

amazon.com[®]

The Amazon logo, a curved orange arrow pointing from the letter 'a' to the letter 'z', is positioned below the text 'amazon.com'.

Annual Shareholder Meeting

May 23, 2006

Amazon.com

This presentation may contain forward-looking statements, including statements regarding expectations of sales, gross margin, productivity, leverage, operating results, consolidated segment operating results, capital investment, return on capital, free cash flow and other financial statement or balance sheet items or ratios, all of which are inherently difficult to predict. Actual results could differ materially for a variety of reasons, including, in addition to the factors discussed above, the amount that Amazon.com invests in new business opportunities and the timing of those investments, the mix of products sold to customers, the mix of net sales derived from products as compared with services, competition, management of growth, potential fluctuations in operating results, international expansion, the outcomes of legal proceedings and claims, fulfillment center optimization, risks of inventory management, seasonality, the degree to which the Company enters into, maintains and develops commercial agreements, acquisitions and strategic transactions, and risks of fulfillment throughput and productivity. Other risks and uncertainties include, among others, risks related to foreign exchange rates, system interruptions, significant indebtedness, inventory, limited operating history, government regulation and taxation, payments, fraud, consumer trends, and new business areas. More information about factors that potentially could affect Amazon.com's financial results is included in Amazon.com's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended December 31, 2005, and all subsequent filings.

Additional information relating to certain of our financial measures contained herein is available in our most recent earnings release and at our website at www.amazon.com/ir under 'Financial Documents'.

amazon.com[®]

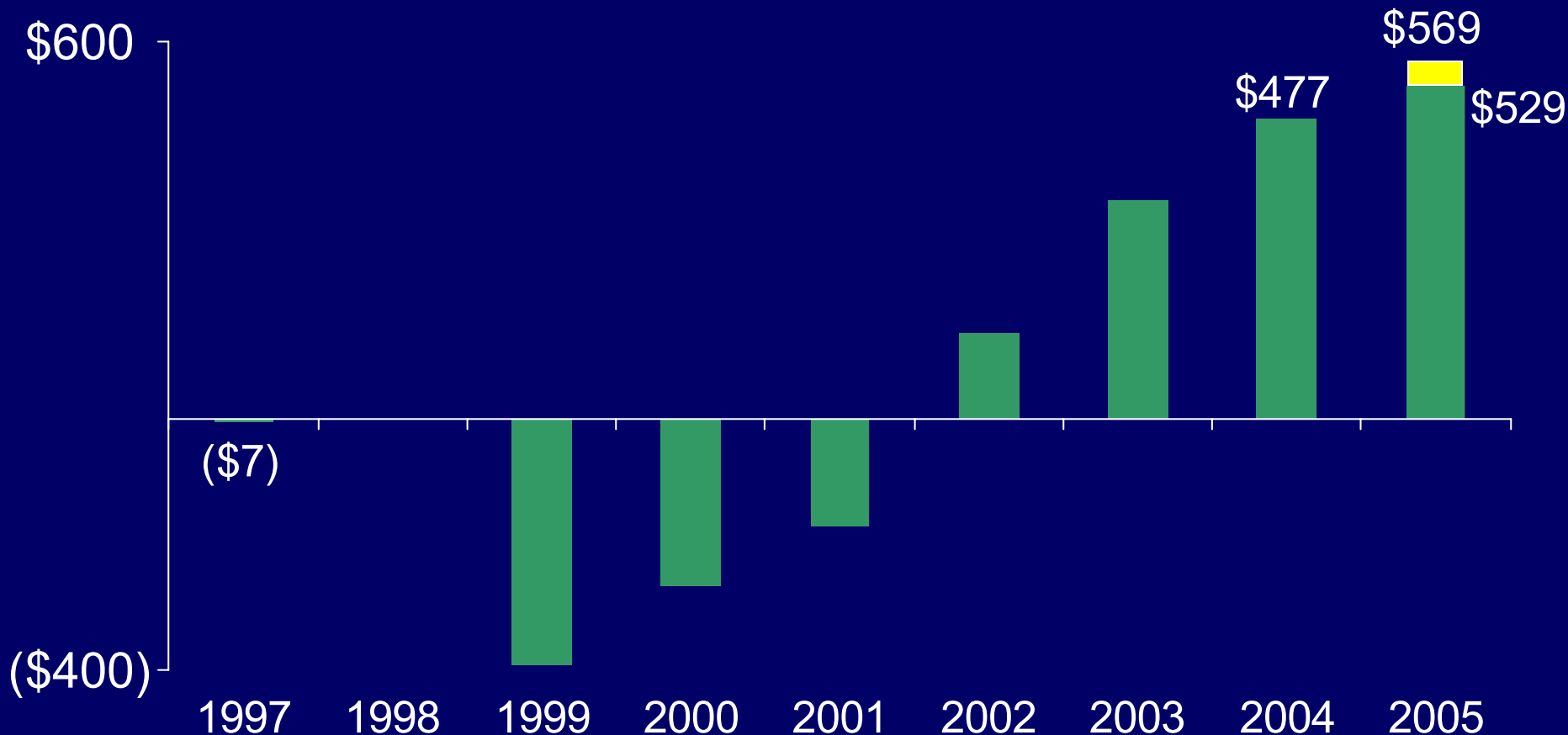
The Amazon logo, a curved orange arrow pointing from the letter 'a' to the letter 'z', is positioned below the text 'amazon.com'.

