



INVESTOR CONTACT: (818) 225-3550 David Bigelow or Lisa Riordan

MEDIA CONTACT: (800) 796-8448

## **COUNTRYWIDE REPORTS JULY 2007 OPERATIONAL RESULTS**

CALABASAS, CA (August 14, 2007) – Countrywide Financial Corporation (NYSE: CFC) released operational data for the month ended July 31, 2007. Key operational results for July 2007 included the following:

- Mortgage loan fundings for the month of July totaled \$39 billion, an increase of 6 percent from July 2006.
- Commercial real estate funding volume for the month of July was \$803 million, up 88 percent from July 2006.
- Average daily mortgage loan application activity for July 2007 was \$2.7 billion, up 5 percent from July 2006. The mortgage loan pipeline was \$62 billion at July 31, 2007, even with the same period last year.
- The mortgage loan servicing portfolio continued to grow, reaching \$1.43 trillion at July 31, 2007. This is an increase of \$223 billion, or 18 percent, from July 31, 2006.
- Banking Operations' assets were \$90 billion at July 31, 2007, which compares to \$85 billion at July 31, 2006.
- Securities trading volume in the Capital Markets segment of \$371 billion for July 2007 was 33
  percent higher when compared to the same month last year.
- Net earned premiums from the Insurance segment were \$124 million, up 32 percent from July 2006.

"Mortgage funding volume of \$39 billion this month represents an increase of 6 percent from last July, despite a smaller total origination market," said David Sambol, President and Chief Operating Officer. "Mortgage funding volume declined 14 percent on a sequential month basis, which reflects our tighter lending guidelines that have significantly curtailed total production. Average daily application volume for the month was \$2.7 billion, 5 percent higher than July 2006, and the mortgage loan pipeline at July 31, 2007 of \$62 billion remained constant compared to a year ago.

"Countrywide's mortgage servicing portfolio, which last month regained its position as the largest in the nation, increased over \$200 billion from July 31, 2006," Sambol concluded. "Total assets in our Banking Operations also increased on a year-over-year basis. In addition, our Capital Markets and Insurance segments posted year-over-year monthly increases in securities trading volume and net earned premiums, respectively."

## **About Countrywide**

Founded in 1969, Countrywide Financial Corporation is a diversified financial services provider and a member of the S&P 500, Forbes 2000 and Fortune 500. Through its family of companies, Countrywide originates, purchases, securitizes, sells, and services prime and nonprime loans; provides loan closing services such as credit reports, appraisals and flood determinations; offers banking services which include depository and home loan products; conducts fixed income securities underwriting and trading activities; provides property, life and casualty insurance; and manages a captive mortgage reinsurance company. For more information about the Company, visit Countrywide's website at <a href="https://www.countrywide.com">www.countrywide.com</a>.

This Press Release contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, regarding management's beliefs, estimates, projections, and assumptions with respect to, among other things, the Company's future operations, business plans and strategies, as well as industry and market conditions, all of which are subject to change. Actual results and operations for any future period may vary materially from those projected herein and from past results discussed herein. Factors which could cause actual results to differ materially from historical results or those anticipated include, but are not limited to: increased cost of debt as a result of a ratings downgrade or otherwise; reduced access to corporate debt markets; unforeseen cash or capital requirements; a reduction in secondary mortgage market investor demand; increased credit losses due to downward trends in the economy and in the real estate market; increases in the delinquency rates of borrowers; competitive and general economic conditions in each of our business segments such as slower or negative home price appreciation; changes in general business, economic, market and political conditions in the United States and abroad from those expected; reduction in government support of homeownership; the level and volatility of interest rates; changes in interest rate paths; changes in generally accepted accounting principles or in the legal, regulatory and legislative environments in which Countrywide operates; the judgments and assumptions made by management regarding accounting estimates and related matters; the ability of management to effectively implement the Company's strategies; and other risks noted in documents filed by the Company with the Securities and Exchange Commission from time to time. Words like "believe," "expect," "anticipate," "promise," "plan," and other expressions or words of similar meanings, as well as future or conditional verbs such as "will," "would," "should," "could," or "may" are generally intended to identify forward-looking statements. The Company undertakes no obligation to publicly update or revise any forwardlooking statements or any other information contained herein.

(tables follow)

## COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES $\begin{array}{c} \text{OPERATING STATISTICS}^{(1)} \\ \text{(Dollars in Millions)} \end{array}$

