CABOT CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS


## CABOT CORPORATION SUMMARY RESULTS BY SEGMENTS

| Periods ended June 30 <br> Dollars in millions, except per share amounts (unaudited) | Three Months |  |  | Nine Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 006 |  | 2007 |  | 2006 |
| SALES |  |  |  |  |  |  |  |
| Carbon Black Business ${ }^{(A)}$. | \$ 506 | \$ | 514 | \$ | 1,484 | \$ | 1,409 |
| Rubber blacks. | 351 |  | 367 |  | 1,048 |  | 1,011 |
| Performance products. | 142 |  | 134 |  | 399 |  | 360 |
| Inkjet colorants. | 13 |  | 12 |  | 36 |  | 35 |
| Superior MicroPowders. | - |  | 1 |  | 1 |  | 3 |
| Metal Oxides Business. | 67 |  | 66 |  | 200 |  | 185 |
| Fumed metal oxides. | 66 |  | 65 |  | 199 |  | 184 |
| Aerogel. | 1 |  | 1 |  | 1 |  | 1 |
| Supermetals Business.. | 48 |  | 66 |  | 178 |  | 226 |
| Specialty Fluids Business. | 16 |  | 12 |  | 42 |  | 33 |
| Segment sales | 637 |  | 658 |  | 1,904 |  | 1,853 |
| Unallocated and other ${ }^{(B)}$. | 12 |  | 8 |  | 37 |  | 27 |
| Net sales and other operating revenues. | \$ 649 | \$ | 666 | \$ | 1,941 |  | 1,880 |
| SEGMENT PROFIT |  |  |  |  |  |  |  |
| Carbon Black Business.. | \$ 25 | \$ | 23 | \$ | 136 | \$ | 70 |
| Metal Oxides Business. | 9 |  | 6 |  | 28 |  | 13 |
| Supermetals Business. | - |  | 9 |  | 14 |  | 32 |
| Specialty Fluids Business.. | 7 |  | 5 |  | 18 |  | 13 |
|  | 41 |  | 43 |  | 196 |  | 128 |
| Interest expense........................................................................... | (8) |  | (6) |  | (26) |  | (19) |
| General unallocated income (expense) ${ }^{(\mathrm{D})}$. | 1 |  | (2) |  | (13) |  | (28) |
| Less: Equity in net income of affiliated companies, net of tax... | (3) |  | (1) |  | (9) |  | (8) |
| Income from continuing operations before income taxes.................... | 31 |  | 34 |  | 148 |  | 73 |
| Provision for income taxes. | (9) |  | (8) |  | (40) |  | (13) |
| Equity in net income of affiliated companies, net of tax. | 3 |  | 1 |  | 9 |  | 8 |
| Minority interest in net income, net of tax. | (4) |  | (2) |  | (11) |  | (9) |
| Net Income from continuing operations....................................... | 21 |  | 25 |  | 106 |  | 59 |
| Discontinued operations, net of tax ${ }^{(\mathrm{E})}$ | (1) |  | - |  | (1) |  |  |
| Cumulative effect of an accounting change, net of tax ${ }^{(F)}$ | - |  | - |  | - |  | 2 |
| Net income | 20 |  | 25 |  | 105 |  | 61 |
| Dividends on preferred stock, net of tax benefit | - |  | (1) |  | (1) |  | (2) |
| Net income available to common shares...................................... | \$ 20 | \$ | 24 | \$ | 104 | \$ | 59 |
| Diluted earnings per share of common stock |  |  |  |  |  |  |  |
| Income from continuing operations.... | \$ 0.31 | \$ | 0.37 | \$ | 1.55 | \$ | 0.85 |
| Discontinued Operations, net of tax ${ }^{(\mathrm{E})}$ | (0.01) |  | - |  | (0.01) |  | - |
| Cumulative effect of an accounting change, net of tax ${ }^{(F)}$. | - |  | - |  | - |  | 0.04 |
| Net income | \$ 0.30 | \$ | 0.37 | \$ | 1.54 | \$ | 0.89 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |
| Diluted .................................................................................... | 68 |  | 69 |  | 68 |  | 69 |