Financial Highlights

Operating Results

Free Cash Flow*

(\$MM)



2005 Free Cash Flow Up 19% Y/Y Excluding Q305 Legal Settlement

* Operating Cash Flow Less Capital Expenditures, see appendix

Operating Results

Shares

(MM)



Efficiently Managing Dilution

Operating Results

Net Sales

(\$MM)

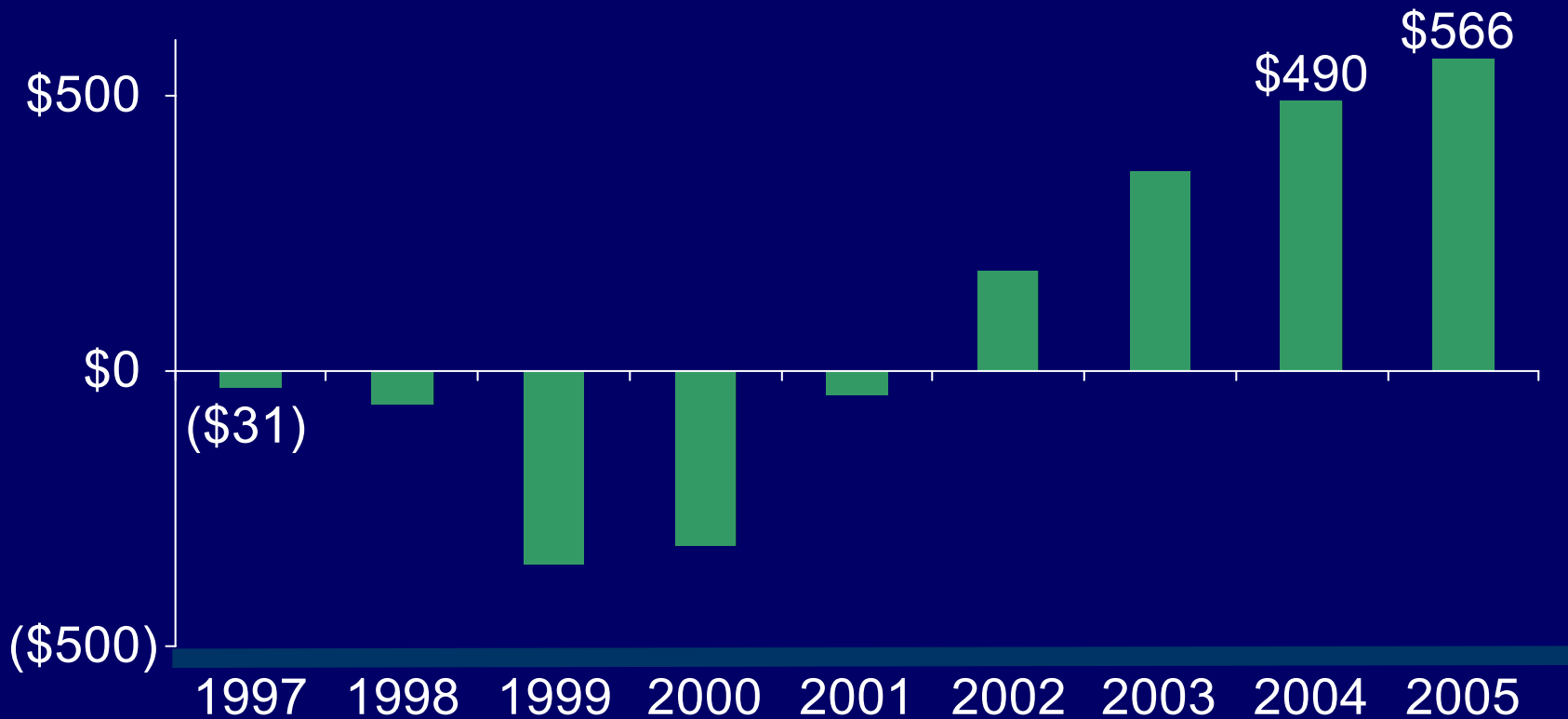


2005 Net Sales Up 24% Excluding F/X

Operating Results

Consolidated Segment Operating Income*

(\$MM)



