



CNH Global N.V.

Summary North American Retail Unit Sales Activity  
For Selected Agricultural and Construction Equipment  
During the Month of April and Cumulative for 4 Months 2005,  
and Indicators of North American Dealer Inventory Levels for Selected Agricultural  
Equipment at the End of March 2005  
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Association of Equipment Manufacturers ('AEM') and of the Canadian Farm and Industrial Equipment Institute ('CFIEI').

These industry data are based on unit sales as preliminarily reported by AEM and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the AEM and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant monthly Agricultural Flash reports from AEM and CFIEI follow the table.

SUMMARY OF NORTH AMERICAN RETAIL ACTIVITY		
CATEGORY	Total North American Industry	CNH RELATIVE PERFORMANCE (All Brands)
<b>RETAIL UNIT SALES: MONTH of April 2005</b>		
Agricultural Tractors: under 40 horsepower (2WD)	(12.7)%	up mid single digits
40 to 100 horsepower (2WD)	+5.1%	down low single digits
over 100 horsepower (2WD)	(4.6)%	flat
4 wheel drive tractors	+19.0%	up low double digits, moderately less than the industry
Sub total tractors over 40 hp	+3.2%	flat
Total Ag tractors	(6.3)%	up low single digits
Combines	+1.8%	up moderate double digits
Loader/backhoes	up low double digits	up moderate double digits, significantly more than the industry
Skid Steer Loaders	down mid single digits	down mid single digits, in line with the industry
Total Heavy Construction Equipment	up low double digits	up low double digits, in line with the industry
<b>RETAIL UNIT SALES: 4 MONTHS, 2005</b>		
Agricultural Tractors: under 40 horsepower (2WD)	(5.9)%	down low single digits
40 to 100 horsepower (2WD)	+13.5%	down high single digits
over 100 horsepower (2WD)	+2.7%	down low double digits
4 wheel drive tractors	+4.6%	down high single digits
Sub total tractors over 40 hp	+10.0%	down high single digits
Total Ag tractors	+1.1%	down mid single digits
Combines	+23.4%	down high single digits
Loader/backhoes	up low double digits	up moderate double digits, moderately more than the industry
Skid Steer Loaders	up low single digits	down low double digits
Total Heavy Construction Equipment	up low double digits	up low double digits, slightly less than the industry
<b>DEALER INVENTORIES: END OF MARCH 2005</b>		
Agricultural Tractors: under 40 horsepower (2WD)	6.1 months supply	1 month more than the industry
40 to 100 horsepower (2WD)	5.2 months supply	½ month less than the industry
over 100 horsepower (2WD)	4.1 months supply	in line with the industry
4 wheel drive tractors	4.2 months supply	in line with the industry
Total tractors	5.6 months supply	in line with the industry
Combines	2.6 months supply	1 month more than the industry

