciation		216		208		8		856		818		38
	Fuel		271		240		31		1,112		783		329
	Equipment and Other Rents		121		132		(11)		512		533		(21)
	Inland Transportation		61		60		1		242		230		12
	Conrail Rents, Fees and Services		16		17		(1)		75		65		10
	Gain on Insurance Recoveries (Note a)		(27)	)	-		(27)		(168)	)	-		(168)
	Total Expense		1,891		1,804		87		7,440		7,069		371
	Surface Transportation Operating Income	<b>e</b>	505		415		90		2,126		1,549		577
	Other Operating Income (Expense)		2		(3)		5		12		1		11
Consolidated	Consolidated Operating Income		507		412		95		2,138		1,550		588
	Other Income - Net		62		62		-		95		101		(6)
	Debt Repurchase Expense (Note b)		-		-		-		-		(192)		192
	Interest Expense		(99)	)	(99)		-		(392)	)	(423)		31
	<b>Earnings From Continuing Operations</b>												
	Before Income Taxes		470		375		95		1,841		1,036		805
	Income Tax Expense (Note c)		(123)	)	(138)		15		(531)	)	(316)		(215)
	Earnings From Continuing Operations		347		237		110		1,310		720		590
	Discontinued Operations - Net of Tax (Note d)		-		-		-		-		425		(425)
	Net Earnings	\$	347	\$	237	\$	110	\$	1,310	\$	1,145	\$	165
Earnings Per Common Share	Earnings Per Share, Assuming Dilution:	_		_	0.50	_	0.22		2.02	_	4 50	_	4 22
Common Share		\$	0.75	\$	0.52	\$	0.23	\$	2.82	\$	1.59	\$	1.23
	Discontinued Operations	_				,	-	_			0.93	,	(0.93)
	Net Earnings	\$	0.75	\$	0.52	\$	0.23	\$	2.82	\$	2.52	\$	0.30
	Average Diluted Common Shares		440		450.010				448.00-		456.045		
	Outstanding (Thousands)		463,524	•	459,943				465,934		456,047		
	Cash Dividends Paid Per Common Share	\$	0.10	\$	0.07			\$	0.33	\$	0.22		

All share and per share data has been retroactively restated to reflect the stock split.

See accompanying Notes to Consolidated Financial Statements on page 6.

# CSX Corporation consolidated balance sheet

(Dollars in Millions)

	Total Liabilities and Shareholders' Equity	\$	25,129	\$	24,232
	Accumulated Other Comprehensive Loss  Total Shareholders' Equity		(393) 8,941		(277) 7,954
	Retained Earnings		7,428		6,262
	Other Capital		1,468		1,533
	Common Stock \$1 Par Value		438		436
	Shareholders' Equity:				
	i otai Liabilities		16,188		16,278
	Other Long-term Liabilities  Total Liabilities		1,526		1,471
	Deferred Income Taxes		6,110		6,082
	Long-term Debt		5,362		5,093
	Casualty, Environmental and Other Reserves		668		653
	Total Current Liabilities		2,522		2,979
	Other Current Liabilities		86		110
	Income and Other Taxes Payable		114		102
	Short-term Debt		8		1
	Current Maturities of Long-term Debt		592		936
Shareholders Equity	Labor and Fringe Benefits Payable Casualty, Environmental and Other Reserves		495 253		311
Liabilities and	Accounts Payable	\$	974 405	\$	954 565
11-1-11-11-1	Accounts Develop		27.4	<b>.</b>	054
	Total Assets	\$	25,129	\$	24,232
	Other Long-term Assets		591		790
	Affiliates and Other Companies		336		304
	Investment in Conrail		607		603
	Properties - Net	-	20,923		20,163
	Accumulated Depreciation		(6,792)		(6,375)
	Properties		27,715		26,538
	Total Current Assets		2,672		2,372
	Deferred Income Taxes Other Current Assets		251 143		225 144
	Materials and Supplies		204		199
	Accounts Receivable - Net		1,174		1,202
	Short-term Investments	•	439		293
Assets	Cash and Cash Equivalents	\$	461	\$	309
		D	ec. 29, 2006	C	ec. 30, 2005
	(Dollars III Phillions)	(Ui	naudited)		

Common Stock and Other Capital have been retroactively restated to reflect the stock split.