2005 CSOI Up 17% Y/Y Excluding F/X

* GAAP Operating income less Stock-based compensation and Other operating expense (income), see appendix

Operating Results

First Quarter Highlights

(\$MM)

	<u>Q1 05</u>	<u>Q1 06</u>	<u>Change</u>
Free Cash Flow – TTM <i>Excluding Legal Settlement + 123R</i>	\$ 417	\$ 501	20% 32%
Shares	434	438	1%
Net Sales <i>Excluding F/X</i>	\$1,902	\$ 2,279	20% 25%
Consolidated Segment Operating Income <i>Excluding F/X</i>	\$ 128	\$ 120	-7% 0%

Q106 Net Sales Up 25% Excluding F/X

Vision

Earth's Most Customer-Centric Company
Start with the customer and work backwards



Selection
Availability
Price

Selection

Up 42%

Selection

Joyo.com -- China

The screenshot shows the Joyo.com website interface. At the top, there is a logo for 'joyo.com 卓越网' with the tagline '超越平凡生活'. Navigation links include '购物车', '我的帐户', and '帮助中心'. A secondary navigation bar lists categories: '首页', '图书', '影视', '音乐', '玩具礼品', '母婴', '家居·化妆', '数码', '手机', '小家电', '商城'. Below this is a banner for '典藏 | 亲子 | 动漫 | 女人 | 男人 | 经理人 | 软件游戏 | 发烧友 | 新品 | 会刊 | 网站联盟'. A welcome message reads: '您好, 欢迎您光临卓越网购买图书、影视、音乐、玩具礼品、百货、数码、手机等商品。请登录。 [注册] [新手上路]'.

Two main promotional banners are visible: one for '母婴新店开张' (Mother and Baby New Store Opening) featuring a baby and a stroller, and another for '六一儿童节 宝贝我爱你' (Children's Day, I Love My Baby) featuring a cartoon girl and a red toy car. The toy car is priced at 880.00元.

Below the banners is a search bar with the text '商品搜索' and '所有类别'. A large green banner announces '六周年店庆特惠 200畅销好书6折封顶' (6th Anniversary Special Offer: 200 Best-selling Books 60% Off Max).

Three smaller promotional boxes are shown below the green banner: '卓越6周年 家居化妆' (6th Anniversary Home & Beauty) featuring a perfume bottle, 'Happy! 六一 越听越聪明 100部 儿童音乐精品 七种 礼品心意馈赠' (Happy! Children's Day, Listen and Grow Smarter, 100 Children's Music Classics, 7 Types of Gifts), and '手机 第38届世界电信日 让全球网络更安全' (Mobile Phone, 38th World Telecommunications Day, Making Global Networks Safer) featuring a shield-shaped mobile phone.

On the left side, there is a '商品搜索' section with a dropdown menu for '所有类别' and a 'GO!' button. Below it, a '新店开张' (New Store Opening) section promotes '强生沐浴露' (Johnson's Body Wash) for 1元. It also lists '1G便携U盘5月特价¥199' and '聚焦第2届中国电子商务大赛'. A '热门专题推荐' (Hot Topic Recommendations) section lists '《天书奇谭》限量版现货发售', '莫文蔚动人大碟: 如果没有你', and '家居储物园艺收纳新品促销'.

Selection Up 7X Since Acquisition

Selection

Booksurge – Print on Demand

home :: our story :: career opportunities :: press room :: contact us

BOOKSURGE LLC



PUBLISHERS AUTHORS BOOKSTORE

BookSurgeDirect Wholesale Ordering System [Click here](#)

An  company

Selection

Customflix – Disc on Demand

The screenshot shows the CustomFlix website interface. At the top left is the CustomFlix logo. To its right is a navigation menu with buttons for Solutions, Services, Video Shop, Support, Resources, and About Us. Below this is a secondary navigation bar with links for Overview, Enterprise Media Gateway, Independent Media Gateway, and Associates. A blue banner below the navigation contains the text: "Welcome to CustomFlix. Please [log in to your member account](#), or if you're a new user, [create a new account](#)." The main content area features a large dark box with the heading "Your Media Gateway to Amazon.com". Inside this box, on the left, are three DVD covers: HDNet, a colorful abstract design, and A&E Home Video. To the right of the covers is a text block: "CustomFlix enables studios, networks, and other content owners to unlock hundreds of thousands of hours of video trapped in non-digital formats and make these titles available to Amazon's tens of millions of customers." Below this text is a "Learn More" link with a right-pointing arrow. Below the main content area are three smaller boxes, each with a header image and a description. The first box, "DVD on Demand", features a glowing DVD disc and describes selling professional-quality DVDs without inventory. The second box, "Enterprise Media", features a red glowing cube and describes digitizing and selling entire libraries of content without upfront costs. The third box, "Independent Media", features a black and white image of a film camera and describes a new way for independent filmmakers to connect their films to a worldwide audience without inventory. Each of these three boxes has a "Learn More" link with a right-pointing arrow at the bottom.