Dated: May 16, 2005



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## April 2005 Flash Report

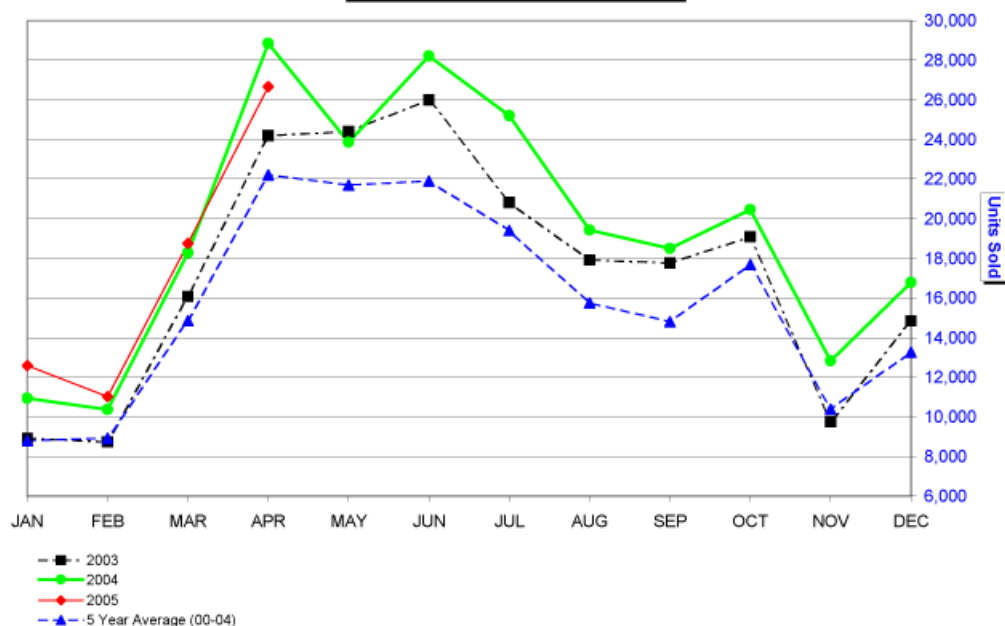
## U.S. Unit Retail Sales

(Report released 5/11/2005)

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Equipment	April 2005	April 2004	% Chg.	Y-T-D 2005	Y-T-D 2004	% Chg.	March 2005 U.S. Field Inventory
<b>Farm Wheel Tractors - 2 Wheel Drive</b>							
Under 40 HP	14,911	17,410	-14.4	36,394	38,961	-6.6	67,626
40 & Under 100 HP	7,856	7,549	4.1	22,277	19,526	14.1	31,874
100 HP & Over	2,783	2,890	-3.7	7,991	7,779	2.7	6,383
<b>Total - 2 Wheel Drive</b>	<b>25,550</b>	<b>27,849</b>	<b>-8.3</b>	<b>66,662</b>	<b>66,266</b>	<b>0.6</b>	<b>105,883</b>
<b>Total - 4 Wheel Drive</b>	<b>658</b>	<b>537</b>	<b>22.5</b>	<b>1,419</b>	<b>1,303</b>	<b>8.9</b>	<b>1,211</b>
<b>Total Farm Wheel Tractors</b>	<b>26,208</b>	<b>28,386</b>	<b>-7.7</b>	<b>68,081</b>	<b>67,569</b>	<b>0.8</b>	<b>107,094</b>
<b>Combines (Self-Propelled)</b>	<b>461</b>	<b>466</b>	<b>-1.1</b>	<b>1,378</b>	<b>1,113</b>	<b>23.8</b>	<b>1,380</b>

**U.S. Unit Retail Sales  
2-4 WD Tractors & Combines**



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These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and the District of Columbia.

Ag Flash Report is updated by the 15th of the month.

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### April 2005 Flash Report Canada Unit Retail Sales

(Report released 5/11/2005)

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	April			April YTD			March	
Equipment	2005	2004	% Chg.	2005	2004	% Chg.	2005 Canadian (Field) Inventory	2004 Canadian (Field) Inventory
<b>Farm Wheel Tractors - 2 Wheel Drive</b>								
Under 40 HP	883	688	28.3	1,711	1,525	12.2	4,356	3,564
40 & Under 100 HP	786	677	16.1	1,738	1,637	6.2	2,909	2,910
100 HP & Over	527	579	-9.0	1,103	1,074	2.7	1,622	1,749
<b>Total - 2 Wheel Drive</b>	<b>2,196</b>	<b>1,944</b>	<b>13.0</b>	<b>4,552</b>	<b>4,236</b>	<b>7.5</b>	<b>8,887</b>	<b>8,223</b>
<b>Total - 4 Wheel Drive</b>	<b>180</b>	<b>167</b>	<b>7.8</b>	<b>269</b>	<b>310</b>	<b>-13.2</b>	<b>271</b>	<b>250</b>
<b>Total Farm Wheel Tractors</b>	<b>2,376</b>	<b>2,111</b>	<b>12.6</b>	<b>4,821</b>	<b>4,546</b>	<b>6.0</b>	<b>9,158</b>	<b>8,473</b>
<b>Combines (Self-Propelled)</b>	<b>117</b>	<b>102</b>	<b>14.7</b>	<b>282</b>	<b>232</b>	<b>21.6</b>	<b>460</b>	<b>584</b>

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