



FORWARD-LOOKING STATEMENTS

This presentation and the associated discussion contain forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of future performance and actual outcomes and results may differ materially. Such forward-looking statements speak only as of the date on which this presentation is made and the Company does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of this presentation. Please refer to our most recently filed 10-K for a description of factors that could cause actual outcomes or results to differ materially.

WORLD'S LARGEST COMMERCIAL INFRARED COMPANY



2007 Revenue: \$755M - \$770M

- U.S. Government: 39%
- International: 39%
- Commercial: 51%

2007 EPS: \$1.73 - \$1.78

5-year Growth Rate:

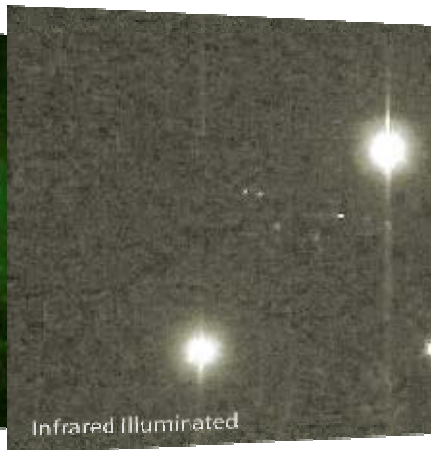
- Revenue: 24%
- EPS: 27%

WORLD'S LARGEST COMMERCIAL INFRARED COMPANY



- Market Leader in Large, Growing Markets
- Commercial Model for High-Growth Military Markets
- Performance Track Record
- Low Cost
- Distribution
- Product Line Breadth
- Brand

SUPERIOR TECHNOLOGY



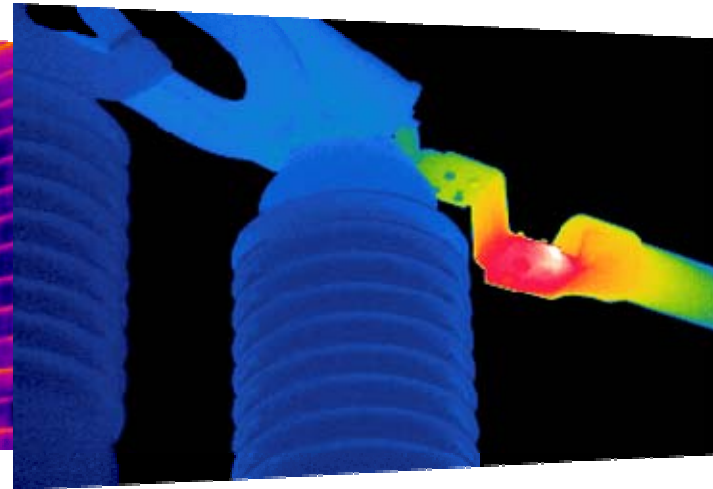
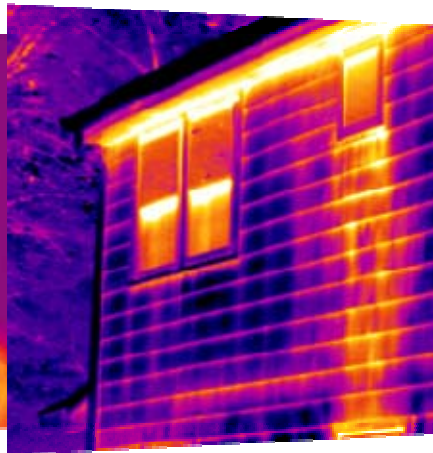
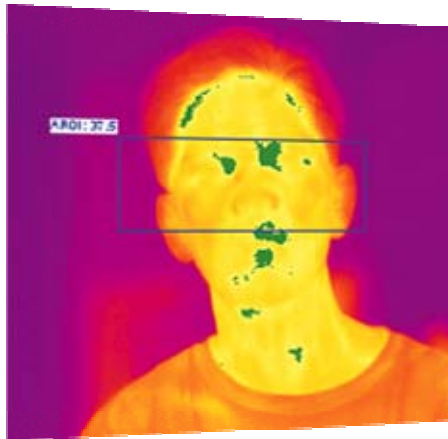
- Utilizes the Infrared Portion of the Electromagnetic Spectrum
- “Sees” Heat
- Completely Passive
- “Cooled” and “Uncooled” Technologies