[^0]
## CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

| Dollars in millions, except share and per share amounts | $\begin{gathered} \hline \text { June } 30 \\ 2007 \\ \text { (unaudited) } \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2006 \\ \text { (audited) } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 229 | \$ | 189 |
| Short-term marketable securities |  | 11 |  | 1 |
| Accounts and notes receivable, net of reserve for doubtful accounts of \$5 and \$6 |  | 560 |  | 534 |
| Inventories: |  |  |  |  |
| Raw materials |  | 140 |  | 131 |
| Work in process |  | 93 |  | 109 |
| Finished goods |  | 158 |  | 139 |
| Other |  | 41 |  | 41 |
| Total inventories |  | 432 |  | 420 |
| Prepaid expenses and other current assets |  | 74 |  | 75 |
| Deferred income taxes |  | 34 |  | 36 |
| Total current assets |  | 1,340 |  | 1,255 |
| Investments: |  |  |  |  |
| Equity affiliates |  | 62 |  | 59 |
| Long-term marketable securities and cost investments |  | 3 |  | 3 |
| Total investments |  | 65 |  | 62 |
| Property, plant and equipment |  | 2,677 |  | 2,531 |
| Accumulated depreciation and amortization |  | $(1,713)$ |  | $(1,567)$ |
| Net property, plant and equipment |  | 964 |  | 964 |
| Other assets: |  |  |  |  |
| Goodwill |  | 34 |  | 31 |
| Intangible assets, net of accumulated amortization of \$11 and \$10 |  | 4 |  | 5 |
| Assets held for rent |  | 42 |  | 40 |
| Deferred income taxes |  | 96 |  | 100 |
| Other assets |  | 83 |  | 77 |
| Total other assets |  | 259 |  | 253 |
| Total assets | \$ | 2,628 | \$ | 2,534 |

CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION


| In millions, except per share amounts (unaudited) | Dec. Q. |  | Mar. Q. |  | June Q. |  | Sept. Q. |  | FY |  | Dec. Q. |  | Mar. Q. |  | June Q. |  | Sept. Q. | FY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carbon Black Business ${ }^{(A)}$ | \$ | 419 | \$ | 476 | \$ | 514 | \$ | 508 |  | 1,917 | \$ | 485 | \$ | 493 | \$ | 506 |  | \$ | 1,484 |
| Rubber blacks |  | 298 |  | 346 |  | 367 |  | 367 |  | 1,378 |  | 351 |  | 346 |  | 351 |  |  | 1,048 |
| Performance products |  | 109 |  | 117 |  | 134 |  | 128 |  | 488 |  | 123 |  | 134 |  | 142 |  |  | 399 |
| Inkjet colorants |  | 11 |  | 12 |  | 12 |  | 12 |  | 47 |  | 10 |  | 13 |  | 13 |  |  | 36 |
| Superior MicroPowders |  | 1 |  | 1 |  | 1 |  | 1 |  | 4 |  | 1 |  | - |  | - |  |  | 1 |
| Metal Oxides Business |  | 57 |  | 62 |  | 66 |  | 69 |  | 254 |  | 65 |  | 68 |  | 67 |  |  | 200 |
| Fumed metal oxides |  | 57 |  | 62 |  | 65 |  | 69 |  | 253 |  | 65 |  | 68 |  | 66 |  |  | 199 |
| Aerogel |  | - |  | - |  | 1 |  | - |  | 1 |  | - |  | - |  | 1 |  |  | 1 |
| Supermetals Business |  | 93 |  | 67 |  | 66 |  | 66 |  | 292 |  | 77 |  | 53 |  | 48 |  |  | 178 |
| Specialty Fluids Business |  | 10 |  | 11 |  | 12 |  | 11 |  | 44 |  | 16 |  | 10 |  | 16 |  |  | 42 |
| Segment Sales |  | 579 |  | 616 |  | 658 |  | 654 |  | 2,507 |  | 643 |  | 624 |  | 637 |  |  | 1,904 |
| Unallocated and other ${ }^{(\mathrm{B})}$ |  | 8 |  | 11 |  | 8 |  | 9 |  | 36 |  | 12 |  | 13 |  | 12 |  |  | 37 |
| Net sales and other operating revenues | \$ | 587 | \$ | 627 | \$ | 666 | \$ | 663 |  | 2,543 | \$ | 655 | \$ | 637 | \$ | 649 |  | \$ | 1,941 |
| Segment Profit |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Carbon Black Business ${ }^{(\mathrm{C})}$ | \$ | 21 | \$ | 26 | \$ | 23 | \$ | 31 | \$ | 101 | \$ | 54 | \$ | 57 |  | 25 |  | \$ | 136 |
| Metal Oxides Business ${ }^{(\mathrm{C})}$ |  | 2 |  | 5 |  | 6 |  | 9 |  | 22 |  | 9 |  | 10 |  | 9 |  |  | 28 |
| Supermetals Business |  | 11 |  | 12 |  | 9 |  | 9 |  | 41 |  | 16 |  | (2) |  | - |  |  | 14 |
| Specialty Fluids Business |  | 4 |  | 4 |  | 5 |  | 3 |  | 16 |  | 8 |  | 3 |  | 7 |  |  | 18 |
| Total Segment Profit ${ }^{(\mathrm{D})}$ |  | 38 |  | 47 |  | 43 |  | 52 |  | 180 |  | 87 |  | 68 |  | 41 |  |  | 196 |
| Interest expense |  | (6) |  | (7) |  | (6) |  | (8) |  | (27) |  | (9) |  | (9) |  | (8) |  |  | (26) |