See accompanying Notes to Consolidated Financial Statements on page 6.

# CSX Corporation CONSOLIDATED CASH FLOW STATEMENT

(Dollars in Millions)

(Unaudited)

		Years E	nded
		Dec. 29,	Dec. 30,
		2006	2005
<b>Operating Activities</b>	Net Earnings	\$ 1,310	\$ 1,145
	Adjustments to Reconcile Net Earnings to Net Cash Provided:		
	Depreciation	867	833
	Deferred Income Taxes	42	(46)
	Gain on Sale of International Terminals - Net of Tax	-	(428)
	Gain on Insurance Recoveries	(168)	-
	Insurance Proceeds	121	29
	Gain on Conrail (After Tax)	(26)	-
	Other Operating Activities	5	(141)
	Changes in Operating Assets and Liabilities:		
	Accounts Receivable	(33)	(44)
	Other Current Assets	96	(29)
	Accounts Payable	51	54
	Income and Other Taxes Payable	(103)	(402)
	Other Current Liabilities	(104)	139
	Net Cash Provided by Operating Activities	2,058	1,110
Investing Activities	Property Additions	(1,639)	(1,136)
	Insurance Proceeds	147	41
	Net Proceeds from Sale of International Terminals		1,108
	Purchase of Minority Interest in International		_,
	Terminals Subsidiary	_	(110)
	Purchase of Short-term Investments	(1,412)	(2,601)
	Proceeds from Sales of Short-term Investments	1,290	2,634
	Other Investing Activities	4	28
	Net Cash (Used In) Provided by Investing Activities	(1,610)	(36)
Financing Activities	Short-term Debt - Net	7	(99)
i maneing Activities	Long-term Debt Issued	471	105
	Long-term Debt Repaid	(546)	(1,283)
	Dividends Paid	(145)	(93)
	Stock Options Exercised	319	98
	Shares Repurchased	(465)	-
	Other Financing Activities	63	(15)
	Net Cash Used In Financing Activities	(296)	(1,287)
Cook and Cook	Net Incomes (Decomes) in Cook and Cook Engine	450	(242)
Cash and Cash	Net Increase (Decrease) in Cash and Cash Equivalents	152	(213)
Equivalents	Cash and Cash Equivalents at Beginning of Period	309	522
	Cash and Cash Equivalents at End of Period	\$ 461	\$ 309

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** (Unaudited)

Prior periods have been reclassified to conform to the current year presentation.

## (a) Gain on Insurance Recoveries:

In the fourth quarter of 2006, CSX recognized a gain of \$27 million before tax, or \$17 million after tax, on insurance recoveries from claims related to Hurricane Katrina. For the year 2006 the gain was \$168 million before tax or \$104 million after tax. The gain represents insurance recoveries related to property damage and lost profits. Additional gains are expected in future periods as more cash is collected.

## (b) Debt Repurchase Expense:

In the second quarter of 2005, CSX repurchased \$1.0 billion of outstanding debt. CSX recognized \$192 million of before-tax costs, or \$123 million of after-tax costs, to repurchase the debt, which primarily reflected the increase in current market value above original issue value.

## (c) Income Tax:

- In the fourth quarter of 2006, CSX recognized an income tax benefit of \$41 million principally related to the resolution of 1997 1998 federal income tax audits.
- For the year 2006, CSX recognized \$151 million of income tax benefits, principally related to the resolution of federal income tax audits and other tax matters.
- In the second quarter of 2005, Ohio enacted legislation to gradually eliminate its corporate franchise tax. This legislative change resulted in an income tax benefit of \$71 million associated with eliminating deferred income tax liabilities.

