



CNH Global N.V.

Summary North American Retail Unit Sales Activity  
For Selected Agricultural and Construction Equipment  
During the Month of December and Cumulative for 12 Months 2006,  
and Indicators of North American Dealer Inventory Levels for Selected Agricultural  
Equipment at the End of November 2006  
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Association of Equipment Manufacturers ('AEM') and of the Canadian Farm and Industrial Equipment Institute ('CFIEI').

These industry data are based on unit sales as preliminarily reported by AEM and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the AEM and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant monthly Agricultural Flash reports from AEM and CFIEI follow the table.

| SUMMARY OF NORTH AMERICAN RETAIL ACTIVITY            |                               |                                                              |
|------------------------------------------------------|-------------------------------|--------------------------------------------------------------|
| CATEGORY                                             | Total North American Industry | CNH RELATIVE PERFORMANCE (All Brands)                        |
| <b>RETAIL UNIT SALES:<br/>MONTH of DECEMBER 2006</b> |                               |                                                              |
| Agricultural Tractors:<br>under 40 horsepower (2WD)  | +1.5%                         | up mid single digits                                         |
| 40 to 100 horsepower (2WD)                           | +7.0%                         | up moderate double digits                                    |
| over 100 horsepower (2WD)                            | (5.0)%                        | up low double digits                                         |
| 4 wheel drive tractors                               | +2.7%                         | up high double digits                                        |
| Sub total tractors over 40 hp                        | +3.9%                         | up moderate double digits                                    |
| Total Ag tractors                                    | +2.8%                         | up low double digits                                         |
|                                                      |                               |                                                              |
| Combines                                             | (6.0)%                        | down high single digits                                      |
|                                                      |                               |                                                              |
| Loader/backhoes                                      | down moderate double digits   | down low double digits, moderately less than the industry    |
| Skid Steer Loaders                                   | down moderate double digits   | down moderate double digits, slightly less than the industry |
| Total Heavy Construction Equipment                   | down low double digits        | down low double digits, moderately worse than the industry   |
|                                                      |                               |                                                              |
| <b>RETAIL UNIT SALES:<br/>12 MONTHS, 2006</b>        |                               |                                                              |
| Agricultural Tractors:<br>under 40 horsepower (2WD)  | (2.5)%                        | down low double digits                                       |
| 40 to 100 horsepower (2WD)                           | +0.6%                         | up low single digits, equal to the industry                  |
| over 100 horsepower (2WD)                            | (13.3)%                       | down low double digits, slightly less than the industry      |
| 4 wheel drive tractors                               | (14.8)%                       | down low double digits, slightly less than the industry      |
| Sub total tractors over 40 hp                        | (3.0)%                        | down low single digits, equal to the industry                |
| Total Ag tractors                                    | (2.7)%                        | down mid single digits, slightly worse than the industry     |
|                                                      |                               |                                                              |
| Combines                                             | (6.5)%                        | down mid single digits, in line with the industry            |
|                                                      |                               |                                                              |
| Loader/backhoes                                      | down low double digits        | down high single digits                                      |
| Skid Steer Loaders                                   | down low double digits        | down mid single digits, moderately less than the industry    |
| Total Heavy Construction Equipment                   | up low single digits          | flat                                                         |
|                                                      |                               |                                                              |
| <b>DEALER INVENTORIES:<br/>END OF NOVEMBER 2006</b>  |                               |                                                              |
| Agricultural Tractors:<br>under 40 horsepower (2WD)  | 5.9 months supply             | in line with the industry                                    |
| 40 to 100 horsepower (2WD)                           | 5.9 months supply             | in line with the industry                                    |
| over 100 horsepower (2WD)                            | 4.6 months supply             | 1 month higher than the industry                             |
| 4 wheel drive tractors                               | 3.0 months supply             | 1 month higher than the industry                             |
| Total tractors                                       | 5.7 months supply             | in line with the industry                                    |
|                                                      |                               |                                                              |
| Combines                                             | 2.4 months supply             | > 1 month higher than the industry                           |



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## U.S. Ag Flash Reports

### December 2006 Flash Report

#### U.S. Unit Retail Sales

(Report released 1/11/2007)

