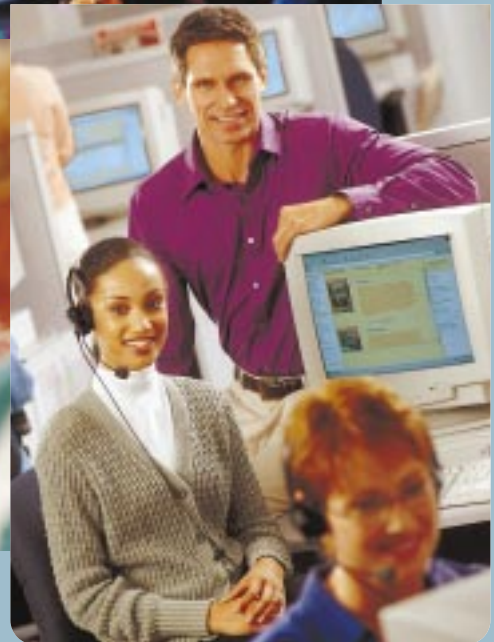
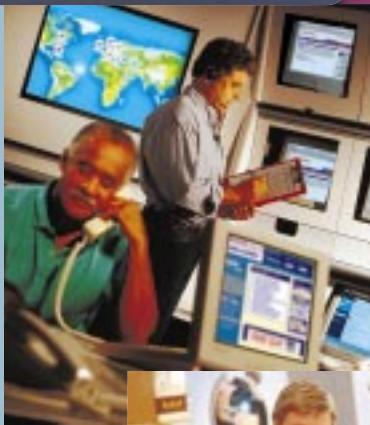


Office DEPOT®

Taking Care of Business

2000 ANNUAL REPORT





Office Depot, Inc. is the largest supplier of office products and services in the world. The Company sells office supplies, business machines, computers, computer software and office furniture, as well as copy, print, reproduction, mailing and shipping services to small office/home office (SoHo), medium and large businesses in the United States and 17 other countries around the globe. Office Depot operates under the names Office Depot®, Office Depot Express®, The Office Place® and Viking Office Products®.

Office Depot has market-leading positions in each of its business channels worldwide. The Company sells office products, services and business solutions through multiple distribution channels, including office supply stores, direct mail through Office Depot and Viking, global Internet sites, business-to-business e-commerce and sales forces that call on medium and large businesses.

With its worldwide corporate headquarters in Delray Beach, Florida and its European headquarters in Venlo, the Netherlands, Office Depot has more than 48,000 employees around the world. The Company's common stock is traded on the New York Stock Exchange under the symbol ODP and the Company is included on the S&P 500 list.

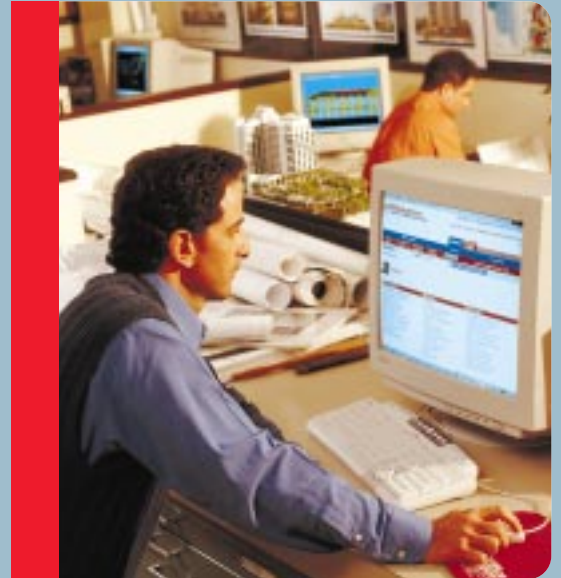
Financial Highlights

(in millions, except per share data)

	2000	1999	1998
Sales ⁽¹⁾	\$11,569.7	\$10,272.1	\$9,007.1
Operating Profit ⁽¹⁾	110.2	413.4	404.8
Net Earnings	49.3	257.6	233.2
Diluted Earnings per Share ⁽²⁾	0.16	0.69	0.61
Excluding Impact of One-Time			
Charges and Credits			
Net Earnings	\$ 222.2	\$ 326.9	\$ 320.0
Diluted Earnings per Share ⁽²⁾	0.70	0.86	0.82
Working Capital	790.8	687.0	1,293.4
Total Assets	4,196.3	4,276.2	4,025.3
Common Stockholders' Equity	1,601.3	1,907.7	2,028.9

(1) We have reclassified certain amounts in our prior year financial statements to conform with our current year presentation.

(2) Diluted earnings per share reported for 1998 have been restated to reflect the three-for-two stock split declared on February 24, 1999.



A COMPELLING PLACE TO WORK, SHOP AND INVEST





To Our Shareholders:

The year 2000 was a year of significant change and transition for Office Depot. When I became Chief Executive Officer in July, I immediately began a comprehensive review of all of our businesses, with an objective to establish Office Depot as a compelling place to work, shop and invest. This review addressed actions we would take in five key areas:

- Define our core competencies and competitive advantages;
- Integrate our cross-channel knowledge of our customer base;
- Respond to our industry's changing competitive environment;
- Identify underperforming business segments and assets; and
- Reduce business complexities and improve efficiencies.

The thorough review resulted in the closing of 70 North American Retail stores and six small Office Depot Express stores in France, as well as a substantial reduction in underperforming inventory that we carry in our retail stores and warehouses. These collective actions led to a \$284.8 million dollar charge to earnings, which we announced at year-end 2000.

Change can be difficult, even in the best of times. Although our Business Services Group, which includes our highly successful Internet business, and our International Division performed well during the year, we experienced disappointing results in our North American Retail stores. Sales for the fiscal year 2000 rose 13 percent to \$11.6 billion, compared with \$10.3 billion in fiscal 1999. Comparable worldwide sales in the 850 stores and the 39 delivery centers that were open for more than one year increased seven percent, compared with a six percent increase in fiscal 1999. Earnings per share, before one-time charges and credits, were \$0.70 cents, a 19 percent decline from the prior year.

Reaching New Milestones

While our overall financial results were disappointing in 2000, Office Depot still reached several notable milestones during the year:

- Revenue growth in our International Division reached 23 percent in local currencies;
- Sales in our domestic Internet business grew by 143 percent to \$849.5 million;
- We launched eight new international websites in six countries; and
- We established the Office Depot Business Services Division in the U. K., which will serve as a platform for continued expansion throughout Europe.

We also won several important awards in 2000, which recognized Office Depot's dedication to diversity, as well as our continuing commitment to cutting-edge technology and its integration across a multi-channel platform.

- Based on a poll of actual business users, DIV2000.com, a leading Internet business portal, named Office Depot as one of the top 50 U.S. corporations dedicated to serving woman and minority-owned businesses;
- **CIO Magazine** designated Office Depot the winner of the magazine's annual Enterprise Value Award, which honors our powerful use of information technology, impressive technology innovation and industry leadership;
- **InformationWeek** selected Office Depot as the top-rated retail company in the magazine's 2000 list of the most innovative users of information technology in the U.S.; and
- **PC Computing** recognized Office Depot as an online retailing leader and ranked the Company first on the magazine's Business E-Shopping list for office supplies.

Establishing Priorities for the Future

Our priorities for 2001 and beyond are highly focused and narrowed to doing fewer things better. Our goals are to:

- Restore the health, vitality and growth of our U.S. retail operations;
- Expand our international business at double-digit rates;
- Grow our best-in-class e-commerce business; and
- Build a world-class warehouse and distribution network.

We are also committed to making Office Depot a more compelling place to work. Simply put, we want to be the industry's employer of choice. Whether our employees work in our retail stores, warehouses, customer service centers, corporate offices, or in one of the 18 countries in which we do business, we want to provide a rewarding experience that enables them to enjoy a high level of job satisfaction and communicate that satisfaction by providing our customers with fanatical customer service.

We are equally committed to making Office Depot a more compelling place to shop. Whether our customers shop at our retail stores, over the Internet, through catalogs or via sales representatives, we are dedicated to delivering the products, services and unparalleled customer care they demand and require. We are profoundly committed to these two goals and we have outlined our efforts to do so later in this annual report.

Positioning Ourselves for Future Growth

As a result of our actions in 2000, we have positioned ourselves well for future growth. We remain the largest supplier of office products with strong market and brand leadership positions worldwide. We have a well-defined growth strategy and a profitable business model. We are rapidly assembling a world-class management team. We have markets and customer bases that are healthy and growing. We are the recognized industry leader in Internet sales, and we have a strong balance sheet that enables us to seize new growth opportunities.

In short, we are enthusiastic about our future. We will execute our initiatives with renewed awareness of the crucial role our employees play in shaping our future. While we know that we have an excellent business model, we also know that the responsibility for its successful execution is squarely in the hands of our more than 48,000 worldwide employees—a diverse group of men and women who have the power to make Office Depot a truly outstanding company. I believe if our people regard their roles as satisfying and rewarding, they will establish better, stronger and more loyal customer relationships across our multiple channels. These solid relationships will truly make the difference, driving new revenues and new profitability levels at Office Depot in the future.

What does this mean to our investors? I firmly believe that if Office Depot surpasses the expectations of our employees and customers, and we do so better than any of our competitors, our growth will be consistent, our earnings will be predictable and our return to investors will be exceptional. We will be, by definition, a *compelling place to invest*. Simply put, that is our goal, and we will work tirelessly to achieve it.



Bruce Nelson
Chief Executive Officer

March 2001



A Compelling Place to Work

The global workforce has altered dramatically over the last decade. Low U.S. unemployment rates and a healthy global economy have made finding and retaining talented, top-quality employees intensely challenging. Indeed, there has never been stiffer competition to attract the friendly, smart, energetic, customer-focused individuals that Office Depot requires.

Hiring top-notch people is central to our philosophy. We view our success as directly linked to the quality of our people and their ability to meet and exceed the expectations of our customers. Our employees are truly essential to our ability to establish and maintain strong, loyal customer relationships across multiple channels—which is why we are deeply committed to making Office Depot a more compelling place to work.

As a reflection of the value we place on our team of professionals, we offer a flexible, comprehensive compensation package that truly sets a standard in our industry. This package includes competitive wages along with a wide range of benefits, such as medical, dental, vision and life insurance plans; 401(k) retirement plans; an employee stock purchase plan; tuition reimbursement; disability income; employee assistance; paid holidays; personal days; vacation and sick time; as well as an employee discount on merchandise. Of course, Office Depot is an equal opportunity employer and supports a smoke-free, drug-free work environment.

But perhaps most important is that Office Depot is committed to fostering a professional environment, where everyone is treated with dignity and respect, and where innovation, communication and entrepreneurial spirit are recognized, encouraged and rewarded.

We offer our people a wider array of career paths in a greater number of locations and business areas than anyone else in our industry, and we provide them with an opportunity to grow and learn. We support professional advancement through regular performance reviews and career development. We also encourage professional training, including “virtual training” in which our people can interact with an instructor and other Office Depot colleagues thousands of miles away.

Whether our employees are working in the United States, or in our many other locations around the world, we are wholly dedicated to making Office Depot a more compelling place to work. We are convinced that if our employees are satisfied with their careers, their job satisfaction will be reflected in their interactions with our customers. Moreover, we think that employing people who always offer a friendly smile and a helping hand is a sure way to drive our sales, produce increased revenues and deliver improved returns to Office Depot shareholders.

“Whether our employees work in our retail stores, warehouses, customer service centers or corporate offices, we want to provide a rewarding experience that enables them to enjoy job satisfaction and to transmit that level of job satisfaction to our customers at every possible touch point.”



“Office Depot has provided me with many opportunities for success, and has helped me to shine professionally and personally. The Company rewards hard work, consistency and diligence and is fair and respectful to others.”

Michael Urbaniak
Store Manager
Associate for 13 years

“I enjoy sharing ideas, creating solutions and being part of a large company moving forward. We have the strong, talented associates who have what it takes to get the job done.”

Kathy Fajardo
Sr. Manager, Training SSD
Associate for 12 years



“I feel fortunate to work for a company that recognizes loyalty and hard work. Office Depot demonstrates integrity, respect and concern for all its employees—and it gives back to the community, too.”

Bonita Forris
Sr. Manager, Facilities & Services
Associate for 21 years

“Working in Europe has been an exciting adventure, filled with travel and different cultures and languages. To work with many wonderful, talented and dedicated colleagues around the world has been a fantastic experience.”

David Forrester
Manager, Creative Services—Worldwide Style and Design
Associate for 19 years

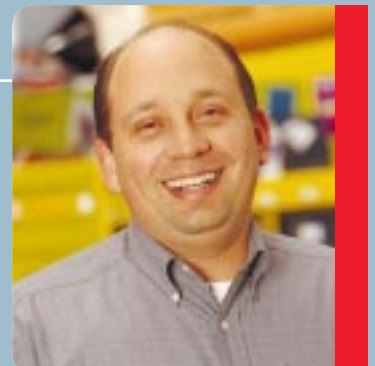


“I’m excited about the future, as our Company focuses with new zest on associates, customers and shareholders. I would say that we have only begun to ‘take care of business’.”

Bill Schaumburg
District Sales Manager
Associate for 25 years

“I enjoy working for a company that promotes empowerment at all levels. Office Depot provides the opportunity for associates to grow, and responds to employee needs, even during difficult times.”

Kissell Goldman
District Operations Manager
Associate for 14 years





A Compelling Place to Shop

Regardless of which channel our customers choose when buying their office supplies and services, we are committed to making Office Depot a more compelling place to shop. In doing so, we are seeking to improve our selection of products, launch valuable new “business solutions” services, and boost the overall level of customer experience at every single touch point.

To achieve this goal, we have undertaken an aggressive plan to make customer service our top priority and to enhance service delivery across all of our channels. You might say we’re fanatical about service, and we intend to further our reputation for providing the finest customer care in the industry.

We have also begun to re-energize our North American Retail stores, so that we can make Office Depot a more appealing destination for small and medium-sized business. During our business review, CEO Bruce Nelson and other Office Depot officers visited our stores, examined them through the eyes of our various customer segments, measured customer service levels and determined how to improve what we offer our customers.

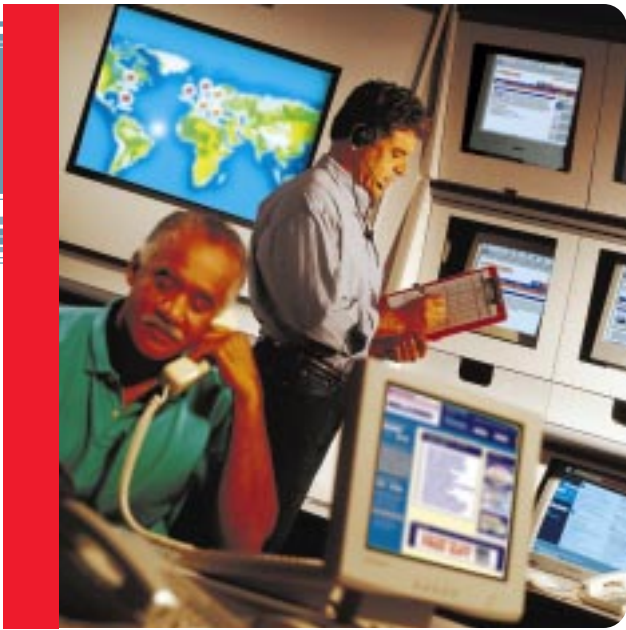
Based on our findings, we have taken several specific steps to reinvigorate our stores, improving such elements as lighting, signage, store layout and broadband Internet capabilities. We have also accelerated the chainwide rollout of attractive new services like UPS shipping centers, where customers can bring packages to be wrapped, packed and shipped. We’re trimming the size of some of our new stores so we can better meet the needs of our customers in targeted metropolitan areas. In addition, we’re placing greater emphasis on stocking the products that our customers request most often. We expect these efforts and others to yield more appealing Office Depot stores that are located in the right places, and that carry the right products at the right prices.

As more and more customers go online, our Internet businesses have become a rapidly growing profitable part of our operations. To optimize this exciting new channel, we have redesigned our award-winning Web site, www.officedepot.com, to showcase a number of new value-added products and services, including an online business services center, which we believe will boost Internet sales and attract small business customers. We are also forming strategic marketing alliances with Internet partners who can give us access to new customers, and provide valuable products and services to our existing customers. In addition, we are increasing our international Internet presence, steadily launching more Office Depot and Viking Web sites outside of the United States to serve the needs of our growing international customer base.

No matter where our customers shop—whether in our stores, catalogs, through sales representatives, or on the Web—we are keenly focused on making Office Depot a more compelling place to shop. Our goal is to position ourselves so solidly with our customers that when they think of office supplies and services, they think exclusively of one source: Office Depot.

“Whether our customers shop at our retail stores, over the Internet, through catalogs or via sales representatives, we want to deliver the products, services and unparalleled customer care they need.”





A Compelling Place to Invest

Office Depot is truly an outstanding company—a fact that’s clearly evidenced by our status as the largest supplier of office products and services in the world. Despite our Company’s well-deserved market position, in 2000, we posted disappointing sales performance in our North American Retail stores. Our management team is intently focused on restoring this segment of our Company to a healthy growth rate, generating greater value for shareholders and making Office Depot a more compelling place to invest in 2001. During 2000, we took several steps to help us accomplish these goals.

To guide our Company toward improved performance, we realigned our leadership structure to create a more cohesive and more coordinated management team—and one that is directly accountable to our most senior management. As a result, we feel that we now have the right people focused on the right issues, and we have them operating in a logical and streamlined framework that demands greater accountability for the areas that are crucial to our success. During 2000, we also undertook a thorough and comprehensive analysis of our stores, markets and warehouse operations to identify ways to improve efficiencies, drive sales and leverage our cost structure, while enhancing Office Depot’s total customer experience. This review focused on our customers, the realities of the industry, the competitive landscape and the capabilities of our organization. The findings of our analysis were clear: Our business model is an excellent one, but we must narrow our focus to pursuing fewer objectives in a more efficient manner in order to deliver improved earnings. We have identified our core customers, and we want to deliver to those customers the products and services they need in order to solve their business problems and to be successful.

A key outcome of our comprehensive business review completed last Fall is that Office Depot has become “smarter” about how to plan and achieve our growth. For example, we adopted a more selective and analytical approach to our real estate strategy that called for us to withdraw from four U.S metropolitan markets, close 70 under-performing retail stores in the U.S. and Canada and close six Office Depot Express stores in France. We have decided to remodel a number of existing stores, scale back the number of planned new store openings and trim the average square footage of our new North American stores to a more efficient size of 20,000 square feet. Moreover, we have begun to conduct more intensive market reviews on each new store site that we select to determine a more precise evaluation of the profit potential and return on investment we should expect to realize in each location.