## (d) Discontinued Operations:

In the first quarter of 2005, CSX sold its International Terminals business for net cash proceeds of \$998 million. As a result, CSX recognized earnings from discontinued operations of \$425 million after tax, which included \$428 million of after tax gain on sale and a \$3 million after tax first quarter 2005 loss on operations of the International Terminals business.

## (e) Stock Split:

In 2006, CSX's Board of Directors approved and distributed a two-for-one split of the Company's common stock. All share and per share data have been retroactively restated to reflect the stock split.

# CSX Corporation SURFACE TRANSPORTATION DETAIL (Unaudited)

(Dollars in Millions)

Quarters Ended December 29, 2006 and December 30, 2005

								Surface						
		Rai	l			Interm	oda	al		Transpor	rtat	tion	l	
		2006		2005		2006		2005		2006		2005	\$ C	Change
Revenue	\$	2,038	\$	1,853	\$	358	\$	366	\$	2,396	\$	2,219	\$	177
Expense														
Labor and Fringe		731		711		22		20		753		731		22
Materials, Supplies and Other		431		364		49		52		480		416	l	64
Depreciation		206		198		10		10		216		208		8
Fuel		271		240		-		-		271		240		31
Equipment and Other Rents		89		96		32		36		121		132		(11)
Inland Transportation		(116)		(115)		177		175		61		60		1
Conrail Rents, Fees and Services		16		17		-		-		16		17		(1)
Gain on Insurance Recoveries		(27)		-		-		-		(27)		-	L	(27)
Total Expense		1,601		1,511		290		293		1,891		1,804		87
Surface Transportation														
Operating Income	\$	437	\$	342	\$	68	\$	73	\$	505	\$	415	\$	90
Surface Transportation Operating Ratio		78.6%		81.5%		81.0%		80.1%		78.9%		81.3%		
Other Operating Income									\$	2	\$	(3)		
<b>Consolidated Operating Income</b>									\$	507	\$	412		

Years Ended December 29, 2006 and December 30, 2005

								Surfa		
_		Rai	l		Interm	nodal		Transpor	tation	
		2006	2005		2006	2005		2006	2005	\$ Change
Revenue	\$	8,154	\$ 7,25	5 \$	1,412	\$ 1,362	\$	9,566	\$ 8,618	\$ 948
Expense										
Labor and Fringe		2,840	2,77	7	82	79		2,922	2,856	66
Materials, Supplies and Other		1,697	1,58	4	192	200		1,889	1,784	105
Depreciation		818	77	9	38	39		856	818	38
Fuel		1,112	78	3	-	-		1,112	783	329
Equipment and Other Rents		382	40	)	130	133		512	533	(21)
Inland Transportation		(462)	(43	3)	704	663		242	230	12
Conrail Rents, Fees and Services		75	6	5	-	-		75	65	10
Gain on Insurance Recoveries		(166)		-	(2)	-		(168)	-	(168)
Total Expense		6,296	5,95	5	1,144	1,114		7,440	7,069	371
Surface Transportation										_
Operating Income	\$	1,858	\$ 1,30	1 \$	268	\$ 248	\$	2,126	\$ 1,549	\$ <i>577</i>
Surface Transportation Operating Ratio		77.2%	82.1	%	81.0%	81.8%		77.8%	82.0%	
Other Operating Income Consolidated Operating Income							\$ \$	12 2,138	\$ 1 \$ 1,550	

# CSX Corporation surface transportation volume and revenue (Unaudited)

Volume (Thousands); Revenue (Dollars in Millions); Revenue Per Unit (Dollars)