CustomFlix Solutions Services Video Shop Support Resources About Us

[Overview](#) | [Enterprise Media Gateway](#) | [Independent Media Gateway](#) | [Associates](#)

Welcome to CustomFlix. Please [log in to your member account](#), or if you're a new user, [create a new account](#).

Your Media Gateway to Amazon.com

CustomFlix enables studios, networks, and other content owners to unlock hundreds of thousands of hours of video trapped in non-digital formats and make these titles available to Amazon's tens of millions of customers.

[Learn More](#) ▶

DVD on Demand

Sell professional-quality DVDs without inventory – we manufacture and ship discs as customers order.

[Learn More](#) ▶

Enterprise Media

We help large content providers digitize and sell entire libraries of content without upfront costs.

[Learn More](#) ▶

Independent Media

Independent filmmakers have a new way to connect their films to a worldwide audience without inventory.

[Learn More](#) ▶

Selection

Shopbop.com

shopbop.com | log in | my account | view cart (0) | wish list | customer service | search

SHOP BY CATEGORY | WHAT'S NEW | SALE | LOOKBOOK | FALL TRENDS | COMING SOON | PRESS

SHOP BY BRAND

UP

- Adina
- AG Jeans
- AKA New York
- Alice & Olivia
- Alvin Valley
- Anna Corinna Handbags
- Antik Denim
- BCBG
- Belle by Sigerson Morrison
- Betsey Johnson
- Bliss
- Blue Cult
- Bolsa
- Botkier Bags
- Camp Beverly Hills
- C & C California
- Capitol Tailors
- Catherine Malandrino
- Charlotte
- Chip & Pepper
- Citizens For Humanity
- Citrine by the Stones
- C Label
- Colette Malouf
- Coqui
- Corey Lynn Calter
- Cosabella
- Cris
- C. Flanson

DOWN

Spring Sale
30-70% Off

SELECTED BRANDS INCLUDING:
C&C CALIFORNIA, T,
TRUE RELIGION, GRAIL,
LAUREN MOFFATT,
SEVEN & MORE!

Summer Essentials

SHOP CHARLOTTE

RACHEL PALLY

SHOP

SUSANA MONACO

SHOP

SIGN UP TO FIND OUT WHAT'S NEW SUBSCRIBE

LOOK BOOK | Spring SALE | shopbop EXCLUSIVES | THE DENIM GUIDE how to buy jeans online | Site Tutorial

Availability

Amazon Prime

amazon.com Your Store See All 31 Product Categories Your Account | Cart | Wish List | Help

Search Amazon.com GO! Web Search GO!

More about Amazon Prime™: "All You Can Eat" Express Shipping

Using Amazon Prime™ Is Easy

As an Amazon Prime member, you will see special buttons on product detail pages that allow you to place 1-Click orders shipped via the method you choose:

Look for the special buttons above product details of eligible items.

Overnight 1-Click®—\$3.99 **Two-Day 1-Click®—FREE**

Buy now with 1-Click®

Your regular 1-Click button will work as it always has. Its default settings are the same as before you joined Amazon Prime.

READY TO JOIN?

Sign up for the introductory price of \$79 a year

By clicking the button below, you acknowledge that you have read and agreed to the [Terms and Conditions](#).

Sign me up—\$79

(Already a customer? [click here.](#))

The traditional 1-Click button that appears on product detail pages will still appear. It will be set to the default shipping option you chose before you joined Amazon Prime. If your previous default shipping option was Standard Shipping, clicking the traditional 1-Click button will ship orders via free Standard Shipping in the continental United States.

Note that you can still add items to your shopping cart and enjoy the benefits of Amazon Prime. Your shipping costs for eligible items will be calculated appropriately during checkout.

Availability

Shopping List

AP $\frac{1}{2}$ % amazon.com Prime Jeff's Store See All 33 Product Categories Your Account | Cart | Your Lists | Help |

Search Amazon.com Find Gifts Web Search

BROWSE

Featured Categories

- Beauty
- Gourmet Food
- Health & Personal Care

All Categories with Products You Can Add to Your List

- Apparel & Accessories
- Books
- Camera & Photo
- Computers
- DVD
- Electronics
- Industrial & Scientific
- Jewelry & Watches
- Magazines
- Music
- Outdoor Living
- Software
- Sports & Outdoors
- Tools & Hardware
- VHS
- Video Games

Your Shopping List | Welcome Jeff Bezos (Not you? [click here.](#))

Your list is based on items you have purchased or added to the list.
[Learn more about Your Shopping List](#)

