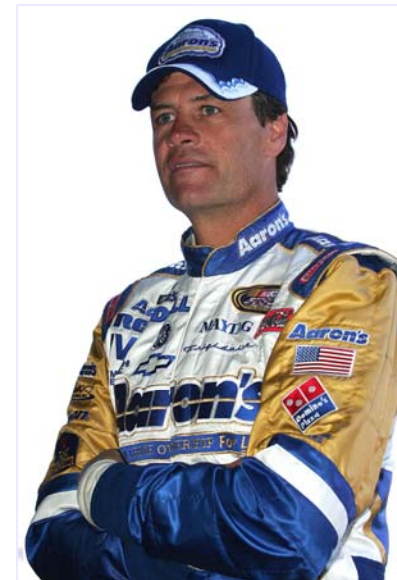


Aaron's



Safe Harbor Statement

“Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995: Statements in this presentation regarding Aaron Rents, Inc.’s business which are not historical facts are “forward-looking statements” that involve risks and uncertainties which could cause actual results to differ from those contained in the forward-looking statements. For a discussion of such risks and uncertainties, see “Risk Factors” in the Company’s Annual Report on Form 10-K for fiscal 2005. Statements in this presentation that are “forward-looking” include without limitation the Company’s projected revenues, earnings, and store openings for 2006 and beyond. This presentation shall not constitute an offer to sell, or the solicitation of an offer to buy, any securities of Aaron Rents, Inc.

Company Overview

- **Industry innovator in the sales and lease ownership of consumer electronics, furniture, appliances and accessories**
- **Rapidly growing franchise system**
- **Over 1,200 Company-operated and franchised stores in 46 states, Puerto Rico, and Canada**
- **Growth prospects remain strong**

Investment Highlights

- **Large market – estimated 43% of all US households**
- **Proven business model in both strong and weak economies**
- **Rapid store expansion sets the stage for substantial revenue and earnings growth**
- **Large pipeline of awarded franchises is accelerating the penetration of new markets**
- **Experienced, highly motivated management**

Sales and Lease Ownership

- **An attractive vehicle for credit-challenged consumers to acquire electronics, furniture, and household appliances**
- **A hybrid of traditional rent-to-own and credit retailing, combining the best features of each**

Competitive Advantages

"Combines the best of traditional rent-to-own and credit retailing"

Larger Store Layout

9,000 sq. ft. vs. 4,500 sq. ft.

Fewer Payments

12, 18 or 24 monthly payments

Faster Ownership

Aaron's

Lower Total Cost

Flexible Payment Methods

49% use check or credit cards

Wider Merchandise Selection

Aaron Rents, Inc.

A Winning Concept for Consumers

- Ideal for credit-constrained consumer
- Products may be returned at any time without further financial obligation
- Lower total cost than rent-to-own competitors
- Flexible payment options – cash, check, or credit card
- Wider selection of new merchandise



Aaron Rents, Inc.

A Winning Concept for Aaron's

- **A more effective method of retailing to lower- to middle-income customers**
- **Generates considerable repeat business**

Aaron Rents, Inc.

