# CABOT CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

Periods ended March 31		Three I	Month	าร	Six Mo	nths	
Dollars in millions, except per share amounts (unaudited)	2	800	2	2007	2008	2	2007
Net sales and other operating revenues	\$	786	\$	637	\$ 1,497	\$	1,292
Cost of sales		668		499	1,263		1,005
Gross profit		118		138	234		287
Selling and administrative expenses		66		73	123		127
Research and technical expenses		19		17	35		32
Income from operations		33		48	76		128
Other income and expense							
Interest and dividend income		1		3	2		5
Interest expense		(9)		(9)	(18)		(18)
Other income (expense)		(2)		(1)	(4)		1
Total other income and expense		(10)		(7)	(20)		(12)
Income from operations before income taxes		23		41	56		116
Provision for income taxes		(11)		(11)	(5)		(30)
Equity in net income of affiliated companies, net of tax		2		3	4		6
Minority interest in net income, net of tax		(3)		(2)	 (8)		(7)
Net income		11		31	47		85
Dividends on preferred stock, net of tax benefit				(1)	 		(1)
Net income available to common shares	\$	11	\$	30	\$ 47	\$	84
Diluted earnings per share of common stock Diluted	\$	0.17	\$	0.45	\$ 0.73	\$	1.24
Weighted average common shares outstanding Diluted		64		69	64		69

### **CABOT CORPORATION SUMMARY RESULTS BY SEGMENTS**

Periods ended March 31	7	Three	Month	ns		Six M	onth	hs	
Dollars in millions, except per share amounts (unaudited)	200			007	:	2008		2007	
SALES									
Carbon Black Business (A)	\$	630	\$	493	\$	1,191	\$	978	
Rubber blacks		453		346		863		697	
Performance products		165		134		307		257	
Inkjet colorantsSuperior MicroPowders		11 1		13		19 2		23 1	
Metal Oxides Business		73		68		143		133	
Fumed metal oxides.		72		68		142		133	
Aerogel		1		-		1		-	
Supermetals Business		57		53		109		130	
Specialty Fluids Business		16		10		32		26	
Segment sales		776		624		1,475		1,267	
Unallocated and other (B)		10		13		22		25	
Net sales and other operating revenues	\$	786	\$	637	\$	1,497	\$	1,292	
SEGMENT PROFIT									
Carbon Black Business	\$	36	\$	57	\$	57	\$	111	
Metal Oxides Business		8		10		16		19	
Supermetals Business		(2)		(2)		(1)		14	
Specialty Fluids Business		5		3		12		11	
Total Segment Profit <sup>(C)</sup>		47		68		84		155	
Interest expense		(9)		(9)		(18)		(18)	
General unallocated expense (D)		(13)		(15)		(6)		(15)	
Less: Equity in net income of affiliated companies, net of tax		`(2)		(3)		(4)		`(6)	
Income from operations before income taxes		23		41		56		116	
Provision for income taxes		(11)		(11)		(5)		(30)	
Equity in net income of affiliated companies, net of tax		2		3		4		6	
Minority interest in net income, net of tax		(3)		(2)		(8)		(7)	
Net income		11		31		47		85	
Dividends on preferred stock, net of tax benefit				(1)				(1)	
Net income available to common shares	\$	11	\$	30	\$	47	\$	84	
Diluted earnings per share of common stock									
Diluted	\$ C	0.17	\$	0.45	\$	0.73	\$	1.24	
Weighted average common shares outstanding									
Diluted		64		69		64		69	

<sup>(</sup>A) Segment sales for certain operating segments within the Carbon Black Business include 100% of sales of one equity affiliate at market-based prices.

<sup>(</sup>B) Unallocated and other reflects an elimination for sales of one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.

<sup>(</sup>C) Segment profit is a measure used by Cabot's Chief Operating Decision-Maker to measure consolidated operating results, assess segment performance and allocate resources. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.

<sup>(</sup>D) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income, and the certain items listed in Exhibit I.

## CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

Dollars in millions, except share and per share amounts		rch 31, 2008 audited)		ember 30, 2007 audited)	
Current assets:					
Cash and cash equivalents	\$	111	\$	154	
Short-term marketable securities		1	·	2	
Accounts and notes receivable, net of reserve for doubtful accounts of \$6 and \$6		644		563	
Inventories:					
Raw materials		181		154	
Work in process		63		77	
Finished goods		237		184	
Other		32		27	
Total inventories		513		442	
Prepaid expenses and other current assets		84		72	
Deferred income taxes		37		35	
Assets held for sale		7		7	
Total current assets		1,397		1,275	
Investments:					
Equity affiliates		69		65	
Long-term marketable securities and cost investments		2		3	
Total investments		71		68	
Property, plant and equipment		3,005		2,823	
Accumulated depreciation and amortization		(1,951)		(1,807)	
Net property, plant and equipment		1,054		1,016	
Other assets:					
Goodwill		38		34	
Intangible assets, net of accumulated amortization of \$11 and \$10		3		4	
Assets held for rent		45		42	
Deferred income taxes		121		120	
Other assets		92		77	
Total other assets		299		277	
Total assets	\$	2,821	\$	2,636	

### CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

Dollars in millions, except share and per share amounts	:	rch 31, 2008 audited)	2	ember 30, 2007 udited)
Current liabilities:				
Notes payable to bank:	\$	147	\$	67
• •	Ф	402	Ф	427
Accounts payable and accrued liabilities		402 42		
Income taxes payable Deferred income taxes				36
		1		2
Current portion of long-term debt		39		15
Total current liabilities		631	-	547
Long-term debt		487		503
Deferred income taxes		11		16
Other liabilities		341		300
Minority interes		89		76
Stockholders' equity:				
Preferred stock:				
Authorized: 2,000,000 shares of \$1 par value		-		-
Series B ESOP Convertible Preferred Stock 7.75% Cumulativ				
Authorized: 200,000 shares				
Issued: None				
Outstanding: None				
Common stock:				
Authorized: 200,000,000 shares of \$1 par value		65		65
Issued: 64,626,502 and 65,424,674 shares				
Outstanding: 64,484,058 and 65,279,803 shares				
Less cost of 142,443 and 144,871 shares of common treasury stock		(5)		(5)
Additional paid-in capital		-		-
Retained earnings		1,132		1,119
Deferred employee benefits		(32)		(34)
Notes receivable for restricted stock		(19)		(19)
Accumulated other comprehensive income		121		68
Total stockholders' equity		1,262		1,194
Total liabilities and stockholders' equit	\$	2,821	\$	2,636

# **CABOT CORPORATION**

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In millions,																
except per share amounts (unaudited)	De	c. Q.	Ma	ar. Q.	Ju	ne Q.	Sej	ot. Q.	FY	De	ec. Q.	Ma	ar. Q.	June Q.	Sept. Q.	FY
Sales																
Carbon Black Business (A)	\$	485	\$	493	\$	506	\$	521	\$ 2,005	\$	560	\$	630			\$ 1,191
Rubber blacks		351		346		351		368	1,416		409		453			863
Performance products		123		134		142		142	541		142		165			307
Inkjet colorants		10		13		13		10	46		8		11			19
Superior MicroPowders		1		-		-		1	2		1		1			2
Metal Oxides Business		65		68		67		71	271		70		73			143
Fumed metal oxides		65		68		66		71	270		70		72			142
Aerogel		_		-		1		_	1		_		1			1
Supermetals Business		77		53		48		55	233		53		57			109
Specialty Fluids Business		16		10		16		16	58		16		16			32
Segment Sales		643		624		637		663	2,567		699		776			1,475
Unallocated and other (B)		12		13		12		12	49		12		10			22
Net sales and other operating revenues	\$	655	\$	637	\$	649	\$	675	\$ 2,616	\$	711	\$	786			\$ 1,497
Segment Profit																
Carbon Black Business	\$	54	\$	57	\$	25	\$	20	\$ 156	\$	21	\$	36			\$ 57
Metal Oxides Business	Ψ	9	Ψ	10	Ψ	9	Ψ	8	36	Ψ	8	Ψ	8			16
Supermetals Business		16		(2)				1	15		1		(2)			(1)
Specialty Fluids Business		8		3		7		7	25		7		5			12
Total Segment Profit <sup>(C)</sup>		87		68		41		36	232		37		47			84
Interest expense		(9)		(9)		(8)		(8)	(34)		(9)		(9)			(18)
General unallocated income (expense) <sup>(D)</sup>		-		(15)		1		(5)	(18)		8		(13)			(6)
Less: Equity in net income of affiliated companies, net of tax		(3)		(3)		(3)		(3)	(12)		(2)		(2)			(4)
Income from continuing operations before income taxes		75		41		31		20	168		34		23			56
Benefit (provision) for income taxes		(19)		(11)		(9)		2	(38)		6		(11)			(5)
Equity in net income of affiliated companies, net of tax		3		3		3		3	12		2		2			4
Minority interest in net income, net of tax		(5)		(2)		(4)		(4)	(15)		(6)		(3)			(8)
Net income from continuing operations		54		31		21		21	127		36		11			47
Discontinued operations, net of tax (E)		_		_		(1)		3	2		_		_			_
Net income		54		31		20		24	129		36		11			47
Dividends on preferred stock, net of tax benefit		54		(1)		20		24	(1)		30		11			47
Dividends on preferred stock, liet of tax benefit								-								<u>-</u>
Net income available to common shares	\$	54	\$	30	\$	20	\$	24	\$ 128	\$	36	\$	11			\$ 47
Diluted earnings per share of common stock  Net income from continuing operations	\$	0.79	\$	0.45	\$	0.31	\$	0.32	\$ 1.87	\$	0.56	\$	0.17			\$ 0.73
Discontinued operations, net of tax <sup>(E)</sup>	φ	-	φ	-	φ	(0.01)	φ	0.32	0.03	φ	-	φ	0.17			φ U.13 -
Net income	\$	0.79	\$	0.45	\$	0.30	\$	0.36	\$ 1.90	\$	0.56	\$	0.17			\$ 0.73
Net income	φ	0.17	φ	0.73	φ	0.50	φ	0.50	ψ 1.70	φ	0.50	φ	J.1/			ψ 0.73

