

For Release: Immediately

Contact: Media –

Christopher M. Farage, VP, Corporate Communications, telephone 216/896-2750

cfarage@parker.com

Financial Analysts -

Pamela Huggins, VP & Treasurer, telephone 216/896-2240

phuggins@parker.com

Stock Symbol: PH - NYSE

# PARKER HANNIFIN REPORTS RECORD FIRST QUARTER IN SALES, EARNINGS AND CASH FLOW FROM OPERATIONS

Cleveland, Ohio: October 18, 2005 – Parker Hannifin Corporation (NYSE: PH) today reported new first quarter records in sales, earnings and cash flow from operations. For the first quarter of fiscal-year 2006, sales were \$2.11 billion, up 13 percent, as compared to sales of \$1.88 billion from the same period last year. Cash flow from operations reached a first quarter record \$217.0 million, or 10.3 percent of sales, surpassing \$157.1 million in the same period last year, or 8.4 percent of sales.

Fully diluted earnings per share in the first quarter of fiscal 2006 were \$1.43, which includes an expense of 10 cents per diluted share related to the adoption of FAS 123R, which requires the expensing of equity-based compensation. First quarter earnings also include income from discontinued operations of 24 cents per diluted share, or \$28.9 million, primarily attributable to the gain on the divestiture of the Astron custom-engineered buildings business in addition to the profits of such business. Income from continuing operations in the first quarter of fiscal 2006 was \$1.19 per diluted share, up 13 percent over same period in the prior year. Income from continuing operations was \$1.29 per diluted share, an increase of 23 percent, without the impact from the adoption of FAS 123R in the current quarter, which was not in effect during the same period in the prior year.

The company continues to expect a total FAS 123R expense for equity-based compensation in fiscal 2006 of approximately 15 to 20 cents per diluted share, which includes the 10 cents per diluted share expense already incurred in the current quarter.

One year ago, fully diluted earnings per share in the first quarter of fiscal 2005 were \$1.11, which includes income from discontinued operations of 6 cents per diluted share, or \$6.7 million, consisting of profit from the Astron business, and the Specialty Chemicals business that was divested in December 2004. Income from continuing operations in the first quarter of fiscal 2005 was \$1.05 per diluted share.

"We are very pleased with the record performance in the first quarter. Our record cash flow from operations as a percentage of sales this quarter should keep us within the top tier of our peer group, which is one of the key goals we have set for ourselves. This is a great start to what we expect will be another record year at Parker," said Chairman and CEO Don Washkewicz. "We feel very good about how the company is executing and taking advantage of the growth opportunities in our global markets. Our Win Strategy continues to provide clarity across each of our divisions and business groups on what's important—including premiere customer service, top quartile return on invested capital, and profitable growth."

### First Quarter Segment Results

In the North American Industrial segment, first-quarter operating income improved 15 percent to \$137.1 million, on sales of \$929.2 million.

The International Industrial segment first-quarter operating income increased 21 percent to \$80.4 million, on sales of \$620.8 million.

In the company's Climate & Industrial Controls segment, first-quarter operating income increased 18 percent to \$18.6 million, on sales of \$214.7 million.

The Aerospace segment reported a first-quarter increase in operating income of 7 percent to \$54.8 million, on sales of \$348.8 million.

The "Other" segment, comprised solely of the divested Astron business, has now been eliminated as a segment.

The expense of 10 cents per diluted share in the current quarter related to the adoption of FAS 123R is included in "Other Expense" for segment reporting purposes, and is not included in the operating segment results.

Other highlights from the quarter include the following strategic acquisitions that have added products and systems solutions to Parker's global portfolio of motion and control businesses:

• SSD Drives Holding Ltd. With annual revenues of about \$165 million in the fiscal year ending March 2005, approximately 60 percent of which comes from Europe, SSD Drives adds its complementary leadership in industrial automation and drives technology to Parker's existing strong presence in the precision electromechanical market. The company serves global target markets such as plastics, packaging, extrusion, printing, pulp and paper, primary metals and general industrial automation. It is now part of Parker's Automation Group.

- Filtran Aftermarket Products, Inc. (FAP). With annual revenues of about \$33 million in 2004, FAP is a
  North American based supplier of aftermarket components used in the rebuilding of automotive
  transmissions. Now part of Parker's Seal Group, FAP provides complete sealing solutions for re-builders
  and distributors.
- Herl Company (M.G. Herl Armaturenfabrik GmbH + Co. KG). With annual revenues of about \$15 million in 2004, Herl is a manufacturer of industrial refrigeration valves and controls, and has become part of Parker's Climate & Industrial Controls Group. Located in Cologne, Germany, Herl brings Parker new technology in the emerging area of environmentally optimal or "green" refrigerants.