Quarters Ended December 29, 2006, and December 30, 2005

		Volum	e		Revenue		Revenue Per Unit				
	2006	2005	% Change	2006	2005	% Change	2006	2005	% Change		
Chemicals	126	127	(1) %	\$ 297	\$ 274	8 %	\$ 2,357	\$ 2,157	9 %		
Emerging Markets	123	122	1	138	124	11	1,122	1,016	10		
Forest Products	95	106	(10)	188	183	3	1,979	1,726	15		
Agricultural Products	103	90	14	184	147	25	1,786	1,633	9		
Metals	84	88	(5)	160	150	7	1,905	1,705	12		
Phosphates and Fertilizers	87	99	(12)	89	87	2	1,023	879	16		
Food and Consumer	57	61	(7)	116	115	1	2,035	1,885	8		
Total Merchandise	675	693	(3)	1,172	1,080	9	1,736	1,558	11		
Coal	445	429	4	574	500	15	1,290	1,166	11		
Coke and Iron Ore	26	21	24	30	21	43	1,154	1,000	15		
Total Coal	471	450	5	604	521	16	1,282	1,158	11		
Automotive	112	125	(10)	210	225	(7)	1,875	1,800	4		
Other		-		52	27	93		-	_		
Total Rail	1,258	1,268	(1)	2,038	1,853	10	1,620	1,461	11		
International	315	310	2	142	138	3	451	445	1		
Domestic	237	240	(1)	204	217	(6)	861	904	(5)		
Other		-		12	11	9		-	_		
Total Intermodal	552	550		358	366	(2)	649	665	(2)		
Total Surface Transportation	1,810	1,818	- %	\$ 2,396	\$ 2,219	8 %	\$ 1,324	\$ 1,221	8 %		

Years Ended December 29, 2006, and December 30, 2005

		Volum	e		Revenue		_	Rev	Unit	
	2006	2005	% Change	2006	2005	% Chang	e	2006	2005	% Change
Chemicals	528	533	(1) %	\$ 1,210	\$ 1,089	11 9	6	\$ 2,292	\$ 2,043	12 %
Emerging Markets	524	505	4	580	513	13		1,107	1,016	9
Forest Products	404	439	(8)	773	717	8		1,913	1,633	17
Agricultural Products	397	357	11	681	550	24		1,715	1,541	11
Metals	364	361	1	673	570	18		1,849	1,579	17
Phosphates and Fertilizers	362	444	(18)	354	351	1		978	791	24
Food and Consumer	245	249	(2)	477	438	9		1,947	1,759	11
Total Merchandise	2,824	2,888	(2)	4,748	4,228	12		1,681	1,464	15
Coal	1,798	1,726	4	2,259	1,992	13		1,256	1,154	9
Coke and Iron Ore	94	83	13	119	88	35	_	1,266	1,060	19
Total Coal	1,892	1,809	5	2,378	2,080	14		1,257	1,150	9
Automotive	463	488	(5)	847	844	-		1,829	1,730	6
Other		-		181	104	74	_	-	-	<u>-</u>
Total Rail	5,179	5,185		8,154	7,256	12	_	1,574	1,399	13
International	1,281	1,274	1	580	545	6		453	428	6
Domestic	898	891	1	786	766	3		875	860	2
Other		-		46	51	(10)		-	-	<u>-</u>
Total Intermodal	2,179	2,165	1	1,412	1,362	4	_	648	629	3
<b>Total Surface Transportation</b>	7,358	7,350	- %	\$ 9,566	\$ 8,618	11 9	6	\$ 1,300	\$ 1,173	11 %

## **REVENUE**

## **Rail Operating Revenue**

Fourth quarter 2006 Surface Transportation revenue represents the 19th consecutive quarter of year-over-year revenue gains. Continued traffic re-pricing was the primary driver of revenue-per-unit gains.

### Merchandise

<u>Chemicals</u> – A strong pricing environment continued to be the primary driver of gains in revenue and revenue per unit. Weakness in plastics volumes offset strengths in petroleum products such as propane.

<u>Emerging Markets</u> – Increased revenue was supported by growth in shipments of rock and minerals. Highway construction remained steady in many coastal markets that are still rebuilding from last year's hurricanes. Revenue per unit improved due to strong pricing actions.