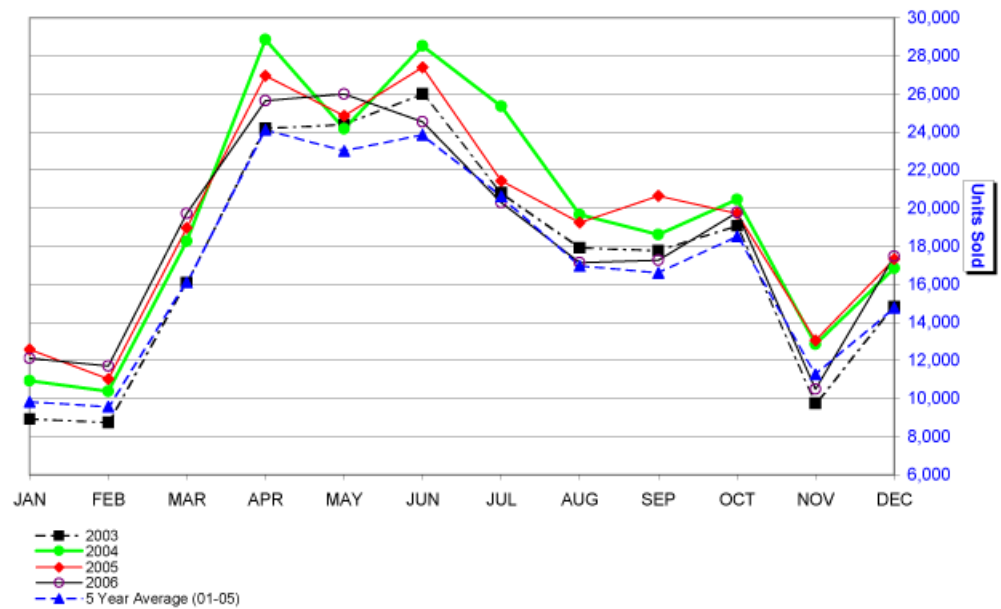
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| Equipment                                  | December 2006 | December 2005 | % Chg.      | Y-T-D 2006     | Y-T-D 2005     | % Chg.       | November 2006 U.S. Field Inventory |
|--------------------------------------------|---------------|---------------|-------------|----------------|----------------|--------------|------------------------------------|
| <b>Farm Wheel Tractors - 2 Wheel Drive</b> |               |               |             |                |                |              |                                    |
| Under 40 HP                                | 7,985         | 7,971         | 0.2         | 122,340        | 127,403        | -4.0         | 60,099                             |
| 40 & Under 100 HP                          | 6,580         | 6,259         | 5.1         | 75,555         | 75,684         | -0.2         | 37,366                             |
| 100 HP & Over                              | 1,813         | 1,988         | -8.8        | 16,682         | 19,771         | -15.6        | 6,249                              |
| <b>Total - 2 Wheel Drive</b>               | <b>16,378</b> | <b>16,218</b> | <b>1.0</b>  | <b>214,577</b> | <b>222,858</b> | <b>-3.7</b>  | <b>103,714</b>                     |
| <b>Total - 4 Wheel Drive</b>               | <b>272</b>    | <b>262</b>    | <b>3.8</b>  | <b>2,988</b>   | <b>3,638</b>   | <b>-17.9</b> | <b>768</b>                         |
| <b>Total Farm Wheel Tractors</b>           | <b>16,650</b> | <b>16,480</b> | <b>1.0</b>  | <b>217,565</b> | <b>226,496</b> | <b>-3.9</b>  | <b>104,482</b>                     |
| <b>Combines (Self-Propelled)</b>           | <b>809</b>    | <b>841</b>    | <b>-3.8</b> | <b>6,177</b>   | <b>6,733</b>   | <b>-8.3</b>  | <b>1,155</b>                       |

Association of  
Equipment Manufacturers

**U.S. Unit Retail Sales  
2-4 WD Tractors & Combines**



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and the District of Columbia.

Ag Flash Report is updated by the 15th of the month.

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# Canadian Ag Flash Reports

## December 2006 Flash Report Canada Unit Retail Sales

(Report released 1/11/2007)

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|                                            | December     |              |              | December YTD  |               |             | November                        |                                 |
|--------------------------------------------|--------------|--------------|--------------|---------------|---------------|-------------|---------------------------------|---------------------------------|
| Equipment                                  | 2006         | 2005         | % Chg.       | 2006          | 2005          | % Chg.      | 2006 Canadian (Field) Inventory | 2005 Canadian (Field) Inventory |
| <b>Farm Wheel Tractors - 2 Wheel Drive</b> |              |              |              |               |               |             |                                 |                                 |
| Under 40 HP                                | 706          | 593          | 19.1         | 9,856         | 8,198         | 20.2        | 4,630                           | 3,718                           |
| 40 & Under 100 HP                          | 735          | 576          | 27.6         | 7,386         | 6,760         | 9.3         | 2,996                           | 2,612                           |
| 100 HP & Over                              | 378          | 318          | 18.9         | 3,735         | 3,780         | -1.2        | 1,629                           | 1,445                           |
| <b>Total - 2 Wheel Drive</b>               | <b>1,819</b> | <b>1,487</b> | <b>22.3</b>  | <b>20,977</b> | <b>18,738</b> | <b>11.9</b> | <b>9,255</b>                    | <b>7,775</b>                    |
| <b>Total - 4 Wheel Drive</b>               | <b>68</b>    | <b>69</b>    | <b>-1.4</b>  | <b>655</b>    | <b>637</b>    | <b>2.8</b>  | <b>141</b>                      | <b>216</b>                      |
| <b>Total Farm Wheel Tractors</b>           | <b>1,887</b> | <b>1,556</b> | <b>21.3</b>  | <b>21,632</b> | <b>19,375</b> | <b>11.6</b> | <b>9,396</b>                    | <b>7,991</b>                    |
| <b>Combines (Self-Propelled)</b>           | <b>121</b>   | <b>148</b>   | <b>-18.2</b> | <b>1,583</b>  | <b>1,564</b>  | <b>1.2</b>  | <b>389</b>                      | <b>373</b>                      |

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