We have also examined ways to bring our costs better into line and to leverage our cost structure more effectively. We are carefully managing warehouse capacity and complexity and relocating warehouses in Atlanta and Baltimore. We are preparing to utilize third party wholesalers to offset the planned SKU reductions in our warehouses, while providing improved service levels and better “in stock” positions on products that customers buy most frequently. We are investing in new technologies to improve the quality

“If Office Depot surpasses the expectations of our employees and customers—and we do so better than any of our competitors—then we will be, by definition, a better place to invest.”





and efficiency of our U.S. warehouses. We are also engaged in warehouse consolidation and integration activities that should improve productivity, eliminate redundancies and cut labor expenses.

In addition, we have taken a number of actions to improve the operating performance of our contract sales business. After a close evaluation of our contract operations, we have trimmed our sales force by ten percent, and we are in the process of consolidating 24 Office Depot call centers into seven upgraded and technologically advanced customer service centers.

We have also carefully reviewed the value of our holdings in a number of Internet companies, most of which are strategic marketing partners with Office Depot. In the fourth quarter, we reduced the value on our books of certain Internet holdings to better reflect their value relative to current economic conditions, today's market for Internet companies and the changing environment for investments in these kinds of businesses. We also wrote down a portion of goodwill related to our 1999 acquisition of the remaining 50 percent ownership interest in our Japanese operations.

It is clear that Office Depot remains aggressively focused on finding methods to accelerate the growth of our businesses and is highly committed to executing these methods. In 2001, we will make significant incremental investments to improve the customer experience in our North American Retail stores and in all other channels in which we sell. We will exploit new ways to capitalize on our already strong presence in the international arena and maximize our status as the clear industry e-commerce leader to expand our rapidly growing Internet business. We will continue to seek cost savings in our warehouse operations without sacrificing service levels. We will also seek to grow our rapidly expanding international business.

In addition, we are committed to improving our relationships with the financial community. After a difficult 2000, we are working diligently to provide meaningful, informative and consistent guidance to rebuild our credibility with our shareholders, analysts and others in the investment community.

In short, we are making every effort at Office Depot to ensure that our Company becomes a more compelling place to invest. We firmly believe that if we serve our customers and shareholders better, build stronger supplier relationships and make Office Depot a more rewarding place for our people, we will be able to recapture our long-held position as our industry's leader—and ultimately generate a superior return on investment for our valued shareholders.



Business Services		Products		BUSINESS TOOLS	COMPANY INFO	CUSTOMER SERVICE						
<input type="text"/>	SEARCH	Super Values	Find a Store	Toner / Ink Quickfind	Order By Item #	My Saved Lists	0 item(s)	Order \$50.00 more	Subtotal: \$0.00 for	FREE DELIVERY! *	CART	CHECKOUT



Business Services



Products

MANAGING MONEY	CENTRAL SERVICES	OFFICE SUPPLIES	FURNITURE	TECHNOLOGY
Bookkeeping Debt Collection Financial	Create Web Presence Sales/Mktg	AV Supplies Equipment Basic Business Calculators	Art Chairs Cases & Storage Copiers & Scanners Desks Ergonomic Filing Gaming Hubs & Routers Laptops Modems Network Printers Refrigerators Staplers Tables TVs Workstations	Supplies & Equipment Printer Accessories Media Fax Machines Headsets Keyboards Mice Monitors Mousepads Notebooks Peripherals Software Webcams



Board of Directors

Back Row, Left to Right

Michael J. Myers

President
First Century Partners Management Company
Director since July 1987

Neil Austrian

Chairman of the Board
iWon.com
Director since August 1998

Lee A. Ault, III

Chairman of the Board
In-Q-Tel, Inc.
Director since August 1998

W. Scott Hedrick

General Partner
InterWest Partners
Director since April 1991

Middle Row, Left to Right

Frank P. Scruggs, Jr.

Shareholder
Greenberg Traurig LLP
Director since October 1996

Peter J. Solomon

Chairman and
Chief Executive Officer
Peter J. Solomon Company Limited
Director since April 1990

James L. Heskett

Professor Emeritus
Harvard Business School
Director since May 1996

Cynthia R. Cohen

President
Strategic Mindshare
Director since July 1994

Front Row, Left to Right

Irwin Helford

Vice Chairman—Office Depot, Inc.
since August 1998
Chairman Emeritus—Viking Office Products
since September 1999

Bruce Nelson

Chief Executive Officer
Office Depot, Inc. since July 17, 2000
Director since August 1998

David I. Fuente

Chairman of the Board
Office Depot, Inc.
since December 1987



Financial Highlights

Office Depot, Inc. and Subsidiaries

Statements of Earnings Data:

(In thousands, except per share amounts and statistical data)

	2000	1999	1998	1997	1996
Sales ⁽¹⁾	\$11,569,696	\$10,272,060	\$9,007,051	\$8,108,714	\$7,259,206
Cost of goods sold and occupancy costs	8,479,698	7,450,310	6,484,464	5,963,521	5,395,223
Gross profit	3,089,998	2,821,750	2,522,587	2,145,193	1,863,983
Store and warehouse operating and selling expenses ⁽¹⁾	2,361,301	1,969,817	1,651,355	1,451,587	1,288,382
Pre-opening expenses	13,465	23,628	17,150	6,609	9,827
General and administrative expenses	501,700	381,611	330,194	272,022	222,714
Merger and restructuring costs	(6,732)	(7,104)	119,129	16,094	—
Facility closure and relocation costs	110,038	40,425	—	—	—
Operating profit	110,226	413,373	404,759	398,881	343,060
Interest income	11,502	30,176	25,309	7,570	3,726
Interest expense	(33,901)	(26,148)	(22,356)	(21,680)	(26,378)
Miscellaneous income (expense), net	4,632	(3,514)	(18,985)	(13,180)	(8,325)
Earnings before income taxes	92,459	413,887	388,727	371,591	312,083
Income taxes	43,127	156,249	155,531	136,730	115,865
Net earnings	\$ 49,332	\$ 257,638	\$ 233,196	\$ 234,861	\$ 196,218
Earnings per share ⁽²⁾ :					
Basic	\$.16	\$.71	\$.64	\$.65	\$.55
Diluted	.16	.69	.61	.62	.53

Statistical Data:

Facilities open at end of period:

United States and Canada:

Office supply stores	888	825	702	602	561
Customer service centers	25	30	30	33	32
Call centers	7	7	8	8	6

International⁽³⁾:

Office supply stores	132	118	87	39	21
Customer service centers	17	17	17	16	12
Call centers	14	14	13	12	8

Balance Sheet Data:

Working capital	\$ 790,752	\$ 687,007	\$1,293,370	\$1,093,463	\$ 860,280
Total assets	4,196,334	4,276,183	4,025,283	3,498,891	3,186,630
Long-term debt, excluding current maturities	598,499	321,099	470,711	447,020	416,757
Common stockholders' equity	1,601,251	1,907,720	2,028,879	1,717,638	1,469,110

(1) We have reclassified certain amounts in our prior year financial statements to conform to our current year presentation.

(2) Earnings per share previously reported for 1996 through 1998 have been restated to reflect the three-for-two stock split declared on February 24, 1999.

(3) Includes facilities in our International Division that we wholly own or lease, as well as those that we operate through licensing and joint venture agreements.

Management's Discussion and Analysis of Financial Condition and Results of Operations

General

Office Depot, Inc., together with our subsidiaries, is the largest supplier of office products and services in the world. We sell to consumers and businesses of all sizes through our three business segments: North American Retail Division, Business Services Group, and International Division. These segments include multiple sales channels consisting of office supply stores, a contract sales force, Internet sites, and catalog and delivery operations. Each of these segments is described in more detail below. In 2000, we refined our segment definitions to better reflect our current management responsibilities. Segment information for 1999 and 1998 has been restated to reflect these changes. Also, in accordance with the consensus reached in Emerging Issues Task Force ("EITF") 00-10, we reclassified delivery income from store and warehouse operating and selling expenses to sales for all periods presented in this Annual Report. We operate on a 52- or 53-week fiscal year ending on the last Saturday in December. Our results for the fiscal year 2000 contained 53 weeks, all other years contained 52 weeks.

This Management's Discussion and Analysis ("MD&A") is intended to provide information to assist you in better understanding and evaluating our financial condition and results of operations. We recommend that you read this MD&A in conjunction with our Consolidated Financial Statements and the Notes to those statements. This MD&A section contains significant amounts of forward-looking information, and is qualified by our Cautionary Statements regarding forward-looking information. You will find Cautionary Statements throughout this MD&A; however, most of them can be found in a separate section immediately following this MD&A. Without limitation, when we use the words "believe," "estimate," "plan," "expect," "intend," "anticipate," "continue," "project," "should," and similar expressions in this Annual Report, we are identifying forward-looking statements, and our Cautionary Statements apply to these terms and expressions.

North American Retail Division

Our North American Retail Division sells office products, copy and print services and other business-related services under the Office Depot® and the Office Place® brands through our chain of high-volume office supply stores in the United States and Canada. We opened our first office supply store in Florida in October 1986. From our inception, we have been a leader in the retail office supplies industry, concentrating on expanding our store base and increasing our sales in markets with high concentrations of small- and medium-sized businesses. As of the end of 2000, our North American Retail Division operated 888

office supply stores in 47 states, the District of Columbia and Canada. Store activity for the last five years has been as follows:

	Open at Beginning of Period	Stores		Open at End of Period	Relocated
		Opened	Closed		
1996	501	60	—	561	3
1997	561	42	1	602	2
1998	602	101	1	702	5
1999	702	130	7	825	14
2000	825	70	7	888	4

The decline in the number of stores opened in 1997 was the result of our proposed merger with Staples, Inc. ("Staples"). In September 1996, we entered into an agreement and plan of merger with Staples. The proposed merger was blocked by a preliminary injunction granted by the Federal District Court at the request of the Federal Trade Commission, and in July 1997 we announced that the merger agreement had been terminated. During this period of uncertainty, several of our key employees in the real estate area left the Company. After the merger discussions with Staples were terminated, we re-staffed our real estate department and re-launched our store expansion program. Many of the locations opened during this period of aggressive expansion have not performed to our expectations. In 2000, we scaled down our expansion plans and announced the closing of 70 locations in the first quarter of 2001 (see **One-time Charges and Credits**).

In 2001, we plan to add approximately 50 new retail stores, most of which will be located in areas in which we currently enjoy strong market positions, with the balance in under-served markets. In future years, we expect to continue this approach to retail store expansion, with an emphasis on market density in order to leverage advertising dollars and cross-channel opportunities to create a seamless customer experience across all channels. All new stores will incorporate a more efficient platform of approximately 20,000 square feet and will feature a more interactive customer experience.

Business Services Group ("BSG")

In 1993 and 1994, we expanded into the contract office supply business by acquiring eight contract stationers with 18 domestic customer service centers and a professional sales force. These acquisitions allowed us to enter the contract business and broaden our commercial (primarily catalog) and retail delivery businesses. In 1998, we expanded our direct mail business through our merger with Viking Office Products ("Viking"). Today, BSG sells office products and services to contract and commercial customers through our Office Depot® brand and Viking Office Products® brand direct mail catalogs and Internet sites, and by means of our dedicated sales force. Customer

service centers (“CSCs”) are warehouse and delivery facilities, some of which also house sales offices, call centers and administrative offices. Our CSCs perform warehousing and delivery services on behalf of all segments of our business.

At the end of the third quarter of 1998, we operated 20 Office Depot and 10 Viking warehouses. At that time we initiated, and later modified, plans to integrate certain of our Viking and Office Depot warehouses, which we expect to complete during 2001. At the end of 2000, we operated 25 CSCs in the United States, five of which we added as a result of the Viking merger. Once our integration is complete, we will operate 23 CSCs, consisting of nine combined facilities, 11 Office Depot facilities, and three Viking facilities. We have included the estimated costs of our integration plans in merger and restructuring costs and facility closure costs (see **Notes B** and **C** of the **Notes to the Consolidated Financial Statements**).

In January 1998, we introduced our Office Depot public Web site (www.officedepot.com), offering our customers the convenience of shopping on-line. The addition of this site expanded our domestic electronic commerce (“e-commerce”) capabilities beyond the Viking public Web site (www.vikingop.com) and the Office Depot business-to-business contract Web sites. During 2000, we launched a new, completely re-tooled Viking Web site, offering improved functionality, greater selection, and easier direct order services. Our domestic Internet sales were \$849.5 million in 2000, compared to \$349.7 million in 1999, an increase of 143%. Although this business channel is still in its infancy, we believe our Internet business will provide significant future growth opportunities for our BSG segment and our business as a whole based on the growth rates we have experienced over the last three years.

International Division

Our International Division sells office products and services in 16 countries outside the United States and Canada through Office Depot retail stores, Office Depot® brand and Viking Office Products® brand direct mail catalogs and Internet sites, and an Office Depot contract sales force. We launched our international direct marketing business in 1990 under the Viking Office Products® brand with the establishment of our British operations. In December 1993, we initiated our international retail operations by opening our first store in Colombia through a licensing agreement. We have expanded internationally primarily through licensing and joint venture agreements, acquisitions and the merger with Viking. Prior to 1998, our international business was operated entirely through licensing and joint venture agreements. In 1998, we merged with Viking, whose international operations were wholly-owned, and we increased our ownership in our retail operations in France to 100%. In 1999, we increased our ownership in our retail operations in Japan to 100%.

In March 1999, we introduced our first international public Web site (www.viking-direct.co.uk) for individuals and businesses in the United Kingdom. In 2000, we introduced eight new public Web sites: Germany (www.viking.de), the Netherlands (www.vikingdirect.nl), Italy (www.vikingop.it), Australia (www.vikingop.com.au), Japan (www.vikingop.co.jp and www.officedepot.co.jp) and France (www.vikingdirect.fr and www.officedepot.fr). In September 2000, we launched our Office Depot contract business with operations in the United Kingdom.

At the end of 2000, our International Division had operations, either owned directly or operated through joint ventures or licensing agreements, in Australia, Austria, Belgium, France, Germany, Hungary, Ireland, Israel, Italy, Japan, Luxembourg, Mexico, the Netherlands, Poland, Thailand, and the United Kingdom. Seven of these countries have retail operations with a total of 132 office supply stores; 35 stores were wholly-owned. This compares to 118 stores in eight countries, 32 of which were wholly-owned, at the end of 1999. We also had catalog and delivery operations in 14 of these countries, operating under the Viking Office Products® and Office Depot® brands in 11 and five of these countries, respectively. International Division store and CSC operations, including facilities operated through licensing and joint venture agreements, for the last five years are detailed below. All years prior to 1998 have been restated to include facilities operated by Viking prior to our merger.

	Office Supply Stores			
	Open at Beginning of Period	Opened	Closed	Open at End of Period
1996	9	12	—	21
1997	21	18	—	39
1998	39	48	—	87
1999	87	36	5	118
2000	118	19	5	132

	Customer Service Centers			
	Open at Beginning of Period	Opened	Closed	Open at End of Period
1996	8	4	—	12
1997	12	4	—	16
1998	16	2	1	17
1999	17	1	1	17
2000	17	0	0	17

In 2001, we plan to expand our International Division by entering a new country in Europe with our Viking catalog operations, growing our existing operations with the addition of several new Internet sites and new store locations and developing our contract business in three more countries in Europe. We will also close one inefficient CSC as discussed below in **One-time Charges and Credits**.

Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

Results of Operations

As discussed earlier in this MD&A, we operate in three reportable segments—North American Retail Division, BSG, and International Division. Each of these segments is managed separately, primarily because it serves different customer groups. Our senior management evaluates the performance of each business segment based on operating income, which is defined as income before income taxes, interest income and expense, goodwill amortization, merger and restructuring costs, facility closure costs, general and administrative expenses, and pre-opening expenses. In 2000, we refined our segment definitions to better reflect our current management responsibilities. All segment amounts presented throughout this MD&A for prior years have been restated to reflect this refinement in segment definitions.

One-time Charges and Credits

Our financial results were significantly impacted by one-time charges and credits. The effects of these one-time charges and credits on earnings before income tax benefits are summarized as follows and discussed in detail below:

<i>(In millions)</i>	2000	1999	1998
Earnings before taxes, excluding non-recurring items	\$353.0	\$519.1	\$507.8
One-time charges and credits			
Gross profit:			
SKU rationalization	25.6	—	—
Establish sales returns and allowance provision	10.5	—	—
Write-down of inventory in closing stores	12.8	—	—
Change in extended warranty sales accounting	—	15.8	—
Establish inventory provision	—	56.1	—
Operating and selling expenses:			
SFAS 121 write-down of impaired assets	56.6	—	—
Other fixed asset write-offs	6.4	—	—
Severance	1.7	—	—
General and administrative expenses:			
Severance	33.9	—	—
Other fixed asset write-offs	11.2	—	—
Merger and restructuring	(6.8)	(7.1)	119.1
Facility closure costs	110.0	40.4	—
Miscellaneous (income) expense, net:			
Net gain on Internet investments	(12.4)	—	—
Write-down of impaired goodwill	11.1	—	—
Total charges, net	260.6	105.2	119.1
Earnings before taxes as reported	\$ 92.4	\$413.9	\$388.7

Comprehensive Business Review

During the latter half of 2000, we conducted a comprehensive business review of all aspects of our business. Making Office Depot a more compelling place to shop for our customers, a more compelling place to work for our employees, and a more compelling place to invest for our shareholders was the objective of this review. We adopted this plan late in the fourth quarter of 2000.

One conclusion of our review involved our decision to close under-performing stores and inefficient warehouses. After an extensive review of all of our North American retail stores, we are in the process of closing 67 under-performing retail stores in the U.S. and three in Canada. In connection with these closings, we will exit four markets completely—Cleveland and Columbus, Ohio, Phoenix, Arizona, and Boston, Massachusetts. We will also close six small Office Depot Express® stores in France. In order to address capacity constraints and improve warehouse efficiency, we will close and relocate our Office Depot warehouses in Atlanta, Georgia and Pantin, France. We will also close both our Office Depot and Viking warehouses in Baltimore, Maryland and consolidate them into a relocated facility. In addition, we will invest in new warehouse technologies to improve the quality and efficiency of all of our U.S. warehouse operations. In connection with these store and warehouse closures, we have recorded facility closure charges of \$110.0 million. These charges are comprised of net lease obligations (\$75.2 million), asset write-offs (\$21.7 million), severance (\$2.8 million) and various other exit costs, such as leased equipment, labor, and facility clean-up (\$10.3 million). We also entered into an agreement with an unrelated third party to assist in the liquidation of the inventory in the closing stores. As a result, we recorded a charge of \$12.8 million to write down the inventory in those stores to net realizable value.