#### Outlook

The company has increased its previous earnings guidance provided on July 28, 2005, when it announced fiscal 2005 year-end results. Including the impact of FAS 123R, the company's updated guidance now projects earnings from continuing operations for fiscal-year 2006 to range from \$4.85 to \$5.30 per diluted share.

"Most of our markets are doing well, and we continue to see strong results ahead," added Washkewicz. "We are especially pleased with the continued strength of our unrivaled network of distributors. Our global distribution organization is performing very well, providing Parker with the ability to swiftly serve customers in many cities and towns across the world. As we look ahead to another record year of growth and earnings, we are especially pleased that our strong balance sheet allows us to invest with discipline and purpose. There are many opportunities ahead to gain share and maintain a competitive distinction in innovative products and systems solutions that our customers value."

In addition to this information, Parker advises shareholders to note order trends, for which the company makes a disclosure several business days after the conclusion of each month. This information is available on the company's investor information web site, at <a href="https://www.phstock.com">www.phstock.com</a>.

NOTICE OF CONFERENCE CALL: Parker Hannifin's conference call and slide presentation to discuss its fiscal first-quarter results is available to all interested parties via live webcast today at 10:00 a.m. ET, on the company's investor information web site, <a href="www.phstock.com">www.phstock.com</a>. To access the call, click on the "Live Webcast" link. From this link, users also may complete a pre-call system test and register for e-mail notification of future events and information available from Parker.

With annual sales exceeding \$8 billion, Parker Hannifin is the world's leading diversified manufacturer of motion and control technologies and systems, providing precision-engineered solutions for a wide variety of commercial, mobile, industrial and aerospace markets. The company employs more than 50,000 people in 46 countries around the world. Parker has increased its annual dividends paid to

shareholders for 49 consecutive years, among the top five longest-running dividend-increase records in the S&P 500 index. For more information, visit the company's web site at <a href="www.parker.com">www.parker.com</a>, or its investor information site at <a href="www.phstock.com">www.phstock.com</a>.

#### Forward-Looking Statements:

Forward-looking statements contained in this and other written and oral reports are made based on known events and circumstances at the time of release, and as such, are subject in the future to unforeseen uncertainties and risks. All statements regarding future performance, earnings projections, events or developments are forward-looking statements. It is possible that the future performance and earnings projections of the company and individual segments may differ materially from current expectations, depending on economic conditions within both its industrial and aerospace markets, and the company's ability to achieve anticipated benefits associated with announced realignment activities, strategic initiatives to improve operating margins, and growth and innovation initiatives. A change in economic conditions in individual markets may have a particularly volatile effect on segment results. Among the other factors which may affect future performance are: changes in business relationships with and purchases by or from major customers or suppliers, including delays or cancellations in shipments; uncertainties surrounding timing, successful completion or integration of acquisitions; threats associated with and efforts to combat terrorism; competitive market conditions and resulting effects on sales and pricing; increases in raw-material costs that cannot be recovered in product pricing; the company's ability to manage costs related to employee retirement and health care benefits and insurance; and global economic factors, including manufacturing activity, air travel trends, currency exchange rates, difficulties entering new markets and general economic conditions such as inflation and interest rates. The company makes these statements as of the date of this disclosure, and undertakes no obligation to update them.

# # #

# PARKER HANNIFIN CORPORATION - SEPTEMBER 30, 200 CONSOLIDATED STATEMENT OF INCOME

(Unaudited) (Dollars in thousands except per share amounts)	Three Months Ended September 30, <b>2005</b> 2004			
Net sales Cost of sales	\$	2,113,551 1,655,753	\$	1,877,915 1,477,694
Gross profit		457,798		400,221
Selling, general and administrative expenses Interest expense		237,014 16,471 273		194,396 16,179
Other expense, net Income from continuing operations before income taxes Income taxes		204,040 60,192		10,975 178,671 52,635
Income from continuing operations Discontinued operations		143,848 28,884		126,036 6,747
Net income	\$	172,732	\$	132,783
Earnings per share: Basic earnings per share from continuing operations Discontinued operations	\$	1.21 .24	\$	1.06 .06
Basic earnings per share  Diluted earnings per share from continuing operations  Discontinued operations	\$	1.45 1.19 .24	\$	1.12 1.05 .06
Diluted earnings per share	\$	1.43	\$	1.11
Average shares outstanding during period - Basic Average shares outstanding during period - Diluted	118,882,679 120,447,368			118,288,566 119,712,032
Cash dividends per common share	\$	.23	\$	.19

Note: Certain prior period amounts have been reclassified to conform to the current year presentation.

