# CABOT CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

Periods ended September 30		Three				Twelve N		
Dollars in millions, except per share amounts (unaudited)		2007	2	006		2007	2	2006
Net sales and other operating revenues	\$	675	\$	663	\$	2,616	\$	2,543
Cost of sales	·····	564		550		2,111		2,124
Gross profit		111		113		505		419
Selling and administrative expenses		66		59		249		235
Research and technical expenses Income from operations.		20 25		17 37		<u>69</u> 187		58 126
Other income and expense								
Interest and dividend income		2		2		10		5
Interest expense		(8)		(8)		(34)		(27)
Other income (expense)		1		(7)		5		(7)
Total other income and expense	······-	(5)		(13)		(19)		(29)
Income from continuing operations before income taxes		20		24		168		97
Benefit (provision) for income taxes		2		4		(38)		(9)
Equity in net income of affiliated companies, net of tax		3		4		12		12
Minority interest in net income, net of tax	······	(4)		(3)		(15)		(12)
Income from continuing operations		21		29		127		88
Discontinued operations, net of tax <sup>(A)</sup>		3		2		2		2
Cumulative effect of an accounting change, net of tax <sup>(B)</sup>	······ <u> </u>	-		(4)		-		(2)
Net income		24		27		129		88
Dividends on preferred stock, net of tax benefit	<u> </u>	-		-		(1)		(2)
Net income available to common shares	\$	24	\$	27	\$	128	\$	86
Diluted earnings per share of common stock	¢	0 22	¢	0.42	¢	1 07	ዮ	1 20
Income from continuing operations	····· Þ		\$	0.43	\$	1.87	\$	1.28
Discontinued operations, net of tax $^{(A)}$		0.04		0.03		0.03		0.03
Cumulative effect of an accounting change, net of tax <sup>(B)</sup> Net income	\$	- 0.36	\$	(0.07) 0.39	\$	- 1.90	\$	(0.03) 1.28
							<u> </u>	
Weighted average common shares outstanding				00		~~		00
Diluted		66		68		68		68

<sup>(A)</sup> Amount relates to legal and tax settlements in connection with our discontinued operations.

(B) Amounts relate to the cumulative benefit resulting from the adoption of FAS 123(R) in the first quarter of 2006 of \$0.04 and the cumulative expense resulting from the adoption of FIN 47 in the fourth quarter of 2006 of (\$0.07).

#### CABOT CORPORATION SUMMARY RESULTS BY SEGMENTS

Periods ended September 30		Three Months				Twelve Months		
Dollars in millions, except per share amounts (unaudited)	2	2007	2	2006	2	2007	. 4	2006
SALES								
Carbon Black Business <sup>(A)</sup>		521	\$	508	\$	2,005	\$	1,917
Rubber blacks		368 142		367 128		1,416 541		1,378 488
Performance products Inkjet colorants		142		120		46		400
Superior MicroPowders		1		1		2		4
Metal Oxides Business		71		69		271		254
Fumed metal oxides		71		69		270		253
Aerogel		-		-		1		1
Supermetals Business		55		66		233		292
Specialty Fluids Business		16		11		58		44
Segment sales		663		654		2,567		2,507
Unallocated and other <sup>(B)</sup>		12		9		49		36
Net sales and other operating revenues	\$	675	\$	663	\$	2,616	\$	2,543
SEGMENT PROFIT								
Carbon Black Business (C)	\$	20	\$	31	\$	156	\$	101
Metal Oxides Business <sup>(C)</sup>		8		9		36		22
Supermetals Business		1		9		15		41
Specialty Fluids Business		7		3		25		16
Total Segment Profit <sup>(D)</sup>		36		52		232		180
Interest expense		(8)		(8)		(34)		(27)
General unallocated expense <sup>(E)</sup>		(5)		(16)		(18)		(44)
Less: Equity in net income of affiliated companies, net of tax		(3)		(4)		(12)		(12)
Income from continuing operations before income taxes		20		24		168		97
Benefit (provision) for income taxes		2		4		(38)		(9)
Equity in net income of affiliated companies, net of tax		3		4		12		12
Minority interest in net income, net of tax		(4)		(3)		(15)		(12)
Income from continuing operations		21		29		127		88
Discontinued operations, net of tax (F)		3		2		2		2
Cumulative effect of an accounting change, net of tax (G)		-		(4)		-		(2)
Net income		24		27		129		88
Dividends on preferred stock, net of tax benefit		-		-		(1)		(2)
Net income available to common shares	\$	24	\$	27	\$	128	\$	86
Diluted earnings per share of common stock								
Income from continuing operations	. \$	0.32	\$	0.43	\$	1.87	\$	1.28
Discontinued Operations, net of tax <sup>(F)</sup>	-	0.04		0.03	-	0.03		0.03
Cumulative effect of an accounting change, net of tax <sup>(G)</sup>		-		(0.07)		-		(0.03)
Net income	-	0.36	\$	0.39	\$	1.90	\$	1.28
Weighted average common shares outstanding								
Diluted		66		68		68		68