In connection with this review, we plan to return the focus in our retail stores to the core business customer and reduce complexity in both our store and warehouse operations. In order to emphasize the products that business customers want, and to increase linear facings and shelf space for key, high demand items, we will reduce the inventory assortment in our retail stores by approximately 20%. As a result, we will be able to stock larger quantities of high velocity products in our stores, which will require less frequent deliveries, and thus decrease our distribution costs. We will also reduce the stocked SKUs in our North American warehouses by approximately 30%. The SKUs that we are eliminating from our warehouses were identified as items that our customers do not need on a daily basis, and which can be easily sourced through wholesalers without impacting customer service levels. In fact, service levels on certain items such as furniture are expected to improve. All of our customers should benefit from better service levels as a

result of our having better “in stock” positions on products that customers buy most often. As a result of this decision, we incurred an inventory rationalization charge of \$25.6 million associated with these inventory assortment reductions in our retail stores and warehouses.

Our review also involved an extensive evaluation of all company assets. This evaluation resulted in a total charge of \$130.8 million, which consists of \$56.6 million primarily related to impaired long-lived assets in our closing stores, \$17.6 million in other fixed asset write-offs (mainly outdated technology-related assets and old signage), \$11.1 million in impairment charges for goodwill and a \$45.5 million write down of certain Internet investments. The review of our investment portfolio revealed that certain Internet investments had experienced other than temporary declines in value. These holdings are primarily in businesses that are privately held and involved in marketing partnership arrangements with Office Depot. Because quoted market prices for these privately held businesses are not available, we determined the current value of our investments in these businesses by analyzing their current financial position and plans, industry valuation indices, current economic conditions, and the current capital markets for Internet companies. Based on our analysis, we recorded an impairment charge of \$45.5 million to reduce our investments to their fair value.

We also concluded that goodwill resulting from the acquisition of our Office Depot Japan retail operations was impaired. The retail stores in Japan have not performed to expectations, and a new store operating model with significant additional investment will be necessary to enable the current stores to achieve profitability. Because profitability may never occur, even with the model changes and capital infusion, we wrote off 100% of the goodwill related to our Japanese retail operations (\$11.1 million). This write-off does not include the goodwill allocated to our Viking Japan catalog operations, which was not deemed to be impaired.

Other One-time Items

We allow our customers to return or exchange merchandise within certain time constraints. In the past, we have not accrued our assessment of the costs that are expected in connection with returns because the annual impact of these costs was insignificant. However, during 2000, additional authoritative guidance addressing revenue recognition resulted in our decision to record a net charge of \$10.5 million, consisting of a \$42.8 million reduction of sales partially offset by a related reduction in cost of goods sold of \$32.3 million. We did not restate prior periods because the effects of such an adjustment was not significant to prior year financial results or current year beginning retained earnings.

In August 1998, we completed our merger with Viking. Transactional and other direct expenses of this merger, primarily legal and investment banking fees, were accrued as merger and restructuring costs in 1998 (\$119.1 million). Subsequent to the merger, we adopted an integration plan, which we expected to complete by the end of 2000. This plan consisted of closing, relocating, and/or combining certain CSCs, and the costs related to exiting closing facilities (e.g., future lease obligations, personnel retention and other termination costs) were also recorded as merger and restructuring costs in 1998. In both 2000 and 1999, we made revisions to our integration plan that required us to reduce our original merger and restructuring accrual in each of those years. Furthermore, the merger and restructuring accrual was increased because of our decision to close our Furniture at Work and Images stores and costs associated with the acquisition of our joint venture interests in France and Japan. In total, we reduced the merger and restructuring accrual by \$6.7 million in 2000 and \$7.1 million in 1999. For a detailed explanation of our merger and restructuring activity, see **Note B** of the **Notes to the Consolidated Financial Statements**.

Other one-time transactions reflected in our 2000 results include a \$35.6 million charge primarily for severance costs associated with changes in our executive management team and a realized gain of \$57.9 million that resulted from the sale of certain investments.

In late 1999, we changed our method of accounting for revenue generated from sales of extended service warranty contracts. Under the laws of certain states, we are obligated to assume the risk of loss associated with such contracts. In these states, we modified our accounting to recognize revenue for warranty service contract sales over the service period, which typically extends over a period of one to four years. In those states where we are not the legal obligor, we modified our accounting to recognize warranty revenues after deducting the related direct costs. This change resulted in a reduction in our 1999 gross profit of \$15.8 million.

Also in 1999, we recorded a charge of \$56.1 million to establish a provision for slow-moving and obsolete inventories. The need for the provision resulted primarily from: 1) slow-moving technology related products whose market values were adversely affected by rapidly changing technology, and 2) a rationalization of our warehouse inventory assortments in connection with the Viking warehouse consolidation.

In 1999, we recorded facility closure charges of \$40.4 million to reflect our decision to accelerate our store closure program for under-performing stores and our relocation program for older stores in our North American Retail Division. These charges consisted of asset write-offs (\$29.2 million), residual lease obligations (\$8.3 million) and other exit costs (\$2.9 million).

Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following is a breakdown of these charges by segment.

<i>(In millions, before income taxes)</i>	2000	1999	1998
North American Retail Division	\$201.1	\$ 88.3	\$ —
BSG	8.6	(12.2)	119.1
International Division	18.7	29.1	—
Other	32.2	—	—
Total	\$260.6	\$105.2	\$119.1

After considering the effect of income taxes, the impact of these one-time charges and credits on our net earnings was \$172.9 million, \$69.3 million and \$86.8 million for 2000, 1999, and 1998, respectively. The remaining **Results of Operations** discussion excludes the one-time charges and credits discussed above because the effects of these charges are not comparable on a year-over-year basis.

Overall

<i>(Dollars in thousands)</i>	2000	Percentage of Sales	1999	Percentage of Sales	1998	Percentage of Sales
Sales	\$11,612,496	100.0%	\$10,306,341	100.0%	\$9,007,051	100.0%
Cost of goods sold and occupancy costs	8,473,598	73.0%	7,412,729	71.9%	6,484,464	72.0%
Gross profit	3,138,898	27.0%	2,893,612	28.1%	2,522,587	28.0%
Store and warehouse operating and selling expenses	2,296,601	19.8%	1,969,817	19.1%	1,651,355	18.3%
Store and warehouse operating profit	\$ 842,297	7.2%	\$ 923,795	9.0%	\$ 871,232	9.7%

Our overall sales increased by 13% in 2000 and 14% in 1999. Our largest percentage sales increases in 2000 were realized in our BSG segment, driven most significantly by the growth in our contract and Internet businesses. Our domestic Internet sales increased \$499.8 million over 1999. Also contributing significantly to our sales growth in 2000 was the continued expansion of our store base. In 1999, our store expansion program accounted for our largest percentage sales increases over 1998. We increased our domestic and international store base by 63 and 14 stores, respectively, in 2000 and by 123 and 31 stores, respectively, in 1999. In our stores and warehouses worldwide, we achieved comparable sales growth of 7% in 2000 and 6% in 1999. Sales in 2000 contain an additional week in December in accordance with our 52–53 week accounting convention. This week accounted for approximately \$224 million of additional sales reported in 2000. Without this additional sales week, our total sales increase would have been 11% for 2000 compared to 1999.

Our worldwide sales by product group were as follows:

	2000	1999	1998
General office supplies	41.7%	41.0%	42.9%
Technology products	47.5%	47.5%	46.0%
Office furniture	10.8%	11.5%	11.1%
	100.0%	100.0%	100.0%

In 2000, our sales mix shifted back towards our core business items, which are mainly in the general office supplies category. Within the technology products category, the mix shifted from technology hardware and software towards machine supplies. In general, the market demand for technology hardware and software has declined from a year ago. Also, we did not offer a rebate from an Internet service provider for a portion of 2000,

whereas our major competitors did have a rebate offering. These factors, along with our more competitive pricing strategy on many popular items in the machine supply category, caused the shift from technology hardware and software towards machine supplies. Office furniture was affected primarily by decreases in the average selling prices on these items during 2000. In 1999, low priced computers and aggressive promotional programs offering discounts on certain hardware and software when customers signed up for Internet service drove the increase in our sales of technology products over 1998.

Our overall gross profit percentages fluctuate as a result of numerous factors, including competitive pricing pressures; changes in product, catalog and customer mix; emergence of new technology; suppliers' pricing changes; as well as our ability to improve our net product costs through growth in total merchandise purchases. Additionally, our occupancy costs may vary as we add stores and CSCs in new markets with different rental and other occupancy costs, and as we relocate and/or close existing stores in current markets.

In mid-2000, we reduced prices for paper and machine supplies across all of our domestic sales channels in response to competitive pressures from discount clubs and other non-traditional sellers of those supply items. These price reductions, along with increased product costs, primarily for paper and machine supplies, had the most significant effect on our decreased gross profit percentage in 2000 compared to 1999. These two product groups accounted for approximately 34% of our total sales mix in 2000. Decreased net product costs derived from merger-related synergies during 1999 drove our slight improvement in margins compared to 1998. However, offsetting these savings were increased occupancy costs in our North American Retail Division and lower margins in our International Division, both of which are discussed in more detail later.

Store and warehouse operating and selling expenses consist of personnel costs; maintenance and other facility costs; advertising expenses; delivery and transportation costs; credit card and bank charges and certain other operating and selling costs. The increase in our operating and selling expenses in 2000 are primarily the result of higher personnel and warehouse costs compared to 1999. We have experienced higher delivery- and personnel-related costs in our warehouse operations as third-party carriers have increased their rates, and our integration

efforts have taken longer to complete than originally planned. We also had a significant increase during 2000 in personnel expenses in our domestic stores, largely related to wage pressures stemming from a tight labor market. Increased costs associated with our aggressive store expansion were also the main driver of our increased operating and selling costs in 1999 compared to 1998. Also contributing to the increase in 1999 over 1998 was the re-launch of our "Taking Care of Business" advertising campaign.

North American Retail Division

<i>(Dollars in thousands)</i>	2000	Percentage of Sales	1999	Percentage of Sales	1998	Percentage of Sales
Sales	\$6,517,022	100.0%	\$5,927,666	100.0%	\$5,150,854	100.0%
Cost of goods sold and occupancy costs	5,054,757	77.6%	4,535,622	76.5%	3,921,420	76.1%
Gross profit	1,462,265	22.4%	1,392,044	23.5%	1,229,434	23.9%
Operating and selling expenses	1,009,670	15.5%	883,589	14.9%	692,673	13.5%
Operating profit	\$ 452,595	6.9%	\$ 508,455	8.6%	\$ 536,761	10.4%

Sales in our North American Retail Division increased 10% in 2000 and 15% in 1999. These increases were primarily achieved through our store expansion program. For 2000, comparable sales in the 818 stores that had been open for more than one year were flat. In 1999 comparable sales increased by 2% over 1998.

Sales of business machine supplies, with increases of 14% in 2000 and 17% in 1999, contributed considerably to the sales increases in our North American Retail Division. Sales of computer products (e.g., computers, printers, peripherals, software, and related supplies) in our stores, which contributed most significantly to our sales increase in 1999 with an increase of 23% over 1998, only increased by 3% in 2000. During 1999, we offered low priced units and more aggressive promotional programs on computer products, including an instant rebate program with the sign up for Internet service, which drove the increase in sales over 1998. For a portion of 2000, we did not offer an Internet service provider instant rebate program. Also in 2000, we saw a decline in the overall market demand for these computer products in comparison to 1999.

Lower margins realized on paper and machine supplies contributed most notably to the decrease in gross profit in 2000 compared to 1999. As discussed in the **Overall** section above, increased costs of these core products and decreased prices in response to competitive pressures negatively impacted gross profit. Also in 2000, sales increases in the North American Retail Division were not sufficient to leverage the additional fixed expenses incurred with the addition of new stores. Gross Profit includes fixed costs such as occupancy and rental costs for equipment in our print and copy centers. Increased occupancy costs also had significant impact on our gross profit percentage in 1999 in comparison with 1998. Furthermore, the increase

in technology sales during 1999, which yield lower gross profit percentages than other product groups, also contributed to the decrease in our gross profit percentage compared to the prior year.

In our North American Retail Division, the largest components of operating and selling expenses are personnel, facility, advertising and credit card expenses. In our North American Retail Division, we added 63 stores in 2000 and 123 stores in 1999. Because newer stores typically generate lower average sales than more mature stores, operating and selling expenses as a percentage of sales have increased. Additionally, we believe that opening new stores in existing markets has cannibalized, to some extent, the sales of other Office Depot stores in those markets (i.e., had the effect of reducing sales at existing stores), also causing our expenses to increase relative to sales.

The increase in expenses during 2000 and 1999 was driven largely by personnel-related costs, primarily because of competitive wage pressure and the need to attract more highly skilled associates in certain positions. Over 50% of our stores' operating expenses are personnel related and have a relatively large fixed component. In 2000, we saw an increase in delivery orders as a percentage of total store sales. These orders are delivered by the warehousing operations in our BSG, which allocates a portion of their cost to cover the delivery expense. As explained in the BSG section below, warehouse expenses increased in 2000, which also negatively impacted operating and selling expenses. In 1999, increased advertising expenses, primarily from the re-launch of our "Taking Care of Business" campaign, also contributed significantly to the increase in operating and selling expenses over 1998.

Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

BSG

<i>(Dollars in thousands)</i>	2000	Percentage of Sales	1999	Percentage of Sales	1998	Percentage of Sales
Sales	\$3,632,068	100.0%	\$3,057,187	100.0%	\$2,807,573	100.0%
Cost of goods sold and occupancy costs	2,530,760	69.7%	2,092,410	68.4%	1,948,167	69.4%
Gross profit	1,101,308	30.3%	964,777	31.6%	859,406	30.6%
Operating and selling expenses	895,517	24.7%	714,135	23.4%	671,591	23.9%
Operating profit	\$ 205,791	5.6%	\$ 250,642	8.2%	\$ 187,815	6.7%

In our BSG segment, we grew sales by 19% in 2000 and by 9% in 1999 primarily through an overall increase in our large business customer base and through significant growth in our Internet business. Our domestic Internet sales increased to \$849.5 million in 2000, compared with sales of \$349.7 million in 1999 and \$66.5 million in 1998. We expect continued growth in our Internet sales during 2001 as we allocate additional resources to that sales channel. We also experienced growth in our Viking Office Products® brand catalog sales in both years, driven by a more targeted approach to catalog promotions. We achieved increases in our Office Depot® brand catalog sales through increased circulation and greater assortment in our direct mail catalogs in both years. Sales of business machine supplies, which are significant to our BSG product mix, increased 27% in 2000 and 26% in 1999.

We earn higher gross profit percentages in our BSG than in our retail operations principally as the result of lower occupancy costs and a mix of higher margin products. Paper, machine supplies and other general office supplies, which yield higher margins than our other product groups, account for a much larger percentage of total sales in our BSG than in our stores. However, BSG's gross profit percentages are lower than in our International Division as a result of the lower relative pricing we negotiate with our contract customers. Contributing to the decrease in our BSG's gross profit from 1999 to 2000 was an increase in paper costs, coupled with reduced prices for paper products, ink, and toner necessitated by competitive pressures.

Further, these products increased in our product mix, which compounded the negative impact on gross profit. During 1999, we were able to lower our product costs by realizing certain synergies from our merger with Viking, which increased our gross profit over 1998.

Personnel, facility and delivery expenses are the largest components of our BSG operating expenses. Operating and selling expenses as a percentage of sales are significantly higher in our BSG than in our North American Retail Division, principally because of the need for a more experienced and highly compensated sales force that directly calls on our BSG customers. In 2000, these expenses increased over 1999 primarily as a result of higher delivery costs arising from increased rates charged by third-party carriers, and from personnel-related expenses associated with our warehouse staff. Furthermore, a larger workforce was required to handle the execution of our warehouse integration plans. During the transition into integrated facilities, we incurred certain incremental expenses related to preparing for the increased volume of deliveries and the dual-brand fulfillment in the newly integrated facilities. Operating and selling expenses as a percentage of sales decreased in 1999 as compared to 1998, primarily because of the costs associated with consolidating and integrating five of our Office Depot CSCs into two larger facilities during 1998.

International Division

<i>(Dollars in thousands)</i>	2000	Percentage of Sales	1999	Percentage of Sales	1998	Percentage of Sales
Sales	\$1,467,357	100.0%	\$1,325,372	100.0%	\$1,052,543	100.0%
Cost of goods sold and occupancy costs	890,311	60.7%	786,916	59.4%	617,299	58.6%
Gross profit	577,046	39.3%	538,456	40.6%	435,244	41.4%
Operating and selling expenses	392,878	26.8%	373,575	28.2%	288,173	27.4%
Operating profit	\$ 184,168	12.5%	\$ 164,881	12.4%	\$ 147,071	14.0%

Sales in our International Division grew by 11% in 2000 and by 26% in 1999 as we continued to penetrate new and existing markets with our Office Depot® and Viking Office Products® brands. However in both 2000 and 1999, sales in our International Division, which are translated into and reported in U.S. dollars, were negatively impacted by unfavorable exchange rate changes. In local currencies, sales in our International Division grew 23% in 2000 and 30% in 1999. The larger increase in 1999 results primarily from including the sales from our French and Japanese operations, which were consolidated from the fourth quarter of 1998 and the second quarter of 1999, respectively, following our purchase of the remaining 50% interest in each of these operations from our joint venture partners. These Office Depot retail operations continued to show strong local currency sales growth in 2000, with comparable store sales above 30%. Although the Office Depot® brand continues to grow as a percentage of the total sales in this segment, our Viking Office Products® brand still accounts for the vast majority of our international business representing approximately 88% of all international sales in 2000. These Viking catalog operations had local currency comparable sales increases of 16% in 2000 and 17% in 1999. Competitive, political and economic conditions in international markets in which we operate may impact our sales in the future.

As discussed above, the growth rates of our Office Depot® brand sales exceeded those of our Viking Office Products® brand in both 2000 and 1999, which contributed to the decline in gross profit for both years. Gross profit percentages earned in our stores are lower than the percentages earned in our catalog business because of pricing and product mix differences and higher occupancy costs in our stores. Also, in both 2000 and 1999, there has been an unfavorable shift in our sales mix towards machine supplies, primarily ink and toner cartridges, which yield lower gross profit margins than other office products. As with our other segments, our International Division was impacted by the higher costs for paper and machine supplies in 2000. However, unlike our domestic segments, the effect of these cost increases was lessened with increased pricing in our catalogs during the latter half of the year.

Similar to our BSG, personnel and delivery expenses are significant components of our International Division's operating and selling expenses. Furthermore, because direct mail is our largest international sales channel, advertising expense, including the cost of catalog preparation and mailing, is a significant expense for us. Operating and selling expenses as a percentage of sales are higher in our International Division than in our other segments primarily because of the use of an extensive marketing program to drive sales in new and existing markets. Additionally, certain of our operations are in their start-up phase, which also increases our international operating expenses as a percentage of sales when compared to other segments.

In 2000, strong local currency sales growth was able to better leverage many of our fixed operating and selling expenses. Also in 2000, our advertising expenses were significantly less than in 1999 because we were able to significantly reduce our prospect catalog mailings in Japan, following its initial year of operation during 1999, and we were able to implement more effective advertising campaigns with the help of our improved data warehouses in certain European markets. In 1999, increasing competition in many of our established markets, coupled with our efforts to gain market share in certain newer markets, drove up our advertising costs. Also in 1999, the consolidation of our French and Japanese retail operations increased operating and selling expenses, because the majority of these locations were in the first few years of operations and operating leverage had not been achieved.