<u>Forest Products</u> – Emphasis on more profitable shipments continued to produce strong revenue and revenue-per-unit growth across all forest product markets. Building products and printing paper shipments slowed due to decreased demand.

<u>Agricultural Products</u> – High demand in feed grain, soybean, ethanol, and export shipments supported revenue per unit increases across all agricultural product markets.

<u>Metals</u> – Revenue and revenue per unit increased due to continued pricing gains. However, volumes declined as a result of lower demand in the automotive sector. The resulting high inventory levels have driven mills to reduce output in an attempt to re-balance supply with demand.

<u>Phosphates and Fertilizers</u> – The increase in offshore phosphate production and the closure of domestic phosphate plants in the fourth quarter of 2005 and the first quarter of 2006 reduced U.S. production. This volume loss was offset by price gains in other fertilizer markets.

<u>Food and Consumer</u> – Revenue per unit increased due to volume growth in alcoholic beverages and strong pricing actions, which were offset by market softness in building products and perishables as well as volume declines in the appliance market.

## Coal

Revenue and volume improved due to increased shipments to utilities in the Southeastern United States and increased export volumes. Revenue per unit increased due to the continued favorable pricing environment. Utility inventories are believed to be at target levels.

### **Automotive**

As a result of reduced automobile production in North America, automotive volume has continued to decrease primarily driven by a decline of truck and sport utility vehicle demand. However, these volume declines were partially offset by revenue per unit gains driven by pricing activity.

### Intermodal

**International** – Volume increased due to continued growth of imported consumer goods from Asia. Revenue per unit improvement was driven by the favorable pricing environment, offset by lower fuel surcharge revenue.

**Domestic** – Volume decreased as a result of weaker demand in the wholesale market and a modal shift in the parcel business. Increases in shorter haul truckload business and repositioning of empty containers only partially offset these volume losses. This change in the mix of traffic along with a lower fuel surcharge rate, had a negative impact on revenue per unit.

## **EXPENSE**

Surface Transportation expenses increased \$87 million from last year's fourth quarter. Significant variances are described below.

**Labor and Fringe** expenses increased \$22 million primarily due to wage and benefit inflation. Also included were higher incentive compensation costs and higher staffing which was partially offset by productivity gains.

**Materials, Supplies and Other** expenses increased \$64 million. The primary drivers are net favorable casualty reserve and other adjustments recognized in the prior year as well as current year inflation.

**Depreciation** expense increased \$8 million due to a larger asset base related to higher capital spending.

**Fuel** expense increased \$31 million driven by a reduction in hedge benefits from the expiration of the fuel hedge program, offset by lower fuel prices.

**Equipment and Other Rent** expenses decreased \$11 million driven by lower volumes in some markets, as well as improvement in operational fluidity, which drove improvements in asset utilization.

**Gain on Insurance Recoveries** of \$27 million represented cash received for lost profits and higher replacement value of property compared to the value of the property that was damaged, after consideration of the company's insurance deductible.