(A) Segment sales for certain operating segments within the Carbon Black Business include 100% of sales of one equity affiliate at market-based prices.

(B) Unallocated and other reflects an elimination for sales of one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.

(C) The fourth quarter and fiscal year end 2006 amounts include a reclassification of \$4 million of profit from the Carbon Black segment to the Metal Oxides segment. This reclassification was deemed to be immaterial for purposes of the annual segment reporting in the September 30, 2006 consolidated financial statements.

(D) Segment profit is a measure used by Cabot's operating decision-makers to measure consolidated operating results and assess segment performance. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.

(E) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income, and the certain items listed in Exhibit I. The amount for the twelve months ended September 30, 2006 also includes the \$27 million settlement payment to the Sons of Gwalia.

<sup>(F)</sup> Amounts relate to legal and tax settlements in connection with our discontinued operations.

<sup>(G)</sup> Amounts relate to the cumulative benefit resulting from the adoption of FAS 123(R) in the first quarter of 2006 of \$0.04 and the cumulative expense resulting from the adoption of FIN 47 in the fourth quarter of 2006 of (\$0.07).

# CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

Dollars in millions, except share and per share amounts	September 30 2007 (unaudited)			September 30, 2006 <i>(audited)</i>		
Current assets:						
Cash and cash equivalents	\$	154	\$	189		
Short-term marketable securities		2		1		
Accounts and notes receivable, net of reserve for doubtful accounts of \$6 and \$6		576		534		
Inventories:						
Raw materials		154		131		
Work in process		77		109		
Finished goods		173		139		
Other		27		41		
Total inventories		431		420		
Prepaid expenses and other current assets		79		75		
Deferred income taxes		35		36		
Total current assets		1,277		1,255		
Investments:						
Equity affiliates		65		59		
Long-term marketable securities and cost investments		3		3		
Total investments		68		62		
Property, plant and equipment		2,823		2,531		
Accumulated depreciation and amortization		(1,807)		(1,567)		
Net property, plant and equipment		1,016		964		
Other assets:						
Goodwill		34		31		
Intangible assets, net of accumulated amortization of \$11 and \$10		4		5		
Assets held for rent		42		40		
Deferred income taxes		115		100		
Other assets		78		77		
Total other assets		273		253		
Total assets	\$	2,634	\$	2,534		

# CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

llars in millions, except share and per share amounts		ember 30 2007 audited)		ember 30, 2006 <i>audited)</i>
Current liabilities:				
Notes payable to bank	\$	67	\$	58
Accounts payable and accrued liabilities	Ψ	429	Ψ	384
Income taxes payable		36		27
Deferred income taxes		2		2
Current portion of long-term debt		15		34
Total current liabilities		549		505
Long-term debt		503		459
Deferred income taxes		16		20
Other liabilities		307		286
Minority interes		77		68
Stockholders' equity:				
Preferred stock:				
Authorized: 2,000,000 shares of \$1 par value				
Series B ESOP Convertible Preferred Stock 7.75% Cumulativ				
Authorized: 200,000 shares				
Issued: None and 55,895 shares		-		56
Outstanding: None and 38,734 shares (aggregate redemption value of \$39 at \$1,000 per share)				
Less cost of zero and 17,161 shares of preferred treasury stock		-		(38)
Common stock:				
Authorized: 200,000,000 shares of \$1 par value				
Issued: 65,424,674 and 63,579,040 shares		65		64
Outstanding: 65,279,803 and 63,432,651 shares		<i>i</i>		(-)
Less cost of 144,871 and 146,389 shares of common treasury stock		(5)		(5)
Additional paid-in capital		-		7
Retained earnings		1,107		1,160
Deferred employee benefits		(34)		(38)
Notes receivable for restricted stock		(19)		(20)
Accumulated other comprehensive income		68		10
Total stockholders' equity		1,182		1,196
Total liabilities and stockholders' equit	\$	2,634	\$	2,534

# **CABOT CORPORATION**

	Fiscal 2006						Fis	scal 20	)07	
In millions,										
except per share amounts (unaudited)	Dec. Q.	Mar. Q.	June Q.	Sept. Q.	FY	Dec. Q.	Mar. Q.	June Q.	Sept. Q.	FY
Sales										
Carbon Black Business <sup>(A)</sup>	\$ 419	\$ 476	\$ 514	\$ 508	\$ 1,917	\$ 485	\$ 493	\$ 506	\$ 521	\$ 2,005
Rubber blacks	298	346	367	367	1,378	351	346	351	368	1,416
Performance products	109	117	134	128	488	123	134	142	142	541
Inkjet colorants	11	12	12	12	47	10	13	13	10	46
Superior MicroPowders	1	1	1	1	4	1	-	-	1	2
Metal Oxides Business	57	62	66	69	254	65	68	67	71	271
Fumed metal oxides	57	62	65	69	253	65	68	66	71	270
Aerogel	-	-	1	-	1	-	-	1	-	1
Supermetals Business	93	67	66	66	292	77	53	48	55	233
Specialty Fluids Business	10	11	12	11	44	16	10	16	16	58
Segment Sales	579	616	658	654	2,507	643	624	637	663	2,567
Unallocated and other <sup>(B)</sup>	8	11	8	9	36	12	13	12	12	49
Net sales and other operating revenues	\$ 587	\$ 627	\$ 666	\$ 663	\$ 2,543	\$ 655	\$ 637	\$ 649	\$ 675	\$ 2,616
Segment Profit										
Carbon Black Business <sup>(C)</sup>	\$ 21	\$ 26	\$ 23	\$ 31	\$ 101	\$ 54	\$ 57	25	\$ 20	\$ 156
Metal Oxides Business <sup>(C)</sup>	2	5	6	9	22	9	10	9	8	36
Supermetals Business	11	12	9	9	41	16	(2)	-	1	15
Specialty Fluids Business	4	4	5	3	16	8	3	7	7	25
Total Segment Profit <sup>(D)</sup>	38	47	43	52	180	87	68	41	36	232
Interest expense	(6)	(7)	(6)	(8)	(27)	(9)	(9)	(8)	(8)	(34)
General unallocated income (expense) <sup>(E)</sup>	(2)	(24)	(2)	(16)	(44)	-	(15)	1	(5)	(18)
Less: Equity in net income of affiliated companies, net of tax	(3)	(4)	(1)	(4)	(12)	(3)	(3)	(3)	(3)	(12)
Income from continuing operations before income taxes	27	12	34	24	97	75	41	31	20	168
Benefit (provision) for income taxes	(4)	(1)		4	(9)	(19)	(11)	(9)	2	(38)
Equity in net income of affiliated companies, net of tax	3	4	1	4	12	3	3	3	3	12
Minority interest in net income, net of tax	(4)	(3)	(2)	(3)	(12)	(5)	(2)	(4)	(4)	(15)
Net income from continuing operations	22	12	25	29	88	54	31	21	21	127
Discontinued operations, net of tax <sup>(F)</sup>	-	-	-	2	2	-	-	(1)	3	2
Cumulative effect of accounting changes, net of tax (G)	2	-	-	(4)	(2)	-	-	-	-	-
Net income	24	12	25	27	88	54	31	20	24	129
Dividends on preferred stock, net of tax benefit	(1)	-	(1)	-	(2)		(1)	-	-	(1)
Net income available to common shares	\$ 23	\$ 12	\$ 24	\$ 27	\$ 86	\$ 54	\$ 30	\$ 20	\$ 24	\$ 128
Diluted earnings per share of common stock										
Net income from continuing operations	\$ 0.31	\$ 0.17	\$ 0.37	\$ 0.43	\$ 1.28	\$ 0.79	\$ 0.45	\$ 0.31	\$ 0.32	\$ 1.87
Discontinued operations, net of tax <sup>(F)</sup>	-	-	-	0.03	0.03	-	-	(0.01)	0.04	0.03
Cumulative effects of accounting changes, net of tax <sup>(G)</sup>	0.04	-	-	(0.07)	(0.03)	-	-	-	-	-
Net income	\$ 0.35	\$ 0.17	\$ 0.37	\$ 0.39	\$ 1.28	\$ 0.79	\$ 0.45	\$ 0.30	\$ 0.36	\$ 1.90
Weighted average common shares outstanding										
Diluted	68	69	69	68	68	69	69	68	66	68