SAVES LIVES



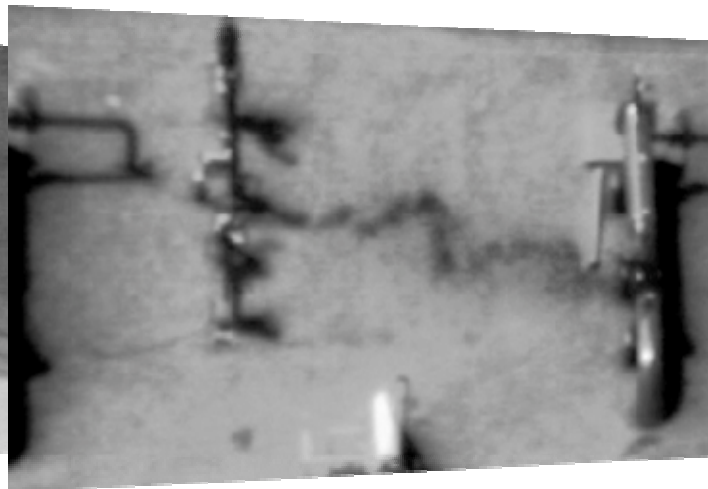
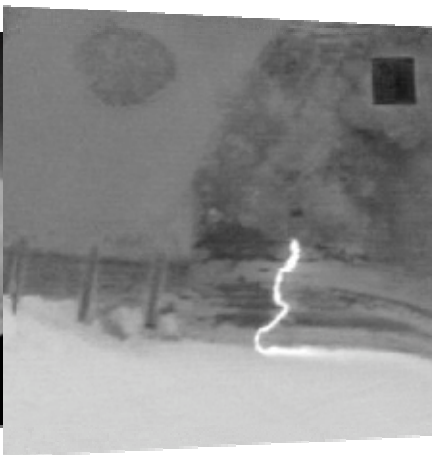
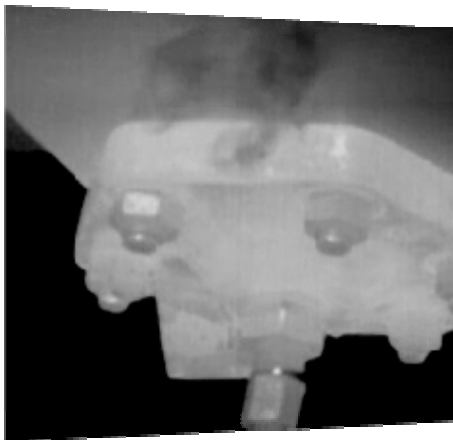
- Search and Rescue
- Accident Avoidance
- Force Protection
- Law Enforcement
- Security
- Fire
- Reconnaissance
- Medical

SAVES \$\$



- Building / Home Inspection
- Preventative Maintenance
- Reduces Energy Consumption
- Improves Manufacturing Efficiency
- Security