	Month Ended				Year-to-Date				
	July 31 2007			July 31 2006		July 31 2007		July 31 2006	
LOAN PRODUCTION									
Number of Working Days in the Period		21		20		147		146	
Average Daily Mortgage Loan Applications	\$	2,662	\$	2,539	\$	2,977	\$	2,591	
Mortgage Loan Pipeline (loans-in-process)	\$	62,295	\$	62,230					
Commercial Real Estate Loan Pipeline (loans-in-process)	\$	2,211	\$	1,204					
Loan Fundings <sup>(2)</sup> :									
Retail Lending	\$	12,667	\$	12,978	\$	93,676	\$	88,895	
Wholesale Lending		6,603		7,786		52,244		58,220	
Correspondent Lending		19,267		14,023		130,012		97,079	
Capital Markets Purchases		147		944		4,610		11,564	
Banking Operations Purchases (2)		377		1,212		3,646		5,226	
<b>Total Mortgage Loan Fundings</b>		39,061		36,943		284,188		260,984	
Commercial Real Estate Lending		803		427		5,715		2,390	
<b>Total Loan Fundings</b>	\$	39,864	\$	37,370	\$	289,903	\$	263,374	
Total Bank Loan Fundings (3)	\$	21,080	\$	13,057	\$	120,874	\$	53,733	
Loan Fundings in Units (2):							-		
Retail Lending		78,962		82,294		545,421		577,588	
Wholesale Lending		32,769		37,798		252,992		282,209	
Correspondent Lending		102,021		71,023		650,170		485,027	
Capital Markets Purchases		508		3,716		14,885		44,301	
Banking Operations Purchases (2)		6,345		3,709		37,433		44,138	
Total Mortgage Loan Fundings		220,605		198,540		1,500,901		1,433,263	
Commercial Real Estate Lending		103		40		711		271	
Total Loan Fundings		220,708		198,580		1,501,612	-	1,433,534	
			-						
<b>Total Bank Loan Fundings</b> (3)		132,506		78,490		717,577		389,473	
Mortgage Loan Fundings (2)(4):									
Purchase	\$	18,711	\$	17,484	\$	117,124	\$	120,529	
Non-purchase		20,350		19,459		167,064		140,455	
Total Mortgage Loan Fundings	\$	39,061	\$	36,943	\$	284,188	\$	260,984	
Mortgage Loan Fundings by Product (2):									
Government Fundings	\$	2,296	\$	1,047	\$	11,520	\$	7,239	
ARM Fundings	\$	10,972	\$	18,125	\$	86,620	\$	130,017	
Home Equity Fundings	\$	3,928	\$	3,810	\$	25,063	\$	29,051	
Nonprime Fundings	\$	1,804	\$	3,354	\$	15,406	\$	23,765	
MORTGAGE LOAN SERVICING (5)									
Volume	\$	1,434,099	\$	1,210,919					
Units		8,840,474		7,813,034					
Subservicing Volume (6)	\$	17,294	\$	22,012					
Subservicing Units		173,490		207,213					
Prepayments in Full	\$	16,636	\$	16,934	\$	134,268	\$	119,199	
Bulk Servicing Acquisitions	\$	42	\$	34	\$	20,492	\$	206	
Servicing Portfolio Performance - CHL (7)	•					•			
Delinquency as a percentage of:									
unpaid principal balance		4.89%		3.61%					
number of loans serviced		5.10%		4.11%					
Foreclosures Pending as a percentage of:		5.1070		/0					
unpaid principal balance		1.04%		0.46%					
number of loans serviced		0.79%		0.48%					
		0.7770		0.1070					

(more)

## COUNTRYWIDE FINANCIAL CORPORATION AND SUBSIDIARIES OPERATING STATISTICS<sup>(1)</sup> (Dollars in Millions)

	Month Ended					Year-to-Date			
	July 31		July 31		July 31			July 31	
		2007		2006		2007		2006	
<b>LOAN CLOSING SERVICES (units)</b>									
Credit Reports	1,007,235			818,603		6,870,986		6,001,920	
Flood Determinations		282,930	196,237		2,055,893		1,957,381		
Appraisals		158,876	102,950		863,216		717,816		
Automated Property Valuation Services		668,721	444,637		5,375,930		4,565,262		
Other		31,474	15,160		182,913		113,311		
<b>Total Units</b>		2,149,236	1,577,587		15,348,938		13,355,690		
CAPITAL MARKETS									
Securities Trading Volume (8)	\$	370,513	\$	278,625	\$	2,478,199	\$	2,191,316	
BANKING									
Banking Operations Assets (in billions)	\$	90	\$	85					
INSURANCE									
Net Premiums Earned:									
Carrier	\$	100.3	\$	75.5	\$	658.2	\$	532.6	
Reinsurance		23.3		18.4		152.0		125.4	
<b>Total Net Premiums Earned</b>	\$	123.6	\$	93.9	\$	810.2	\$	658.0	
Period-end Rates									
10-Year U.S. Treasury Yield		4.78%		4.99%					
FNMA 30-Year Fixed Rate MBS Coupon		6.21%		6.15%					

(4) Purchase fundings include first trust deed and home equity loans used as purchase money debt in the acquisition of a home. Non-purchase fundings include first trust deed refinance loans, home equity

refinance loans, and stand-alone home equity loans.

<sup>(1)</sup> This data reflects current operating statistics and do not constitute all factors impacting the quarterly and annual financial results of the Company. All figures are unaudited and monthly figures may be adjusted in the reported financial statements of the Company. Such financial statements are provided by the Company quarterly. The Company makes no commitment to update this information for changes in circumstances or events which occur subsequent to the date of this release.

<sup>&</sup>lt;sup>(2)</sup> During December 2006, the Company began reporting Banking Operations purchases from third parties. Prior months have been restated to reflect these purchases.

<sup>(3)</sup> These loans are processed for Countrywide Bank by the Company's Mortgage Banking production divisions and Countrywide Commercial Real Estate Finance, Inc., purchased from non-affiliates or originated by Countrywide Bank and are included in "Total Loan Fundings" above. The amounts include loans funded for both investment and for sale and commercial real estate loans processed by Countrywide Bank. The Company will report the amount of such loans subsequently sold on a quarterly basis.

<sup>(5)</sup> Includes loans held for sale, loans held for investment, and loans serviced for others, including those under subservicing agreements.

<sup>(6)</sup> Subservicing volume for non-Countrywide entities.

<sup>&</sup>lt;sup>(7)</sup> Excluding subserviced loans and portfolios purchased at a discount due to their non-performing status.

Delinquencies as a percentage of unpaid principal balance and numbers of loans serviced exclude loans in foreclosure.

<sup>&</sup>lt;sup>(8)</sup> Includes trades with Mortgage Banking Segment.