(A) Segment sales for certain operating segments within the Carbon Black Business include 100% of sales of one equity affiliate at market-based prices.

(B) Unallocated and other reflects an elimination for sales for one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.

(C) The fourth quarter and fiscal year end 2006 amounts include a reclassification of \$4 million of profit from the Carbon Black segment to the Metal Oxides segment. This reclassification was deemed to be immaterial for purposes of the annual segment reporting in the September 30, 2006 consolidated financial statements.

(D) Segment profit is a measure used by Cabot's operating decision-makers to measure consolidated operating results and assess segment performance. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.

(E) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income and certain items listed in Exhibit I. These amounts also include the \$27 million settlement payment to the Sons of Gwalia in the second quarter of 2006.

(F) Amounts relate to legal and tax settlements in connection with our discontinued operations.

(G) Amounts relate to the cumulative benefit resulting from the adoption of FAS 123(R) in the first quarter of 2006 of \$0.04 and the cumulative expense resulting from the adoption of FIN 47 in the fourth quarter of 2006 of (\$0.07).

## CABOT CORPORATION CERTAIN ITEMS - Exhibit I

Periods ended September 30			Three Mor	Twelve Months							
Dollars in millions, except per share amounts (unaudited)	20	007	2007	2		2006	2	2007	2007	2006	2006
		\$	per share <sup>(A)</sup>		\$ per	share <sup>(A)</sup>		\$ p	er share <sup>(A)</sup>	\$ pe	er share <sup>(A)</sup>
Certain items before income taxes											
Environmental reserves/settlement	\$	- :	\$-	\$	- \$	-	\$	(6) \$	6 (0.07) \$	- \$	-
Restructuring initiatives - Global		1	0.01		(10)	(0.10)		(3)	(0.03)	(10)	(0.10
Restructuring initiatives - Altona		-	-		(7)	(0.11)		(1)	(0.01)	(11)	(0.15
Cost reduction initiatives		-	-		-	-		-	-	(3)	(0.04
Restructuring - North America		(5)	(0.06)		-	-		(8)	(0.09)	-	-
Legal reserves/settlements		(2)	(0.02)		-	-		(12)	(0.11)	-	-
Acquisition of flamed synthesis technology		(4)	(0.04)		-	-		(4)	(0.04)	-	-
Gwalia settlement payment		-	-		-	-		-	-	(27)	(0.25
Total certain items		(10)	(0.11)		(17)	(0.21)		(34)	(0.35)	(51)	(0.54
Discontinued operations <sup>(B)</sup>		3	0.04		2	0.03		2	0.03	2	0.03
Cumulative effect of an accounting change (C)		-	-		(6)	(0.07)		-	-	(2)	(0.03
Total certain items, cumulative effect of an accounting change											
and discontinued operations		(7)	(0.07)		(21)	(0.25)		(32)	(0.32)	(51)	(0.54
Tax impact of certain items, cumulative effect of an accounting change and discontinued operations		2			5	-		10	-	15	-
Total certain items, cumulative effect of an accounting change and											
discontinued operations, after tax	\$	(5)	\$ (0.07)	\$	(16) \$	(0.25)	\$	(22) \$	6 (0.32) \$	3 (36) \$	(0.54