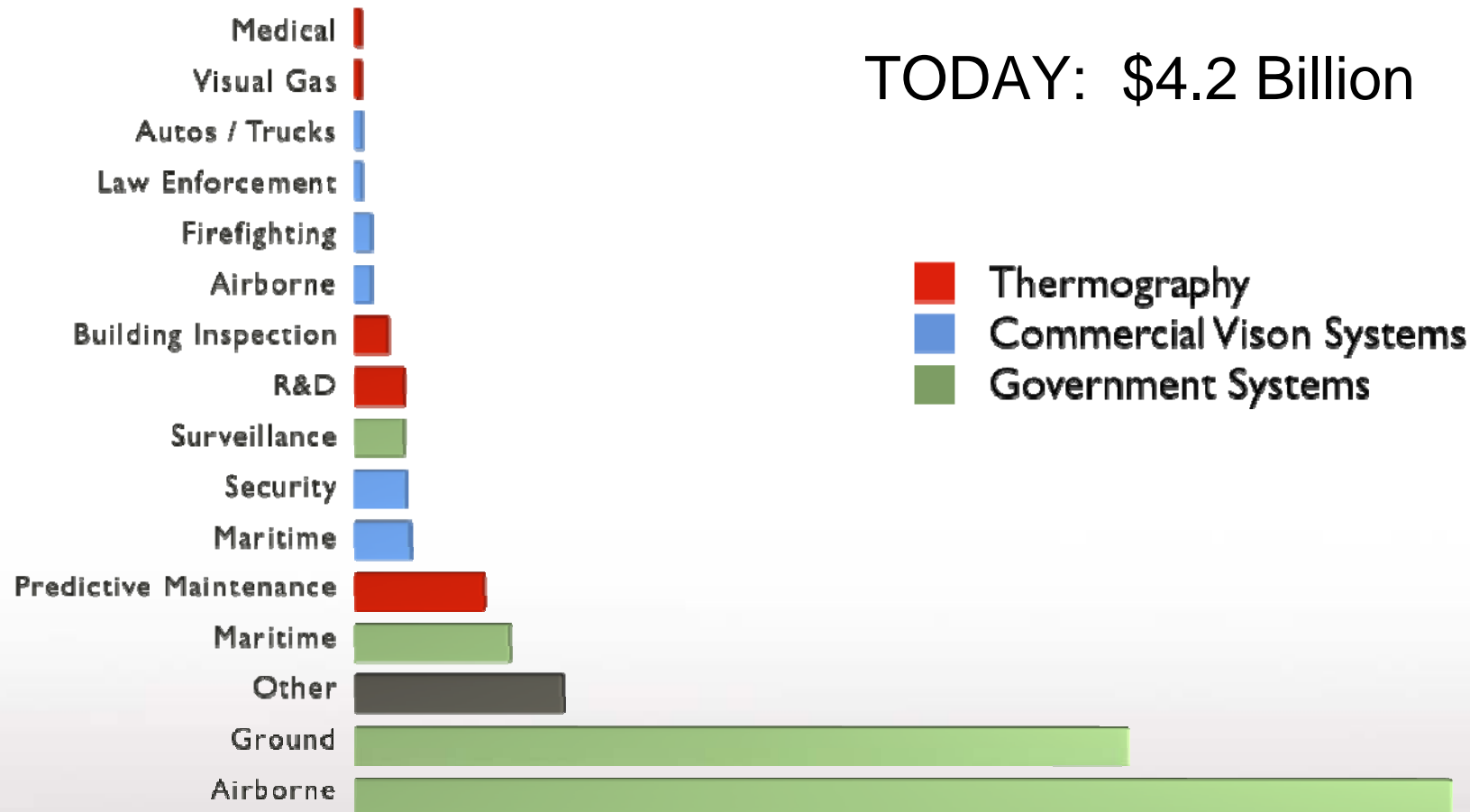
SAFEGUARD THE ENVIRONMENT



- Reduces Greenhouse Gases
- “See” Gas Leaks
- Reduces Wasted Energy
- Helps Find Pollution