| General unallocated income (expense) ${ }^{(\mathrm{E})}$ |  | (2) |  | (24) |  | (2) |  | (16) |  | (44) |  | - |  | (15) |  | 1 |  |  | (13) |
| Less: Equity in net income of affiliated companies, net of tax |  | (3) |  | (4) |  | (1) |  | (4) |  | (12) |  | (3) |  | (3) |  | (3) |  |  | (9) |
| Income from continuing operations before income taxes |  | 27 |  | 12 |  | 34 |  | 24 |  | 97 |  | 75 |  | 41 |  | 31 |  |  | 148 |
| (Provision) benefit for income taxes |  | (4) |  | (1) |  | (8) |  | 4 |  | (9) |  | (19) |  | (11) |  | (9) |  |  | (40) |
| Equity in net income of affiliated companies, net of tax |  | 3 |  | 4 |  | 1 |  | 4 |  | 12 |  | 3 |  | 3 |  | 3 |  |  | 9 |
| Minority interest in net income, net of tax |  | (4) |  | (3) |  | (2) |  | (3) |  | (12) |  | (5) |  | (2) |  | (4) |  |  | (11) |
| Net income from continuing operations |  | 22 |  | 12 |  | 25 |  | 29 |  | 88 |  | 54 |  | 31 |  | 21 |  |  | 106 |
| Discontinued operations, net of tax ${ }^{(\mathbf{F})}$ |  | - |  | - |  | - |  | 2 |  | 2 |  | - |  | - |  | (1) |  |  | (1) |
| Cumulative effect of accounting changes, net of tax ${ }^{(G)}$ |  | 2 |  | - |  | - |  | (4) |  | (2) |  | - |  | - |  | - |  |  | - |
| Net income |  | 24 |  | 12 |  | 25 |  | 27 |  | 88 |  | 54 |  | 31 |  | 20 |  |  | 105 |
| Dividends on preferred stock, net of tax benefit |  | (1) |  | - |  | (1) |  | - |  | (2) |  | - |  | (1) |  | - |  |  | (1) |
| Net income available to common shares | \$ | 23 | \$ | 12 | \$ | 24 | \$ | 27 | \$ | 86 | \$ | 54 | \$ | 30 | \$ | 20 |  | \$ | 104 |
| Diluted earnings per share of common stock |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income from continuing operations | \$ | 0.31 | \$ | 0.17 | \$ | 0.37 | \$ | 0.43 | \$ | 1.28 | \$ | 0.79 | \$ | 0.45 | \$ | 0.31 |  | \$ | 1.55 |
| Discontinued operations, net of tax ${ }^{(\mathrm{F})}$ |  | - |  | - |  | - |  | 0.03 |  | 0.03 |  | - |  | - |  | (0.01) |  |  | (0.01) |
| Cumulative effects of accounting changes, net of tax ${ }^{(G)}$ |  | 0.04 |  | - |  | - |  | (0.07) |  | (0.03) |  | - |  | - |  | - |  |  | - |
| Net income | \$ | 0.35 | \$ | 0.17 | \$ | 0.37 | \$ | 0.39 | \$ | 1.28 | \$ | 0.79 | \$ | 0.45 | \$ | 0.30 |  | \$ | 1.54 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted |  | 68 |  | 69 |  | 69 |  | 68 |  | 68 |  | 69 |  | 69 |  | 68 |  |  | 68 |

