CNH Global N.V.

Summary North American Retail Unit Sales Activity
For Selected Agricultural and Construction Equipment,
During the Month of January and Cumulative for 1 Month, 2005,
And Indicators of North American Dealer Inventory Levels for Selected Agricultural Equipment at the End of December 2004
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Association of Equipment Manufacturers ('AEM') and of the Canadian Farm and Industrial Equipment Institute ('CFIEI').

These industry data are based on unit sales as preliminarily reported by AEM and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the AEM and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant Agricultural Flash report from AEM and CFIEI follow the table.

SUMMARY OF NORTH AMERICAN RETAIL ACTIVITY		
CATEGORY	**Total North American INDUSTRY**	**CNH RELATIVE PERFORMANCE (All Brands)**
RETAIL UNIT SALES: MONTH OF JANUARY 2005		
Agricultural Tractors: under 40 horsepower (2WD)	+8.8%	down low double digits
40 to 100 horsepower (2WD)	+18.4%	down low double digits
over 100 horsepower (2WD)	+16.3%	up high double digits, significantly more than the industry
4 wheel drive tractors	+14.9%	up high double digits, significantly more than the industry
Sub total tractors over 40 hp	+17.6%	up low single digits
Total Ag tractors	+13.7%	down mid single digits
Combines	+38.0%	up mid single digits
Loader/backhoes	+8.4%	up low single digits
Skid Steer Loaders	+14.0%	down low single digits
Total Heavy Construction Equipment	+24.8%	up low single digits
RETAIL UNIT SALES: 1 MONTH, 2005		
Agricultural Tractors: under 40 horsepower (2WD)	+8.8%	down low double digits
40 to 100 horsepower (2WD)	+18.4%	down low double digits
over 100 horsepower (2WD)	+16.3%	up high double digits, significantly more than the industry
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Total Heavy Construction Equipment	+24.8%	up low single digits
DEALER INVENTORIES: END OF DECEMBER 2004		
Agricultural Tractors: under 40 horsepower (2WD)	4.7 months supply	in line with the industry
40 to 100 horsepower (2WD)	4.6 months supply	½ month lower than the industry
over 100 horsepower (2WD)	4.0 months supply	½ month lower than the industry
4 wheel drive tractors	3.2 months supply	½ month lower than the industry
Total tractors	4.6 months supply	½ month lower than the industry
Combines	2.1 months supply	½ month higher than the industry

Dated: February 14, 2005

Industry Trends

U.S. Ag Flash Reports

January 2005 Flash Report
U.S. Unit Retail Sales

(Report released 2/11/2005)

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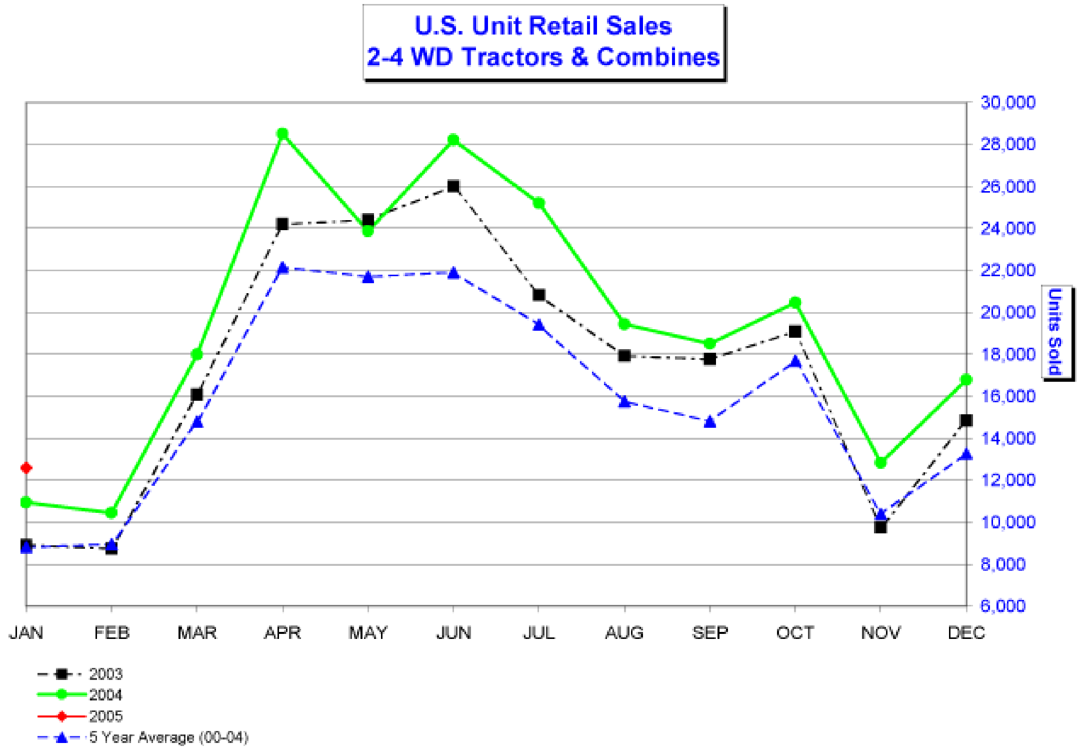
Equipment	January 2005	January 2004	% Chg.	Y-T-D 2005	Y-T-D 2004	% Chg.	December 2004 U.S. Field Inventory
Farm Wheel Tractors - 2 Wheel Drive							
Under 40 HP	5,272	4,851	8.7	5,272	4,851	8.7	52,358
40 & Under 100 HP	4,577	3,793	20.7	4,577	3,793	20.7	27,441
100 HP & Over	2,110	1,810	16.6	2,110	1,810	16.6	6,408
Total - 2 Wheel Drive	11,959	10,454	14.4	11,959	10,454	14.4	86,207
Total - 4 Wheel Drive	267	221	20.8	267	221	20.8	982
Total Farm Wheel Tractors	12,226	10,675	14.5	12,226	10,675	14.5	87,189
Combines (Self-Propelled)	356	253	40.7	356	253	40.7	1,069



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These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and the District of Columbia.

Ag Flash Report is updated by the 15th of the month.

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Industry Trends

Canadian Ag Flash Reports

January 2005 Flash Report Canada Unit Retail Sales

(Report released 2/11/2005)

These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the Provinces of Canada.

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	January			January YTD			December	
Equipment	**2005**	**2004**	**% Chg.**	**2005**	**2004**	**% Chg.**	**2005 Canadian (Field) Inventory**	**2004 Canadian (Field) Inventory**
Farm Wheel Tractors - 2 Wheel Drive								
Under 40 HP	237	212	11.8	237	212	11.8	3,024	2,494
40 & Under 100 HP	298	323	-7.7	298	323	-7.7	2,274	2,409
100 HP & Over	150	133	12.8	150	133	12.8	1,450	1,486
Total - 2 Wheel Drive	685	668	2.5	685	668	2.5	6,748	6,389
Total - 4 Wheel Drive	26	34	-23.5	26	34	-23.5	184	169
Total Farm Wheel Tractors	711	702	1.3	711	702	1.3	6,932	6,558
Combines (Self-Propelled)	62	50	24.0	62	50	24.0	346	350

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