Attractive, Well-Located Stores



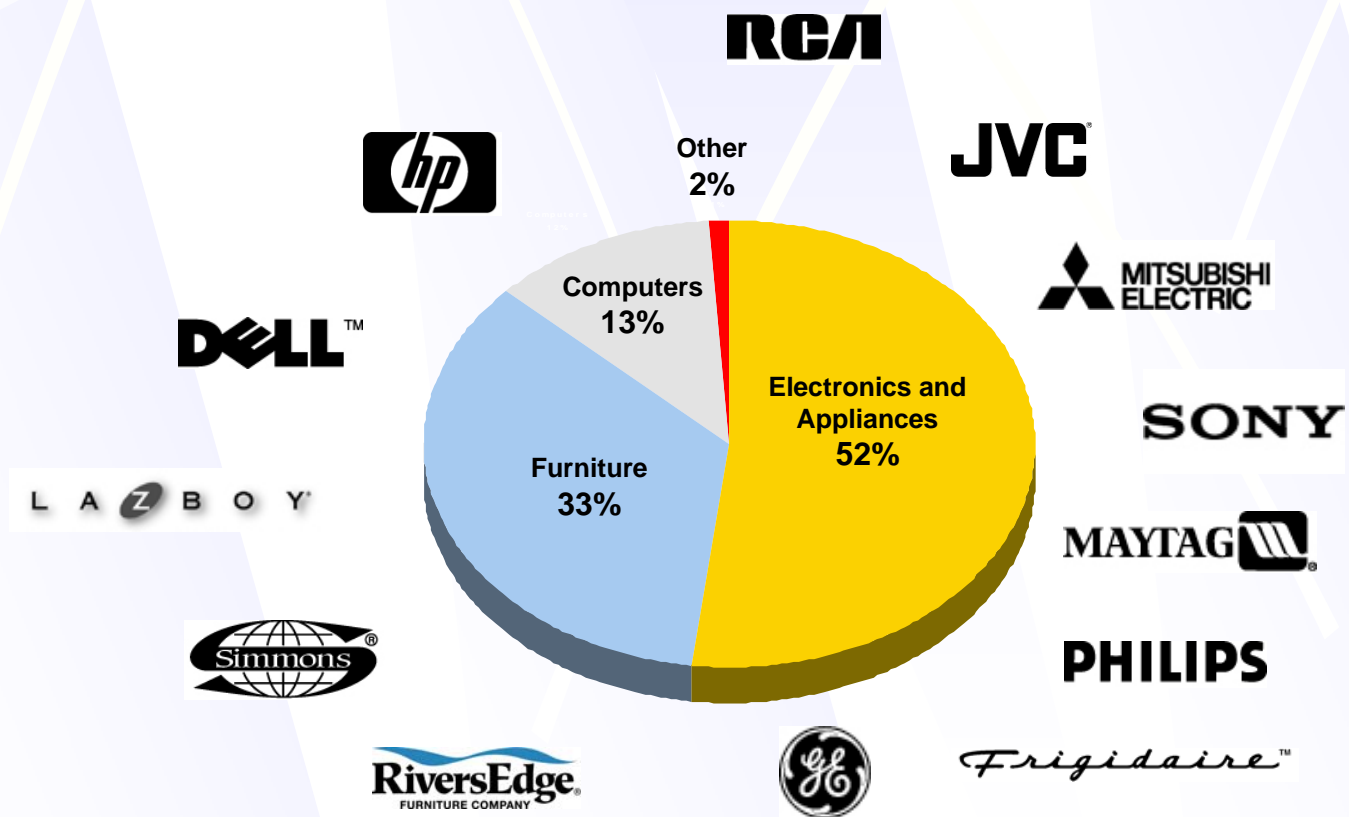
Aaron Rents, Inc.

With Broad Merchandise Selections



Aaron Rents, Inc.

Sales and Lease Ownership Merchandise Mix



Aaron Rents, Inc.