Sort by: Most recently added to list

ITEM	DELETE	PRICE	QTY	
Gorilla Tape 6035182 Gorilla Tape 2"X 35 Yard Roll, Black Usually ships in 24 hours with FREE Super Saver Shipping Date last added to cart: No date on file for this item	<input type="button" value="Delete"/>	11.99 \$9.99	<input type="text" value="1"/>	<input type="checkbox"/>
Scott Bath Tissue, Extra Soft White (20 Rolls of 600 Sheets) Usually ships in 24 hours with FREE Super Saver Shipping Date last added to cart: No date on file for this item	<input type="button" value="Delete"/>	46.29 \$13.26	<input type="text" value="1"/>	<input type="checkbox"/>
Huggies Diapers with GigGlastic Waistband, Size 4 (22-37 lb), Disney, 120 diapers Usually ships in 24 hours with FREE Super Saver Shipping Date last added to cart: No date on file for this item	<input type="button" value="Delete"/>	\$27.99	<input type="text" value="1"/>	<input type="checkbox"/>
Gillette Fusion Manual Replacement Cartridges (8 Cartridges) Usually ships in 24 hours with FREE Super Saver Shipping Date last added to cart: May 22, 2006	<input type="button" value="Delete"/>	\$24.99	<input type="text" value="1"/>	<input type="checkbox"/>
Gillette Fusion Manual Razor with Replacement Cartridge and Storage Case Usually ships in 24 hours with FREE Super Saver Shipping Date last added to cart: May 22, 2006	<input type="button" value="Delete"/>	11.99 \$9.99	<input type="text" value="1"/>	<input type="checkbox"/>
SkinCeuticals Sport UV Defense SPF 45 Usually ships in 1-2 business days from Spalook Date last added to cart: July 03, 2005	<input type="button" value="Delete"/>	\$34.00	<input type="text" value="1"/>	<input type="checkbox"/>

Subtotal: **\$0.00**
Total savings: \$0.00

What Do You Think?

Do you have a suggestion or comment about our new Shopping List feature? [Send us your comments.](#)

Low Prices

\$500 Million in Foregone Shipping Revenue

And

Everyday Low Pricing

Our objective is not to discount a small number of products for a limited period of time, but to offer low prices everyday and apply them broadly across our entire product range.



