CABOT CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

| Periods ended March 31 <br> Dollars in millions, except per share amounts (unaudited) | Three Months |  |  | Six Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 | 2006 |  | 2007 |  | 2006 |  |
| Net sales and other operating revenues............................................. \$ | \$ 637 | \$ | 627 | \$ | 1,292 | \$ | 1,214 |
| Cost of sales. | 499 |  | 542 |  | 1,005 |  | 1,023 |
| Gross profit. | 138 |  | 85 |  | 287 |  | 191 |
| Selling and administrative expenses. | 63 |  | 59 |  | 117 |  | 117 |
| Research and technical expenses. | 17 |  | 14 |  | 32 |  | 27 |
| Income from operations.. | 58 |  | 12 |  | 138 |  | 47 |
| Other income and expense |  |  |  |  |  |  |  |
| Interest and dividend income. | 3 |  | 1 |  | 5 |  | 3 |
| Interest expense. | (9) |  | (7) |  | (18) |  | (13) |
| Other income (expense) | (1) |  | 6 |  | 1 |  | 2 |
| Total other income and expense. | (7) |  | - |  | (12) |  | (8) |
| Income from continuing operations before income taxes .................. | 51 |  | 12 |  | 126 |  | 39 |
| Provision for income taxes. | (15) |  | (1) |  | (34) |  | (5) |
| Equity in net income of affiliated companies, net of tax. | 3 |  | 4 |  | 6 |  | 7 |
| Minority interest in net income, net of tax. | (2) |  | (3) |  | (7) |  | (7) |
| Net income from continuing operations........................................... | 37 |  | 12 |  | 91 |  | 34 |
| Cumulative effect of an accounting change, net of tax. | - |  | - |  | - |  | 2 |
| Net income | 37 |  | 12 |  | 91 |  | 36 |
| Dividends on preferred stock, net of tax benefit. | (1) |  | - |  | (1) |  | (1) |
| Net income available to common shares.......................................... \$ | \$ 36 | \$ | 12 | \$ | 90 | \$ | 35 |
| Diluted earnings per share of common stock |  |  |  |  |  |  |  |
| Income from continuing operations................................................ \$ | \$ 0.54 | \$ | 0.17 | \$ | 1.33 | \$ | 0.48 |
| Cumulative effect of an accounting change, net of tax | - |  | - |  | - |  | 0.04 |
| Net income ............................................................................... \$ | \$ 0.54 | \$ | 0.17 | \$ | 1.33 | \$ | 0.52 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |
| Diluted ....................................................................................... | 69 |  | 69 |  | 69 |  | 69 |

## CABOT CORPORATION SUMMARY RESULTS BY SEGMENTS

| Periods ended March 31 <br> Dollars in millions, except per share amounts (unaudited) | Three Months |  |  | Six Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 006 |  | 2007 |  | 2006 |
| SALES |  |  |  |  |  |  |  |
| Carbon Black Business ${ }^{(A)}$. | \$ 493 | \$ | 476 | \$ | 978 | \$ | 895 |
| Rubber blacks. | 346 |  | 346 |  | 697 |  | 644 |
| Performance products. | 134 |  | 117 |  | 257 |  | 226 |
| Inkjet colorants. | 13 |  | 12 |  | 23 |  | 23 |
| Superior MicroPowders. | - |  | 1 |  | 1 |  | 2 |
| Metal Oxides Business. | 68 |  | 62 |  | 133 |  | 119 |
| Fumed metal oxides. | 68 |  | 62 |  | 133 |  | 119 |
| Aerogel. | - |  | - |  | - |  | - |
| Supermetals Business. | 53 |  | 67 |  | 130 |  | 160 |
| Specialty Fluids Business. | 10 |  | 11 |  | 26 |  | 21 |
| Segment sales | 624 |  | 616 |  | 1,267 |  | 1,195 |
| Unallocated and other ${ }^{(\mathrm{B})}$. | 13 |  | 11 |  | 25 |  | 19 |
| Net sales and other operating revenues | \$ 637 | \$ | 627 | \$ | 1,292 | \$ | 1,214 |
| SEGMENT PROFIT |  |  |  |  |  |  |  |
| Carbon Black Business.. | \$ 57 | \$ | 26 | \$ | 111 | \$ | 47 |
| Metal Oxides Business. | 10 |  | 5 |  | 19 |  | 7 |
| Supermetals Business. | (2) |  | 12 |  | 14 |  | 23 |
| Specialty Fluids Business. | 3 |  | 4 |  | 11 |  | 8 |
| Total Segment Profit ${ }^{(c)}$. | 68 |  | 47 |  | 155 |  | 85 |
| Interest expense.. | (9) |  | (7) |  | (18) |  | (13) |
| General unallocated expense ${ }^{(\mathrm{D})}$. | (5) |  | (24) |  | (5) |  | (26) |
| Less: Equity in net income of affiliated companies, net of tax... | (3) |  | (4) |  | (6) |  | (7) |
| Income from continuing operations before income taxes.................... | 51 |  | 12 |  | 126 |  | 39 |
| Provision for income taxes. | (15) |  | (1) |  | (34) |  | (5) |
| Equity in net income of affiliated companies, net of tax.. | 3 |  | 4 |  | 6 |  | 7 |
| Minority interest in net income, net of tax | (2) |  | (3) |  | (7) |  | (7) |
| Income from continuing operations. | 37 |  | 12 |  | 91 |  | 34 |
| Cumulative effect of an accounting change, net of tax ${ }^{(E)}$ | - |  | - |  | - |  | 2 |
| Net income | 37 |  | 12 |  | 91 |  | 36 |
| Dividends on preferred stock, net of tax benefit | (1) |  | - |  | (1) |  | (1) |
| Net income available to common shares...................................... | \$ 36 | \$ | 12 | \$ | 90 | \$ | 35 |
| Diluted earnings per share of common stock |  |  |  |  |  |  |  |
| Income from continuing operations | \$ 0.54 | \$ | 0.17 | \$ | 1.33 | \$ | 0.48 |
| Cumulative effect of an accounting change, net of tax ${ }^{(E)}$. | - |  | - |  | - |  | 0.04 |
| Net income | \$ 0.54 | \$ | 0.17 | \$ | 1.33 | \$ | 0.52 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |
| Diluted .................................................................................... | 69 |  | 69 |  | 69 |  | 69 |