Merchandising

RCA 52" Integrated Digital HDTV Widescreen

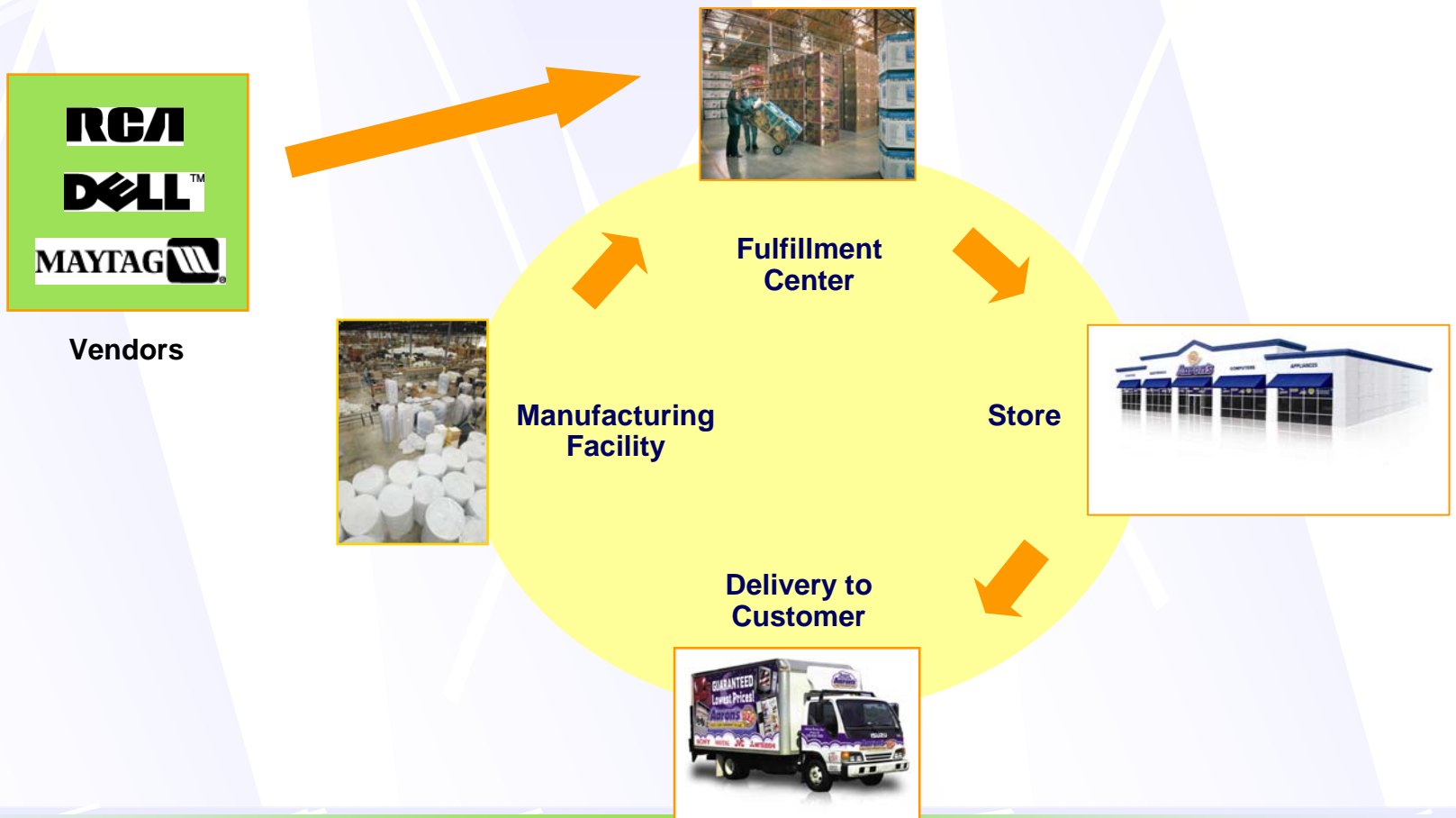
Cash & Carry	\$1,333.33
Lease (mo.)	99.99
Lease Ownership (24 mo.)	2,399.76
All-In Leasing Cost (includes 10% Aaron's Service Plus)	2,639.74
Our Cost	1,030.00



Aaron's is the largest vendor of RCA Widescreen TVs in the USA

Aaron Rents, Inc.

Profile of Operations



Aaron Rents, Inc.

Operational Highlights

- **Stores draw from 6 to 10 mile urban radius or 2 to 3 rural counties**
- **Average customer pays over \$145 per month**
- **Majority of customers will repeat**
- **Established and thorough store audit program**
- **Write-offs consistently less than 3% of revenues**
- **Additional opportunities with Dell**

Marketing

- Currently over 20 million direct mail circulars monthly



- Strong NASCAR marketing program
 - Dream Products
 - Sponsorship of Aaron's Dream Machine
 - Sponsorship of Aaron's races in Talladega

- Sponsorship of Arena Football League



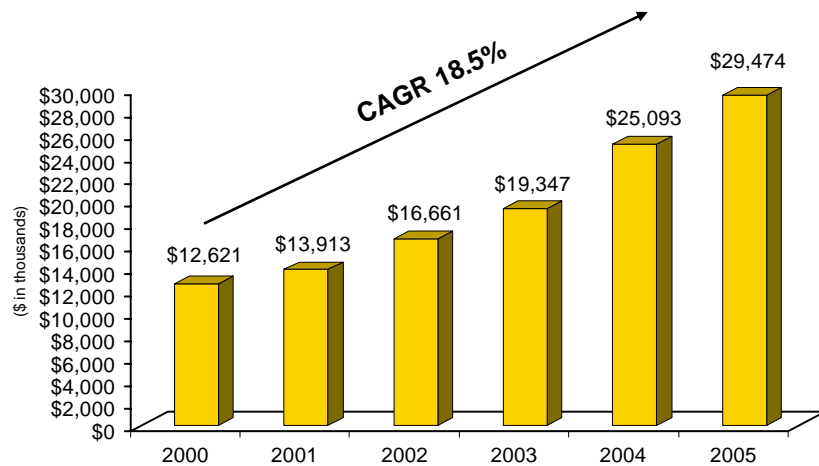
Aaron Rents, Inc.