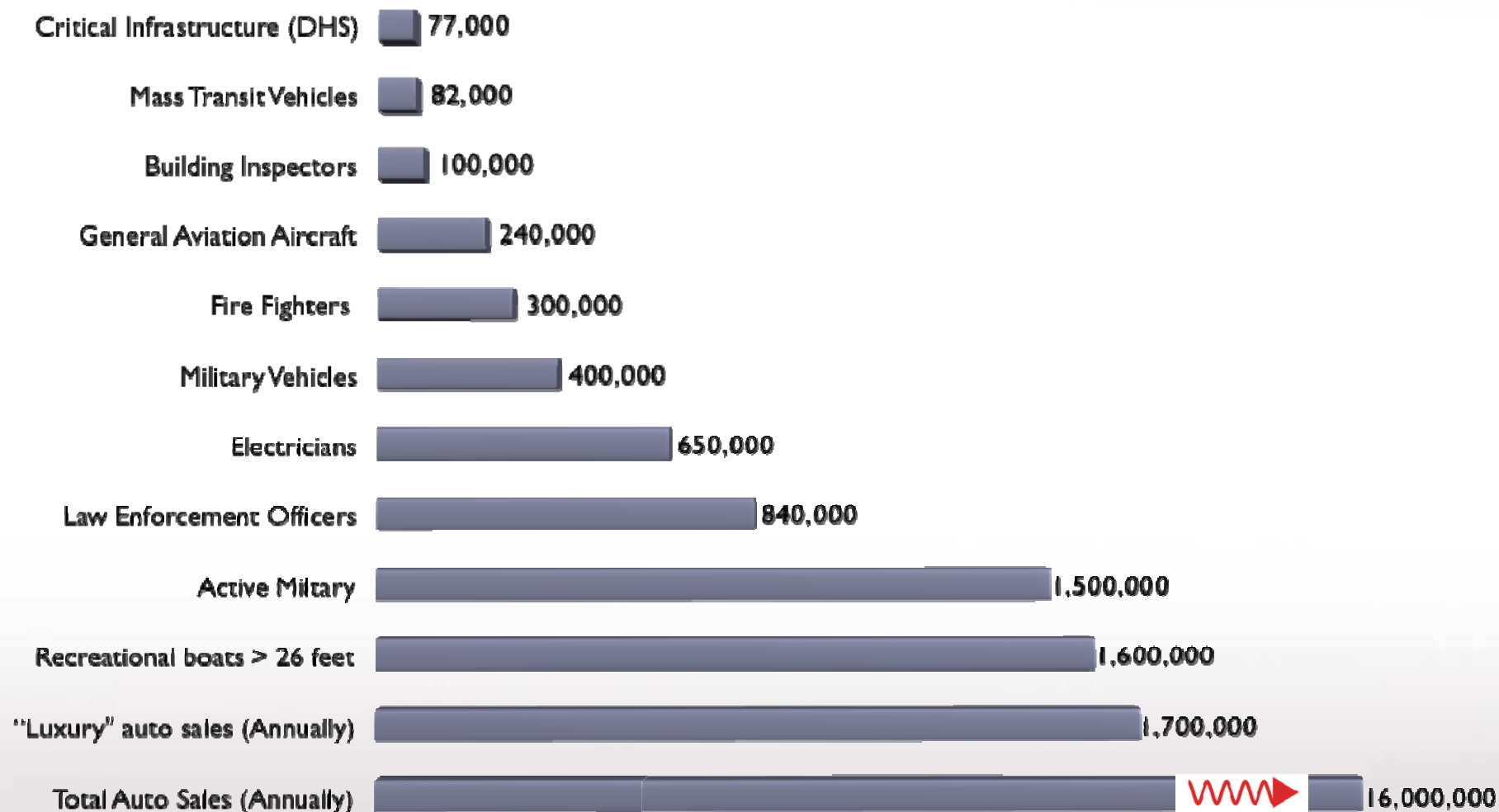
FLIR ADDRESSED MARKET

TODAY: \$4.2 Billion



Source: Maxtech International and FLIR estimates

MASS MARKET POTENTIAL (U.S. Only)



Source: U.S. Dept. of Transportation; U.S. Dept. of Labor; Int'l Institute for Strategic Studies; Autodata; CSM Worldwide; General Aviation Manufacturers Association; FLIR Estimates

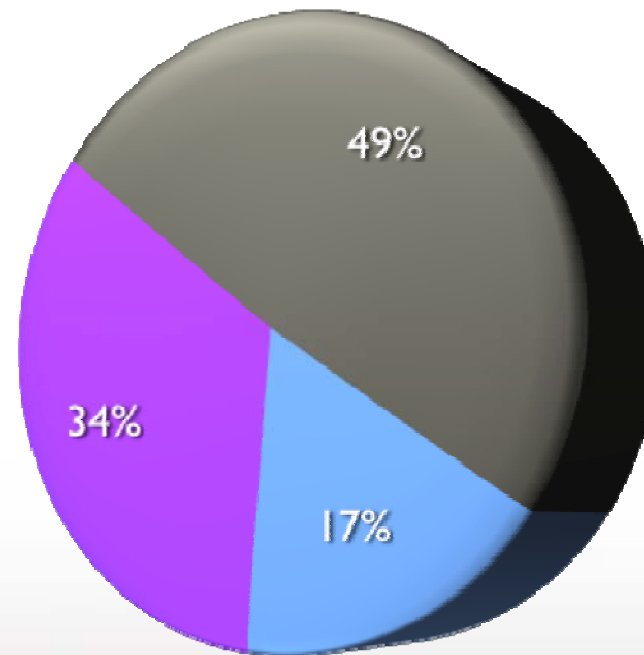
ORGANIZED AROUND KEY MARKETS

Unique between Divisions:

- *Markets*
- *Distribution*
- *Customers*

Same between Divisions:

- *Technology*
- *Brand*
- *Strategy*



- Government Systems
- Commercial Vision Systems
- Thermography

TEMPERATURE MEASUREMENT



Performance:

Revenue: \$233M

5-Year Growth: 22% / yr

ASP's: \$5K - \$100K

HIGH PERFORMANCE IMAGING



Performance:

Revenue: \$314M

2-Year Growth: 25% / yr

ASP's: \$10K - \$1,000K

INFRARED FOR EVERYONE



Performance:

Revenue: \$117M

2-Year Growth: 27% / yr

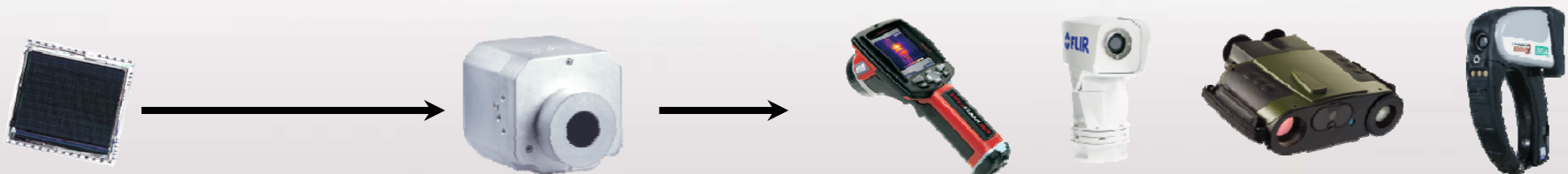
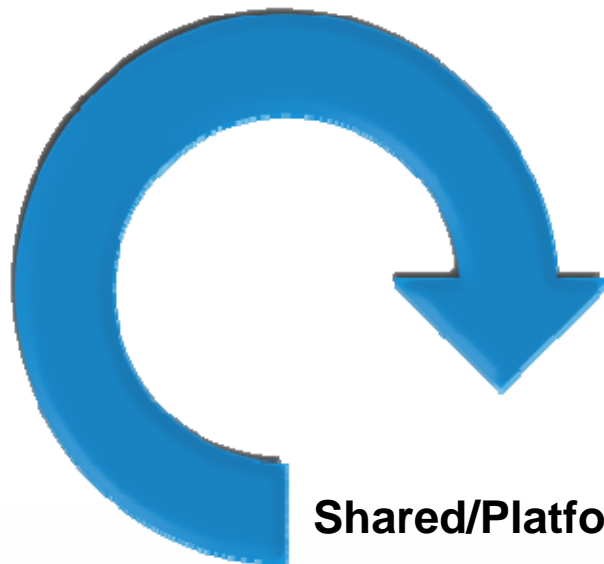
ASP's: \$3K - \$300K