[^0][^1]CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

| Dollars in millions, except share and per share amounts | $\begin{gathered} \hline \text { March 31 } \\ 2007 \end{gathered}$ <br> (unaudited) |  | $\begin{gathered} \hline \text { September 30, } \\ 2006 \\ \text { (audited) } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 248 | \$ | 189 |
| Short-term marketable securities |  | 21 |  | 1 |
| Accounts and notes receivable, net of reserve for doubtful accounts of \$5 and \$6 |  | 541 |  | 534 |
| Inventories: |  |  |  |  |
| Raw materials |  | 137 |  | 131 |
| Work in process |  | 99 |  | 109 |
| Finished goods |  | 149 |  | 139 |
| Other |  | 43 |  | 41 |
| Total inventories |  | 428 |  | 420 |
| Prepaid expenses and other current assets |  | 78 |  | 75 |
| Deferred income taxes |  | 34 |  | 36 |
| Total current assets |  | 1,350 |  | 1,255 |
| Investments: |  |  |  |  |
| Equity affiliates |  | 59 |  | 59 |
| Long-term marketable securities and cost investments |  | 2 |  | 3 |
| Total investments |  | 61 |  | 62 |
| Property, plant and equipment |  | 2,616 |  | 2,531 |
| Accumulated depreciation and amortization |  | $(1,657)$ |  | $(1,567)$ |
| Net property, plant and equipment |  | 959 |  | 964 |
| Other assets: |  |  |  |  |
| Goodwill |  | 33 |  | 31 |
| Intangible assets, net of accumulated amortization of \$10 and \$10 |  | 4 |  | 5 |
| Assets held for rent |  | 42 |  | 40 |
| Deferred income taxes |  | 97 |  | 100 |
| Other assets |  | 79 |  | 77 |
| Total other assets |  | 255 |  | 253 |
| Total assets | \$ | 2,625 | \$ | 2,534 |

CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION


| In millions, except per share amounts (unaudited) | Dec. Q. |  | Mar. Q. |  | June Q. |  | Sept. Q. |  | FY |  | Dec. Q. |  | Mar. Q. |  | June Q. | Sept. Q. | FY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carbon Black Business ${ }^{(A)}$ | \$ | 419 | \$ | 476 | \$ | 514 | \$ | 508 |  | 1,917 | \$ | 485 | \$ | 493 |  |  | \$ | 978 |
| Rubber blacks |  | 298 |  | 346 |  | 367 |  | 367 |  | 1,378 |  | 351 |  | 346 |  |  |  | 697 |
| Performance products |  | 109 |  | 117 |  | 134 |  | 128 |  | 488 |  | 123 |  | 134 |  |  |  | 257 |
| Inkjet colorants |  | 11 |  | 12 |  | 12 |  | 12 |  | 47 |  | 10 |  | 13 |  |  |  | 23 |
| Superior MicroPowders |  | 1 |  | 1 |  | 1 |  | 1 |  | 4 |  | 1 |  | - |  |  |  | 1 |
| Metal Oxides Business |  | 57 |  | 62 |  | 66 |  | 69 |  | 254 |  | 65 |  | 68 |  |  |  | 133 |
| Fumed metal oxides |  | 57 |  | 62 |  | 65 |  | 69 |  | 253 |  | 65 |  | 68 |  |  |  | 133 |
| Aerogel |  | - |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  |  |  | - |
| Supermetals Business |  | 93 |  | 67 |  | 66 |  | 66 |  | 292 |  | 77 |  | 53 |  |  |  | 130 |
| Specialty Fluids Business |  | 10 |  | 11 |  | 12 |  | 11 |  | 44 |  | 16 |  | 10 |  |  |  | 26 |
| Segment Sales |  | 579 |  | 616 |  | 658 |  | 654 |  | 2,507 |  | 643 |  | 624 |  |  |  | 1,267 |
| Unallocated and other ${ }^{(\mathrm{B})}$ |  | 8 |  | 11 |  | 8 |  | 9 |  | 36 |  | 12 |  | 13 |  |  |  | 25 |
| Net sales and other operating revenues | \$ | 587 | \$ | 627 | \$ | 666 | \$ | 663 |  | 2,543 | \$ | 655 | \$ | 637 |  |  | \$ | 1,292 |
| Segment Profit |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carbon Black Business ${ }^{(C)}$ | \$ | 21 | \$ | 26 | \$ | 23 | \$ | 31 | \$ | 101 | \$ | 54 | \$ | 57 |  |  | \$ | 111 |
| Metal Oxides Business ${ }^{(\text {C) }}$ |  | 2 |  | 5 |  | 6 |  | 9 |  | 22 |  | 9 |  | 10 |  |  |  | 19 |
| Supermetals Business |  | 11 |  | 12 |  | 9 |  | 9 |  | 41 |  | 16 |  | (2) |  |  |  | 14 |
| Specialty Fluids Business |  | 4 |  | 4 |  | 5 |  | 3 |  | 16 |  | 8 |  | 3 |  |  |  | 11 |
| Total Segment Profit ${ }^{(\mathrm{D})}$ |  | 38 |  | 47 |  | 43 |  | 52 |  | 180 |  | 87 |  | 68 |  |  |  | 155 |
| Income from operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  | (6) |  | (7) |  | (6) |  | (8) |  | (27) |  | (9) |  | (9) |  |  |  | (18) |
| General unallocated expense ${ }^{(\mathrm{E})}$ |  | (2) |  | (24) |  | (2) |  | (16) |  | (44) |  | - |  | (5) |  |  |  | (5) |
| Less: Equity in net income of affiliated companies, net of tax |  | (3) |  | (4) |  | (1) |  | (4) |  | (12) |  | (3) |  | (3) |  |  |  | (6) |
| Income from continuing operations before income taxes |  | 27 |  | 12 |  | 34 |  | 24 |  | 97 |  | 75 |  | 51 |  |  |  | 126 |
| (Provision) benefit for income taxes |  | (4) |  | (1) |  | (8) |  | 4 |  | (9) |  | (19) |  | (15) |  |  |  | (34) |
| Equity in net income of affiliated companies, net of tax |  | 3 |  | 4 |  | 1 |  | 4 |  | 12 |  | 3 |  | 3 |  |  |  | 6 |
| Minority interest in net income, net of tax |  | (4) |  | (3) |  | (2) |  | (3) |  | (12) |  | (5) |  | (2) |  |  |  | (7) |
| Net income from continuing operations |  | 22 |  | 12 |  | 25 |  | 29 |  | 88 |  | 54 |  | 37 |  |  |  | 91 |
| Cumulative effect of accounting changes, net of tax ${ }^{(F)}$ |  | 2 |  | - |  | - |  | (4) |  | (2) |  | - |  | - |  |  |  | - |
| Discontinued operations |  | - |  | - |  | - |  | 2 |  | 2 |  | - |  | - |  |  |  | - |
| Net income |  | 24 |  | 12 |  | 25 |  | 27 |  | 88 |  | 54 |  | 37 |  |  |  | 91 |
| Dividends on preferred stock, net of tax benefit |  | (1) |  | - |  | (1) |  | - |  | (2) |  | - |  | (1) |  |  |  | (1) |
| Net income available to common shares | \$ | 23 | \$ | 12 | \$ | 24 | \$ | 27 | \$ | 86 | \$ | 54 | \$ | 36 |  |  | \$ | 90 |
| Diluted earnings per share of common stock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income from continuing operations | \$ | 0.31 | \$ | 0.17 | \$ | 0.37 | \$ | 0.43 | \$ | 1.28 | \$ | 0.79 | \$ | 0.54 |  |  | \$ | 1.33 |
| Cumulative effects of accounting changes, net of tax ${ }^{(\mathrm{F})}$ |  | 0.04 |  | - |  | - |  | (0.07) |  | (0.03) |  | - |  | - |  |  |  | - |
| Discontinued operations ${ }^{(\mathrm{G})}$ |  | - |  | - |  | - |  | 0.03 |  | 0.03 |  | - |  | - |  |  |  | - |
| Net income | \$ | 0.35 | \$ | 0.17 | \$ | 0.37 | \$ | 0.39 | \$ | 1.28 | \$ | 0.79 | \$ | 0.54 |  |  | \$ | 1.33 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted |  | 68 |  | 69 |  | 69 |  | 68 |  | 68 |  | 69 |  | 69 |  |  |  | 69 |

