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Australia and New Zealand Banking Group Limited ABN 11 005 357 522

## For all enquiries call:

Australia: 1800 11 33 99 New Zealand: 0800 174 007 United Kingdom: (0870) 702 0000 Outside Australia: (61 3) 9415 4010

## Lodge your proxy:

Online: www.investorvote.com.au

By Mail to: Computershare Investor Services Pty Limited

GPO Box 242 Melbourne Victoria 3001 Australia Yarra Falls 452 Johnston Street Abbotsford Victoria 3067 Australia

The Pavilions Bridgwater Road Bristol BS99 6ZY United Kingdom Private Bag 92119 Auckland 1142 New Zealand

#### Alternatively you can fax your Proxy Form to:

(within Australia) 1800 783 447

(outside Australia) (61 3) 9473 2555

For Intermediary Online subscribers only (custodians) www.intermediaryonline.com

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Appoint your proxy online or view the 2010 Annual Report, 24 hours a day, 7 days a week:

www.investorvote.com.au

**✓** Appoint your proxy

Access the 2010 Annual Report

Review and update your shareholding

Your secure access information is:

**Control Number:** 

SRN/HIN:

 $\textbf{PLEASE NOTE:} For security \, reasons \, it \, is \, important \, that \, you \, keep \, your \, SRN/HIN \, confidential.$ 

## For your Proxy Form to be effective, it must be received by 10:30am (Melbourne time) Wednesday 15 December 2010

## HOW TO DIRECT YOUR PROXY TO VOTE

## **Appointment of Proxy**

**Voting 100% of your holding:** Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box in respect of an item, your proxy may vote as they choose on that item. If you mark more than one box on an item your vote will be invalid on that item.

**Voting a portion of your holding:** Indicate a portion of your voting rights by inserting the percentage or number of shares you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast on an item of business must not exceed your voting entitlement or 100%.

Appointing a second proxy: You are entitled to appoint up to two proxies to attend the Meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of shares for each proxy, otherwise each proxy may exercise half of the votes. Fractions of votes will be disregarded. When appointing a second proxy write both names and the percentage of votes or number of shares for each in Step 1 overleaf.

A proxy need not be a shareholder of the Company.

## **LODGEMENT OF A PROXY**

This Proxy Form (and any authority under which it is signed or a certified copy of that authority) must be received by ANZ not later than 48 hours before the commencement of the Meeting. Any Proxy Form, authority or certified copy of an authority received after that time will not be valid for the scheduled Meeting. Proxy Forms (and any authorities under which they are signed or certified copies of those authorities) may be sent by mail or by fax using any of the address details or the facsimile numbers shown

above. Shareholders may record their proxy voting instructions electronically at www.investorvote.com.au

#### SIGNING INSTRUCTIONS

**Individual:** Where the holding is in one name, the shareholder must sign.

**Joint Holding:** Where the holding is in more than one name, all of the shareholders should sign.

**Power of Attorney:** If this Form is signed on behalf of the shareholder under Power of Attorney and you have not already lodged the Power of Attorney with the Share Registrar, please attach a certified photocopy of the Power of Attorney to this Form when you return it.

Companies: Where the company has a Sole Director who is also the Sole Company Secretary, this Form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this Form should be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held.

#### ATTENDING THE MEETING

If a representative of a corporate shareholder or a corporate proxy is to attend the Meeting you will need to provide the appropriate Corporate Representative Form prior to admission. A Corporate Representative Form may be obtained from Computershare or online at www.computershare.com

GO ONLINE TO APPOINT YOUR PROXY, or turn over to complete the form

		Change of address de incorrect, mark the make the correct space to the left. sponsored by a b (reference numbowith 'X') should a broker of any cha	etails are nis box and ion in the Shareholders Iroker er commences dvise your					
Proxy Form	n	broker or any end	mgcs.		Where app			
STEP 1 Appoint a pr	oxy to vote on yo	our behalf			please mai your direct		ndicate	
I/We being a shareholder/s of Aust entitled to attend and vote at the	ralia and New Zealand B	Sanking Group Limito	eby appoint			cı ·	6.1	
the Chairman of the Meeting OR			N th	leeting as yo he individual	appointing the ur proxy, ple or body corp Do not inser	ase write oorate you	the full na are appo	ame of ointing
or failing the individual or body corpor business as my/our proxy to act gener have been given, as the proxy sees fit) South Australia on Friday 17 Decembe	ally at the Meeting on my/ at the 2010 Annual Genera	our behalf and to vote al Meeting of ANZ to be	in accordance with held at the Adelaid	the followir de Conventio	ng directions	or if no	direction	ns
Important for item 4:  If the Chairman of the Meeti vote on item 4 below, please of the Meeting in respect of majority if a poll is called on this item. In proxies in favour of item 4. I/We acknown outcome of the item and that votes can	e mark the box in this section item 4 will not be able to ca Where he is able to cast you wledge that the Chairman o	on. If you do not mark the ast your votes on item 4 ar votes, the Chairman of of the Meeting in respe	nis box and have no I and your votes will of the Meeting in res ct of item 4 may exe	t directed you I not be cou spect of iten ercise my pro	our proxy ho nted in com n 4 intends t oxy even if h	ow to voto puting th o vote ur	e, the Cha ne require ndirected	airman ed I
STEP 2 Items of Business		:: If you mark the <b>Abstain</b> nands or a poll and your v				red major		oll.
2 Modification of the Constitu	ition							
3 Adoption of the Remuneration	on Report							
4 Grant of Performance Rights	to Mr Michael Smith							
5 Election of Directors								
(a) To re-elect Dr G. J. Clark								
(b) To re-elect Mr D. E. Meikle	john							
(c) To elect Mr R. J. Reeves								
(d) To re-elect Mr I. J. Macfarl	ane							
<b>Board Recommendation and Undire</b> permitted, the Chairman of the Meeting where the Chairman of the Meeting inte	in respect of each item of bu	usiness intends to vote u						
SIGN Signature of	Shareholder(s)	This section must be comp	leted.					
Individual or Shareholder 1	Sharehold			Shareho	older 3			
Sole Director and Sole Company Secre	etary Director			Director	r/Company S	Secretary	,	
Contact Name		Contact Daytime ( Telephone	)		Da	te	/ /2	2010
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