



Founded in 1979 and currently employing 3,800 associates, Gartner delivers the technology-related insight necessary for our clients to make the right decisions, every day.

We serve clients around the world from operations in 75 countries. Clients outside the U.S. provided 40% of our 2006 \$1.06 billion revenue.

Our interactions with **60,000 clients, representing 10,000 distinct organizations worldwide,** enable us to make connections, understand patterns and discover trends that no other research firm can envision.

240,000 one-to-one client inquiries are answered each year by our community of 650 analysts.

We field 850 media inquiries per month worldwide from leading business and trade publications, online news portals and broadcast media interested in what we have to say about the business of technology.

The Wall Street Journal, The Economist and The Financial Times, along with 30+ other leading business publications worldwide, consider Gartner a trusted, independent source. They quote us an average of 70 times every week.

Multinational clients get consistent global insight from **an analyst community that speaks 26 languages.**

65% of the Fortune 1000 and 80% of the Global 500 support their key technology decisions with Gartner insight; these varied and worldwide connections produce insights that benefit all our clients.

41,000 technology and business professionals from around the globe benefit from the information, insight and networking opportunities at our 74 annual events, making Gartner the largest IT conference provider in the world.

Clients continually **monitor their vendor portfolios** with Gartner Magic Quadrants and Gartner MarketScopes, methodologies that have become standards for market analysis in 175 technology segments.

End users, vendors and investors use Gartner Hype Cycles to **track and monitor the commercial viability of 1,800 technologies, applications and trends** in 85 IT, business and consumer markets.

Clients monitor the behavior of high-tech and telecom providers across **175 technology segments and five global regions** with Gartner market-share and forecast data that helps guide their investments and growth.

18,000 Gartner Vendor Briefings held throughout the year with Gartner analysts help IT buyers, sellers and investors make the right decisions about their investments in markets, products and customers.

3,600 CIOs and IT executives get customized advice and participate in peer exchange opportunities through membership in our various executive programs, including Gartner EXP, the world's largest CIO community.

The annual CIO Agenda, published by Gartner EXP and developed from the responses of **1,400 CIOs in 30 countries** in every major industry sector and level of government, provides insight into trends in CIO priorities and investments.

Hundreds of millions of dollars in aggregate cost savings to clients are produced from the **2,000 engagements delivered each year by the 550 Gartner consultants.**

Clients improve business performance by benchmarking their spending and best practices against our IT performance repository, the largest in the industry, **drawing on 5,800 IT environments a year.**

Clients use gartner.com to easily access our insight for help in making both daily and long-term decisions: Each year, thousands of active users search **60,000 documents across 900 technology and business topics on our Web site.**

In partnership with Harvard Business School Press, Gartner publishes cutting-edge books on the intersection of business and IT. Since 2002, **readers around the world have purchased 80,000 copies** of the eight titles published.