

MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES

Consolidated Statement of Earnings Data

(Amounts in thousands, except per share data)

	Three Months Ended		Nine Months Ended	
	October 2, 2004	September 27, 2003	October 2, 2004	September 27, 2003
Net sales	\$ 1,531,150	1,303,166	4,409,327	3,635,062
Cost of sales	1,104,340	938,280	3,233,556	2,655,277
Gross profit	426,810	364,886	1,175,771	979,785
Selling, general and administrative expenses	233,752	205,482	713,001	612,120
Operating income	193,058	159,404	462,770	367,665
Interest expense	13,918	14,162	41,084	41,347
Other (income) expense, net	2,467	1,333	4,880	(1,252)
Earnings before income taxes	176,673	143,909	416,806	327,570
Income taxes	63,986	52,527	150,654	119,563
Net earnings	\$ 112,687	91,382	266,152	208,007
Basic earnings per share	\$ 1.69	1.38	3.99	3.14
Weighted-average shares outstanding	66,669	66,260	66,680	66,167
Diluted earnings per share	\$ 1.67	1.36	3.94	3.10
Weighted-average common and dilutive potential common shares outstanding	67,468	67,222	67,544	67,017

Other Financial Information

(Amounts in thousands)

Net cash provided by operating activities	\$ 138,356	101,311	196,038	152,443
Depreciation & amortization	\$ 31,964	26,006	93,074	77,444
Capital expenditures	\$ 31,708	26,498	70,382	80,323

Consolidated Balance Sheet Data

(Amounts in thousands)

	October 2, 2004	September 27, 2003
ASSETS		
Current assets:		
Cash and cash equivalents	\$ -	16,360
Receivables	718,006	602,867
Inventories	1,000,802	830,291
Prepaid expenses	40,993	29,786
Deferred income taxes	84,260	82,074
Total current assets	1,844,061	1,561,378
Property, plant and equipment, net	898,824	859,066
Goodwill	1,377,881	1,290,666
Other assets	338,404	167,325
	\$ 4,459,170	3,878,435
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Current portion of long-term debt	\$ 207,315	80,171
Accounts payable and accrued expenses	779,080	688,995
Total current liabilities	986,395	769,166
Long-term debt, less current portion	700,009	708,628
Deferred income taxes and other long-term liabilities	213,668	210,045
Total liabilities	1,900,072	1,687,839
Total stockholders' equity	2,559,098	2,190,596
	\$ 4,459,170	3,878,435

Segment Information

(Amounts in thousands)

	As of or for the Three Months Ended		As of or for the Nine Months Ended	
	October 2, 2004	September 27, 2003	October 2, 2004	September 27, 2003
Net sales:				
Mohawk	\$ 1,130,922	967,405	3,269,411	2,702,261
Dal-Tile	400,229	335,761	1,139,916	932,801
Consolidated net sales	\$ 1,531,151	1,303,166	4,409,327	3,635,062
Operating income:				
Mohawk	\$ 131,361	108,499	300,183	235,053
Dal-Tile	62,750	52,702	168,047	137,749
Corporate and eliminations	(1,053)	(1,797)	(5,460)	(5,137)
Consolidated operating income	\$ 193,058	159,404	462,770	367,665
Assets:				
Mohawk	\$ 2,276,475		1,777,780	
Dal-Tile			2,072,761	1,966,519
Corporate and eliminations			109,934	134,136
Consolidated assets	\$ 4,459,170		3,878,435	