As our operations in a particular market grow, certain fixed operating expenses decline relative to sales. For example, advertising costs in the form of prospecting and delivery costs, which are affected by the density of the delivery areas, decline as a percentage of sales as the market grows. We expect to leverage certain fixed operating expenses, and our cost to attract new customers should decline as a percentage of sales as we continue to establish our brands and grow our international business. We believe that these improvements will be offset by the incremental costs incurred to continue developing new markets.

Corporate and Other

Pre-opening Expenses

<i>(Dollars in thousands)</i>	2000	1999	1998
Pre-opening expenses	\$13,465	\$23,628	\$17,150
Office supply stores opened*	78	159	106

*Includes domestic and wholly-owned international openings and relocations.

Our pre-opening expenses consist principally of personnel, property and advertising expenses incurred in opening or relocating stores in our North American Retail Division. Our pre-opening expenses also include, to a lesser extent, expenses incurred to open or relocate facilities in our BSG and International Division. We typically incur pre-opening expenses during a six-week period prior to a store opening. Because we expense these items as they are incurred, the amount of pre-opening expenses each year is generally proportional to the number of new stores opened during the period. This has been the primary contribution to the fluctuation in pre-opening expenses over the three years presented. For 2000, our pre-opening expenses approximated \$162,000 per domestic office supply store and \$116,000 per international office supply store. Our cost to open a new CSC varies significantly with the size and location of the facility. Historically, we have incurred up to \$1.8 million to open a domestic or international CSC.

Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

General and Administrative Expenses

(Dollars in thousands)	2000	1999	1998
General and administrative expenses	\$456,556	\$381,611	\$330,194
Percentage of sales	3.9%	3.7%	3.7%

Our general and administrative expenses consist primarily of personnel-related costs associated with support functions. Because these functions, for the most part, support all segments of our business, we do not consider these costs in determining our segment profitability. Throughout 2000 and 1999, we developed our infrastructure, particularly in the areas of Supply Chain Management, MIS, and International. These areas were significant contributors to the increases in our general and administrative expenses in the last two years. The primary benefits derived from this increased spending were the expansion and improvement of our e-commerce services, a new data center, improvements in our inventory in-stock positions and support for our rapidly growing International Division. Also contributing to the growth, particularly in 1999, was spending to support our Year 2000 ("Y2K") efforts and CSC consolidation and integration initiatives.

Other Income and Expense

(Dollars in thousands)	2000	1999	1998
Interest income	\$ 11,502	\$ 30,176	\$ 25,309
Interest expense	(33,901)	(26,148)	(22,356)
Miscellaneous income (expense), net	3,332	(3,514)	(18,985)

We do not consider interest income and expense arising from our financing activities at the corporate level in determining segment profitability. Pursuant to our Board of Directors authorizing stock repurchases in the latter half of 1999 and 2000, we have purchased approximately 82 million shares of our stock at a total cost of \$800 million plus commissions. As a result, our cash balances have declined, and our interest income has decreased in 2000. The increases in interest income in 1999 and 1998 resulted from improved supply chain initiatives in 1998, which yielded higher average cash balances throughout 1998 and most of 1999.

During the fourth quarter of 2000, we began borrowing against our domestic credit facility (see **Liquidity and Capital Resources**), which led to increased interest expense over 1999. Also, as we set up reserves for future lease obligations related to our facility closures and merger activities, we recorded those reserves at the net present value of the obligation. In 2000, as we have been paying these obligations, we have been recording the imputed interest cost on the discounted obligations as interest expense. This has also caused interest expense to increase and should be expected to continue in future years. During 1999, we entered into a number of capital leases, primarily related to new point-of-sale equipment in our stores, which also drove the increase in interest expense over 1998.

Our net miscellaneous income (expense) consists of equity in the earnings (losses) of our joint venture investments, royalty and franchise income that we generate from licensing and franchise agreements and the amortization of goodwill. All of our equity investments involve operations outside of the United States and Canada, and our equity in the earnings (losses) of these operations is included in determining the profitability of our International Division. Our net miscellaneous income in 2000 is attributable to our profitable joint venture operations in Mexico and Israel. The decrease in net miscellaneous expense in 1999 from 1998 is primarily attributable to the consolidation of our French and Japanese retail operations beginning in the fourth quarter of 1998 and second quarter of 1999, respectively, when we purchased the remaining 50% interest from our joint venture partners. Prior to that consolidation, we recorded equity losses related to the start-up of those operations.

Income Taxes

(Dollars in thousands)	2000	1999	1998
Income taxes	\$43,127	\$156,249	\$155,531
Effective income tax rate*	46.6%	37.8%	40.0%
Effective income tax rate*, excluding merger and restructuring costs and other one-time charges and credits	37.0%	37.0%	37.0%

*Income taxes as a percentage of earnings before income taxes.

In 2000, 1999 and 1998, certain non-deductible merger-related and other one-time charges caused our overall effective income tax rates to rise. Our overall effective income tax rate, excluding these charges, may fluctuate in the future as a result of the mix of pre-tax income and tax rates between countries.

Liquidity and Capital Resources

Cash provided by (used in) our operating, investing and financing activities is summarized as follows:

(Dollars in thousands)	2000	1999	1998
Operating activities	\$ 316,482	\$ 369,449	\$ 678,615
Investing activities	(239,365)	(447,841)	(271,317)
Financing activities	(134,093)	(405,849)	61,747

Operating and Investing Activities

We historically have relied on cash flow generated from operations as our primary source of funds because the majority of our store sales are generated on a cash and carry basis. Furthermore, we use private label credit card programs, administered and financed by financial services companies, to expand our sales without the burden of carrying additional receivables. Our cash requirements are also reduced by vendor credit terms that allow

us to finance a portion of our inventory. We generally offer credit terms, under which we carry our own receivables, to our contract and certain of our direct mail customers. As we expand our contract and direct mail businesses, we anticipate that our accounts receivable portfolio will continue to grow. Amounts due for rebate, cooperative advertising and marketing programs with our vendors comprise a significant percentage of our total receivables. These receivables tend to fluctuate seasonally (growing during the second half of the year and declining during the first half), because certain collections do not happen until after an entire program year has been completed.

The decline in operating cash flows in 2000 is primarily attributable to lower gross profit and higher store and warehouse operating and selling expenses and general and administrative expenses, which is more fully explained in **Results of Operations**. In 1999, the decrease in operating cash flows from 1998 was due mainly to our aggressive store opening program. On a worldwide basis in 1999, excluding joint venture operations and licensing arrangements, we opened 159 stores, including relocations of older stores, as compared to 106 openings during 1998. Opening a new domestic store requires that we outlay approximately \$0.5 million in cash for the portion of our inventories that is not financed by our vendors, as well as approximately \$0.2 million for pre-opening expenses (see **Pre-opening Expenses**). Our focus on supply chain management helped boost our 1998 operating cash flows by reducing inventories by \$139 million. This focus continued to reduce the average inventory balances held in stores and CSCs in 1999 and 2000; however, this benefit was offset by increases resulting from stocking our new stores with inventories. Incremental Y2K-related purchases further impacted our inventory levels in 1999.

Our primary investing activity is the acquisition of capital assets. The number of stores and CSCs we open or remodel each year generally drives the volume of our capital investments. Over the past three years, we opened 78, 159 and 106 stores during 2000, 1999 and 1998, respectively. This accounts for the majority of the variation in our investing activities over the years. During 2000, we also had significant expenditures related to our Viking integration plans. In 1999, computer and other equipment purchases at our corporate offices and at our facilities, necessary to complete Y2K remediation, relocation of our corporate data center, and support for our store expansion, also contributed to our increased cash investing needs.

We currently plan to open approximately 50 stores in our North American Retail Division and numerous stores in our International Division during 2001. We also plan to relocate several existing warehouses, and open two additional warehouses in our International Division. We estimate that our cash investing requirements will be approximately \$1.1 million for each new

domestic office supply store. The \$1.1 million includes approximately \$0.6 million for leasehold improvements, fixtures, point-of-sale terminals and other equipment, and approximately \$0.5 million for the portion of our inventories that will not be financed by our vendors. In addition, our average new office supply store requires pre-opening expenses of approximately \$0.2 million. The investment required for a new CSC is significantly more than the amounts required for a new store. Each new domestic and international CSC requires between \$6 to \$16 million for capital assets and inventory, and pre-opening expenses of up to \$1.8 million, depending on the size, type and location of the facility. Also in 2001, we plan on spending approximately \$40 million in capital investments related to re-merchandising and remodeling our store locations and consolidating and upgrading our call centers.

We have expanded our presence in the electronic commerce marketplace by entering into strategic business relationships with several Web-based providers of business-to-business electronic commerce solutions. We made equity investments in these companies during 2000 and 1999 of \$30.1 and \$50.7 million, respectively. During 2000, we sold certain of these investments for \$57.9 million. Also, because of the recent decline in the market for Internet related companies, we performed an extensive valuation of each of our remaining investments at the end of 2000. This resulted in a write down of \$45.5 million, reducing the current book value of the investments at December 30, 2000 to \$29.9 million. We continue to believe the Internet represents an exciting opportunity for our products and services, and we will continue to look for opportunities to invest in companies that provide business-to-business e-commerce solutions for small- and medium-sized businesses.

Financing Activities

Our domestic credit facilities provide us with a maximum of \$600.0 million in funds. These facilities consist of two separate credit agreements, a five-year loan providing us with a working capital line and letters of credit capacity totaling \$300.0 million, and a 364-day loan for working capital also totaling \$300.0 million. As of December 30, 2000, we had outstanding borrowings of \$389.6 million under these lines of credit, as well as letters of credit totaling \$49.5 million. Our five-year agreement was entered into in February 1998 and has various borrowing rate options, including a rate based on our credit rating that currently would result in an interest rate of 0.475% over the London Interbank Offered Rate ("LIBOR"). In June 2000, we entered into a second credit agreement with a 364-day term, which also has various borrowing rate options, including a current borrowing rate of 0.500% over LIBOR. At December 30, 2000, the average effective interest rates were 7.001% and 7.996% for the five-year and 364-day facilities, respectively. Both agreements contain similar restrictive covenants relating to various financial statement ratios.

Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

In July 1999, we entered into term loan and revolving credit agreements with several Japanese banks (the "yen facilities") to provide financing for our operating and expansion activities in Japan. The yen facilities provide for maximum aggregate borrowings of ¥9.76 billion (the equivalent of \$85.3 million at December 30, 2000) at an interest rate of 0.875% over the Tokyo Interbank Offered Rate ("TIBOR"). These facilities are available to us until July 2002. The yen facilities loan agreements are tied to the covenants in our domestic facilities described earlier. As of December 30, 2000, we had outstanding yen borrowings equivalent to \$64.0 million under these yen facilities, with an average effective interest rate of 1.252%. Effective October 28, 1999, we entered into a yen interest rate swap with a financial institution for a principal amount equivalent to \$21 million at December 30, 2000 in order to hedge against the volatility of the interest payments on a portion of our yen borrowings. The terms of the swap specify that we pay an interest rate of 0.700% and receive TIBOR. The swap will mature in July 2002.

In addition to bank borrowings, we have historically used equity capital, convertible debt and capital equipment leases as supplemental sources of funds.

In August 1999, our Board approved a \$500 million stock repurchase program reflecting its belief that our common stock represented a significant value at its then-current trading price. We purchased 46.7 million shares of our stock at a total cost of \$500 million plus commissions during the third and fourth quarters of 1999. During the first half of 2000, our Board approved additional stock repurchases of up to \$300 million, bringing our total authorization to \$800 million. We completed these programs during 2000, purchasing an additional 35.4 million shares of our stock at a total cost of \$300 million plus commissions.

In 1992 and 1993, we issued Liquid Yield Option Notes ("LYONs®") which are zero coupon, convertible subordinated notes maturing in 2007 and 2008, respectively. Each LYON® is convertible at the option of the holder at any time on or prior to its maturity into Office Depot common stock at conversion rates of 43.895 and 31.851 shares per 1992 and 1993 LYON®, respectively. On November 1, 2000, the majority of the holders of our 1993 LYONs® required us to purchase the LYONs® from them at the issue price plus accrued original issue discount. We paid the holders \$249.2 million in connection with this repurchase, and reclassified the remaining 1993 LYONs® obligation to long-term on our balance sheet. Our 1992 LYONs® has a similar provision whereby the holders may require us to purchase

these notes at the issue price plus accrued original issue discount on December 11, 2002. If the holder decides to exercise their put option, we have the choice of paying the holder in cash, common stock or a combination of the two.

Our stock repurchase and the repurchase of our 1993 LYONs® make up the majority of cash used in financing activities for 2000. We began borrowing from our domestic credit facilities during the fourth quarter of 2000, primarily to fund the LYONs® repurchase. The decline in cash from our financing activities in 1999, as compared to 1998, was driven by our stock repurchases.

We continually review our financing options. Although we currently anticipate that we will finance all of our 2001 expansion, integration and other activities through cash on hand, funds generated from operations, equipment leases and funds available under our credit facilities, we will consider alternative financing as appropriate for market conditions.

Significant Trends, Developments, and Uncertainties

Over the years, we have seen continued development and growth of competitors in all segments of our business. In particular, mass merchandisers and warehouse clubs have increased their assortment of home office merchandise, attracting additional back-to-school customers and year-round casual shoppers. We also face competition from other office supply superstores that compete directly with us in numerous markets. These other office supply superstores compete with us in geographical locations where we have traditionally been the market leader, just as we have begun penetrating markets where they have historically held the dominant market share. This competition is likely to result in increased competitive pressures on pricing, product selection and services provided.

We have also seen growth in new and innovative competitors that offer office products over the Internet, featuring special purchase incentives and one-time deals (such as close-outs). Through our own successful Internet and business-to-business Web sites, we believe that we have positioned ourselves competitively in the electronic commerce arena. We have invested in strategic partnerships with several business-to-business Internet companies offering innovative solutions to small businesses, a target customer group. We are committed to supporting our Internet channel to meet the needs of our customers, including investing in new and innovative electronic commerce business enterprises.

Euro

On January 1, 1999, eleven of the fifteen member countries of the European Economic and Monetary Union (“EMU”) established fixed conversion rates between their existing currencies and the EMU’s common currency (the “euro”). The euro is presently trading on currency exchanges and may be used in business transactions. The ultimate conversion to the euro will eliminate currency exchange rate risk among the member countries. The former currencies of the participating countries are scheduled to remain the sole legal tender as denominations of the euro and the euro will not exist as a physical means of exchange until January 1, 2002. On January 1, 2002, the euro will be in circulation and parties may settle transactions using either the euro or a participating country’s former currency. On July 1, 2002, new euro-denominated bills and coins will become the sole legal currency, and all former currencies will be withdrawn from circulation.

We generate significant sales in Europe and are currently evaluating the business implications of the conversion to the euro. We have determined that we need to make multiple changes and modifications to our current systems to prepare them for July 1, 2002. Also, the use of a single currency in the participating countries may affect our ability to price our products differently in various European markets because of price transparency. We realize that we may be faced with price harmonization at lower average prices for items we sell in some markets. Nevertheless, other market factors such as local taxes, customer preferences and product assortment may reduce the likelihood or impact of price equalization. Based on these evaluations, we do not expect the conversion to the euro to have a material effect on our financial position or the results of our operations.

Interest Rate and Foreign Exchange Market Risks

Interest Rate Risks

We have some investments subject to interest rate risk. These consist primarily of cash equivalents and short-term marketable securities. A 10% change in interest rates would change our interest income by approximately \$0.5 million. Our zero coupon, convertible subordinated notes offer stated yields to maturity which are not subject to interest rate risks. Borrowings under our domestic and Japanese credit facilities are both subject to variable interest rates. The interest rate risk on our Japanese bank borrowings has been partially mitigated by an interest rate swap that fixes the interest rate on a portion of our yen borrowings for the remaining life of the loan. With interest rates currently approximating 1% in Japan, a 10% change in interest rates would not materially change our total interest expense. However, a 10% change in the domestic interest rates would have changed our net interest expense by \$2.3 million in 2000.

Foreign Exchange Rate Risks

We conduct business in various countries outside the United States where the functional currency of the country is not the U.S. dollar. This results in foreign exchange translation exposure when these foreign currency earnings are translated into U.S. dollars in our consolidated financial statements. As of December 30, 2000, a 10% change in the applicable foreign exchange rates would have resulted in an increase or decrease in our annual operating profit of approximately \$9.8 million on an annual basis.

We are also subject to foreign exchange transaction exposure when our subsidiaries transact business in a currency other than their own functional currency. This exposure arises primarily from inventory purchases in a foreign currency. The introduction of the euro and our decision to consolidate our European purchases has greatly reduced these exposures. During 2000, we entered into foreign exchange forward contracts to hedge certain inventory exposures. The maximum contract amount outstanding during the year was \$14.6 million.

Inflation and Seasonality

Although we cannot determine the precise effects of inflation on our business, we do not believe inflation has a material impact on our sales or the results of our operations. We consider our business to generally be somewhat seasonal, with sales in our North American Retail Division and Business Services Group slightly higher during the first and fourth quarters of each year, and sales in our International Division slightly higher in the third quarter.

New Accounting Pronouncements

In June 1998, the Financial Accounting Standards Board (the “FASB”) issued Statement of Financial Accounting Standards (“SFAS”) No. 133, “Accounting for Derivative Instruments and Hedging Activities.” SFAS No. 133 requires that we record all derivatives as assets or liabilities measured at their fair value. Gains or losses resulting from changes in the values of those derivatives would be accounted for according to the intended use of the derivative and whether it qualifies for hedge accounting.

In July 1999, the FASB issued SFAS No. 137, which deferred the effective date of SFAS No. 133 until the start of fiscal years beginning after June 15, 2000. We will adopt SFAS No. 133 for our fiscal year 2001. Assuming our current level of involvement in derivative instruments and hedging activities does not change before we adopt this Statement, we do not expect the adoption of SFAS No. 133 to have a material impact on our financial position or the results of our operations.

Cautionary Statements for Purposes of the “Safe Harbor” Provisions of the Private Securities Litigation Reform Act of 1995

Cautionary Statements

In December 1995, the Private Securities Litigation Reform Act of 1995 (the “Act”) was enacted by the United States Congress. The Act, as amended, contains certain amendments to the Securities Act of 1933 and the Securities Exchange Act of 1934. These amendments provide protection from liability in private lawsuits for “forward-looking” statements made by public companies. We want to take advantage of the “safe harbor” provisions of the Act. In doing so, we have disclosed these forward-looking statements by informing you in specific cautionary statements of the circumstances which may cause the information in these statements not to transpire as expected.

