

MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES

Consolidated Statement of Earnings Data

(Amounts in thousands, except per share data)

	Three months ended	
	April 3, 2004	March 29, 2003
Net sales	\$ 1,391,261	1,084,715
Cost of sales	1,035,530	809,919
Gross profit	355,731	274,796
Selling, general and administrative expenses	236,692	196,603
Operating income	119,039	78,193
Interest expense	13,954	13,098
Other (income) expense, net	1,422	(480)
Earnings before income taxes	103,663	65,575
Income taxes	37,356	23,935
Net earnings	\$ 66,307	41,640
Basic earnings per share	\$ 1.00	0.63
Weighted-average shares outstanding	66,629	66,355
Diluted earnings per share	\$ 0.98	0.62
Weighted-average common and dilutive potential common shares outstanding	67,599	67,119

Other Financial Information

(Amounts in thousands)

Depreciation & amortization	\$ 31,010	25,049
Capital expenditures	\$ 13,167	24,664

Consolidated Balance Sheet Data

(Amounts in thousands)

	April 3, 2004	March 29, 2003
ASSETS		
Current assets:		
Receivables	\$ 664,040	540,717
Inventories	897,470	761,647
Prepaid expenses	46,713	37,244
Deferred income taxes	84,260	82,074
Total current assets	1,692,483	1,421,682
Property, plant and equipment, net	902,436	851,471
Goodwill	1,368,749	1,277,453
Other assets	338,580	162,053
	\$ 4,302,248	3,712,659
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Current portion of long-term debt	\$ 236,088	27,427
Accounts payable and accrued expenses	754,265	684,664
Total current liabilities	990,353	712,091
Long-term debt, less current portion	763,605	789,428
Deferred income taxes and other long-term liabilities	174,503	206,836
Total liabilities	1,928,461	1,708,355
Total stockholders' equity	2,373,787	2,004,304
	\$ 4,302,248	3,712,659

Segment Information

(Amounts in thousands)

	As of or for the Three Months Ended	
	April 3, 2004	March 29, 2003
Net sales:		
Mohawk	\$ 1,031,978	808,111
Dal-Tile	359,283	276,604
Consolidated net sales	\$ 1,391,261	1,084,715
Operating income:		
Mohawk	\$ 71,772	40,830
Dal-Tile	49,402	38,348
Corporate and eliminations	(2,135)	(985)
Consolidated operating income	\$ 119,039	78,193
Assets:		
Mohawk	\$ 2,190,291	1,716,325
Dal-Tile	1,997,529	1,880,943
Corporate and eliminations	114,428	115,391
Consolidated assets	\$ 4,302,248	3,712,659