VIRTUOUS CYCLE EXPANDS MARKET PENETRATION

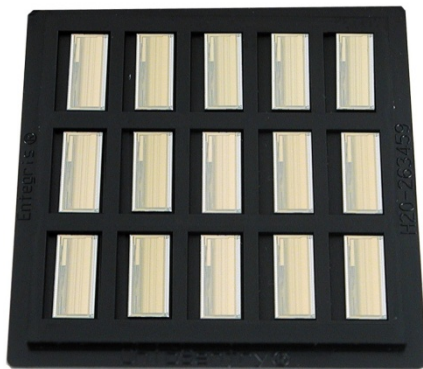


VIRTUOUS CYCLE EXPANDS MARKET PENETRATION

R&D = 10% of revenue



VIRTUOUS CYCLE EXPANDS MARKET PENETRATION



**Drives Cost Down
on all Products**



Detector cost down ~75% over past 3 years

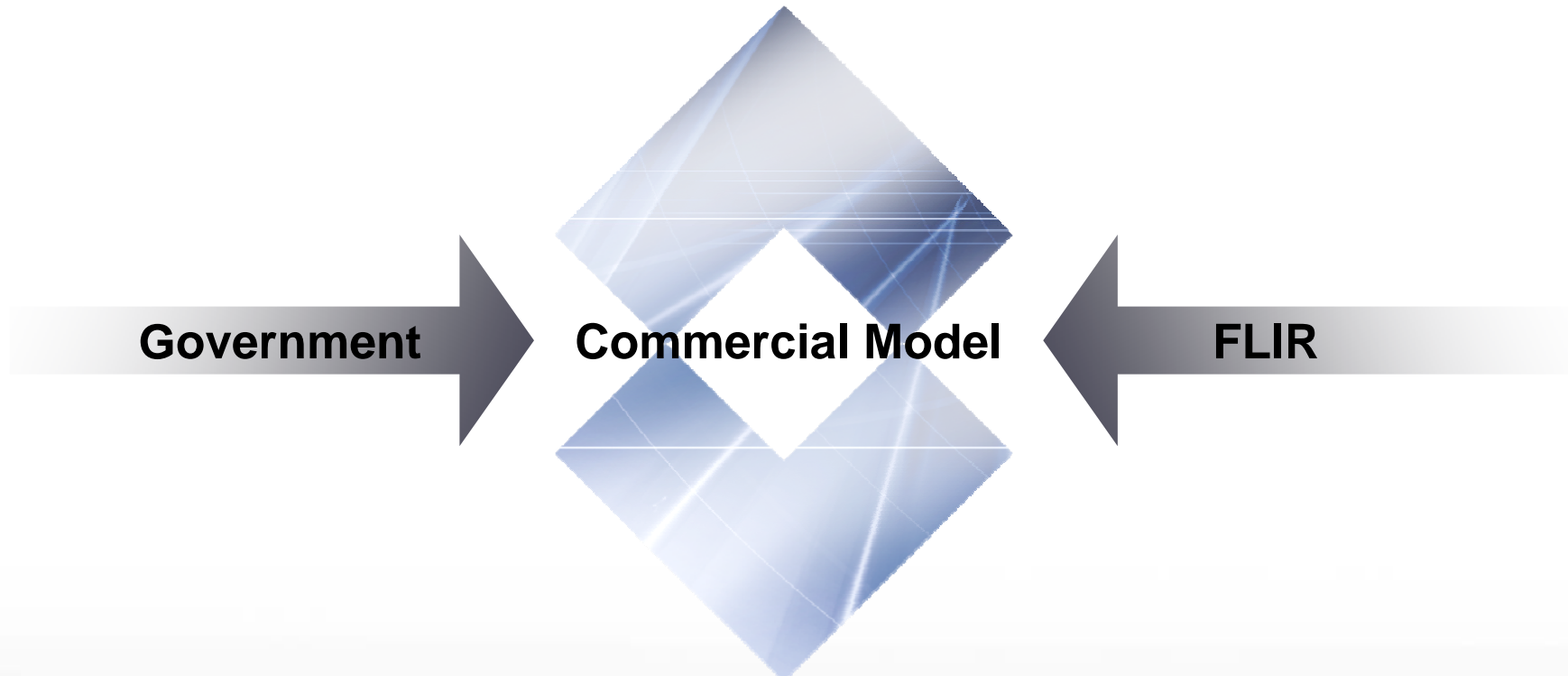
Lower Prices in Price Elastic Markets

Lower Prices
Price
lastic Markets



18

COMMERCIAL MODEL FOR THE FUTURE OF GOVERNMENT PROCUREMENT



- More accountability
- More efficiency

- Best Solution
- Lowest Price
- Fast Delivery
- Service

- Self-funded R&D
- Roadmap: one product for many customers

LONG TERM CONTRACT VEHICLES IMPROVE VISIBILITY

Program	Customer	Contract \$M
LEADIR	Army	\$41
RAID	Army	\$121
HPMF	Army / Navy	\$50
SPS EOS	Navy	\$34
NSWC - SeeSpot III	Navy	\$35
NSWC - RECON III	Navy	\$12
NSWC - MicroStar	Navy	\$5
MARFLIR	Navy / USCG	\$5
CCFLIR	SOCOM	\$75
SOCOM - RECON III	SOCOM	\$48
SIRVSS	USCG	\$50
KAX - 1A	SOCOM	\$9
USCG ESS	USCG	\$37
HISS	DoD	\$27
TOTAL		\$550
<i>Remaining Balance (not yet ordered)</i>		<i>\$351</i>

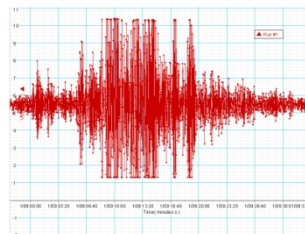
Note: Does not include contracts where FLIR is a subcontractor