This Annual Report contains both historical information and other information that you can use to infer future performance. Examples of historical information include our annual financial statements and the commentary on past performance contained in our MD&A. While we have specifically identified certain information as being forward-looking in the context of its presentation, we caution you that, with the exception of information that is clearly historical, all the information contained in this Annual Report should be considered to be “forward-looking statements” as referred to in the Act. Without limiting the generality of the preceding sentence, any time we use the words “estimate,” “project,” “intend,” “expect,” “believe,” “anticipate,” “continue,” and similar expressions, we intend to clearly express that the information deals with possible future events and is forward-looking in nature.

Forward-looking information involves risks and uncertainties, including certain matters that we discuss in more detail below and in our report on Form 10-K, filed with the Securities & Exchange Commission. This information is based on various factors and important assumptions about future events that may or may not actually come true. As a result, our operations and financial results in the future could differ materially and substantially from those we have discussed in the forward-looking statements in this Annual Report. In particular, the factors we discuss below and in our Form 10-K could affect our actual results and could cause our actual results in 2001 and in future years to differ materially from those expressed in any forward-looking statement made by us or on our behalf in this Annual Report.

Competition: We compete with a variety of retailers, dealers and distributors in a highly competitive marketplace that includes high-volume office supply chains, warehouse clubs, computer stores, contract stationers, and well-established mass merchant retailers. Well-established mass merchant retailers have the financial and distribution ability to compete very effectively with us should they choose to enter the office superstore retail category, Internet office supply or contract stationer business or substantially expand their offering in their existing retail outlets. This could have a material adverse effect on our business and results of our operations.

Internet: Internet-based merchandisers also compete with us. This competition is expected to increase in the future as these companies proliferate and continue to expand their operations. Many start-up operations that are heavily focused on Internet sales may be able to compete with us in the areas of price and selection. While most of these companies cannot offer the levels of service and stability of supply that we provide, they nevertheless may be formidable competitors, particularly for customers who are willing to look for the absolute lowest price without regard to the other attributes of our business model. In addition, certain manufacturers of computer hardware, software and peripherals, including certain of our suppliers, have expanded their own direct marketing of products, particularly over the Internet. Even as we expand our own Internet efforts, our ability to anticipate and adapt to the developing Internet marketplace and the capabilities of our network infrastructure to efficiently handle our rapidly expanding operations are of critical importance. Furthermore, our profitability goals may also serve to inhibit the expansion of our presence on the Internet, because dedicated Internet concerns are currently evaluated differently in the financial markets than more established concerns such as ours. Failure to execute well in any of these key areas could have a material adverse effect on our future sales growth and profitability.

Execution of Expansion Plans: We plan to open approximately 50 stores in the United States and Canada and numerous stores in our International Division during 2001, and we consider our expansion program to be an integral part of our plan to achieve anticipated operating results in future years. Circumstances outside our control, such as adverse weather conditions affecting construction schedules, unavailability of acceptable sites or materials, labor disputes and similar issues could impact anticipated store openings. The failure to expand by opening new stores as planned and the failure to generate the anticipated sales growth in markets where new stores are opened could have a material adverse effect on our future sales growth and profitability.

Cannibalization of Sales in Existing Office Depot Stores: As we expand the number of our stores in existing markets, sales of existing stores may suffer from cannibalization (customers of our existing stores begin shopping at our new stores). Our new stores typically require an extended period of time to reach the sales and profitability levels of our existing stores. Moreover, the opening of new stores does not ensure that those stores will ever be as profitable as existing stores, particularly when new stores are opened in highly competitive markets or markets in which other office supply superstores may have achieved “first mover” advantage. Our comparable sales are affected by a number of factors, including the opening of additional Office Depot stores; the expansion of our contract stationer business in new and existing markets; competition from other office supply chains, mass merchandisers, warehouse clubs, computer

stores, other contract stationers and Internet-based businesses; and regional, national and international economic conditions. In addition, our profitability would be adversely affected if our competitors were to attempt to capture market share by reducing prices.

Costs of Remodeling and Re-merchandising Stores: The remodeling and re-merchandising of our stores has contributed to increased store expenses, and these costs are expected to continue impacting store expenses throughout 2001 and beyond. While a necessary aspect of maintaining a fresh and appealing image to our customers, the expenses associated with such activities could result in a significant impact on our net income in the future. In addition, there is no guarantee that these changes will generate any of the benefits that we have anticipated. Furthermore, our growth, through both store openings and acquisitions, will continue to require the expansion and upgrading of our informational, operational and financial systems, as well as necessitate the hiring of new managers at the store and supervisory level.

Historical Fluctuations in Performance: Fluctuations in our quarterly operating results have occurred in the past and may occur in the future. A variety of factors could contribute to this quarter-to-quarter variability, including new store openings which require an outlay of pre-opening expenses, generate lower initial profit margins and cannibalize existing stores; timing of warehouse integration; competitors' pricing; changes in our product mix; fluctuations in advertising and promotional expenses; the effects of seasonality; acquisitions of contract stationers; competitive store openings or other events.

Viking Merger and Integration: On August 26, 1998, we merged with Viking. Costs related to the integration of Viking's warehouse facilities with our delivery network will increase our warehouse expenses in 2001 and beyond. Moreover, integrating the operations and management of Office Depot and Viking has been, and continues to be, a complex process. There can be no assurance that this integration process will be completed as rapidly as we anticipate or that, even if achieved as anticipated, it will result in all of the anticipated synergies and other benefits we expect to realize. The integration of the two companies continues to require significant management attention, which may temporarily distract us from other matters. Our inability to successfully complete the integration of the operations of Office Depot and Viking could have a material adverse effect on our future sales growth and profitability.

International Activity: We have operations in a number of international markets. We intend to enter additional international markets as attractive opportunities arise. Each entry could take the form of a start-up, acquisition of stock or assets or a joint venture or licensing arrangement. In addition to the risks described above (in our domestic operations), internationally we face such risks as foreign currency fluctuations, unstable

political and economic conditions, and, because some of our foreign operations are not wholly-owned, compromised operating control in certain countries. Recent world events have served to underscore even further the risks and uncertainties of operating in other parts of the world. Risks of civil unrest, war and economic crisis in portions of the world outside North America in which we operate represent a more significant factor than may have been the case in the past. Also, we have experienced significant fluctuations in foreign currency exchange rates in 2000, which have resulted in lower than anticipated sales and earnings in our International Division. Our results may continue to be adversely affected by these fluctuations in the future. In addition, we do not have a large group of managers experienced in international operations and will need to recruit additional management resources to successfully compete in many foreign markets. All of these risks could have a material adverse effect on our financial position or our results from operations. Moreover, as we increase the relative percentage of our business that is operated globally, we also increase the impact these factors have on our future operating results. Our start-up operation in Japan, in particular, has proven to be unprofitable to date and, in fact, has generated losses that have materially affected our financial results in the past and are expected to do so for some time in the future. Because of differing commercial practices, laws and other factors, our ability to use the Internet and electronic commerce to substantially increase sales in international locations may not progress at the same rate as in North America.

Euro: On January 1, 1999, 11 of the 15 member countries of the European Economic and Monetary Union established fixed conversion rates between their existing currencies and their new common currency (the "euro"). On July 1, 2002, new euro-denominated bills and coins will become the sole legal currency in those countries, and all former currencies will be withdrawn from circulation. Since the introduction of the euro, we have been evaluating the business implications of modifying our systems to properly recognize and handle conversion to the euro. Based on that evaluation, we need to make multiple changes and modifications to our current systems before July 1, 2002. We expect to complete our system modifications in advance of the deadline, and we do not expect our conversion to the euro to have a material effect on our financial position or the results of our operations. However, we may not complete the system changes by the targeted date, preventing us from accepting orders or collecting receivables from our customers or from paying our vendors. This could have an adverse impact on our business and our future operating results.

Contract and Commercial: We compete with a number of contract stationers, mail order and Internet operators, and retailers who supply office products and services to large and small businesses, both nationally and internationally. In order to achieve and maintain expected profitability levels, we must continue to grow this segment of the business while maintaining

Cautionary Statements for Purposes of the “Safe Harbor” Provisions of the Private Securities Litigation Reform Act of 1995 (continued)

the service levels and aggressive pricing necessary to retain existing customers. There can be no assurance we will be able to continue to expand our contract and commercial business while retaining our base of existing customers, and any failure to do so could have a material adverse effect on our profitability. We are also working on various initiatives to improve margin levels in this business segment, but there is no assurance that these initiatives will prove successful. Some of our competitors operate only in the contract and/or commercial channels and therefore may be able to focus more attention on the business services segment, thereby providing formidable competition. Our failure to adequately address this segment of our business could put us at a competitive disadvantage relative to these competitors.

Sources and Uses of Cash: We believe that our current level of cash and cash equivalents, future operating cash flows, lease financing arrangements and funds available under our credit facilities and term loan should be sufficient to fund our planned expansion, integration and other operating cash needs for at least the next year. However, there can be no assurance that additional sources of financing will not be required during the next twelve months as a result of unanticipated cash demands, opportunities for expansion, acquisition or investment, changes in growth strategy, changes in our warehouse integration plans or adverse operating results. We could attempt to meet our financial needs through the capital markets in the form of either equity or debt financing. Alternative financing will be considered if market conditions make it financially attractive. There can be no assurance that any additional funds required by us, whether within the next twelve months or thereafter, will be available to us on satisfactory terms. Our inability to access needed financial resources could have a material adverse effect on our financial position or operating results.

Effects of Certain One-time Charges: During the fourth quarter of 2000, we conducted a review of all aspects of our business, with particular attention on our North American Retail Division and on our distribution and supply chain activities (see the **Business Review** section of our MD&A for further details). We expect that these decisions will result in increasing our Company’s profitability and efficiency in the future. However,

this analysis involves many variables and uncertainties; and, as a result, we may not achieve any of the expected benefits. In 1999, we announced one-time charges against earnings for slow-moving inventories in our warehouses and stores and for accelerated store closings and relocations. Additionally, each quarter since our August 1998 merger with Viking, we have incurred merger and restructuring charges and credits. There can be no assurance that additional charges of this nature will not be required in the future as well. Such charges, if any, could have a materially adverse impact on our financial position or operating results in the future.

Economic Downturn: In the past decade, the favorable United States economy has contributed to the expansion and growth of retailers. Our country has experienced low inflation, low interest rates, low unemployment and an escalation of new businesses. The economy has recently begun to show signs of a downturn. The Federal Reserve has recently reduced interest rates, and the stock market has shown signs that it may no longer be a “bull” market. The retail industry, in particular, is displaying signs of a slowdown, with several specialty retailers, both in and outside our industry segment, reporting earnings warnings in the last few months. This general economic slowdown may adversely impact our business and the results of our operations.

Executive Management: Since the appointment of our new Chief Executive Officer, we have evolved our management organization to better address the future goals of our Company. This new organization has vacancies in several key positions, including the Chief Financial Officer. A search is underway to identify the best individuals to fill these positions; however, the process may be a protracted one. Furthermore, the new management structure may not be ideal for our Company and may not result in the benefits expected; and, as a result, may materially and adversely affect our future operating results.

Disclaimer of Obligation to Update

We assume no obligation (and specifically disclaim any obligation) to update these Cautionary Statements or any other forward-looking statements contained in this Annual Report to reflect actual results, changes in assumptions or other factors affecting such forward-looking statements.

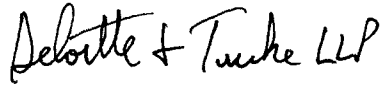
Independent Auditors' Report

To the Board of Directors of Office Depot, Inc.

We have audited the consolidated balance sheets of Office Depot, Inc. and Subsidiaries as of December 30, 2000 and December 25, 1999, and the related consolidated statements of earnings, stockholders' equity and cash flows for each of the three years in the period ended December 30, 2000. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Office Depot, Inc. and Subsidiaries as of December 30, 2000 and December 25, 1999 and the results of their operations and their cash flows for each of the three years in the period ended December 30, 2000 in conformity with accounting principles generally accepted in the United States of America.



DELOITTE & TOUCHE LLP
Certified Public Accountants

Miami, Florida
February 15, 2001

Consolidated Balance Sheets

(In thousands, except share and per share amounts)

	December 30, 2000	December 25, 1999
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 151,482	\$ 218,784
Receivables, net of allowances of \$34,461 in 2000 and \$27,736 in 1999	896,333	849,478
Merchandise inventories, net	1,420,825	1,436,879
Deferred income taxes	157,779	68,279
Prepaid expenses	72,670	57,632
Total current assets	2,699,089	2,631,052
Property and equipment, net	1,119,306	1,145,628
Goodwill, net	219,971	240,166
Other assets	157,968	259,337
	\$4,196,334	\$4,276,183
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$1,136,994	\$1,239,301
Accrued expenses and other liabilities	580,966	414,690
Income taxes payable	37,118	39,588
Current maturities of long-term debt	153,259	250,466
Total current liabilities	1,908,337	1,944,045
Deferred income taxes and other credits	88,247	103,319
Long-term debt, net of current maturities	374,061	109,653
Zero coupon, convertible subordinated notes	224,438	211,446
Commitments and contingencies		
Stockholders' equity:		
Common stock—authorized 800,000,000 shares of \$.01 par value; issued 378,688,359 in 2000 and 376,212,439 in 1999	3,787	3,762
Additional paid-in capital	939,214	926,295
Unamortized value of long-term incentive stock grant	(2,793)	(4,065)
Accumulated other comprehensive income (loss)	(53,490)	15,730
Retained earnings	1,516,691	1,467,359
Treasury stock, at cost—82,190,548 shares in 2000 and 46,770,272 shares in 1999	(802,158)	(501,361)
	1,601,251	1,907,720
	\$4,196,334	\$4,276,183

The accompanying notes are an integral part of these statements.

Consolidated Statements of Earnings

Office Depot, Inc. and Subsidiaries

(In thousands, except per share amounts)

	2000	1999	1998
Sales	\$11,569,696	\$10,272,060	\$9,007,051
Cost of goods sold and occupancy costs	8,479,698	7,450,310	6,484,464
Gross profit	3,089,998	2,821,750	2,522,587
Store and warehouse operating and selling expenses	2,361,301	1,969,817	1,651,355
Pre-opening expenses	13,465	23,628	17,150
General and administrative expenses	501,700	381,611	330,194
Merger and restructuring costs	(6,732)	(7,104)	119,129
Facility closure costs	110,038	40,425	—
Operating profit	110,226	413,373	404,759
Other income (expense):			
Interest income	11,502	30,176	25,309
Interest expense	(33,901)	(26,148)	(22,356)
Miscellaneous income (expense), net	4,632	(3,514)	(18,985)
Earnings before income taxes	92,459	413,887	388,727
Income taxes	43,127	156,249	155,531
Net earnings	\$ 49,332	\$ 257,638	\$ 233,196
Earnings per share:			
Basic	\$.16	\$.71	\$.64
Diluted	.16	.69	.61

The accompanying notes are an integral part of these statements.

Consolidated Statements of Stockholders' Equity

(In thousands, except share amounts)

	Common stock shares	Common stock amount	Additional paid-in capital	Unamortized value of long- term incentive stock grant	Accumulated other compre- hensive income (loss)	Compre- hensive income (loss)	Retained earnings	Treasury stock
Balance at December 27, 1997	367,663,995	\$3,677	\$761,685	\$(3,210)	\$(19,289)		\$ 976,525	\$ (1,750)
Comprehensive income:								
Net earnings						\$233,196	233,196	
Foreign currency translation adjustment					1,211	1,211		
Comprehensive income						<u>\$234,407</u>		
Exercise of stock options (including income tax benefits)	5,399,946	54	63,456					
Issuance of stock under employee stock purchase plans	467,394	4	7,896					
Matching contributions under 401(k) and deferred compensation plans	203,055	2	3,882					
Conversion of LYONs® to common stock	83,314	1	1,203					
Amortization of long-term incentive stock grant				336				
Balance at December 26, 1998	373,817,704	\$3,738	\$838,122	\$(2,874)	\$(18,078)		\$1,209,721	\$ (1,750)
Comprehensive income:								
Net earnings						\$257,638	257,638	
Foreign currency translation adjustment					(28,319)	(28,319)		
Unrealized gain on investment securities, net of tax					62,127	62,127		
Comprehensive income						<u>\$291,446</u>		
Acquisition of treasury stock								(501,361)
Retirement of treasury stock	(3,245,170)	(32)	(1,718)					1,750
Grant of long-term incentive stock	130,000	1	2,127	(2,127)				
Exercise of stock options (including income tax benefits)	4,457,024	45	72,865					
Issuance of stock under employee stock purchase plans	712,431	7	9,240					
Matching contributions under 401(k) and deferred compensation plans	320,906	3	5,423					
Conversion of LYONs® to common stock	23,710		329					
Payment for fractional shares in connection with 3-for-2 stock split	(4,166)		(93)					
Amortization of long-term incentive stock grant				936				
Balance at December 25, 1999	376,212,439	\$3,762	\$926,295	\$(4,065)	\$ 15,730		\$1,467,359	\$(501,361)
Comprehensive income:								
Net earnings						\$ 49,332	49,332	
Foreign currency translation adjustment					(7,093)	(7,093)		
Realized gain on investment securities, net of tax					(62,127)	(62,127)		
Comprehensive income (loss)						<u>\$ (19,888)</u>		
Acquisition of treasury stock								(300,797)
Grant of long-term incentive stock	25,000		199	(199)				
Cancellation of long-term incentive stock	(50,000)		(819)	600				
Exercise of stock options (including income tax benefits)	424,809	4	(1,984)					
Issuance of stock under employee stock purchase plans	1,372,566	14	9,713					
Matching contributions under 401(k) and deferred compensation plans	703,545	7	5,810					
Amortization of long-term incentive stock grant				871				
Balance at December 30, 2000	378,688,359	\$3,787	\$939,214	\$(2,793)	\$(53,490)		\$1,516,691	\$(802,158)

The accompanying notes are an integral part of these statements.

