CABOT CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

| Periods ended March 31 <br> Dollars in millions, except per share amounts (unaudited) | Three Months |  |  |  | Six Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| Net sales and other operating revenues.. | \$ | 786 | \$ | 637 | \$ | 1,497 | \$ | 1,292 |
| Cost of sales. |  | 668 |  | 499 |  | 1,263 |  | 1,005 |
| Gross profit. |  | 118 |  | 138 |  | 234 |  | 287 |
| Selling and administrative expenses. |  | 66 |  | 73 |  | 123 |  | 127 |
| Research and technical expenses. |  | 19 |  | 17 |  | 35 |  | 32 |
| Income from operations. |  | 33 |  | 48 |  | 76 |  | 128 |
| Other income and expense |  |  |  |  |  |  |  |  |
| Interest and dividend income. |  | 1 |  | 3 |  | 2 |  | 5 |
| Interest expense. |  | (9) |  | (9) |  | (18) |  | (18) |
| Other income (expense). |  | (2) |  | (1) |  | (4) |  | 1 |
| Total other income and expense. |  | (10) |  | (7) |  | (20) |  | (12) |
| Income from operations before income taxes |  | 23 |  | 41 |  | 56 |  | 116 |
| Provision for income taxes. |  | (11) |  | (11) |  | (5) |  | (30) |
| Equity in net income of affiliated companies, net of tax. |  | 2 |  | 3 |  | 4 |  | 6 |
| Minority interest in net income, net of tax. |  | (3) |  | (2) |  | (8) |  | (7) |
| Net income. |  | 11 |  | 31 |  | 47 |  | 85 |
| Dividends on preferred stock, net of tax benefit. |  | - |  | (1) |  | - |  | (1) |
| Net income available to common shares.. | \$ | 11 | \$ | 30 | \$ | 47 | \$ | 84 |
| Diluted earnings per share of common stock |  |  |  |  |  |  |  |  |
| Diluted. | \$ | 0.17 | \$ | 0.45 | \$ | 0.73 | \$ | 1.24 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |  |
| Diluted ............................................. |  | 64 |  | 69 |  | 64 |  | 69 |

## CABOT CORPORATION SUMMARY RESULTS BY SEGMENTS

| Periods ended March 31 Dollars in millions, except per share amounts (unaudited) | Three Months |  |  | Six Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  | 2008 |  | 2007 |  |
| SALES |  |  |  |  |  |  |  |
| Carbon Black Business ${ }^{(A)}$. | \$ 630 | \$ | 493 | \$ | 1,191 | \$ | 978 |
| Rubber blacks. | 453 |  | 346 |  | 863 |  | 697 |
| Performance products. | 165 |  | 134 |  | 307 |  | 257 |
| Inkjet colorants.................................................................... | 11 |  | 13 |  | 19 |  | 23 |
| Superior MicroPowders.. | 1 |  | - |  | 2 |  | 1 |
| Metal Oxides Business. | 73 |  | 68 |  | 143 |  | 133 |
| Fumed metal oxides. | 72 |  | 68 |  | 142 |  | 133 |
| Aerogel.. | 1 |  | - |  | 1 |  | - |
| Supermetals Business.. | 57 |  | 53 |  | 109 |  | 130 |
| Specialty Fluids Business.. | 16 |  | 10 |  | 32 |  | 26 |
| Segment sales | 776 |  | 624 |  | 1,475 |  | 1,267 |
| Unallocated and other ${ }^{(B)}$. | 10 |  | 13 |  | 22 |  | 25 |
| Net sales and other operating revenues. | \$ 786 | \$ | 637 | \$ | 1,497 | \$ | 1,292 |
| SEGMENT PROFIT |  |  |  |  |  |  |  |
| Carbon Black Business.................................................................. | \$ 36 | \$ | 57 | \$ | 57 | \$ | 111 |
| Metal Oxides Business. | 8 |  | 10 |  | 16 |  | 19 |
| Supermetals Business. | (2) |  | (2) |  | (1) |  | 14 |
| Specialty Fluids Business. | 5 |  | 3 |  | 12 |  | 11 |
| Total Segment Profit ${ }^{(C)}$.............................................................. | 47 |  | 68 |  | 84 |  | 155 |
| Interest expense.. | (9) |  | (9) |  | (18) |  | (18) |
| General unallocated expense ${ }^{(\mathrm{D})}$ | (13) |  | (15) |  | (6) |  | (15) |
| Less: Equity in net income of affiliated companies, net of tax.. | (2) |  | (3) |  | (4) |  | (6) |
| Income from operations before income taxes................................... | 23 |  | 41 |  | 56 |  | 116 |
| Provision for income taxes. | (11) |  | (11) |  | (5) |  | (30) |
| Equity in net income of affiliated companies, net of tax. | 2 |  | 3 |  | 4 |  | 6 |
| Minority interest in net income, net of tax. | (3) |  | (2) |  | (8) |  | (7) |
| Net income | 11 |  | 31 |  | 47 |  | 85 |
| Dividends on preferred stock, net of tax benefit. | - |  | (1) |  | - |  | (1) |
| Net income available to common shares....................................... | \$ 11 | \$ | 30 | \$ | 47 | \$ | 84 |
| Diluted earnings per share of common stock |  |  |  |  |  |  |  |
| Diluted | \$ 0.17 | \$ | 0.45 | \$ | 0.73 | \$ | 1.24 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |
| Diluted .................................................................................... | 64 |  | 69 |  | 64 |  | 69 |

