autodesk

Fiscal Year 2004		TR 1 (1)	QTR 2	QTR 3	QTR 4	Ŷ	TD2004
Financial Statistics (\$ in millions, except for per sha							
Net Revenues	\$	210.8				\$	210.8
Gross Margin		82%					82%
Operating Expenses	\$	167.2				\$	167.2
Operating Margin		3%					3%
Net Income	\$	7.5				\$	7.5
Earnings Per Share (diluted)	\$	0.07				\$	0.07
Total Cash and Marketable Securities	\$	401.8				\$	401.8
Days Sales Outstanding		58					58
Capital Expenditures	\$	4.1				\$	4.1
Cash from Operations	\$	17.3				\$	17.3
Depreciation and Amortization	\$	12.3				\$	12.3
Revenue by Geography (in millions):							
Americas	\$	92.1				\$	92.1
Europe	\$	68.1				\$	68.1
Asia/Pacific	\$	50.6				\$	50.6
Revenue by Division (in millions):							
Design Solutions Group	\$	172.6				\$	172.6
Manufacturing Solutions Division	\$	30.1				\$	30.1
Infrastructure Solutions Division (formerly GIS)	\$	22.7				\$	22.7
Building Solutions Division	\$	15.9				\$	15.9
Platform Technology Division & Other	\$	103.9				\$	103.9
Discreet	\$	38.2				\$	38.2
AutoCAD Statistics:							
New Units of AutoCAD-based Products		48,500					48,500
Upgrade Revenue of AutoCAD-based Products	\$	16.6				\$	16.6
(in millions)							
Installed Base	3,271,800						3,271,800
Headcount:							
Headcount		3,550					3,550
Common Stock Statistics:							
Stock Outstanding							
(EPS Calculation-diluted)	113	3,446,000				11	3,446,000
Stock Repurchased	2	2,001,000					2,001,000

(1) During the first quarter of fiscal 2004, there were no differences between GAAP and Pro Forma.