Consolidated Statements of Cash Flows

Office Depot, Inc. and Subsidiaries

(In thousands)

	2000	1999	1998
Cash flows from operating activities:			
Net earnings	\$ 49,332	\$ 257,638	\$ 233,196
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation and amortization	205,710	171,083	140,604
Provision for losses on inventories and receivables	121,226	145,996	100,375
Net (earnings) losses on equity method investments	(9,436)	(2,041)	15,254
Accreted interest on zero coupon, convertible subordinated notes	19,203	19,534	18,812
Contributions of common stock to employee benefit and stock purchase plans	5,817	5,426	4,501
Compensation expense for long-term incentive stock grants	652	479	336
Deferred income tax benefit	(81,814)	(430)	(38,244)
Net gain on investment securities	(12,414)	—	—
Loss on disposal of property and equipment	10,585	9,882	1,640
Write-down of impaired assets	114,343	13,965	46,227
Changes in assets and liabilities:			
Increase in receivables	(85,327)	(152,523)	(88,595)
(Increase) decrease in merchandise inventories	(66,348)	(284,489)	87,084
Net increase in prepaid expenses and other assets	(21,561)	(24,862)	(16,792)
Net increase in accounts payable, accrued expenses and deferred credits	66,514	209,791	174,217
Total adjustments	267,150	111,811	445,419
Net cash provided by operating activities	316,482	369,449	678,615
Cash flows from investing activities:			
Purchases of investment securities	(30,112)	(154,364)	(36,697)
Proceeds from maturities or sales of investment securities	54,006	114,141	44,260
Investments in unconsolidated joint ventures	—	(1,606)	(40,475)
Purchase of remaining ownership interest in joint ventures	—	(21,629)	(27,680)
Capital expenditures	(267,728)	(392,305)	(233,089)
Proceeds from sale of property and equipment	4,469	7,922	22,364
Net cash used in investing activities	(239,365)	(447,841)	(271,317)
Cash flows from financing activities:			
Proceeds from exercise of stock options and sale of stock under employee stock purchase plans	12,388	59,082	64,237
Repurchase of common stock for treasury	(300,797)	(501,006)	—
Proceeds from issuance of long-term debt	430,522	42,841	—
Payments on long- and short-term borrowings	(27,015)	(6,766)	(2,490)
Repurchase of LYONS®	(249,191)	—	—
Net cash (used in) provided by financing activities	(134,093)	(405,849)	61,747
Effect of exchange rate changes on cash and cash equivalents	(10,326)	(1,516)	(4,381)
Net (decrease) increase in cash and cash equivalents	(67,302)	(485,757)	464,664
Cash and cash equivalents at beginning of period	218,784	704,541	239,877
Cash and cash equivalents at end of period	\$ 151,482	\$ 218,784	\$ 704,541

The accompanying notes are an integral part of these statements.

Notes to Consolidated Financial Statements

(Tabular amounts are in thousands except share and per share amounts)

Note A—Summary of Significant Accounting Policies

Office Depot, Inc., together with our subsidiaries, is the world's largest supplier of office products and services, operating in 18 countries throughout the world and doing business primarily under two brands—Office Depot® and Viking Office Products®. We serve our customers, including those in countries operated under licensing and joint venture agreements, through multiple sales channels. They include an international chain of high-volume office supply stores located in nine countries; a contract sales network; 11 Internet sites, serving both our domestic and international customers; and catalog, mail order and delivery operations in 16 countries. After merging with Viking Office Products, Inc. ("Viking") in August 1998, we now have operations, either owned directly or operated through joint ventures or licensing arrangements, in Australia, Austria, Belgium, Canada, France, Germany, Hungary, Ireland, Israel, Italy, Japan, Luxembourg, Mexico, the Netherlands, Poland, Thailand, the United Kingdom, and the United States.

Basis of Presentation: We operate on a 52- or 53-week fiscal year ending on the last Saturday in December. Our fiscal 2000 financial statements consisted of 53 weeks; all other periods presented in our consolidated financial statements consisted of 52 weeks. We have included account balances from our wholly-owned and majority-owned subsidiaries in our consolidated financial statements. We eliminate any significant intercompany transactions when consolidating the account balances of our subsidiaries. We have reclassified certain amounts in our prior year statements to conform them to the presentation used in the current year.

We currently maintain licensing agreements for the operation of Office Depot stores in Hungary, Poland, and Thailand; and we have entered into joint venture agreements for the operation of our stores in Israel and Mexico, which are accounted for using the equity method. Our portion of the income or loss from the operations of those two joint ventures is included in miscellaneous income (expense) on our Consolidated Statements of Earnings. The financial position, results of operations and cash flows from our French and Japanese retail operations have been included in our consolidated financial statements since November 1998 and April 1999, respectively, as a result of increasing our ownership share to 100% in each of those operations. Similarly, our share of the Thai joint venture's financial position, results of operations and cash flows have been included in our consolidated financial statements from April 1998 to October 1999, when our ownership interest was 80%. In November 1999, we sold our interest in our Thai operations to our joint venture partner and entered into a licensing arrangement. In the fourth quarter of 2000, we closed our two store locations in Colombia, which had been operating under a licensing agreement, ending all of our operations in that country.

Use of Estimates: When we prepare our financial statements, accounting guidelines require us to make estimates and assumptions that affect amounts reported in our financial statements and disclosure of contingent assets and liabilities at the date of our financial statements. Actual results could differ from those estimates.

Foreign Currency Translation: Our subsidiaries outside of the United States record transactions using their local currency as their functional currency. In accordance with Statement of Financial Accounting Standards ("SFAS") No. 52, "Foreign Currency Translation," the assets and liabilities of our foreign subsidiaries are translated into U.S. dollars using either the exchange rates in effect at the balance sheet dates or historical exchange rates, depending upon the account translated. Income and expenses are translated at average daily exchange rates each month. The translation adjustments that result from translating the balance sheets at different rates than the income statements are included in accumulated other comprehensive income, which is a separate component of our stockholders' equity.

Cash and Cash Equivalents: We consider all highly liquid investments with original maturities of three months or less to be cash equivalents.

Receivables: Included in our receivables are our trade receivables not sold through outside credit card programs and our other non-trade receivables. Our trade receivables totaled \$547.4 million and \$506.7 million at December 30, 2000 and December 25, 1999, respectively. We record an allowance for doubtful accounts, reducing our receivables balance to an amount we estimate is collectible from our customers. We encounter limited credit risk associated with our trade receivables because we have a large customer base that extends across many different industries and geographic regions.

Other receivables, totaling \$348.9 million and \$342.8 million as of December 30, 2000 and December 25, 1999, respectively, consist primarily of amounts due from our vendors under purchase rebate, cooperative advertising and various other marketing programs. Amounts we expect to receive from our vendors that relate to our purchase of merchandise inventories are capitalized and recognized as a reduction of our cost of goods sold as the merchandise is sold. Amounts relating to cooperative advertising and marketing programs are recognized as a reduction of our advertising expense in the period that the related expenses are incurred.

Merchandise Inventories: Our inventories are stated at the lower of cost or market value. We use the weighted average method for determining the cost of over 90% of our inventories and the first-in-first-out (FIFO) method for the remainder of our inventories, primarily in our International Division.

Income Taxes: We use the provisions of SFAS No. 109, "Accounting for Income Taxes," to calculate our current Federal and state income tax liability, as well as any deferred tax assets or liabilities. Under this standard, deferred tax assets and liabilities represent the tax effects, based on current law, of any temporary differences in the timing of when revenues and expenses are recognized for tax purposes and when they are recognized for financial statement purposes.

We have not recognized income taxes on the undistributed earnings of certain of our foreign subsidiaries. Our intention is to reinvest such earnings permanently to fund further overseas expansion. Cumulative undistributed earnings of our foreign subsidiaries for which no Federal income taxes have been provided approximated \$440.5 million and \$354.5 million as of December 30, 2000 and December 25, 1999, respectively.

Property and Equipment: We record our purchases of property and equipment at cost. We record depreciation and amortization in a manner that recognizes the cost of our depreciable assets in operations over their estimated useful lives using straight-line or accelerated methods. We estimate the useful lives of our depreciable assets to be 10-30 years for buildings and 3-10 years for furniture, fixtures and equipment. We amortize our leasehold improvements over the shorter of the terms of the underlying leases, including probable renewal periods, or the estimated useful lives of the improvements.

Investments: All of our investments, except those which are consolidated or accounted for under the equity method, are classified as "available for sale" under the provisions of SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities." Accordingly, we report our investments at fair value if fair value can be determined; otherwise, the investment is recorded at cost. Under SFAS No. 115, fluctuations in fair value of investments classified as "available for sale" are included as a separate component of stockholders' equity, net of applicable taxes. Permanent declines in the value of these investments are recognized in earnings in the period the impairment is determined. At December 30, 2000, we held investments in ten unrelated Internet-based companies and in a venture capital fund. The carrying amount of these investments was \$29.9 million at December 30, 2000, compared to \$152.0 million at December 25, 1999. The decline in value resulted from investment sales and impairments recorded in 2000 (see **Note D**). All of these investments, which are included in other assets, are classified as long-term on our 2000 Consolidated Balance Sheet.

Goodwill: Goodwill represents the excess of purchase price and related costs over the value assigned to the net tangible and identifiable intangible assets of businesses we have acquired under the purchase method of accounting. We amortize our goodwill on a straight-line basis, generally over 40 years, which is the maximum period allowed. The accumulated amortization of our goodwill was \$52.1 million and \$44.5 million as of December 30, 2000 and December 25, 1999, respectively. We continually evaluate whether recent events or circumstances have occurred that would indicate that the remaining useful life of the goodwill has changed or that the remaining balance of goodwill may not be recoverable. In 2000, we determined that a portion of the goodwill balance related to the acquisition of our Japanese operations was impaired (see **Note D**).

Impairment of Long-Lived Assets: In accordance with SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of," we review our long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. We evaluate for impairment at the location level and use the estimated undiscounted cash flows over the remaining life in determining if impairment exists. In 2000, we recorded impairment charges related to certain fixed assets (see **Note D**). We have also recognized impairment losses in association with merger and restructuring (see **Note B**) and store closure and relocation activities (see **Note C**). Measurement of an impairment loss for such long-lived assets is based on the fair value of the asset less any costs to sell that asset.

Fair Value of Financial Instruments: SFAS No. 107, "Disclosure about Fair Value of Financial Instruments," requires that we disclose the fair value of our financial instruments when it is practical to estimate. We have determined the estimated fair values of our financial instruments, which are either recognized in our Consolidated Balance Sheets or disclosed within these Notes to our Consolidated Financial Statements, using available market information and appropriate valuation methodologies. However, considerable judgment is required in interpreting market data to develop estimates of fair value. Accordingly, the estimates we have presented are not necessarily indicative of the amounts we could realize in a current market exchange.

Short-term assets and liabilities: The fair values of our cash and cash equivalents, receivables and accounts payable approximate their carrying values because of their short-term nature.

Investments: We use quoted market prices, if available, to determine the fair value of our long-term investments. Most of our long-term investments are in closely held corporations, and quoted market prices are not available. However, during 2000, we determined that significant events occurred, which required us to perform an evaluation of these non-public companies.

Notes to Consolidated Financial Statements (continued)

(Tabular amounts are in thousands except share and per share amounts)

Based on these evaluations, we reduced the carrying value of the investments to \$29.9 million, which is our best estimate of the current fair value of these investments (see **Note D**).

Notes Payable: The fair values of our zero coupon, convertible subordinated notes are determined based on quoted market prices.

Other Debt: We estimate the fair value of our short- and long-term debt by discounting the cash flows using current interest rates for financial instruments with similar characteristics and maturities.

Interest Rate Swaps and Foreign Currency Contracts: The fair values of our interest rate swap and foreign currency contracts are the amounts we would receive or have to pay to terminate the agreements at the reporting date, taking into account current interest and exchange rates. These amounts are provided to us by a financial institution. For more information on these financial instruments, see the **Derivative Financial Instruments** section of this note.

There were no significant differences as of December 30, 2000 and December 25, 1999 between the carrying value and fair value of our financial instruments except as disclosed below:

	2000		1999	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Zero coupon, convertible subordinated notes	\$224,438	\$195,453	\$454,426	\$433,031
Long-term investments for which it is practicable to estimate fair value—warrants ⁽¹⁾	—	14,913	—	98,250
Interest rate swaps	—	(90)	—	(60)
Foreign currency contracts	—	470	—	(273)

(1) We own 944,446 warrants to purchase shares of PurchasePro.com. Because the warrants have not been registered under the rules of the Securities Act of 1933, they are not publicly traded on a market exchange. We determined the fair value of these warrants using an option model with the assistance of our investment banker.

Revenue Recognition: We record revenue at the time of shipment for delivery and catalog sales, and at the point of sale for all retail store sales except for sales of extended warranty service plans. In 1999, we changed the way we account for the revenue generated from the sale of these contracts (see **Note D**). These service plans are sold to our customers and administered by an unrelated third party. All performance obligations and risk of loss associated with such contracts are economically transferred to the administrator at the time the contracts are sold to the customer. Our service plans typically extend over a period of one to four years. We recognize the gross margin on the sale of these contracts as revenue at the time of sale when we are not the legal obligor. In those states where we are the legal obligor, we defer any revenues and direct expenses associated with the sale of these warranty plans and recognize them over the service period of the contract. As a result of changes made to these contracts during 2000, we are no longer the legal obligor in the majority of states in which we sell these contracts. Also in 2000, we began recording an allowance for sales returns (see **Note D**).

Shipping and Handling Fees and Costs: In September 2000, the Emerging Issues Task Force (“EITF”) reached a consensus in EITF 00-10, “Accounting for Shipping and Handling Fees and Costs,” agreeing that shipping and handling fees must be classified as revenues. As a result, we have reclassified our income generated from shipping and handling fees from store and warehouse operating and selling expenses to revenues for all periods presented. There was no consensus reached on the classification of shipping and handling costs. We classify the costs related to shipping and handling as store and warehouse

operating and selling expenses. These costs were \$756.6 million in 2000, \$594.2 million in 1999 and \$535.0 million in 1998.

Advertising: Advertising costs are either charged to expense when incurred or, in the case of direct marketing advertising, capitalized and amortized in proportion to the related revenues. We participate in cooperative advertising programs with our vendors in which they reimburse us for a portion of our advertising costs. Advertising expense, net of cooperative advertising allowances, amounted to \$295.8 million in 2000, \$285.3 million in 1999 and \$230.8 million in 1998.

Pre-opening Expenses: Pre-opening expenses related to opening new stores and warehouses or relocating existing stores and warehouses are expensed as incurred.

Self-Insurance: We are primarily self-insured for workers’ compensation, auto and general liability and our employee medical insurance programs. Self-insurance liabilities are based on claims filed and estimates of claims incurred but not reported. These liabilities are not discounted.

Comprehensive Income (Loss): Comprehensive income (loss) represents the change in stockholders’ equity from transactions and other events and circumstances arising from non-stockholder sources. Our comprehensive income (loss) for 2000 and 1999 consists of net income, foreign currency translation adjustments and realized and unrealized gains on investment securities that are available for sale, net of applicable income taxes. Our comprehensive income for 1998 consists of net income and foreign currency translation adjustments.

Derivative Financial Instruments: We use a variety of derivative financial instruments, including foreign currency contracts and interest rate swaps, to hedge our exposure to foreign currency exchange and interest rate risks. We have established policies and procedures for assessing the risk and approving the use of derivative financial instrument activities. We do not enter into these types of financial instruments for trading or speculative purposes.

Interest rate swaps involve the periodic exchange of payments without the exchange of the underlying principal amounts. New payments are recognized as an adjustment to interest expense. In 1999, we entered into a yen interest rate swap for a principal amount equivalent to \$21.0 million, the full amount of which was outstanding on December 30, 2000, in order to hedge against the volatility of the interest payments on a portion of our yen borrowings. The swap will mature in July 2002.

Foreign currency contracts involve the future exchange of currencies at an agreed-upon exchange rate. We often enter into contracts to hedge certain of our inventory purchases when we pay our suppliers in a different currency than we sell to our customers. At December 30, 2000, we had approximately \$470,000 of foreign currency contracts outstanding which will mature at varying dates through June 2001. At December 25, 1999, we had approximately \$300,000 of foreign currency contracts outstanding. Since the introduction of the euro on January 1, 1999, the exchange rates between the European member countries have been effectively fixed. Because the United Kingdom is not one of the member countries, we currently use these foreign currency contracts to hedge our exposure to fluctuations in the exchange rate between the British pound and the euro. Gains and losses from these transactions are included in the cost of the underlying inventory purchases, which are not recognized in earnings until the inventory is sold.

New Accounting Pronouncement: In June 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133 requires that we record all derivatives as assets or liabilities measured at their fair value. Gains or losses resulting from changes in the values of those derivatives should be accounted for according to the intended use of the derivative and whether it qualifies for hedge accounting. In July 1999, the FASB issued SFAS No. 137, which deferred the effective date of SFAS No. 133 until the start of fiscal years beginning after June 15, 2000. We will adopt SFAS No. 133 for our fiscal year 2001. Assuming our current level of involvement in derivative instruments and hedging activities does not change before we adopt this statement, we do not expect the adoption of SFAS No. 133 to have a material impact on our financial position or the results of our operations.

Note B—Merger and Restructuring

Viking Merger: In August 1998, we completed our merger with Viking. Transactional and other direct expenses of this merger, primarily legal and investment banking fees, were recorded as merger and restructuring costs in 1998. Subsequent to the merger, we immediately began the process of integrating our Office Depot and Viking businesses. Our plans initially included the closing of 15 domestic Customer Service Centers ("CSCs") and the opening of five new domestic CSCs, as well as installing complex new systems in each surviving facility. During the fourth quarter of 1999, after evaluating the results of integrating two test facilities, we modified our CSC integration plans to incorporate a more simplified approach requiring less capital. At that time, our modified plan required the closing of 11 existing CSCs and the opening of two new CSCs, which were opened as test facilities in late 1999. In 2000, under the direction of our new management team, we reevaluated our integration plans and decided to integrate only those CSCs that would not have an adverse impact on customer service. Accordingly, we reduced the number of Viking CSCs that we had planned to integrate as part of the merger and restructuring to six, and we reduced the number of planned CSC closures as part of the merger and restructuring to eight. By the end of 2000, we had integrated five and closed seven of these CSCs, and we plan to complete the remaining integration and CSC closure relating to merger and restructuring in 2001. In conjunction with these CSC integrations and related closures, we have written off certain assets, such as leasehold improvements and redundant software and conveyor systems, in these CSCs. In addition, we have accrued certain costs of exiting these facilities that will provide no future economic benefit, such as future lease obligations, personnel retention and other termination costs. As a result of modifying our integration plans, we recorded a net reduction in previously accrued merger and restructuring charges for the Viking merger of \$11.1 million in 2000 and \$29.1 million in 1999.

Closure of Furniture at Work™ and Images™ Stores: As a result of our decision to focus on the continued growth of our core businesses and on expanding our international operations, we closed nine of our Furniture at Work™ and Images™ stores in 1999 and one in the fourth quarter of 1998. We recorded the exit costs related to closing these facilities in merger and restructuring costs.

Acquisition of Joint Venture Interests in France and Japan: In November 1998, we purchased our joint venture partner's interest in our French Office Depot retail operations. Following this purchase, we decided to restructure and integrate the separate Office Depot and Viking operations in France. During 1999, we merged the Office Depot and Viking headquarters into a new office that is more conveniently located for our business needs. In April 1999, we purchased our joint venture partner's interest in our Japanese Office Depot retail operations and announced

Notes to Consolidated Financial Statements (continued)

(Tabular amounts are in thousands except share and per share amounts)

plans to restructure and integrate our operations in Japan. We recorded merger and restructuring costs in 1999 associated with those activities.