Franchise Program

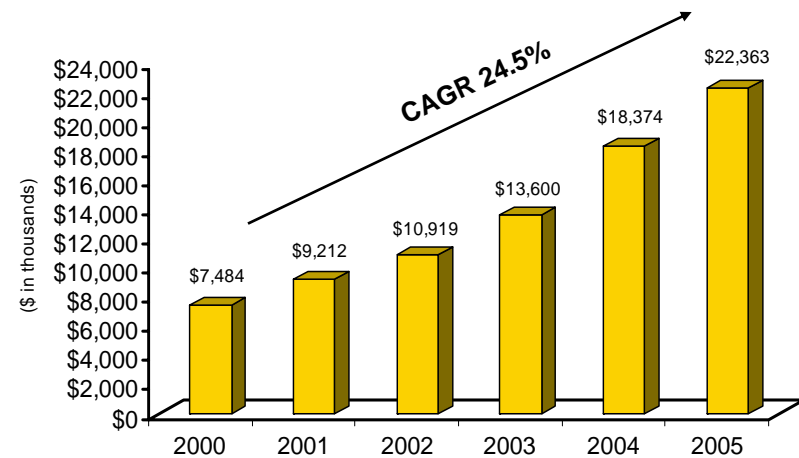
- **Highly successful franchise program now in 14th year**
- **400 franchised stores open at March 31, 2006**
- **250 awarded stores to open within 3 years**
- **Franchising accelerates growth**
 - **Increases brand exposure**
 - **Generates economies of scale**
 - **Provides acquisition opportunities**