OWNERSHIP OF CRITICAL TECHNOLOGIES

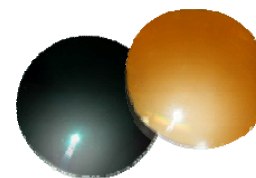
Detectors



Stabilization



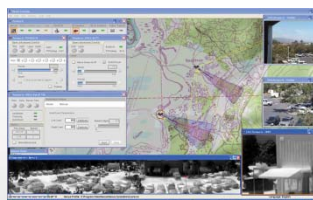
Lenses



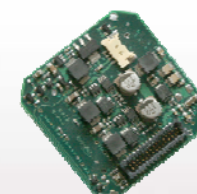
Lasers



Software



Electronics

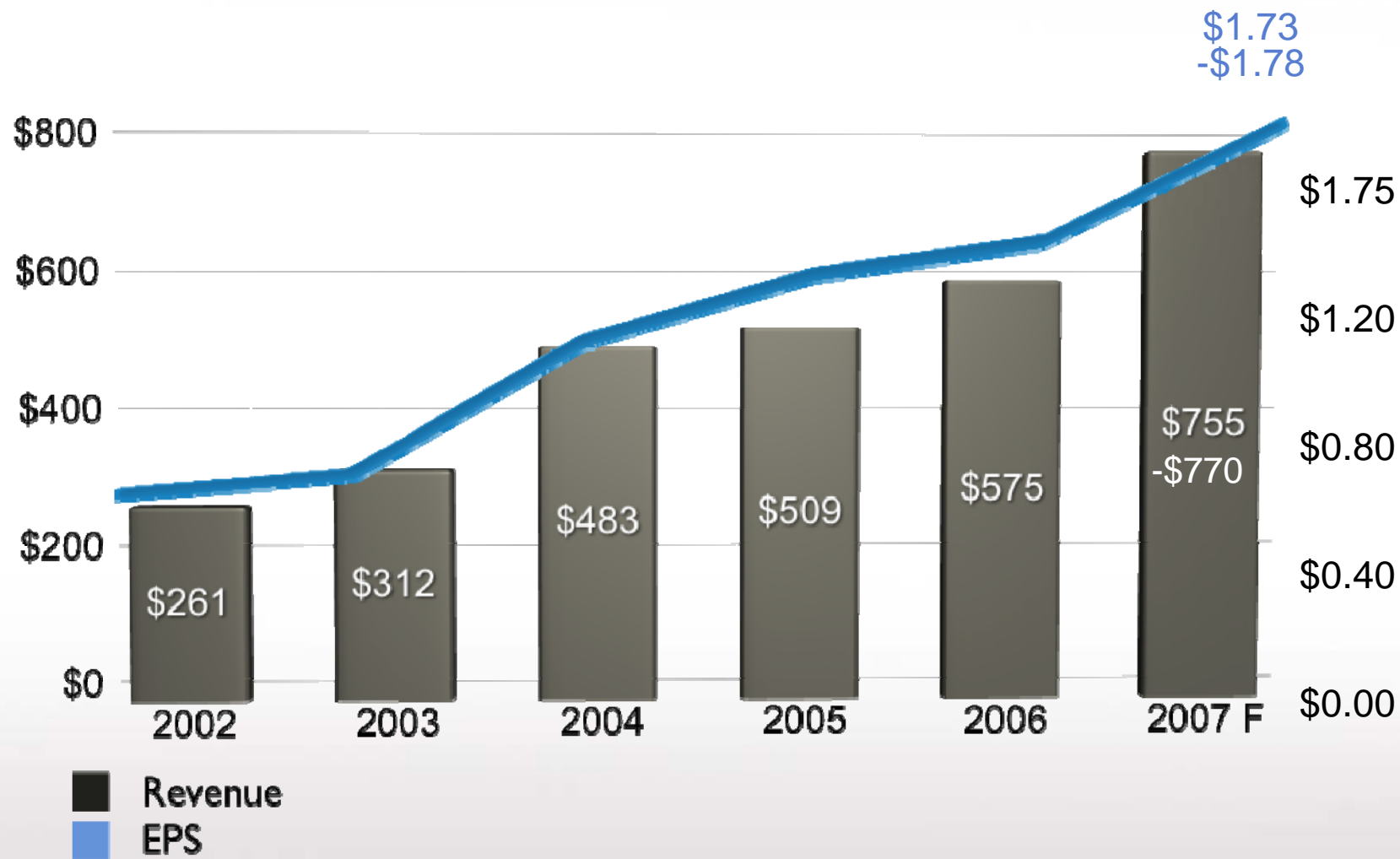


OWNERSHIP OF CRITICAL TECHNOLOGIES



- Enables best-in-class products, fast design cycles, low-cost designs
- Unique in the industry