Merger and restructuring costs in 2000, 1999 and 1998 consist of the following charges (credits):

	2000	1999	1998
Viking Merger:			
Costs directly attributable to the merger transactions	\$ —	\$ 236	\$ 31,555
Asset write-offs associated with closing identified facilities and the write-off of software applications to be abandoned	(6,226)	(19,065)	41,962
Other facility exit costs, principally estimated lease costs subsequent to the expected closing of each facility	(4,857)	(10,051)	20,079
Personnel retention and termination costs	4,798	295	14,553
	\$ (6,285)	\$ (28,585)	\$ 108,149
Closure of Furniture at Work™ and Images™ Stores:			
Asset write-offs associated with the closing of stores	\$ —	\$ 2,813	\$ 3,882
Other facility exit costs, principally estimated lease costs subsequent to closing the stores	234	(4,832)	7,098
	\$ 234	\$ (2,019)	\$ 10,980
Acquisition of Joint Venture Interests in France and Japan:			
Costs directly attributable to the acquisitions	\$ —	\$ 1,317	\$ —
Asset write-offs associated with closing identified facilities	(470)	3,023	—
Other facility exit costs, principally estimated lease costs subsequent to the expected closing of each facility	—	5,311	—
Personnel retention and termination costs	(211)	13,849	—
	\$ (681)	\$ 23,500	\$ —
Total	\$ (6,732)	\$ (7,104)	\$ 119,129

As of the years ended 2000 and 1999, we had remaining accruals of approximately \$3.9 million and \$21.3 million, respectively, for merger and restructuring costs. Amounts expensed for asset write-offs are recorded as a reduction of our fixed assets; all other amounts are recorded as accrued expenses. The activity in the liability accounts by cost category is as follows:

	Beginning Balance	New Charges	Cash Payments	Other Adjustments	Ending Balance
2000					
Accrued direct merger costs	\$ 1,639	\$ —	\$ (86)	\$ (1,553)	\$ —
Accrued other facility exit costs	7,764	1,348	(2,835)	(5,090)	1,187
Accrued personnel retention and termination costs	11,865	4,798	(11,450)	(2,480)	2,733
Total accrued costs	\$ 21,268	\$ 6,146	\$ (14,371)	\$ (9,123)	\$ 3,920
1999					
Accrued direct merger costs	\$ 1,626	\$ 1,684	\$ (1,540)	\$ (131)	\$ 1,639
Accrued other facility exit costs	26,080	4,344	(8,744)	(13,916)	7,764
Accrued personnel retention and termination costs	13,126	20,007	(15,405)	(5,863)	11,865
Total accrued costs	\$ 40,832	\$ 26,035	\$ (25,689)	\$ (19,910)	\$ 21,268

The other adjustments column represents adjustments of original estimates and other adjustments pursuant to plan modifications made during the fourth quarters of 2000 and 1999. Although we do not expect to incur additional merger and restructuring costs, there can be no assurance that this will be the case.

Note C—Facility Closure Costs

Following a change in senior management, we performed a comprehensive review of our business during the latter half of 2000. As a result of this business review, we decided to close 76 under-performing stores and four inefficient warehouses. Accordingly, we recorded a charge of \$110.0 million, which was comprised of net lease obligations (\$75.2 million), asset write-offs (\$21.7 million), severance (\$2.8 million), and various other exit costs such as leased equipment, labor, and facility clean-up (\$10.3 million).

Also, as a result of our store closure program, we entered into an agreement with an unrelated third party to assist in the liquidation of the inventory in the closing stores. Accordingly, we recorded a charge of \$12.8 million to write down the inventory in those stores to net realizable value. This charge is included in cost of goods sold.

In 1999, we recorded facility closure charges of \$40.4 million to reflect our decision to accelerate our store closure program for under-performing stores and our relocations program for older stores in our North American Retail Division. These charges consisted of asset write-offs (\$29.2 million), residual lease obligations (\$8.3 million) and other exit costs (\$2.9 million).

Note D—Other One-time Charges and Adjustments

The comprehensive review discussed in **Note C** above had the following additional financial impacts:

- Inventory—\$25.6 million (included in cost of goods sold), representing a write-down to net realizable value of inventory in stores and CSCs that is being eliminated from our merchandise assortment. This will allow us to focus on our core business customer, reduce complexity, and provide better customer service by having better “in stock” positions on products that customers buy most often.
- Property and equipment—\$74.2 million (\$63.0 million included in store and warehouse operating and selling expenses and \$11.2 million included in general and administrative expenses), representing impairment of assets in our closing stores and the write-off of old signage and obsolete technology-related assets.
- Investments—\$45.5 million (included in miscellaneous income (expense)), representing a reduction in the value of certain Internet investments. These holdings are primarily businesses that are privately held and are involved in marketing partnership agreements with Office Depot. Because quoted market prices for these privately held businesses are not available, we determined the current value of our investments in these businesses by analyzing their financial position and plans, industry valuation indices, current economic conditions including liquidity, and the current market for Internet companies.
- Goodwill—\$11.1 million (included in miscellaneous income (expense)), representing impairment of goodwill associated with the acquisition of our Japanese operations. The Office Depot Japan retail operations have not performed to expectations. A new operating model and significant additional investments will be necessary to enable the current stores to achieve profitability, which may never occur even with the model changes and capital infusion.
- Sales returns and allowances—\$10.5 million, net (comprised of a reduction of sales of \$42.8 million partially offset by a reduction of cost of goods sold of \$32.3 million), to establish a reserve for sales returns and allowances (prior periods were not restated because of the insignificance to prior years’ financial results and retained earnings).
- Severance—\$35.6 million (\$33.9 million included in general and administrative expenses and \$1.7 million included in store and warehouse operating and selling expenses), representing severance relating to changes in executive management and a reduction in our contract sales force.

Also included in the results of operations for 2000 is a gain on the sale of certain investments of approximately \$57.9 million. This gain is included in miscellaneous income (expense) on our Consolidated Statements of Earnings.

In 1999, we increased our provision for slow-moving and obsolete inventories in our warehouses and stores by \$56.1 million. This charge was primarily related to slow-moving technology-related products whose market values were adversely affected by accelerated rates of change in technology; and a rationalization of the warehouse inventory assortments in conjunction with the Viking warehouse consolidation.

Also in 1999, we changed our method of accounting for revenue generated from sales of extended warranty service plans. Under the laws of certain states, we are obligated to assume the risk of loss associated with such plans. In these states, we modified our accounting to recognize revenue for warranty service contract sales over the service period, which typically extends over a period of one to four years. In those states where we are not the legal obligor, we modified our accounting to recognize warranty revenues net of the related direct costs. This change resulted in a reduction in our 1999 gross profit of \$15.8 million.

Note E—Property and Equipment

Property and equipment consisted of:

	December 30, 2000	December 25, 1999
Land	\$ 89,458	\$ 88,312
Buildings	248,297	183,596
Leasehold improvements	609,701	561,455
Furniture, fixtures and equipment	937,050	889,650
	1,884,506	1,723,013
Less accumulated depreciation	(765,200)	(577,385)
	\$1,119,306	\$1,145,628

The above table of property and equipment includes assets held under capital leases as follows:

	December 30, 2000	December 25, 1999
Buildings	\$ 53,397	\$ 48,326
Furniture, fixtures and equipment	41,909	34,359
	95,306	82,685
Less accumulated depreciation	(26,193)	(16,817)
	\$ 69,113	\$ 65,868

Notes to Consolidated Financial Statements (continued)

(Tabular amounts are in thousands except share and per share amounts)

Note F—Long-Term Debt

Debt that will mature within one year consisted of the following:

	December 30, 2000	December 25, 1999
Capital lease obligations	\$ 7,259	\$ 7,486
Domestic 364-day credit facility borrowings	146,000	—
Zero coupon, convertible subordinated notes	—	242,980
	\$153,259	\$250,466

In June 2000, we entered into a domestic credit agreement with a 364-day term and current borrowing rate of 0.500% over the London Interbank Offered Rate ("LIBOR"). This agreement provides us with a working capital line totaling \$300.0 million and contains restrictive covenants that are similar to our five-year domestic facility described below. As of December 30, 2000, we had outstanding borrowings of \$146.0 million under this facility, which had an average effective interest rate of 7.996%.

Our 1993 Liquid Yield Option Notes ("LYONs®") (described in more detail in **Note G**) had an option feature that allowed each holder of a note to require us, on November 1, 2000, to purchase the LYONs® from them at the issue price plus accrued original issue discount. The majority of the bondholders exercised this option, and 342.1 million out of 345.0 million in outstanding bonds were tendered. We paid the holders \$249.2 million in cash, funded through our domestic credit facility. We have classified the remaining bonds as long-term on our December 30, 2000 balance sheet.

Long-term debt consisted of the following:

	December 30, 2000	December 25, 1999
Domestic five-year credit facility borrowings	\$243,587	\$ —
Yen facility borrowings	63,981	47,435
Capital lease obligations collateralized by certain buildings and equipment	73,752	69,439
Other	—	265
Less current portion	(7,259)	(7,486)
	\$374,061	\$109,653

Our five-year domestic credit facility provides us with a working capital line and letters of credit capacity totaling \$300.0 million. As of December 30, 2000, we had outstanding borrowings of \$243.6 million under this line of credit, as well as letters of credit totaling \$49.5 million. Our five-year agreement was entered into in February 1998 and currently has a borrowing rate of 0.475% over LIBOR. At December 30, 2000, the average effective interest rate on borrowings under this facility was 7.001%.

This credit facility expires in February 2003 and contains certain restrictive covenants relating to various financial statement ratios.

In July 1999, we entered into term loan and revolving credit agreements with several Japanese banks (the "yen facilities") to provide financing for our operating and expansion activities in Japan. The yen facilities provide for maximum aggregate borrowings of ¥9.76 billion (the equivalent of \$85.3 million at December 30, 2000) at an interest rate of 0.875% over the Tokyo Interbank Offered Rate ("TIBOR"). These facilities are available to us until July 2002. The yen facilities loan agreements are tied to the covenants in our domestic facilities described earlier. As of December 30, 2000, we had outstanding yen borrowings equivalent to \$64.0 million under these yen facilities, which had an average effective interest rate of 1.252%. Effective as of October 28, 1999, we entered into a yen interest rate swap with a financial institution for a principal amount equivalent to \$21.0 million at December 30, 2000 in order to hedge against the volatility of the interest payments on a portion of our yen borrowings. The terms of the swap specify that we pay an interest rate of 0.700% and receive TIBOR. The swap will mature in July 2002.

Under our capital lease agreements, we are required to make certain monthly, quarterly or annual lease payments through 2020. Our aggregate minimum capital lease payments for the next five years and beyond, with their present value as of December 30, 2000, are as follows:

	December 30, 2000
2001	\$ 12,784
2002	12,757
2003	12,792
2004	7,760
2005	5,854
Thereafter	68,888
Total minimum lease payments	120,835
Less amount representing interest at 5.35% to 9.19%	47,083
Present value of net minimum lease payments	73,752
Less current portion	7,259
Long-term portion	\$ 66,493

Note G—Zero Coupon, Convertible Subordinated Notes

On December 11, 1992, we issued to the public LYONs® with principal amounts totaling \$316.3 million and proceeds of \$150.8 million (the "1992 LYONs®"). We issued each 1992 LYON® for a price of \$476.74, and we are not required to make periodic interest payments on the notes. Our 1992 LYONs® will mature on December 11, 2007 at \$1,000 per LYON®, representing

a yield to maturity, computed on a semi-annual bond equivalent basis, of 5%.

On November 1, 1993, we issued to the public LYONs® with principal amounts totaling \$345.0 million and proceeds of \$190.5 million (the "1993 LYONs®"). We issued each 1993 LYON® for a price of \$552.07, and we are not required to make periodic interest payments on the notes. Our 1993 LYONs® will mature on November 1, 2008 at \$1,000 per LYON®, representing a yield to maturity, computed on a semi-annual bond equivalent basis, of 4%.

All LYONs® are subordinated to all of our existing and future senior indebtedness.

Each LYON® is convertible at the option of the holder at any time on or prior to maturity into our common stock at a conversion rate of 43.895 shares per 1992 LYON® and 31.851 shares per 1993 LYON®. On November 1, 2000, the majority of the holders of our 1993 LYONs® required us to purchase the LYONs® from them at the issue price plus accrued original issue discount. We paid the holders \$249.2 million in connection with this repurchase, and reclassified the remaining 1993 LYONs® obligation to long-term on our balance sheet. Our 1992 LYONs® have a similar provision, where our holders may require us to purchase these notes at the issue price plus accrued original issue discount, on December 11, 2002. If the holders decide to exercise their put option, we have the choice of paying the holders in cash, common stock or a combination of the two. The total outstanding amounts of the 1992 and 1993 LYONs® as of December 30, 2000, including accrued interest, approximated \$222.3 million and \$2.1 million, respectively.

Beginning on December 11, 1996 for the 1992 LYONs® and on November 1, 2000 for the 1993 LYONs®, we can redeem all or part of these notes at any time from the holders for cash equal to the issue price plus accrued original issue discount through the date of redemption. As of December 30, 2000, we have reserved 13,844,869 shares of unissued common stock for conversion of the zero coupon, convertible subordinated notes.

Note H—Income Taxes

Our income tax provision consisted of the following:

	2000	1999	1998
Current provision:			
Federal	\$ 71,407	\$114,800	\$147,031
State	22,616	15,561	23,975
Foreign	30,918	26,318	22,769
Deferred tax benefit	(81,814)	(430)	(38,244)
Total provision for income taxes	\$ 43,127	\$156,249	\$155,531

The tax-effected components of deferred income tax assets and liabilities consisted of the following:

	December 30, 2000	December 25, 1999
Self insurance accruals	\$ 23,702	\$ 18,366
Inventory	17,790	16,650
Vacation pay and other accrued compensation	27,762	14,997
Reserve for bad debts	7,493	6,589
Reserve for facility closings	67,563	16,537
Merger costs	6,117	9,011
Unrealized loss on investments	17,499	—
Foreign and state net operating loss carry forwards	91,037	74,645
Other items, net	27,343	21,958
Gross deferred tax assets	286,306	178,753
Valuation allowance	(91,037)	(74,645)
Deferred tax assets	195,269	104,108
Basis difference in fixed assets	51,797	42,806
Unrealized gain on investment securities	—	39,222
Capitalized leases	5,757	5,275
Excess of tax over book amortization	1,214	1,172
Other items, net	16,294	16,460
Deferred tax liabilities	75,062	104,935
Net deferred tax assets (liabilities)	\$120,207	\$ (827)

As of December 30, 2000, we had approximately \$143 million of foreign and \$419 million of state net operating loss carryforwards. Of these carryforwards, \$38 million will expire in 2001 and the balance will expire between 2002 and 2020. The valuation allowance has been developed to reduce our deferred tax asset to an amount that is more likely than not to be realized, and is based upon the uncertainty of the realization of certain foreign and state deferred tax assets relating to net operating loss carryforwards.

The following is a reconciliation of income taxes at the Federal statutory rate of 35% to our provision for income taxes:

	2000	1999	1998
Federal tax computed at the statutory rate	\$32,361	\$144,862	\$136,054
State taxes, net of Federal benefit	6,899	12,383	14,978
Nondeductible goodwill amortization	1,744	1,964	1,990
Merger costs	969	2,920	11,044
Foreign income taxed at rates other than Federal	(667)	(6,508)	(10,061)
Other items, net	1,821	628	1,526
Provision for income taxes	\$43,127	\$156,249	\$155,531

Notes to Consolidated Financial Statements (continued)

(Tabular amounts are in thousands except share and per share amounts)

Note I—Commitments and Contingencies

Operating Leases: We lease facilities and equipment under agreements that expire in various years through 2021. Substantially all such leases contain provisions for multiple renewal options. In addition to minimum rentals, we are required to pay certain executory costs, such as real estate taxes, insurance and common area maintenance, on most of our facility leases. We are also required to pay additional rent on certain of our facility leases if sales exceed a specified amount. The table below shows you our future minimum lease payments due under non-cancelable leases as of December 30, 2000. These minimum lease payments do not include facility leases that were accrued as merger and restructuring costs or store closure and relocation costs (See **Notes B** and **C**).

2001	\$ 352,328
2002	322,181
2003	271,476
2004	221,206
2005	188,692
Thereafter	929,490
	2,285,373
Less sublease income	21,585
	<u>\$2,263,788</u>

We are in the process of opening new stores and CSCs in the ordinary course of business, and leases signed subsequent to December 30, 2000 are not included in the above described commitment amounts. Rent expense, including equipment rental, was approximately \$393.5 million, \$321.5 million and \$249.2 million in 2000, 1999 and 1998, respectively. Included in this rent expense was approximately \$1.1 million, \$0.8 million, and \$1.1 million of contingent rent, otherwise known as percentage rent, in 2000, 1999, and 1998, respectively. Rent expense was reduced in 2000, 1999, and 1998 by sublease income of approximately \$3.0 million, \$3.2 million, and \$4.0 million, respectively.

Guarantee of Private Label Credit Card Receivables: We have private label credit card programs that are managed by two financial services companies. We are the guarantor of all loans between our customers and the financial services companies. Our maximum exposure to off-balance sheet credit risk is represented by the outstanding balance of private label credit card receivables, less reserves held by the financial services companies which are funded by us. At December 30, 2000, this exposure totaled approximately \$239.2 million.

Other: We are involved in litigation arising in the normal course of our business. In our opinion, these matters will not materially affect our financial position or results of our operations.

Note J—Employee Benefit Plans

Long-Term Equity Incentive Plan

Our Long-Term Equity Incentive Plan, which was approved effective October 1, 1997, provides for the grants of stock options and other incentive awards, including restricted stock, to our directors, officers and key employees. When we merged with Viking, their employee and director stock option plans were terminated. When outstanding options issued under Viking's prior plans are exercised, Office Depot common stock is issued.

As of December 30, 2000, we had 55,807,052 shares of common stock reserved for issuance to directors, officers and key employees under our Long-Term Equity Incentive Plan. Under this plan, stock options must be granted at an option price that is greater than or equal to the market price of the stock on the date of the grant. If an employee owns at least 10% of our outstanding common stock, the option price must be at least 110% of the market price on the date of the grant.

Options granted under this plan and options granted in July 1998 under Viking's prior plans become exercisable from one to five years after the date of grant, provided that the individual is continuously employed with us. The vesting periods for all other options granted under Viking's prior plans were accelerated, and the options became exercisable, as of the date of our merger with Viking in August 1998. All options granted expire no more than ten years from the date of grant.

Under this plan, we have also issued 236,193 shares of restricted stock at no cost to the employees, 63,565 of which have been canceled. The fair market value of these awards approximated \$3.0 million at the date of the grants. Common stock issued under this plan is restricted, with vesting periods of up to four years from the date of grant. We recognize compensation expense over the vesting period.

We record an estimate of the tax benefit that we anticipate we will receive based on the stock options exercised. Each year, we adjust the prior year's estimated tax benefit based on the actual stock sold during the year. In 2000, this adjustment resulted in a reduction of our estimated 1999 tax benefit and completely offset our 2000 estimated tax benefit (see **Note M**).