Selection
Availability
Price

Active Customers: 57 Million

Other Customer Sets

Active Sellers: 1.1 Million

Developers: 170K

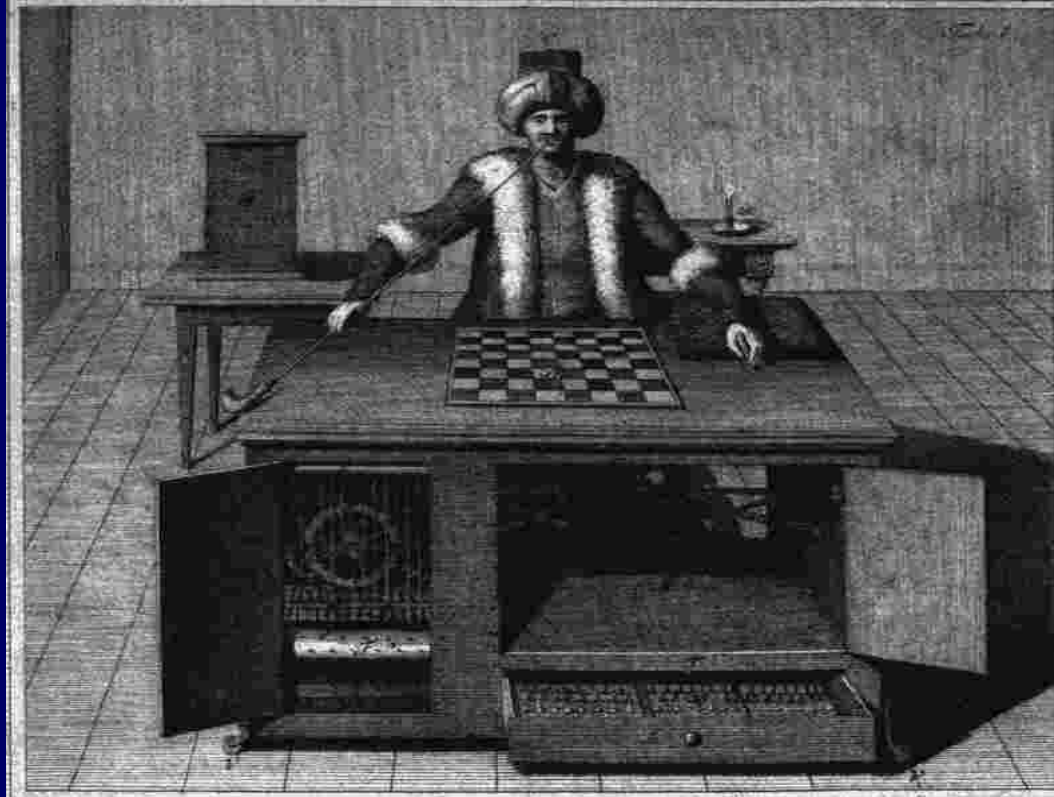
Sellers

The screenshot displays the Amazon Seller Central dashboard. At the top left is the 'amazon services seller central' logo. A navigation bar contains tabs for INVENTORY, ORDERS, STORE DESIGN, REPORTS, and SETTINGS. A welcome message reads 'Welcome! You are signed in as: Jeff Bezos (jeff@amazon.com)'. Below this, a header shows 'Merchant: JeffSeller', 'Web Site: www.amazon.com', and 'Release: 5/15/06: Initial Release'. The main content area is divided into a left sidebar and a central column. The sidebar includes a 'Site Map' with links for Inventory, Orders, Store Design, and Reports. The central column features a 'Welcome to selling at Amazon.com!' message, a 'Seller Desktop' announcement, a 'Tips on Increasing Your Sales' article, and a 'New Bank Account Update Process' notice. The right sidebar contains 'Manage Your Case Log', a 'FedEx Special Offer' with a 'Save up to 16%' promotion, 'Your Inventory' with an 'Add an item now' button, and 'Your Orders' with a 'View your orders' button and a 'Customize this page' link.

Q106 Third Party Units Were 29% of Total Units, Up From 27%

Developers

Von Kempelen's Mechanical Turk



Developers

Von Kempelen's Mechanical Turk

MAELZEL'S EXHIBITION,
No. 29, St. James's Street.

The Automaton Chess Player



Being returned from Edinburgh and Liverpool, where (ignoring the Pawn and Move) it held all Competitions, in epochs of 100 games, although opposed by ALL THE BEST PLAYERS.

Has opened its Second Campaign,
WITH THE ADDITION OF THE

AUTOMATON TRUMPETER,
AND THE

Conflagration of Moscow,

In which Mr. M. has endeavored to combine the Arts of Diction, Mechanism, and Music, so as possible, by a novel imitation of Nature, to perform Four Sorts of the real Noise. The View is from an elevated Station on the Fortification of the Kremlin, at the Moment when the Inhabitants are examining the Capital of the City, and the Head of the French Column commences its Entry. The gradual Progress of the Fire, the hurrying Hosts of the Engineers, the Expresses of the Invaders, and the Din of martial Sounds, will tend to impress the Spectator with a true Idea of a Scene which baffles all Powers of Description.

THE MORNING EXHIBITIONS begin at 1 and 2 o'clock, and the EVENING EXHIBITION at 6 precisely, when GAMES will be played AGAINST ANY OPPONENT, in whom the double Advantage of A PAWN AND THE MOVE WILL BE GIVEN.

Admission 2s.6d. Children 1s.6d. each.

Both Exhibitions last One Hour. Should a Game not be finished in that Time, the Party will be at Liberty to take it down with a View to its being resumed at another Opportunity.

Mr. M. requests to announce that the *Disconnection, the Intermixture, the Conflagration of Moscow, and the Scenes for the Mechanism are to be disposed of.*

Maelzel's EXHIBITION,
MASONIC HALL.

PERFORMANCE EVERY EVENING.

ON SATURDAY, MAY 17 ~ 1834
There will be two Exhibitions, one commencing at 4 o'clock, and the other at 6 o'clock, at the usual time.—Doors open half an hour previous.

Doors open at half-past 7 o'clock. Performance to commence at 8 o'clock.

PART FIRST.
THE ORIGINAL AND CELEBRATED
AUTOMATON CHESS PLAYER.

Invented by DE KEMPELIN, Improved by J. MAELZEL.

The Chess Player has withstood the best players of Europe and America, and excites universal admiration. He moves his head, eyes, lips, and hands, with the greatest facility, and distinctly pronounces the word "Echec," (the French word signifying "Check") when necessary. If a mistake is made, he perceives and rectifies it.

THE Automaton Trumpeter.

The Trumpeter is of a full size, and dressed in the uniform of the French Legion. The pieces executed by this Automaton are performed with a distinctness and precision unobtainable by the best living performers, the measurement of time being, from the nature of the mechanism, absolutely perfect. In double-tonguing, his superiority is particularly manifested, not only in the clearness of the tones, but also in the number of the notes which are sounded. All the sounds are actually produced in the Trumpet, there being no pipes whatever within the figure. The pieces he plays were written expressly for him by the best composers. He will perform on each evening, two favorite pieces. 1st, the French or Austrian Ceruleo March. 2d, A March, with an accompaniment.