Periods ended September 30		Three	Mont	hs	Т	welve	Mon	iths	Periods ended September 30		Three Mo	onths		Twelve I	Month	IS
Dollars in millions (unaudited)	2	007	2	006	2	007	2	006	Dollars in millions (unaudited)	2	007	2006	2	2007	20	06
Statement of Operations Line Item									Certain items by Segment							
Net sales and other operating revenues	\$	-	\$	-	\$	-	\$	1	Carbon Black Business	\$	(6) \$	6 (17)	\$	(26)	\$	(21)
Cost of sales		(5)		(5)		(16)		(35)	Supermetals Business		(4)	-		(6)		(30)
Selling and administrative expenses		(1)		(4)		(14)		(9)	Other		-	-		(2)		-
Research and technical expenses		(4)		-		(4)		-	Total certain items	\$	(10) \$	6 (17)	\$	(34)	\$	(51)
Other		-		(8)		-		(8)								
Total certain items	\$	(10)	\$	(17)	\$	(34)	\$	(51)								

(A) Per share amounts are calculated after tax.

(B) Amount relates to legal and tax settlements in connection with our discontinued operations.
 (C) Amounts relate to the cumulative benefit resulting from the adoption of FAS 123(R) in the first quarter of 2006 of \$0.04 and the cumulative expense resulting from the adoption of FIN 47 in the fourth quarter of 2006 of \$0.07).

# CABOT CORPORATION SUPPLEMENTAL BUSINESS INFORMATION FOURTH QUARTER AND FULL FISCAL YEAR 2007

The following discussion of our results includes information on our reportable segment sales and operating profit before taxes ("PBT"). We use segment PBT to measure our consolidated operating results and to assess segment performance. When explaining the changes in our PBT period on period, we use several terms. The term "fixed costs" means fixed manufacturing costs, including utilities. The term "inventory related charges" means differences attributable to items such as (i) inventory obsolescence and valuation reserves; (ii) utilization variances; and (iii) other increases or decreases in costs associated with the production of inventory. The term "product mix" refers to the various types and grades of products sold by a particular business or product line during the quarter, and the positive or negative impact of that mix on the variable margin and profitability of the business or product line.

## BUSINESS SEGMENT DETAIL

#### **Volume Detail**

The following chart details the percentage change in volume by product line for the fourth quarter of 2007 as compared to the fourth quarter of 2006 and the third quarter of 2007, as well as for the full year 2007 compared to the full year 2006.

	Fourth quarter 2007 vs.	Fourth quarter 2007 vs.	FY 2007 vs.
	Fourth quarter 2006	Third quarter 2007	FY 2006
Rubber Blacks	3%	(2)%	4%
North America	(9)%	(7)%	(11)%
South America	5%	2%	5%
Europe	(4)%	(11)%	3%
Asia Pacific	3%	5%	6%
China	28%	9%	27%
Performance Products	4%	flat volumes	2%
Inkjet Colorants	(12)%	(14)%	(4)%
Fumed Metal Oxides	(1)%	6%	5%

## Profit Before Tax (PBT) Detail

Following is a quantification of the key factors impacting PBT for the Business reporting segments for the fourth quarter of 2007, as compared to both the fourth quarter of 2006 and the third quarter of 2007.