(A) Segment sales for certain operating segments within the Carbon Black Business include $100 \%$ of sales of one equity affiliate at market-based prices.
(B) Unallocated and other reflects an elimination for sales for one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.
(C) The fourth quarter and fiscal year end 2006 amounts include a reclassification of $\$ 4$ million of profit from the Carbon Black segment to the Metal Oxides segment. This reclassification was deemed to be immaterial for purposes of the annual segment reporting in the September 30, 2006 consolidated financial statements.
(D) Segment profit is a measure used by Cabot's operating decision-makers to measure consolidated operating results and assess segment performance. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.
(E) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income and certain items listed in Exhibit I.
(F) Amounts relate to the cumulative benefit resulting from the adoption of FAS $123(\mathrm{R})$ in the first quarter of 2006 of $\$ 0.04$ and the cumulative expense resulting from the adoption of FIN 47 in the fourth quarter of 2006 of (\$0.07).
(G) Amount relates to a favorable tax settlement recognized during the period from our discontinued liquified natural gas business.

CABOT CORPORATION CERTAIN ITEMS - Exhibit I

| Periods ended March 31 <br> Dollars in millions, except per share amounts (unaudited) | Three Months |  |  |  |  |  |  |  | Six Months |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | $\begin{gathered} 2007 \\ \text { per share }^{(A)} \end{gathered}$ |  | $\begin{gathered} 2006 \\ \$ \end{gathered}$ |  | $\begin{gathered} 2006 \\ \text { per share }{ }^{(\mathrm{A})} \end{gathered}$ |  | 2007 |  | $\begin{gathered} 2007 \\ \text { per share }^{(A)} \end{gathered}$ |  | $\begin{gathered} 2006 \\ \$ \end{gathered}$ |  | $\begin{gathered} 2006 \\ \text { per share }^{(A)} \end{gathered}$ |  |
| Certain items before income taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Environmental reserves/settlement | \$ | (5) | \$ | (0.06) | \$ | - | \$ |  | \$ | (5) | \$ | (0.06) | \$ | - | \$ | - |
| Restructuring initiatives - Global |  | (2) |  | (0.02) |  | - |  |  |  | (4) |  | (0.04) |  | - |  | - |
| Restructuring initiatives - Altona |  | - |  |  |  | (2) |  | (0.02) |  | (1) |  | (0.01) |  | (3) |  | (0.03) |
| Cost reduction initiatives |  | - |  |  |  | (2) |  | (0.02) |  |  |  |  |  | (3) |  | (0.03) |
| Gwalia settlement payment |  | - |  | - |  | (27) |  | (0.25) |  | - |  | - |  | (27) |  | (0.25) |
| Total certain items |  | (7) |  | (0.08) |  | (31) |  | (0.29) |  | (10) |  | (0.11) |  | (33) |  | (0.31) |
| Cumulative effect of an accounting change ${ }^{(8)}$ |  | - |  | - |  | - |  | - |  | - |  | - |  | 4 |  | 0.04 |
| Total certain items and cumulative effect of an accounting change |  | (7) |  | (0.08) |  | (31) |  | (0.29) |  | (10) |  | (0.11) |  | (29) |  | (0.27) |
| Tax impact of certain items and cumulative effect of an accounting change |  | 2 |  | - |  | 11 |  | - |  | 3 |  | - |  | 10 |  | - |
| Total certain items and cumulative effect of an accounting change, after tax | \$ | (5) |  | (0.08) | \$ | (20) |  | (0.29) | \$ | (7) | \$ | (0.11) | \$ | (19) | \$ | (0.27) |


(A) Per share amounts are calculated after tax
(B) Cumulative benefit resulting from adoption of FAS 123(R) in the first quarter of 2006, net of tax.


[^0]:    (A) Segment sales for certain operating segments within the Carbon Black Business include $100 \%$ of sales of one equity affiliate at market-based prices.
    (B) Unallocated and other reflects an elimination for sales of one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.
    (C) Segment profit is a measure used by Cabot's operating decision-makers to measure consolidated operating results and assess segment performance. Segment profit includes equity in net income of affliliated companies and excludes royalties paid by equity affiliates, minority interest and allocated corporate costs.
    (D) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income, and the certain items listed in Exhibit I.

[^1]:    (E) Cumulative benefit of an accounting change for implementation of FAS 123 (R), net of tax.