(Unaudited)	Three Months Ended September 30,				
(Dollars in thousands)	<b>2005</b> 2004				
Net sales Industrial:					
North America	\$	929,231	\$	832,338	
International		620,764		548,973	
Aerospace		348,807		331,134	
Climate & Industrial Controls		214,749		165,470	
Total	\$	2,113,551	\$	1,877,915	
Segment operating income					
Industrial:					
North America	\$	137,130	\$	119,809	
International		80,441		66,473	
Aerospace		54,783		51,294	
Climate & Industrial Controls		18,616		15,817	
Total segment operating income	\$	290,970	\$	253,393	
Corporate general and administrative expenses		28,827		25,306	
Income from continuing operations before interest					
expense and other		262,143		228,087	
Interest expense		16,471		16,179	
Other expense		41,632		33,237	
Income from continuing operations before income taxes	\$	204,040	\$	178,671	

Note: Certain prior period amounts have been reclassified to conform to the current year presentation.

### **CONSOLIDATED BALANCE SHEET**

(Unaudited)
-------------

(Dollars in thousands)	September 30,	2005		2004
<u>Assets</u>			-	
Current assets:				
Cash and cash equivalents		\$ 242,930	\$	290,717
Accounts receivable, net		1,242,295		1,141,937
Inventories		1,068,065		1,013,486
Prepaid expenses		45,747		37,028
Deferred income taxes		130,386		113,441
Total current assets		2,729,423		2,596,609
Plant and equipment, net		1,575,590		1,559,037
Goodwill		1,632,504		1,111,065
Intangible assets, net		231,304		102,572
Other assets		819,527		773,668
Net assets of discontinued ope	erations	-		131,934
Total assets		\$ 6,988,348	\$	6,274,885
Liabilities and shareholders'	equity			
Current liabilities:	<u>cquity</u>			
Notes payable		\$ 20,978	\$	33,033
Accounts payable		536,929		478,648
Accrued liabilities		567,724		510,621
Accrued domestic and foreign	taxes	147,396		142,371
Total current liabilities		1,273,027		1,164,673
Long-term debt		927,165		955,145
Pensions and other postretiren	nent benefits	1,056,486		807,226
Deferred income taxes		41,814		61,728
Other liabilities		195,103		169,648
Shareholders' equity		3,494,753		3,116,465
Total liabilities and sharehol	ders' equity	\$ 6,988,348	\$	6,274,885

Note: Certain prior period amounts have been reclassified to conform to the current year presentation.

## CONSOLIDATED STATEMENT OF CASH FLOWS

CONSOLIDATED STATEMENT OF CASH FLOWS				
(Unaudited)	Three Months Ended September 30,			•
(Dollars in thousands)	2005			2004
Cash flows from operating activities:				
Net income	\$	172,732	\$	132,783
Net (income) from discontinued operations		(28,884)		(6,747)
Depreciation and amortization		65,353		63,412
Stock-based compensation		17,614		-
Net change in receivables, inventories, and trade payables		(43,377)		(39,163)
Net change in other assets and liabilities		39,595		10,570
Other, net		(6,034)		(3,727)
Net cash provided by operating activities		216,999		157,128
Cash flows from investing activities:				_
Acquisitions (net of cash of \$5,231 in 2005)		(153,131)		(2,100)
Capital expenditures		(43,661)		(39,766)
Proceeds from sale of businesses		92,715		-
Other, net		2,596		14,588
Net cash (used in) investing activities		(101,481)		(27,278)
Cash flows from financing activities:				
Net proceeds from (payments for) common share activity		7,428		(96)
Net (payments of) debt		(179,112)		(3,502)
Dividends		(27,355)		(22,483)
Net cash (used in) financing activities		(199,039)		(26,081)
Net cash (used in) provided by operating activities				
of discontinued operations		(9,366)		2,357
Effect of exchange rate changes on cash		(263)		744
Net (decrease) increase in cash and cash equivalents		(93,150)		106,870
Cash and cash equivalents at beginning of period		336,080		183,847
Cash and cash equivalents at end of period	\$	242,930	\$	290,717

Note: Certain prior period amounts have been reclassified to conform to the current year presentation.