(A) Segment sales for certain operating segments within the Carbon Black Business include $100 \%$ of sales of one equity affiliate at market-based prices.
(B) Unallocated and other reflects an elimination for sales for one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.
(C) The fourth quarter and fiscal year end 2006 amounts include a reclassification of $\$ 4$ million of profit from the Carbon Black segment to the Metal Oxides segment. This reclassification was deemed to be immaterial for purposes of the annual segment reporting in the September 30, 2006 consolidated financial statements.
(D) Segment profit is a measure used by Cabot's operating decision-makers to measure consolidated operating results and assess segment performance. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.
(E) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income and certain items listed in Exhibit I. These amounts also include the $\$ 27$ million settlement payment to the Sons of Gwalia in the second quarter of 2006.
(F) For the third quarter of fiscal 2007 the amount relates to legal settlements in connection with our discontinued operations. For the fourth quarter and fiscal year 2006 the amount relates to a favorable tax settlement recognized during the period from our discontinued liquified natural gas business.
(G) Amounts relate to the cumulative benefit resulting from the adoption of FAS $123(\mathrm{R})$ in the first quarter of 2006 of $\$ 0.04$ and the cumulative expense resulting from the adoption of FIN 47 in the fourth quarter of 2006 of (\$0.07).

CABOT CORPORATION CERTAIN ITEMS - Exhibit I

| Periods ended June 30 Dollars in millions, except per share amounts (unaudited) | Three Months |  |  |  |  |  |  |  | Nine Months |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2007 \\ \$ \end{gathered}$ |  | $\begin{gathered} 2007 \\ \text { per share }^{(A)} \end{gathered}$ |  | $\begin{gathered} 2006 \\ \$ \end{gathered}$ |  | $\begin{gathered} 2006 \\ \text { per share }^{(\mathrm{A})} \end{gathered}$ |  | 2007 |  | $\begin{gathered} 2007 \\ \text { per share } \left.^{(A)}\right) \end{gathered}$ |  | $\begin{gathered} 2006 \\ \$ \end{gathered}$ |  | $\begin{gathered} 2006 \\ \text { per share }^{(\mathrm{A})} \\ \hline \end{gathered}$ |  |
| Certain items before income taxes |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Environmental reserves/settlement | \$ | (1) | \$ | (0.01) | \$ |  | \$ |  | \$ | (6) | \$ | (0.07) | \$ | - | \$ | - |
| Restructuring initiatives - Global |  | - |  | - |  | - |  | - |  | (4) |  | (0.04) |  | - |  | - |
| Restructuring initiatives - Altona |  | - |  | - |  | (1) |  | (0.01) |  | (1) |  | (0.01) |  | (4) |  | (0.04) |
| Cost reduction initiatives |  | - |  | - |  | (1) |  | (0.01) |  | - |  |  |  | (4) |  | (0.04) |
| Restructuring - North America |  | (3) |  | (0.03) |  |  |  | - |  | (3) |  | (0.03) |  |  |  | - |
| Carbon Black antitrust litigation |  | - |  | - |  | - |  |  |  | (10) |  | (0.09) |  |  |  | - |
| Gwalia settlement payment |  | - |  | - |  | - |  |  |  | - |  | - |  | (27) |  | (0.25) |
| Total certain items |  | (4) |  | (0.04) |  | (2) |  | (0.02) |  | (24) |  | (0.24) |  | (35) |  | (0.33) |
| Cumulative effect of an accounting change ${ }^{(B)}$ |  |  |  |  |  | - |  | - |  | - |  |  |  | 4 |  | 0.04 |
| Discontinued operations ${ }^{(c)}$ |  | (1) |  | (0.01) |  |  |  |  |  | (1) |  | (0.01) |  |  |  |  |
| Total certain items, cumulative effect of an accounting change and discontinued operations |  | (5) |  | (0.05) |  | (2) |  | (0.02) |  | (25) |  | (0.25) |  | (31) |  | (0.29) |
| Tax impact of certain items, cumulative effect of an accounting change and discontinued operations |  | 2 |  | - |  | - |  | - |  | 8 |  | - |  | 10 |  | - |
| Total certain items, cumulative effect of an accounting change and discontinued operations, after tax | \$ | (3) | \$ | (0.05) | \$ | (2) |  | (0.02) | \$ | (17) | \$ | (0.25) | \$ | (21) | \$ | (0.29) |


| Periods ended June 30 | Three Months |  |  |  | Nine Months |  |  |  | Periods ended June 30 Dollars in millions (unaudited) | Three Months |  |  |  | Nine Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in millions (unaudited) | 2007 |  | 2006 |  | 2007 |  | 2006 |  |  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Statement of Operations Line Item |  |  |  |  |  |  |  |  | Certain items by Segment |  |  |  |  |  |  |  |  |
| Net sales and other operating revenues | \$ | - | \$ | - | \$ | - | \$ | 1 | Carbon Black Business | \$ | (3) | \$ | (1) | \$ | (20) | \$ | (4) |
| Cost of sales |  | (3) |  | (1) |  | (11) |  | (31) | Supermetals Business |  | - |  | (1) |  | (2) |  | (31) |
| Selling and administrative expenses |  | (1) |  | (1) |  | (13) |  | (5) | Other |  | (1) |  |  |  | (2) |  | - |
| Total certain items | \$ | (4) | \$ | (2) | \$ | (24) | \$ | (35) | Total certain items | \$ | (4) | \$ | (2) | \$ | (24) | \$ | (35) |

(A) Per share amounts are calculated after tax.
(B) Cumulative benefit resulting from adoption of FAS 123(R) in the first quarter of 2006, net of tax.
(C) Amount relates to legal settlements in connection with our discontinued operations.


[^0]:    (A) Segment sales for certain operating segments within the Carbon Black Business include $100 \%$ of sales of one equity affiliate at market-based prices.
    (B) Unallocated and other reflects an elimination for sales of one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.
    (C) Segment profit is a measure used by Cabot's operating decision-makers to measure consolidated operating results and assess segment performance. Segment profit includes equity in net income of affiliated companies and excludes royalties paid by equity affiliates, minority interest and allocated corporate costs.
    (D) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income, and the certain items listed in Exhibit I. The amount for the nine months ended June 30, 2006 also includes the $\$ 27$ million settlement payment to the Sons of Gwalia.
    (E)

    Amount relates to legal settlements in connection with our discontinued operations.
    (F) Cumulative benefit of an accounting change for implementation of FAS $123(\mathrm{R})$, net of tax.