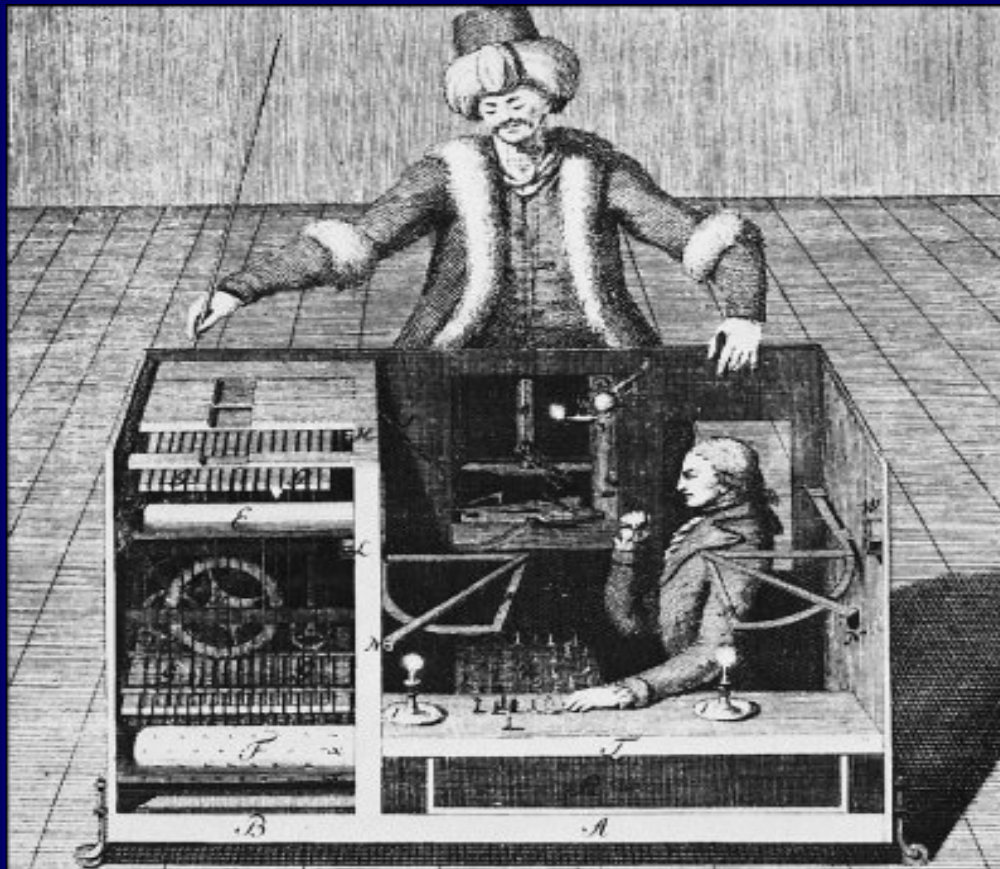
THE MECHANICAL THEATRE,
Purposely introduced for the gratification of Juvenile Visitors.

IT CONSISTS OF THE FOLLOWING SCENES.

- 1 The Amusing Little Bass Fiddler.
- 2 The French Oyster Femora—who bows to the Company, and performs the duties of her station, by opening and presenting her Oysters to the audience.
- 3 The Old French Gentleman, of the ancient Regime, who drinks the health of the Company with great ease.
- 4 The Chinese Dancer, accompanying the Music with his Tambourine.
- 5 The Little Troubadour, playing on several instruments.
- 6 Punchkin will go through his comical attitudes in imitation of the celebrated Mascarade.

Developers

Von Kempelen's Mechanical Turk



Developers

Amazon's Mechanical Turk

Programmatic access to “Artificial Artificial Intelligence”

A web service and a web site

Developers

Amazon's Mechanical Turk

The screenshot shows the Amazon Mechanical Turk website interface. At the top left is the logo with 'amazon mechanicalturk' and 'beta Artificial Intelligence'. A navigation bar includes 'Welcome', 'HITS', and 'Qualifications' buttons, and a menu with 'Introduction', 'Dashboard', 'Status', and 'Your Account'. A search bar contains 'HITS' and a 'GO!' button. The main content area features a headline: 'Complete simple tasks that people do better than computers. And, get paid for it. Learn more.' Below this is another headline: 'Choose from thousands of tasks, control when you work, and decide how much you earn.' A sub-headline reads: 'If you are a software developer and would like to learn more about using Amazon Mechanical Turk APIs, click here.' A 'Get Started Now' button is positioned to the right. The content is organized into three steps: 'STEP 1 Find Find HITs to work on', 'STEP 2 Finish Work & submit your HIT', and 'STEP 3 Earn Get paid for your work'. Each step includes a title, a question, and a detailed explanation. A second 'Get Started Now' button is located at the bottom right of the main content area. The footer contains a feedback link, a navigation menu with 'About', 'Contact Us', 'Developers', 'Press', 'Privacy Notice', and 'Conditions of Use', a copyright notice for 2005 Amazon.com, and the text 'An amazon.com company'.