[^0]CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

| Dollars in millions, except share and per share amounts | $\begin{aligned} & \hline \text { March 31, } \\ & 2008 \\ & \text { (unaudited) } \end{aligned}$ | $\begin{gathered} \hline \text { September 30, } \\ 2007 \\ \text { (audited) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 111 | \$ 154 |
| Short-term marketable securities | 1 | 2 |
| Accounts and notes receivable, net of reserve for doubtful accounts of \$6 and \$6 | 644 | 563 |
| Inventories: |  |  |
| Raw materials | 181 | 154 |
| Work in process | 63 | 77 |
| Finished goods | 237 | 184 |
| Other | 32 | 27 |
| Total inventories | 513 | 442 |
| Prepaid expenses and other current assets | 84 | 72 |
| Deferred income taxes | 37 | 35 |
| Assets held for sale | 7 | 7 |
| Total current assets | 1,397 | 1,275 |
| Investments: |  |  |
| Equity affiliates | 69 | 65 |
| Long-term marketable securities and cost investments | 2 | 3 |
| Total investments | 71 | 68 |
| Property, plant and equipment | 3,005 | 2,823 |
| Accumulated depreciation and amortization | $(1,951)$ | $(1,807)$ |
| Net property, plant and equipment | 1,054 | 1,016 |
| Other assets: |  |  |
| Goodwill | 38 | 34 |
| Intangible assets, net of accumulated amortization of \$11 and \$10 | 3 | 4 |
| Assets held for rent | 45 | 42 |
| Deferred income taxes | 121 | 120 |
| Other assets | 92 | 77 |
| Total other assets | 299 | 277 |
| Total assets | \$ 2,821 | \$ 2,636 |

CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

| Dollars in millions, except share and per share amounts | $\begin{gathered} \hline \text { March 31, } \\ 2008 \\ \text { (unaudited) } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2007 \\ \text { (audited) } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current liabilities: |  |  |  |  |
| Notes payable to bank: | \$ | 147 | \$ | 67 |
| Accounts payable and accrued liabilities |  | 402 |  | 427 |
| Income taxes payable |  | 42 |  | 36 |
| Deferred income taxes |  | 1 |  | 2 |
| Current portion of long-term debt |  | 39 |  | 15 |
| Total current liabilities |  | 631 |  | 547 |
| Long-term debt |  | 487 |  | 503 |
| Deferred income taxes |  | 11 |  | 16 |
| Other liabilities |  | 341 |  | 300 |
| Minority interes |  | 89 |  | 76 |
| Stockholders' equity: |  |  |  |  |
| Preferred stock: |  |  |  |  |
| Authorized: 2,000,000 shares of \$1 par value |  | - |  | - |
| Series B ESOP Convertible Preferred Stock 7.75\% Cumulativ |  |  |  |  |
| Authorized: 200,000 shares |  |  |  |  |
| Issued: None |  |  |  |  |
| Outstanding: None |  |  |  |  |
| Common stock: |  |  |  |  |
| Authorized: $200,000,000$ shares of \$1 par value |  | 65 |  | 65 |
| Issued: 64,626,502 and 65,424,674 shares |  |  |  |  |
| Outstanding: 64,484,058 and 65,279,803 shares |  |  |  |  |
| Less cost of 142,443 and 144,871 shares of common treasury stock |  | (5) |  | (5) |
| Additional paid-in capital |  | - |  | - |
| Retained earnings |  | 1,132 |  | 1,119 |
| Deferred employee benefits |  | (32) |  | (34) |
| Notes receivable for restricted stock |  | (19) |  | (19) |
| Accumulated other comprehensive income |  | 121 |  | 68 |
| Total stockholders' equity |  | 1,262 |  | 1,194 |
| Total liabilities and stockholders' equit | \$ | 2,821 | \$ | 2,636 |