STRONG TRACK RECORD



OUTSTANDING BUSINESS MODEL

	Actual Performance (ttm)			Total FLIR	Long-Term Model
	GS	Therm	CVS		
Revenue Growth	43%	19%	36%	33%	~ 15%
% of FLIR Revenue	49%	34%	17%	100%	100%
R&D Investment				9.4%	10.0%
Op Margins	34%	31%	20%	25% *	~ 25% *
EPS Growth	N/A	N/A	N/A	38%	~ 20%
Backlog (9/30/07)	\$316M	\$18M	\$59M	\$393M	

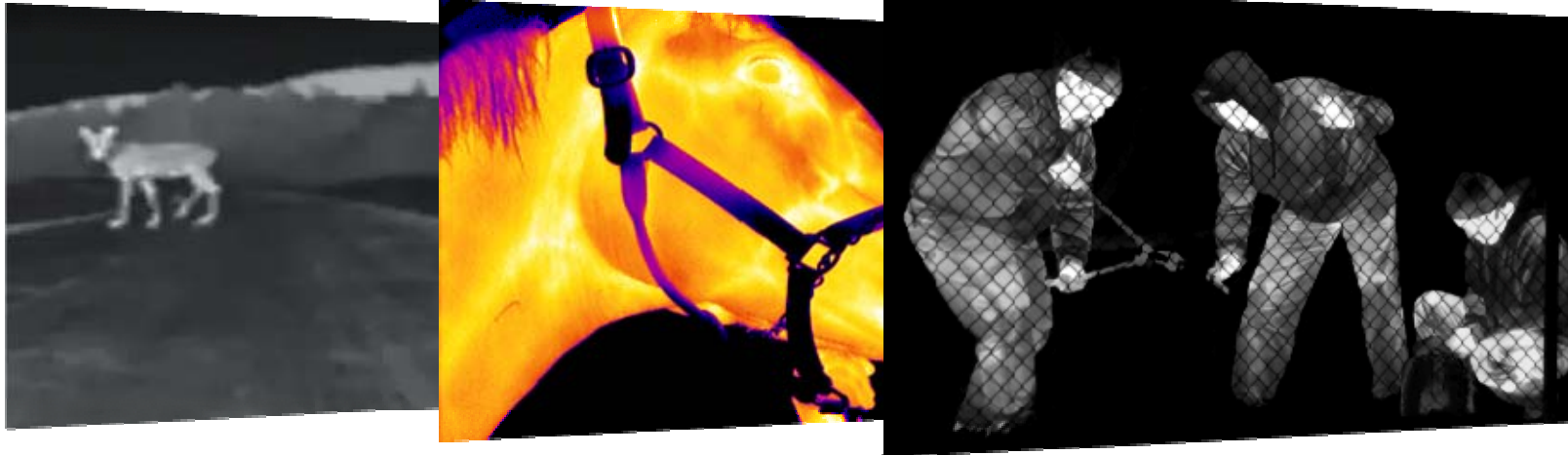
* Includes corporate expenses

FINANCIAL FLEXIBILITY

	Sep-07	Dec-06
Cash & Investments	\$170	\$139
Working Capital	\$464	\$316
Property, Plant & Equipment	\$114	\$92
Total Assets	\$932	\$798
L/T Debt *	\$208	\$207
Total Equity	\$556	\$399
<i>Day's Sales Outstanding</i>	<i>84.9</i>	<i>86.9</i>
<i>Inventory Turns</i>	<i>1.9</i>	<i>1.9</i>
<i>Return on Equity</i>	<i>28%</i>	<i>29%</i>

* Represents in-the-money convertible at 3%

INVESTMENT MERITS



- Growth Company
- Vast Markets
- Driving Industry Growth
- New Products
- Expanding Distribution
- Organized for Success
- Performance Track Record

