



Agricultural and Construction
Equipment



CNH Global N.V.

Summary North American Retail Unit Sales Activity
For Selected Agricultural and Construction Equipment
During the Month of [September](#) and Cumulative for [9 Months 2007](#),
and Indicators of North American Dealer Inventory Levels for Selected Agricultural
Equipment at the End of [August 2007](#)
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Association of Equipment Manufacturers ('AEM') and of the Canadian Farm and Industrial Equipment Institute ('CFIEI').

These industry data are based on unit sales as preliminarily reported by AEM and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the AEM and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant monthly Agricultural Flash reports from AEM and CFIEI follow the table.

SUMMARY OF NORTH AMERICAN RETAIL ACTIVITY		
CATEGORY	Total North American Industry	CNH RELATIVE PERFORMANCE (All Brands)
RETAIL UNIT SALES: MONTH of September 2007		
Agricultural Tractors:		
under 40 horsepower (2WD)	(11.8)%	Down low double digits, slightly more than the industry
40 to 100 horsepower (2WD)	+1.3%	Up low double digits, moderately better than the industry
over 100 horsepower (2WD)	+73.4%	Up high double digits, moderately less than the industry
4 wheel drive tractors	+26.3%	Up moderate double digits, moderately better than the industry
Sub total tractors over 40 hp	+11.9%	Up moderate double digits, moderately better than the industry
Total Ag tractors	(1.8)%	Up mid single digits, moderately better than the industry
Combines	+21.4%	Up low double digits, slightly less than the industry
Loader/backhoes	Down low double digits	Down low double digits, moderately better than the industry
Skid Steer Loaders	Down high-single digits	Down low-single digits, moderately better than the industry
Total Heavy Construction Equipment	Down moderate double digits	Down moderate double digits, moderately worse than the industry
RETAIL UNIT SALES: 9 MONTHS 2007		
Agricultural Tractors:		
under 40 horsepower (2WD)	(3.2)%	Down mid single digits, in-line with the industry
40 to 100 horsepower (2WD)	+4.2%	Up low double digits, moderately better than the industry
over 100 horsepower (2WD)	+17.2%	Up moderate double digits, moderately better than the industry
4 wheel drive tractors	+10.0%	Up moderate double digits, significantly better than the industry
Sub total tractors over 40 hp	+6.7%	Up moderate double digits, moderately better than the industry
Total Ag tractors	+1.1%	Up high single digits, moderately better than the industry
Combines	+11.1%	Up moderate double digits, significantly better than the industry
Loader/backhoes	Down low double digits	Down low double digits, equal to the industry
Skid Steer Loaders	Down low double digits	Down low double digits, slightly worse than the industry
Total Heavy Construction Equipment	Down low double digits	Down moderate double digits, moderately worse than the industry
DEALER INVENTORIES: END OF AUGUST 2007		
Agricultural Tractors:		
under 40 horsepower (2WD)	5.4 months supply	½ month less than the industry
40 to 100 horsepower (2WD)	5.0 months supply	½ month less than the industry
over 100 horsepower (2WD)	3.9 months supply	½ month more than the industry
4 wheel drive tractors	3.1 months supply	In line with the industry
Total tractors	5.1 months supply	½ month less than the industry
Combines	3.2 months supply	In line with the industry

Dated: October 11, 2007


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Industry Trends

U.S. Ag Flash Reports

September 2007 Flash Report U.S. Unit Retail Sales

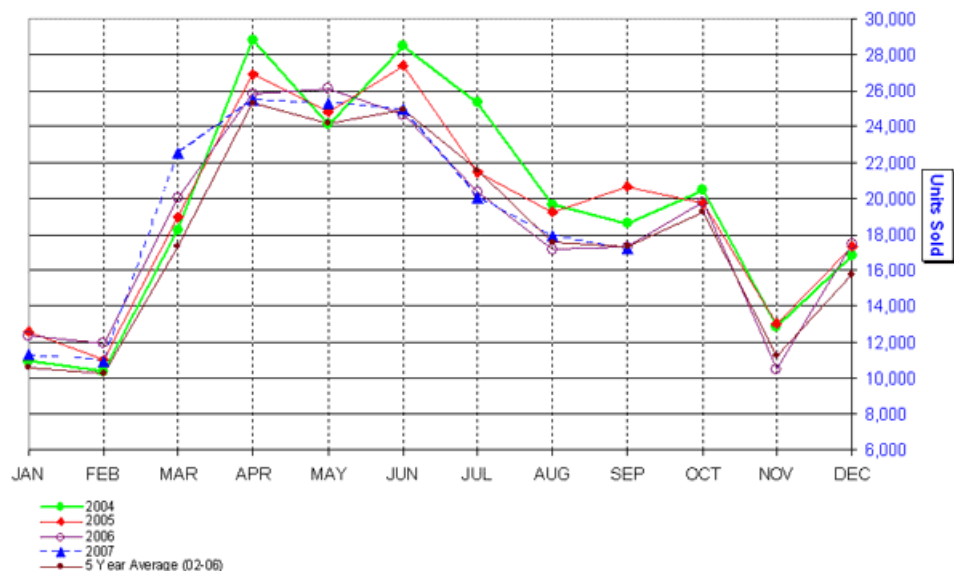
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Equipment	September 2007	September 2006	% Chg.	Y-T-D 2007	Y-T-D 2006	% Chg.	August 2007 U.S. Field Inventory
Farm Wheel Tractors - 2 Wheel Drive							
Under 40 HP	8,401	9,690	(13.3%)	94,276	99,001	(4.8%)	53,254
40 & Under 100 HP	6,012	5,883	2.2%	60,815	58,096	4.7%	31,906
100 HP & Over	1,543	836	84.6%	14,518	12,067	20.3%	5,582
Total - 2 Wheel Drive	15,956	16,409	(2.8%)	169,609	169,164	0.3%	90,742
Total - 4 Wheel Drive	275	214	28.5%	2,410	2,186	10.2%	843
Total Farm Wheel Tractors	16,231	16,623	(2.4%)	172,019	171,350	0.4%	91,585
Combines (Self-Propelled)	977	809	20.8%	5,154	4,469	15.3%	1,683

**U.S. Unit Retail Sales
2-4 WD Tractors & Combines**



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature

of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and the District of Columbia.

Ag Flash Report is updated by the 15th of the month.

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Industry Trends

Canadian Ag Flash Reports

September 2007 Flash Report Canada Unit Retail Sales

(Report released 10/10/2007)

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	September			September Y-T-D			August	
Equipment	2007	2006	% Chg.	2007	2006	% Chg.	2007 Canadian (Field) Inventory	2006 Canadian (Field) Inventory
Farm Wheel Tractors - 2 Wheel Drive								
Under 40 HP	787	729	8.0%	8,771	7,426	18.1%	5,133	5,051
40 & Under 100 HP	446	495	(9.9%)	4,798	4,891	(1.9%)	3,298	3,491
100 HP & Over	269	209	28.7%	2,654	2,591	2.4%	1,531	1,639
Total - 2 Wheel Drive	1,502	1,433	4.8%	16,223	14,908	8.8%	9,962	10,181
Total - 4 Wheel Drive	28	26	7.7%	496	456	8.8%	151	186
Total Farm Wheel Tractors	1,530	1,459	4.9%	16,719	15,364	8.8%	10,113	10,367
Combines (Self-Propelled)	154	123	25.2%	1,163	1,218	(4.5%)	507	563

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