| In millions, except per share amounts (unaudited) | Dec. Q. |  | Mar. Q. |  | June Q. |  | Sept. Q. |  | FY |  | Dec. Q. |  | Mar. Q. |  | June Q. | Sept. Q. | FY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carbon Black Business ${ }^{(A)}$ | \$ | 485 | \$ | 493 | \$ | 506 | \$ | 521 |  | 2,005 | \$ | 560 | \$ | 630 |  |  | \$ | 1,191 |
| Rubber blacks |  | 351 |  | 346 |  | 351 |  | 368 |  | 1,416 |  | 409 |  | 453 |  |  |  | 863 |
| Performance products |  | 123 |  | 134 |  | 142 |  | 142 |  | 541 |  | 142 |  | 165 |  |  |  | 307 |
| Inkjet colorants |  | 10 |  | 13 |  | 13 |  | 10 |  | 46 |  | 8 |  | 11 |  |  |  | 19 |
| Superior MicroPowders |  | 1 |  | - |  | - |  | 1 |  | 2 |  | 1 |  | 1 |  |  |  | 2 |
| Metal Oxides Business |  | 65 |  | 68 |  | 67 |  | 71 |  | 271 |  | 70 |  | 73 |  |  |  | 143 |
| Fumed metal oxides |  | 65 |  | 68 |  | 66 |  | 71 |  | 270 |  | 70 |  | 72 |  |  |  | 142 |
| Aerogel |  | - |  | - |  | 1 |  | - |  | 1 |  | - |  | 1 |  |  |  | 1 |
| Supermetals Business |  | 77 |  | 53 |  | 48 |  | 55 |  | 233 |  | 53 |  | 57 |  |  |  | 109 |
| Specialty Fluids Business |  | 16 |  | 10 |  | 16 |  | 16 |  | 58 |  | 16 |  | 16 |  |  |  | 32 |
| Segment Sales |  | 643 |  | 624 |  | 637 |  | 663 |  | 2,567 |  | 699 |  | 776 |  |  |  | 1,475 |
| Unallocated and other ${ }^{(\mathrm{B})}$ |  | 12 |  | 13 |  | 12 |  | 12 |  | 49 |  | 12 |  | 10 |  |  |  | 22 |
| Net sales and other operating revenues | \$ | 655 | \$ | 637 | \$ | 649 | \$ | 675 |  | 2,616 | \$ | 711 | \$ | 786 |  |  | \$ | 1,497 |
| Segment Profit |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carbon Black Business | \$ | 54 | \$ | 57 | \$ | 25 | \$ | 20 | \$ | 156 | \$ | 21 | \$ | 36 |  |  | \$ | 57 |
| Metal Oxides Business |  | 9 |  | 10 |  | 9 |  | 8 |  | 36 |  | 8 |  | 8 |  |  |  | 16 |
| Supermetals Business |  | 16 |  | (2) |  | - |  | 1 |  | 15 |  | 1 |  | (2) |  |  |  | (1) |
| Specialty Fluids Business |  | 8 |  | 3 |  | 7 |  | 7 |  | 25 |  | 7 |  | 5 |  |  |  | 12 |
| Total Segment Profit ${ }^{(\mathrm{C})}$ |  | 87 |  | 68 |  | 41 |  | 36 |  | 232 |  | 37 |  | 47 |  |  |  | 84 |
| Interest expense |  | (9) |  | (9) |  | (8) |  | (8) |  | (34) |  | (9) |  | (9) |  |  |  | (18) |
| General unallocated income (expense) ${ }^{(\mathrm{D})}$ |  | - |  | (15) |  | 1 |  | (5) |  | (18) |  | 8 |  | (13) |  |  |  | (6) |
| Less: Equity in net income of affiliated companies, net of tax |  | (3) |  | (3) |  | (3) |  | (3) |  | (12) |  | (2) |  | (2) |  |  |  | (4) |
| Income from continuing operations before income taxes |  | 75 |  | 41 |  | 31 |  | 20 |  | 168 |  | 34 |  | 23 |  |  |  | 56 |
| Benefit (provision) for income taxes |  | (19) |  | (11) |  | (9) |  | 2 |  | (38) |  | 6 |  | (11) |  |  |  | (5) |
| Equity in net income of affiliated companies, net of tax |  | 3 |  | 3 |  | 3 |  | 3 |  | 12 |  | 2 |  | 2 |  |  |  | 4 |
| Minority interest in net income, net of tax |  | (5) |  | (2) |  | (4) |  | (4) |  | (15) |  | (6) |  | (3) |  |  |  | (8) |
| Net income from continuing operations |  | 54 |  | 31 |  | 21 |  | 21 |  | 127 |  | 36 |  | 11 |  |  |  | 47 |
| Discontinued operations, net of tax ${ }^{(E)}$ |  | - |  | - |  | (1) |  | 3 |  | 2 |  | - |  | - |  |  |  | - |
| Net income |  | 54 |  | 31 |  | 20 |  | 24 |  | 129 |  | 36 |  | 11 |  |  |  | 47 |
| Dividends on preferred stock, net of tax benefit |  | - |  | (1) |  | - |  | - |  | (1) |  | - |  | - |  |  |  | - |
| Net income available to common shares | \$ | 54 | \$ | 30 | \$ | 20 | \$ | 24 | \$ | 128 | \$ | 36 | \$ | 11 |  |  | \$ | 47 |
| Diluted earnings per share of common stock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income from continuing operations | \$ | 0.79 | \$ | 0.45 | \$ | 0.31 | \$ | 0.32 | \$ | 1.87 | \$ | 0.56 | \$ | 0.17 |  |  | \$ | 0.73 |
| Discontinued operations, net of tax ${ }^{(\mathrm{E})}$ |  | - |  | - |  | (0.01) |  | 0.04 |  | 0.03 |  | - |  | - |  |  |  | - |
| Net income | \$ | 0.79 | \$ | 0.45 | \$ | 0.30 | \$ | 0.36 | \$ | 1.90 | \$ | 0.56 | \$ | 0.17 |  |  | \$ | 0.73 |