## **RAIL OPERATING STATISTICS** (Estimated)

			Fourth Quar	ter	Year				
		2006	2005	% Change	2006	2005	% Change		
Coal	Domestic:								
(Millions of Tons)	Utility	38.6	38.1	1 %	158.4	149.8	6 %		
	Other	5.5	5.2	6	20.8	21.3	(2)		
	Total Domestic	44.1	43.3	2	179.2	171.1	5		
	Export	3.8	2.4	58	13.3	12.4	7		
	Total	47.9	45.7	5	192.5	183.5	5		
Revenue Ton-Miles	Merchandise	34.0	34.1	-	139.2	136.8	2		
(Billions)	Automotive	2.1	2.3	(9)	8.2	8.6	(5)		
(Billions)	Coal	21.1	20.1	5	84.8	81.2	4		
	Intermodal	5.2	5.5	(5)	20.9	20.8	-		
	Total	62.4	62.0	1	253.1	247.4	2		
Gross Ton-Miles (Billions)	Total Gross Ton-Miles (Excludes locomotive gross ton-miles)	117.6	116.3	1	472.3	463.7	2		
(Dimons)	(Excludes locolitotive gross toll filmes)	117.0	110.5	1	472.5	403.7	2		
Service Measurements	Personal Injury Frequency Index (Per 200,000 Man Hours)		1.46	10	1.39	1.77	21		
	FRA Train Accidents Frequency (Per Million Train Miles)	3.48	4.14	16	3.35	4.41	24		
	On -Time Originations	76.4%	55.9%	<i>37</i>	76.0%	51.1%	49		
	On -Time Arrivals	65.9%	43.5%	51	62.7%	40.1%	56		
	Average System Dwell Time (Hours) (a)	24.7	29.6	17	25.6	29.7	14		
	Average Total Cars-On-Line	225,780	230,172	2	224,680	233,118	4		
	Average Velocity, All Trains (Miles Per Hour)	19.8	18.8	5	19.8	19.2	3		
	Average Recrews (Per Day)	60	78	23	59	68	13 %		
Resources	Route Miles	21,114	21,357	(1)					
	Locomotives (Owned and long-term leased)	3,851	3,788	2					
	Freight Cars (Owned and long-term leased)	101,602	103,544	(2) %					

<sup>(</sup>a) In October 2005, the Association of American Railroads adopted a new dwell calculation in an effort to standardize reporting across U.S. railroads. Beginning in 2007 and going forward, CSXT will adopt this new method. If CSXT had used this new method in the fourth quarter and year 2006, average system dwell time would have been 24.3 and 25.1 hours for those periods, respectively.

## **SURFACE TRANSPORTATION FUEL STATISTICS**

	Fourth Q	uarte	<u> </u>	Year				
	2006		2005		2006		2005	
Diesel No. 2:								
Estimated Fuel Consumption (Millions of Gallons)	149.6		149.7		597.7		595.5	
Price Per Gallon - Net of Fuel Hedge Benefits (Dollars)	\$ 1.8115	\$	1.6032	\$	1.8605	\$	1.3149	
Impact of Year-to-Year Price Variance on Operating Expense (Dollars in Millions)	\$ (31)			\$	(326)			

## **OTHER INCOME (EXPENSE)** (Unaudited)

	(	Quarter	s End	ed	_			Years E	Ended		
	Dec	c. 29,	Dec	. 30,	_		De	c. <b>29</b> ,	Dec. 30	),	
	20	006	20	005	\$ CI	hange	2	006	2005	\$ C	hange
Interest Income	\$	12	\$	8	\$	4	\$	41	\$ 38	\$	3
Income from Real Estate and Resort Operations (a)		18		59		(41)		24	85		(61)
Gain on Conrail Property (After Tax) (b)		26		-		26		26	-		26
Minority Interest Expense		(5)		(5)		-		(21)	(19	)	(2)
Miscellaneous <sup>(c)</sup>		11		-		11		25	(3	)	28
Total	\$	62	\$	62	\$	-	\$	95	\$ 101	\$	(6)

- (a) Income from Real Estate and Resort Operations includes the results of operations from CSX Hotels, Inc., a resort doing business as The Greenbrier, located in White Sulphur Springs, West Virginia, as well as the results of the company's real estate sales, leasing, acquisition, and management and development activities. The change in income from these activities decreased primarily due to prior year real estate sales.
- (b)This item represents a non-cash gain on additional Conrail property received.
- (c) Miscellaneous income increased for the fourth quarter of 2006 primarily due to improved performance and other items from several other CSX owned or partially owned companies.

## **EMPLOYEE COUNTS** (Estimated)

	November 2006	November 2005	Change
Surface Transportation			
Rail	33,042	32,537	505
Intermodal	1,047	1,054	(7)
Technology and Corporate	579	562	17
Total Surface Transportation	34,668	34,153	515
Other	1,582	1,473	109
Total	36,250	35,626	624