

# Consolidated Profit and Loss Account

for the year ended 30 June 2004

	NOTES	Before goodwill and exceptional items £m	Goodwill and exceptional items £m	2004 Total £m	Before goodwill and exceptional items as restated* £m	Goodwill and exceptional items £m	2003 Total as restated* £m
Turnover: Group and share of joint ventures' turnover		<b>3,738</b>	-	<b>3,738</b>	3,263	-	3,263
Less: share of joint ventures' turnover		<b>(82)</b>	-	<b>(82)</b>	(77)	-	(77)
<b>Group turnover</b>	2	<b>3,656</b>	-	<b>3,656</b>	3,186	-	3,186
Operating expenses, net	3	<b>(3,056)</b>	<b>(119)</b>	<b>(3,175)</b>	(2,822)	(116)	(2,938)
<b>EBITDA</b>	1	<b>702</b>	-	<b>702</b>	462	5	467
Depreciation		<b>(102)</b>	-	<b>(102)</b>	(98)	-	(98)
Amortisation		-	<b>(119)</b>	<b>(119)</b>	-	(121)	(121)
<b>Operating profit</b>		<b>600</b>	<b>(119)</b>	<b>481</b>	364	(116)	248
Share of joint ventures' and associates' operating results	13	<b>(5)</b>	<b>10</b>	<b>5</b>	3	-	3
Profit on disposal of fixed asset investments	4	-	<b>51</b>	<b>51</b>	-	-	-
Amounts written back to (written off) fixed asset investments, net	4	-	<b>24</b>	<b>24</b>	-	(15)	(15)
<b>Profit on ordinary activities before interest and taxation</b>		<b>595</b>	<b>(34)</b>	<b>561</b>	367	(131)	236
Interest receivable and similar income	5	<b>10</b>	-	<b>10</b>	4	-	4
Interest payable and similar charges	5	<b>(91)</b>	-	<b>(91)</b>	(118)	-	(118)
<b>Profit on ordinary activities before taxation</b>	6	<b>514</b>	<b>(34)</b>	<b>480</b>	253	(131)	122
Tax (charge) credit on profit on ordinary activities	8	<b>(158)</b>	-	<b>(158)</b>	(59)	121	62
<b>Profit on ordinary activities after taxation</b>		<b>356</b>	<b>(34)</b>	<b>322</b>	194	(10)	184
Equity dividends	9			<b>(116)</b>			-
<b>Retained profit for the financial year</b>	23			<b>206</b>			184
<b>Earnings per share – basic</b>	10	<b>18.3p</b>	<b>(1.7p)</b>	<b>16.6p</b>	10.2p	(0.6p)	9.6p
<b>Earnings per share – diluted</b>	10	<b>18.3p</b>	<b>(1.7p)</b>	<b>16.6p</b>	10.0p	(0.5p)	9.5p

\* The full year results for 2003 have been restated following the adoption of Urgent Issues Task Force abstract 38 "Accounting for ESOP trusts" ("UITF 38") (see note 1).

There were no recognised gains or losses in either year other than those included within the profit and loss account, with the exception of a prior period adjustment in respect of the adoption of UITF 38. The cumulative effect of this adjustment was a £12 million reduction to the brought forward profit and loss reserve at 1 July 2003.

Details of movements on reserves are shown in note 23.

The accompanying notes are an integral part of this consolidated profit and loss account.

All results relate to continuing operations.