Long-Term Incentive Stock Plan

Viking had a Long-Term Incentive Stock Plan that, prior to the merger, allowed Viking's management to award up to 2,400,000 restricted shares of common stock to key Viking employees. Under this plan, 1,845,000 shares were issued at no cost to employees, 1,200,000 of which have been canceled. Pursuant to the merger agreement, shares issued under this plan were converted to Office Depot common stock, and no additional shares may be issued under the plan. The fair market value of

these restricted stock awards approximated \$10.0 million at the date of the grants. Prior to the merger, the vesting period was 15 years. Because of the plan's change in control provision, however, the employees now vest in their stock ratably over the 15-year period. Compensation expense is recognized over the vesting period.

Employee Stock Purchase Plan

Our Employee Stock Purchase Plan, which was approved effective July 1999, replaces our prior plan and Viking's plan and permits eligible employees to purchase our common stock at 85% of its fair market value. The maximum aggregate number of shares eligible for purchase under this plan is 3,125,000.

Other Stock-Based Compensation Plans

We have two stock-based compensation plans that are effective in Australia and the United Kingdom. These plans allow eligible employees to purchase up to 537,813 shares of common stock at 80-85% of its fair market value.

Retirement Savings Plans

We have a 401(k) retirement savings plan which allows eligible employees to contribute up to 18% of their salaries, commissions and bonuses, up to \$10,500 annually, to the plan on a pretax basis in accordance with the provisions of Section 401(k) of the Internal Revenue Code. We make matching contributions of common stock into the plan that is equivalent to 50% of the first 3% of an employee's contributions. We may, at our option, make discretionary matching common stock contributions in addition to the normal match. We also have a deferred compensation plan, which permits eligible employees to make tax-deferred contributions of up to 18% of their salaries, commissions and bonuses to the plan. We make matching contributions to the deferred compensation plan similar to those under our 401(k) retirement savings plan described above.

Until April 2000, Viking had a separate profit sharing plan that included a 401(k) plan that allowed eligible employees to make pretax contributions. Under the profit sharing plan, we made matching cash contributions of 25% of the first 6% of an employee's contributions. In April 2000, Viking's profit sharing plan was dissolved, and all plan funds were transferred into Office Depot's 401(k) retirement savings plan. Participants of the old Viking plan, as well as all eligible Viking employees, may now contribute to the Office Depot current 401(k) plan, which is discussed in the above paragraph.

Accounting for Stock-Based Compensation

We apply Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related Interpretations in accounting for our stock-based compensation plans. The compensation cost that we have charged against income for our Long-Term Equity Incentive Plan, Long-Term Incentive Stock Plan, Employee Stock Purchase Plans and retirement savings plans approximated \$11.2 million, \$12.5 million and \$19.9 million in 2000, 1999 and 1998, respectively. No other compensation costs have been recognized under our stock-based compensation plans. Had compensation cost for awards under our stock-based compensation plans been determined using the fair value method prescribed by SFAS No. 123, "Accounting for Stock-Based Compensation," our net earnings and earnings per share would have been reduced to the pro forma amounts presented below:

	2000	1999	1998
Net earnings			
As reported	\$49,332	\$257,638	\$233,196
Pro forma	11,253	226,424	184,916
Basic earnings per share			
As reported	\$ 0.16	\$ 0.71	\$ 0.64
Pro forma	0.04	0.63	0.50
Diluted earnings per share			
As reported	\$ 0.16	\$ 0.69	\$ 0.61
Pro forma	0.04	0.61	0.49

The fair value of each stock option granted is established on the date of the grant using the Black-Scholes option pricing model with the following weighted average assumptions for grants in 2000, 1999 and 1998:

- expected volatility rates of 40% for 2000, 35% for 1999, and 25% for 1998
- risk-free interest rates of 6.37% for 2000, 5.84% for 1999, and 4.88% for 1998
- expected lives of 5.6, 5.6, and 5.0 years for 2000, 1999, and 1998, respectively
- a dividend yield of zero for all three years

Notes to Consolidated Financial Statements (continued)

(Tabular amounts are in thousands except share and per share amounts)

A summary of the status of and changes in our stock option plans for the last three years is presented below.

	2000		1999		1998	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding at beginning of year	33,507,066	\$15.31	31,369,122	\$13.75	28,708,497	\$10.79
Granted	9,937,750	8.73	8,123,883	18.85	9,225,000	20.49
Canceled	(6,608,072)	16.45	(1,325,988)	15.91	(1,165,218)	13.56
Exercised	(430,515)	6.18	(4,659,951)	10.31	(5,399,157)	9.59
Outstanding at end of year	36,406,229	\$12.81	33,507,066	\$15.31	31,369,122	\$13.75

As of December 30, 2000, the weighted average fair values of options granted during 2000, 1999, and 1998 were \$4.18, \$8.24, and \$6.77, respectively.

The following table summarizes information about options outstanding at December 30, 2000.

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number Outstanding	Weighted Average Remaining Contractual Life (in years)	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price
\$ 0.17–\$ 1.95	135,610	4.6	\$ 0.22	135,610	\$ 1.44
1.96– 2.94	129,956	1.5	2.52	129,956	2.52
2.95– 4.42	1,079,119	0.4	3.79	1,079,119	3.79
4.43– 6.64	800,252	5.7	5.85	426,752	5.37
6.65– 9.97	8,695,357	6.4	7.87	4,283,100	8.92
9.98– 14.96	12,250,463	6.5	11.54	7,727,552	12.03
14.97– 22.45	10,653,093	7.0	18.07	6,066,764	18.22
22.46– 25.00	2,662,379	7.5	24.16	1,027,051	24.13
\$ 0.17–\$25.00	36,406,229	6.5	\$12.81	20,875,904	\$13.09

Note K—Capital Stock**Preferred Stock**

As of December 30, 2000, there were 1,000,000 shares of \$.01 par value preferred stock authorized of which none are issued or outstanding.

Stockholder Rights Plan

Effective September 4, 1996, we adopted a Stockholder Rights Plan (the "Rights Plan"). Under this Rights Plan, each of our stockholders is issued one right to acquire one one-thousandth of a share of our Junior Participating Preferred Stock, Series A at an exercise price of \$63.33, subject to adjustment, for each outstanding share of Office Depot common stock they own. These rights are only exercisable if a single person or company were to acquire 20% or more of our outstanding common stock or if we announced a tender or exchange offer that would result in 20% or more of our common stock being acquired.

If we are acquired, each right, except those of the acquirer, can be exchanged for shares of our common stock with a market value of twice the exercise price of the right. In addition, if we become involved in a merger or other business combination where (1) we are not the surviving company, (2) our common stock is changed or exchanged, or (3) 50% or more of our assets or earning power is sold, then each right, except those of the acquirer, and an amount equal to the exercise price of the right can be exchanged for shares of our common stock with a market value of twice the exercise price of the right.

We may redeem the rights for \$0.01 per right at any time prior to an acquisition.

Stock Split

On February 24, 1999, we declared a three-for-two stock split in the form of a 50% stock dividend, payable April 1, 1999. All share and per share amounts have been restated in our financial statements to reflect this stock split. In conjunction with the stock split, we issued 124,560,075 additional shares on April 1, 1999.

Treasury Stock

In August 1999, our Board approved a \$500 million stock repurchase program. This program was completed by the end of 1999, with the purchase of 47 million shares of our stock at a total cost of \$500 million plus commissions. In 2000, our Board approved additional stock repurchases of up to \$300 million, bringing our total authorization to \$800 million. We have completed these programs in 2000, purchasing an additional 35 million shares of our stock for \$300 million plus commissions.

Note L—Net Earnings Per Share

Basic earnings per share is based on the weighted average number of shares outstanding during each period. Diluted earnings per share further assumes that the zero coupon, convertible subordinated notes, if dilutive, are converted as of the beginning of the period and that, under the treasury stock method, dilutive stock options are exercised. Net earnings under this assumption have been adjusted for interest on the zero coupon, convertible subordinated notes, net of the related income tax effect.

The information required to compute basic and diluted net earnings per share is as follows (both share and dollar amounts are in thousands):

	2000	1999	1998
Basic:			
Weighted average number of common shares outstanding	309,301	361,499	367,065
Diluted:			
Net earnings	\$ 49,332	\$257,638	\$233,196
Interest expense related to convertible notes net of tax	—	12,068	11,532
Adjusted net earnings	\$ 49,332	\$269,706	\$244,728
Weighted average number of common shares outstanding	309,301	361,499	367,065
Shares issued upon assumed conversion of convertible notes	—	24,744	24,810
Shares issued upon assumed exercise of stock options	1,930	7,414	10,444
Shares used in computing diluted net earnings per common share	311,231	393,657	402,319

For 2000, our zero coupon, convertible subordinated notes would have been anti-dilutive, and therefore the shares (23.0 million) and related interest expense (\$12.1 million) were excluded from our calculation of diluted earnings per share. Options to purchase 30.8 million shares of common stock at an average exercise price of approximately \$14.41 per share were not included in our computation of diluted earnings per share for 2000 because their effect would also have been anti-dilutive.

Notes to Consolidated Financial Statements (continued)

(Tabular amounts are in thousands except share and per share amounts)

Note M—Supplemental Information on Noncash Investing and Financing Activities

Our Consolidated Statements of Cash Flows for 2000, 1999 and 1998 do not include the following noncash investing and financing transactions:

	2000	1999	1998
Assets acquired under capital leases	\$12,569	\$37,881	\$ 8,935
Common stock issued upon conversion of debt	—	329	1,204
Additional paid-in capital related to tax benefit on stock options exercised See Note J	(4,640)	22,987	11,235
Unrealized gain on investment securities, net of income taxes	—	62,128	—
Shares received into treasury for payment of withholding taxes on stock options exercised	—	354	—

Note N—Segment Information

We adopted SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," effective for our fiscal year ended December 26, 1998.

We operate in three reportable segments: North American Retail Division, Business Services Group ("BSG"), and International Division. Each of these segments is managed separately primarily because it serves different customer groups. The accounting policies of our segments are the same as those described in the summary of significant accounting policies (see Note A). Our senior management evaluates the performance of each business segment based on operating income, which is defined as income before income taxes, interest income and expense, goodwill amortization, merger and restructuring costs, facility closure costs, general and administrative expenses and pre-opening expenses. In 2000, we refined our segment definitions to better reflect our current management responsibilities. We have restated our information for the prior years to reflect these changes.

The following is a summary of our significant accounts and balances by segment, reconciled to our consolidated totals.

		North American Retail Division	BSG	International Division	Eliminations and Other	Consolidated Total
Sales	2000	\$6,487,522	\$3,618,768	\$1,467,357	\$ (3,951)	\$11,569,696
	1999	5,893,385	3,057,187	1,325,372	(3,884)	10,272,060
	1998	5,150,854	2,807,573	1,052,543	(3,919)	9,007,051
Earnings Before Income Taxes	2000	\$ 239,284	\$ 191,996	\$ 173,438	\$(512,259)	\$ 92,459
	1999	399,120	256,045	136,488	(377,766)	413,887
	1998	523,101	59,049	134,233	(327,656)	388,727
Capital Expenditures	2000	\$ 106,646	\$ 55,690	\$ 32,994	\$ 72,398	\$ 267,728
	1999	195,048	71,810	35,766	89,681	392,305
	1998	153,624	41,180	10,355	27,930	233,089
Depreciation and Amortization	2000	\$ 92,276	\$ 42,588	\$ 18,797	\$ 52,049	\$ 205,710
	1999	76,982	35,093	15,619	43,389	171,083
	1998	60,075	31,250	9,800	39,479	140,604
Provision for Losses on Accounts Receivable and Inventory	2000	\$ 30,121	\$ 57,628	\$ 33,477	\$ —	\$ 121,226
	1999	60,003	65,053	20,940	—	145,996
	1998	26,928	47,375	26,072	—	100,375
Equity in Earnings (Losses) of Investees, net	2000	\$ —	\$ —	\$ 10,471	\$ —	\$ 10,471
	1999	—	—	3,331	—	3,331
	1998	—	—	(12,811)	—	(12,811)
Assets	2000	\$2,184,976	\$1,105,936	\$ 736,229	\$ 169,193	\$ 4,196,334
	1999	2,170,928	1,097,232	683,322	324,701	4,276,183

Amounts included in "Eliminations and Other" consist of the following:

Sales consist of inter-segment sales, which are generally recorded at the cost to the selling entity.

Earnings Before Income Taxes are primarily associated with corporate activities and are detailed below:

	2000	1999	1998
General and administrative expenses	\$501,700	\$381,611	\$330,194
Net gain on investment securities	(12,414)	—	—
Interest (income) expense, net	22,399	(4,028)	(2,953)
Inter-segment transactions	257	183	415
Other, net	317	—	—
Total	\$512,259	\$377,766	\$327,656

Capital Expenditures, Depreciation and Amortization, and Assets are also related primarily to our corporate activities.

We have operations, either owned directly or operated through joint ventures or licensing arrangements, in Australia, Austria,

Belgium, Canada, France, Germany, Hungary, Ireland, Israel, Italy, Japan, Luxembourg, Mexico, the Netherlands, Poland, Thailand, the United Kingdom, and the United States. Also from 1993 through the fourth quarter of 2000, we had operations in Colombia under a licensing agreement. There is no single country outside of the United States in which we generate 10% or more of our total revenues. Summarized financial information relating to our operations is as follows:

	Sales		
	2000	1999	1998
United States	\$ 9,901,975	\$ 8,743,428	\$7,765,714
International	1,667,721	1,528,632	1,241,337
Total	\$11,569,696	\$10,272,060	\$9,007,051
	Assets		
	2000	1999	
United States	\$ 3,391,678	\$ 3,512,442	
International	804,656	763,741	
Total	\$ 4,196,334	\$ 4,276,183	

Note O—Quarterly Financial Data (Unaudited)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Fiscal Year Ended December 30, 2000^(a)				
Net sales	\$3,065,657	\$2,632,850	\$2,822,991	\$3,048,198
Gross profit ^(b)	837,646	751,513	735,222	765,617
Net earnings (loss)	109,036	57,937	50,622	(168,263)
Net earnings (loss) per common share:				
Basic	\$.34	\$.18	\$.17	\$ (.57)
Diluted ^(c)	.32	.18	.16	(.57)
Fiscal Year Ended December 25, 1999^(a)				
Net sales	\$2,625,374	\$2,344,988	\$2,580,460	\$2,721,238
Gross profit ^(b)	731,371	680,187	651,952	758,240
Net earnings (loss)	100,576	74,116	(1,073)	84,019
Net earnings per common share:				
Basic	\$.27	\$.20	\$.00	\$.26
Diluted ^(c)	.25	.19	.00	.24

(a) We have recorded non-comparable charges primarily during the fourth quarter of 2000 and third quarter of 1999 (see Notes B, C, and D for more details).

(b) Gross profit is net of occupancy costs.

(c) For the fourth quarter of 2000 and third quarter of 1999, the zero coupon, convertible subordinated notes were anti-dilutive and, accordingly, were not included in the diluted earnings per share computations. In addition, for the fourth quarter of 2000, options to purchase common stock were anti-dilutive and not included in the diluted earnings per share computations.

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NEIL AUSTRIAN²
Chairman of the Board
iWon.com

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Strategic Mindshare

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Shareholder
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Peter J. Solomon Company Limited

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Organization and People

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Controller

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Senior Vice President
MIS Operations

JAY CROSSON
Senior Vice President
Human Resources Operations

GRAHAM CUNDICK
Senior Vice President
European Merchandising

MARK HOLIFIELD
Senior Vice President
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INGRID KLUTH
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JAMES McCLENAHAN
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Central Region—BSG

TIM TOEWS
Senior Vice President
Systems Development

DAVE TRUDNOWSKI
Senior Vice President
Western Region—BSG

CHARLES TYSON
Senior Vice President
Technology

ROB VALE
Senior Vice President, BSD Europe
and Country Manager, U.K. and Ireland

Vice Presidents and Country Managers

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Ken Anderson
Keith Bjelajac
Chris Blazak
Dan Booher
Luca Borroni
Pilar Bosch
Robert Brewer
George Bryan
Keith Cain
Suzanne Calfee
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Michael Cosgrove
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Thomas D'Ambrosio
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Michael Schmidt
Joseph Scime
Daniel Stanberry
John Vaught
James Walker
James Weiland
Travis Williams
Sabine Zwinscher
Yasmine Zyne

1. Member of Audit Committee
2. Member of Compensation Committee
3. Member of Governance and Nominating Committee

Corporate Offices

2200 Old Germantown Road
 Delray Beach, FL 33445
 (561) 438-4800
 Web Site: www.officedepot.com

Annual Meeting

April 26, 2001 at 10:00 a.m. (EST)
 Embassy Suites
 661 NW 53rd Street
 Boca Raton, FL 33487

Certified Public Accountants

Deloitte & Touche LLP
 Miami, Florida

Transfer Agent & Registrar

Mellon Investor Services
 Overpeck Centre
 85 Challenger Road
 Ridgefield Park, NJ 07660
 (800) 681-8059
 Web Site: www.mellon-investor.com

Trustee for Liquid Yield**Option Notes Due 2007**

Bank of New York
 101 Barclay Street
 New York, NY 10286

Trustee for Liquid Yield**Option Notes Due 2008**

Bankers Trust Company
 Four Albany Street
 New York, NY 10006

Common Stock

Office Depot's common stock is quoted on the New York Stock Exchange under the symbol ODP. As of December 30, 2000, there were 4,126 stockholders of record. This number excludes individual stockholders holding stock under nominee security position listings.

Dividend Policy

The Company has never declared or paid cash dividends on its common stock and does not intend to pay cash dividends in the foreseeable future.

Form 10-K

A Form 10-K is available without charge online at www.officedepot.com, under Company Info/Investor Relations/SEC Filings or through www.sec.gov or www.freeedgar.com.

It is also available upon written request to:

Investor Relations
 Office Depot, Inc.
 2200 Old Germantown Road
 Delray Beach, FL 33445

Quarterly Stockholder Reports

Office Depot's quarterly stockholders' information is provided online at www.officedepot.com under Company Info/Investor Relations/SEC Filings.

Quarterly Stock Price Range

The following table sets forth, for the periods indicated, the high and low sales prices of the Company's common stock quoted on the NYSE Composite Tape. These prices do not include retail mark-ups, mark-downs or commissions:

	High	Low
2000		
First Quarter	\$14.875	\$ 9.875
Second Quarter	\$14.750	\$ 6.000
Third Quarter	\$ 8.313	\$ 5.875
Fourth Quarter	\$ 8.750	\$ 6.000
	High	Low
1999		
First Quarter	\$26.000	\$20.333
Second Quarter	\$25.833	\$18.250
Third Quarter	\$23.000	\$ 9.813
Fourth Quarter	\$13.188	\$ 9.000

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