Weighted average common shares outstanding
Diluted

| 69 | 69 | 68 | 66 | 68 |
| :--- | :--- | :--- | :--- | :--- |

$64 \quad 64$
(B) Unallocated and other reflects an elimination for sales for one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.
(C) Segment profit is a measure used by Cabot's Chief Operating Decision-Maker to measure consolidated operating results, assess segment performance and allocate resources. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.
(D) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income and certain items listed in Exhibit I.
(E) Amounts relate to legal and tax settlements in connection with our discontinued operations.

CABOT CORPORATION CERTAIN ITEMS - Exhibit I


| Periods ended March 31 | Three Months |  |  | Six Months |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in millions (unaudited) | 2008 | 2007 | 2008 | 2007 |  |  |
|  |  |  |  |  |  |  |
| Statement of Operations Line Item |  |  |  |  |  |  |
| Cost of sales |  | (8) $\$$ | (6) | $\mathbf{3}$ | $\$$ |  |
| Selling and administrative expenses |  | (4) | (11) | (5) | (12) |  |
| Total certain items | $\mathbf{\$}$ | (12) $\$$ | (17) $\$$ | (2) $\$$ | (20) |  |
|  |  |  |  |  |  |  |


| Periods ended March 31 | Three Months |  |  |  | Six Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in millions (unaudited) | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| Certain items by Segment ${ }^{(\mathrm{C})}$ |  |  |  |  |  |  |  |  |
| Carbon Black Business | \$ | (11) | \$ | (14) | \$ | - | \$ | (17) |
| Supermetals Business |  | - |  | (2) |  | - |  | (2) |
| Metal Oxides |  | (1) |  | - |  | (1) |  |  |
| Other |  | - |  | (1) |  | (1) |  | (1) |
| Total certain items | \$ | (12) | \$ | (17) | \$ | (2) | \$ | (20) |

(A) Per share amounts are calculated after tax
${ }^{(B)}$ Charges relate to former carbon black facilities.
${ }^{\text {(C) }}$ Amounts are included in general unallocated expenses and are not included in Segment PBT.


[^0]:    (A) Segment sales for certain operating segments within the Carbon Black Business include $100 \%$ of sales of one equity affiliate at market-based prices.
    (B) Unallocated and other reflects an elimination for sales of one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.
    (C) Segment profit is a measure used by Cabot's Chief Operating Decision-Maker to measure consolidated operating results, assess segment performance and allocate resources. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.
    (D) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income, and the certain items listed in Exhibit I.

