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## **MatrixOne, Inc. Reports Preliminary Results for Third Quarter of Fiscal Year 2002**

**Westford, Mass., April 3, 2002** – MatrixOne, Inc. (NASDAQ: MONE), a leading provider of product collaboration solutions for the value chain, today announced preliminary results for its third quarter ended March 30, 2002.

Based on preliminary results for the third quarter ended March 30, 2002, management expects that total revenues will be within the low end of management's previously issued guidance of \$31.0 to \$33.0 million as provided during the Company's second quarter earnings release conference call on January 23, 2002. Software license revenues are expected to be approximately \$13.0 million. Management expects to report a proforma net loss of \$0.09 per share, which excludes stock-based compensation charges of \$0.02 per share. Proforma net loss of \$0.09 per share is expected to be at the midpoint of management's previously issued guidance of \$0.08 and \$0.10.

The Company will release final operating results on Wednesday, April 24, 2002 after the market closes. The Company's management will host a live conference call and webcast at 5:30 p.m. Eastern Time on that day to discuss the financial results and management's forward-looking guidance for the fourth quarter and fiscal year 2003.

The public is invited to listen to the conference call via webcast by visiting the Company's Investor Relations Web site at <http://investor.matrixone.com>. From this site, listeners can download necessary software to listen to the conference call. MatrixOne encourages listeners to visit the pre-event system test in advance of the conference call to ensure proper configuration. A replay of the webcast will be available two hours following the call.

## **About MatrixOne**

MatrixOne, Inc. (NASDAQ: MONE) is changing the way the world brings products to market™. The Company's eMatrix™ product collaboration platform and out-of-the-box Value Chain Portfolio™ applications enable online collaboration across global value chains and secure access to independent trading communities in private and public marketplaces. A trusted partner to innovative companies, MatrixOne helps customers accelerate the right products to market. MatrixOne's approximately 600 global customers represent the aerospace/defense, apparel, automotive, consumer packaged goods, general machinery, high-technology, and life sciences industries, including GE, Procter & Gamble, Nokia, Siemens, JDS Uniphase, and Honda. Headquartered in Westford, Massachusetts, MatrixOne ([www.MatrixOne.com](http://www.MatrixOne.com)) also maintains offices in North America, Europe, and Asia, with additional distributors in Latin America and Australia.

MatrixOne and Adaplet are registered trademarks, and eMatrix, Changing the Way the World Brings Products to Market, Product Collaboration Solutions for the Value Chain, and Value Chain Portfolio are trademarks of MatrixOne, Inc. All other trademarks and service marks are the property of their respective owners.

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Forward-looking statements in this release are subject to risks and uncertainties that could cause our actual results to differ materially from those anticipated. Such statements may relate, among other things, to our plans, objectives and expected financial and operating results. The risks and uncertainties that may affect forward-looking statements include, among others: poor product sales, long sales cycles, difficulty developing new products, difficulty in relationships with vendors and partners, higher risk in international operations, difficulty assimilating future acquisitions, difficulty managing rapid growth, and increased competition. For more about the risks and uncertainties of our business, see our periodic and other S.E.C. filings.