Fiscal 2007

Fiscal 2008

64

69

68

66

68

69

Weighted average common shares outstanding

Diluted

<sup>(</sup>A) Segment sales for certain operating segments within the Carbon Black Business include 100% of sales of one equity affiliate at market-based prices.

<sup>(</sup>B) Unallocated and other reflects an elimination for sales for one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.

<sup>(</sup>C) Segment profit is a measure used by Cabot's Chief Operating Decision-Maker to measure consolidated operating results, assess segment performance and allocate resources. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.

<sup>(</sup>D) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income and certain items listed in Exhibit I.

<sup>(</sup>E) Amounts relate to legal and tax settlements in connection with our discontinued operations.

### CABOT CORPORATION CERTAIN ITEMS - Exhibit I

Periods ended March 31				Three Month	าร				Six Months						
Dollars in millions, except per share amounts (unaudited)		2008		2008	2007		2007		2008	2008		2007	2007		
		\$		per share <sup>(A)</sup>	\$		per share <sup>(A)</sup>		\$	per share <sup>(A)</sup>		\$ p	er share <sup>(A)</sup>		
Certain items before income taxes															
Environmental reserves/settlement	\$	-	\$	-	\$	(5)	\$ (0.06)	\$	(1)	\$ (0.01)	\$	(5) \$	(0.06)		
Carbon Black antitrust litigation		-		-		(10)	(0.09)		-	-		(10)	(0.09)		
CEO transition costs		(4)		(0.04)		-	-		(4)	(0.04)	)	-	-		
Restructuring initiatives:															
- Global		-		-		(2)	(0.02)		-	-		(4)	(0.04)		
- Altona, Australia		-		-		-	-		18	0.20		(1)	(0.01)		
- North America		(7)		(80.0)		-	-		(13)	(0.15)	)	-	-		
- Europe <sup>(B)</sup>		(1)		(0.01)		-	-		(2)	(0.02)	)	-	-		
Total certain items		(12)	)	(0.13)		(17)	(0.17)		(2)	(0.02)	)	(20)	(0.20)		
Tax impact of certain items		4				5			1			6			
Total certain items	\$	(8)	\$	(0.13)	\$	(12)	\$ (0.17)	\$	(1)	\$ (0.02)	\$	(14) \$	(0.20)		

Periods ended March 31		Three M	lonths	nths Six Months			nths		Periods ended March 31		Three Mo	onths		Six Months			
Dollars in millions (unaudited)	(unaudited) 2008 2007 2008 2007 Dollars in millions (unaudited)		<b>2008</b> 2007		2007		Dollars in millions (unaudited)		2008	2007	2008		2	2007			
Statement of Operations Line Item									Certain items by Segment (C)								
Cost of sales		(8)	\$	(6)		3 5	\$	(8)	Carbon Black Business	\$	(11) \$	(14)	\$	-	\$	(17)	
Selling and administrative expenses		(4)	(1	1)	(	5)		(12)	Supermetals Business		-	(2)		-		(2)	
Total certain items	\$	(12)	\$ (1	7) \$	(	2) (	\$	(20)	Metal Oxides		(1)	-		(1	)	-	
									Other		-	(1)		(1	)	(1)	
									Total certain items	\$	(12) \$	(17)	\$	(2	) \$	(20)	

 <sup>(</sup>A) Per share amounts are calculated after tax.
 (B) Charges relate to former carbon black facilities.
 (C) Amounts are included in general unallocated expenses and are not included in Segment PBT.