## Carbon Black Business-

- Fourth quarter 2007 vs. fourth quarter 2006: pricing (unfavorable \$18 million); currency (unfavorable \$2 million); volume (favorable \$5 million); inventory related charges and timing of certain costs (favorable \$4 million); raw material costs (less than \$1 million impact)
- Fourth quarter 2007 vs. third quarter 2007- raw material costs (unfavorable \$26 million); volume (unfavorable \$3 million); pricing (favorable \$16 million); inventory related charges and timing of certain costs (favorable \$8 million)

Variability in carbon black feedstock costs significantly impacts financial results for both the Carbon Black Business segment and the Company as a whole on a quarterly basis. The table below quantifies, in

		U	
	Fiscal Year 2005	Fiscal Year 2006	Fiscal Year 2007
Quarter 1	(3)	(11)	13
Quarter 2	4	1	5
Quarter 3	(15)	(7)	(16)
Quarter 4	(19)	10	(14)
Full year impact	(33)	(7)	(12)

millions of dollars, the impact on PBT of both the time lag of our feedstock related pricing adjustments on our contracted rubber blacks business and the immediate recognition of feedstock costs in North America.

# Metal Oxides Business

- Fourth quarter 2007 vs. fourth quarter 2006: roughly flat with favorable product mix being offset by lower plant utilization
- Fourth quarter 2007 vs. third quarter 2007: roughly flat with increased volumes being offset by inventory related charges and lower plant utilization

# Supermetals Business

- Fourth quarter 2007 vs. fourth quarter 2006- pricing (unfavorable \$9 million); raw materials (unfavorable \$2 million); volumes (unfavorable \$2 million); fixed costs (favorable \$6 million)
- Fourth quarter 2007 vs. third quarter 2007- volumes (favorable \$2 million); product mix (unfavorable \$3 million)

## **Revenue Detail**

The following charts quantify, in millions of dollars, the key factors impacting sales revenue for the Business reporting segments for the fourth quarter of 2007, as compared to both the fourth quarter of 2006 and the third quarter of 2007.

	Fourth qu	uarter 2007 vs. Fourth c	juarter 2006
	Volume	Price/ Product Mix	Foreign Currency
Carbon Black Business	14	(24)	20
Metal Oxides Business	(2)	2	2
Supermetals Business	(2)	(9)	-
	Fourth a	uarter 2007 vs. Third q	uarter 2007
	Volume	Price/ Product Mix	Foreign Currency
Carbon Black Business	(7)	15	4
Metal Oxides Business	3	1	-
Supermetals Business	10	(3)	-

## CORPORATE DETAIL

**Capital Expenditures-** Cabot spent approximately \$62 million in capital expenditures during the fourth quarter of 2007. For the full year, capital expenditures were \$146 million, compared to \$236 million for the full year 2006.

**Open Market Share Repurchases-** During the fourth quarter and full year 2007, the Company repurchased approximately 4 million and 4.6 million shares, respectively, of its common stock on the open market for a cash cost of approximately \$164 million and \$190 million, respectively.

**Working Capital-** Working capital decreased by \$3 million on a constant dollar basis (an increase of \$34 million at actual exchange rates) during fiscal 2007. On a constant dollar basis, the decrease was driven by an increase in payables and accruals partially offset by an increase in receivables.

**Effective Tax Rate-** The Company's effective tax rate for net income from continuing operations was a 12% benefit for the fourth quarter and a 23% provision for the full year 2007. During the fourth quarter and full year 2007 the Company recorded tax benefits in continuing operations from the settlement of various tax audits of approximately \$5 million (\$0.07 per diluted common share) and \$3 million (\$0.05 per diluted common share), respectively. The Company also recorded a tax benefit of \$3 million (\$0.04 per diluted common share) during the fourth quarter for the cumulative tax rate adjustment. Excluding the impact of these tax benefits, the Company's effective tax rate would have been approximately 25% for both the fourth quarter and full fiscal year 2007.