amazon mechanicalturk™ What is Mechanical Turk? Sign In or Register | FAQ
beta Artificial Intelligence Welcome HITS Qualifications
Introduction | Dashboard | Status | Your Account
Search: HITs GO!
Complete simple tasks that people do better than computers. And, get paid for it. [Learn more.](#)
Choose from thousands of tasks, control when you work, and decide how much you earn.
If you are a software developer and would like to learn more about using Amazon Mechanical Turk APIs, [click here.](#) **Get Started Now**
STEP 1 Find Find HITs to work on
What is a HIT?
HIT stands for Human Intelligence Task. These are tasks that people are willing to pay you to complete. For example a HIT might ask: "Is there a pizza parlour in this photograph?" Typically these tasks are extraordinarily difficult for computers, but simple for humans to answer.
How do I find HITs to work on?
Just click the "Get Started Now" button to browse thousands of available HITs, without any obligation.
STEP 2 Finish Work & submit your HIT
How do I work on a HIT?
Once you have chosen a HIT to complete, click the "Accept HIT" button to have it assigned to you.
Follow the instructions on how to complete the HIT and when you are done, click the "Submit" button to save your answer.
STEP 3 Earn Get paid for your work
How do I get paid?
You are paid when your answer is approved by the person that listed the HIT.
The money you earn is deposited into your Amazon.com account, where you can turn it into cash at any time by transferring it to your personal checking account. **Get Started Now**
Please give us feedback About | Contact Us | Developers | Press | Privacy Notice | Conditions of Use
©2005 Amazon.com, Inc. or its Affiliates. An amazon.com company

Developers

Amazon Mechanical Turk Blogger Comment

"This is so clever. I think we'll see a brand new industry/ecosystem emerge from this. My hat off to the Amazon crew - this is genius." -- Alex Barnett Blog

Amazon Fishbowl



Welcome to the sneak preview of *Amazon Fishbowl with Bill Maher*, an original program coming to Amazon.com this June. Every week throughout the summer, the show will feature live musical performances; interviews with authors, directors, and actors; and a UPS Special Delivery to an Amazon customer.

Beginning June 1, the show will be streamed every Thursday at Amazon.com at 8 p.m. Pacific / 11 p.m. Eastern. Until then, you're invited to enjoy the sneak preview in the video player below.

▶ [Amazon Fishbowl Highlights \(2:23\)](#)

▶ [Stephen King Interview \(9:00\)](#)

▶ [Armistead Maupin Interview \(6:50\)](#)

▶ [UPS Special Delivery with Mitch Albom \(3:00\)](#)

▶ [UPS Special Delivery with Paul Reiser \(2:29\)](#)



amazon.com

Amazon
Fishbowl
with Bill Maher

Launches
June 1, 2006



AmazonPrime™

AmazonPrime™

AmazonPrime™

AmazonPrime™

AmazonPrime™

AmazonPrime™

Guilt-free express shipping everyday.

AmazonPrime™

AmazonPrime™

AmazonPrime™

AmazonPrime™

AmazonPrime™

Appendix

Free Cash Flow

Reconciliation -- TTM

(\$MM)

	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>Q1 05</u>	<u>Q1 06</u>
Operating Cash Flow	\$1	\$31	(\$91)	(\$130)	(\$120)	\$174	\$392	\$566	\$733	\$523	\$724
Less:											
Purchase of Fixed Assets	8	28	287	135	50	39	46	89	204	106	223
Free Cash Flow	<u>(\$7)</u>	<u>\$3</u>	<u>(\$378)</u>	<u>(\$265)</u>	<u>(\$170)</u>	<u>\$135</u>	<u>\$346</u>	<u>\$477</u>	<u>\$529</u>	<u>\$417</u>	<u>\$501</u>

Consolidated Segment Operating Income

Reconciliation

(\$MM)

	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>Q105</u>	<u>Q106</u>
Consolidated Segment Operating Income (Loss)	(\$31)	(\$61)	(\$352)	(\$317)	(\$45)	\$180	\$361	\$490	\$566	\$502	\$558
Less:											
Stock-Based Compensation	1	2	31	25	5	69	88	58	87	70	79
Other Operating Expenses (Income)	<u>--</u>	<u>46</u>	<u>223</u>	<u>522</u>	<u>363</u>	<u>47</u>	<u>3</u>	<u>(8)</u>	<u>47</u>	<u>(6)</u>	<u>49</u>
GAAP Operating Income (Loss)	<u>(\$33)</u>	<u>(\$109)</u>	<u>(\$606)</u>	<u>(\$864)</u>	<u>(\$412)</u>	<u>\$64</u>	<u>\$271</u>	<u>\$440</u>	<u>\$432</u>	<u>\$438</u>	<u>\$430</u>