Franchised Growth

Franchised Revenues



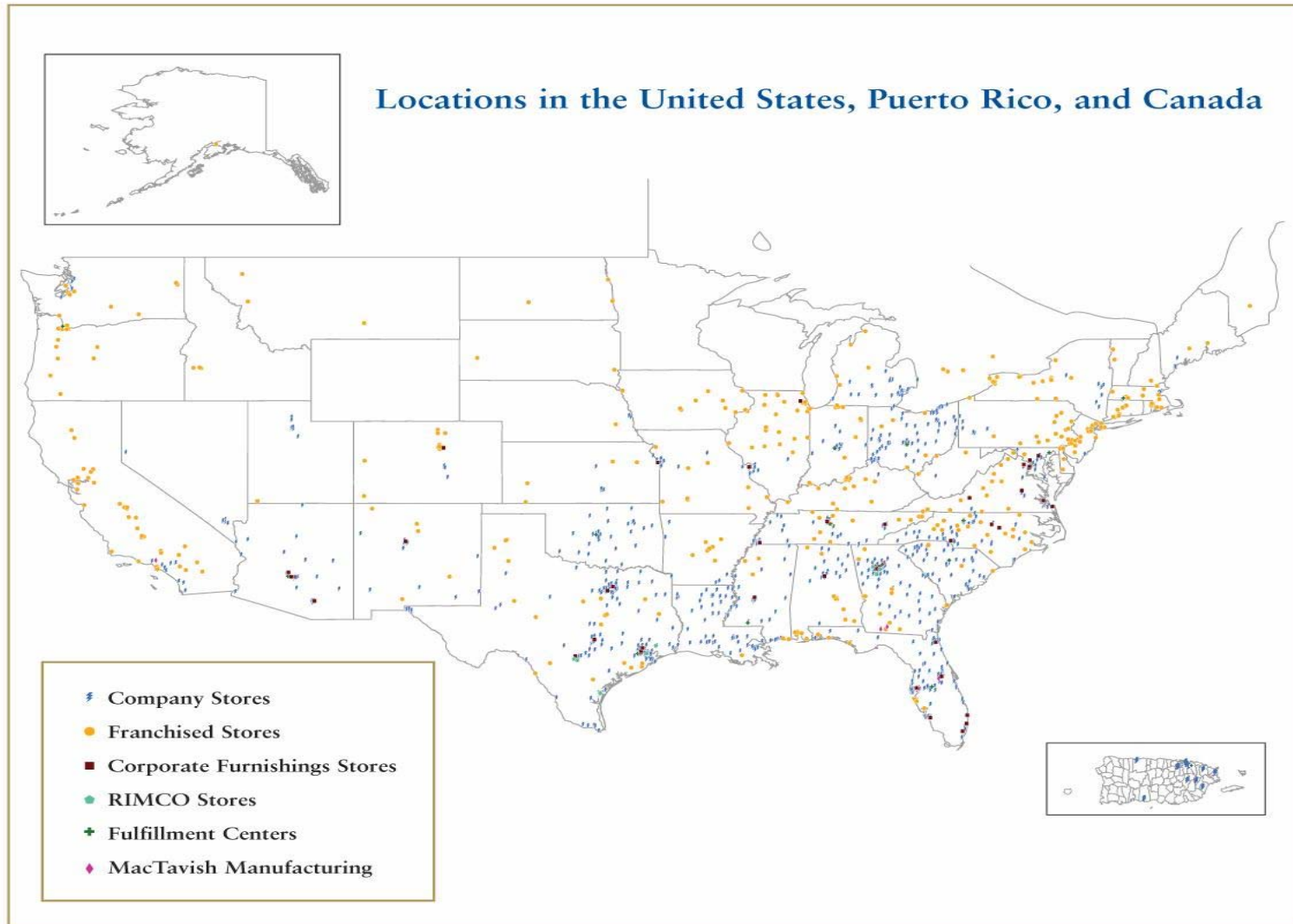
Pre-Tax Income



Vertical Integration & Corporate Furnishings

- **12 manufacturing facilities ensure quality, cost, quantity and service standards**
- **16 strategically located fulfillment centers**
 - **Facilitate same or next day delivery from most stores**
 - **Facilitate inventory management**
- **Aaron's Corporate Furnishings business serves temporary needs of corporations and consumers**

Geographic Diversity

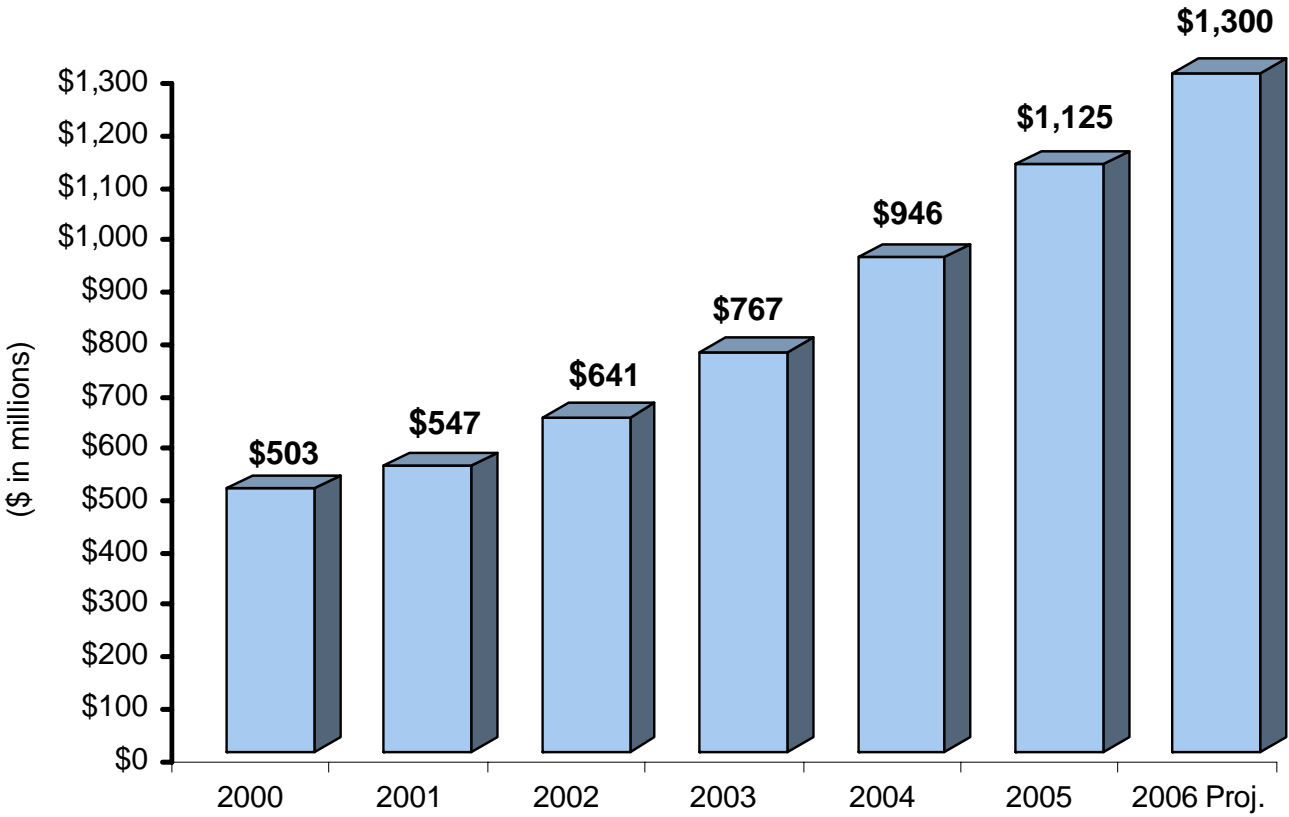


Aaron Rents, Inc.

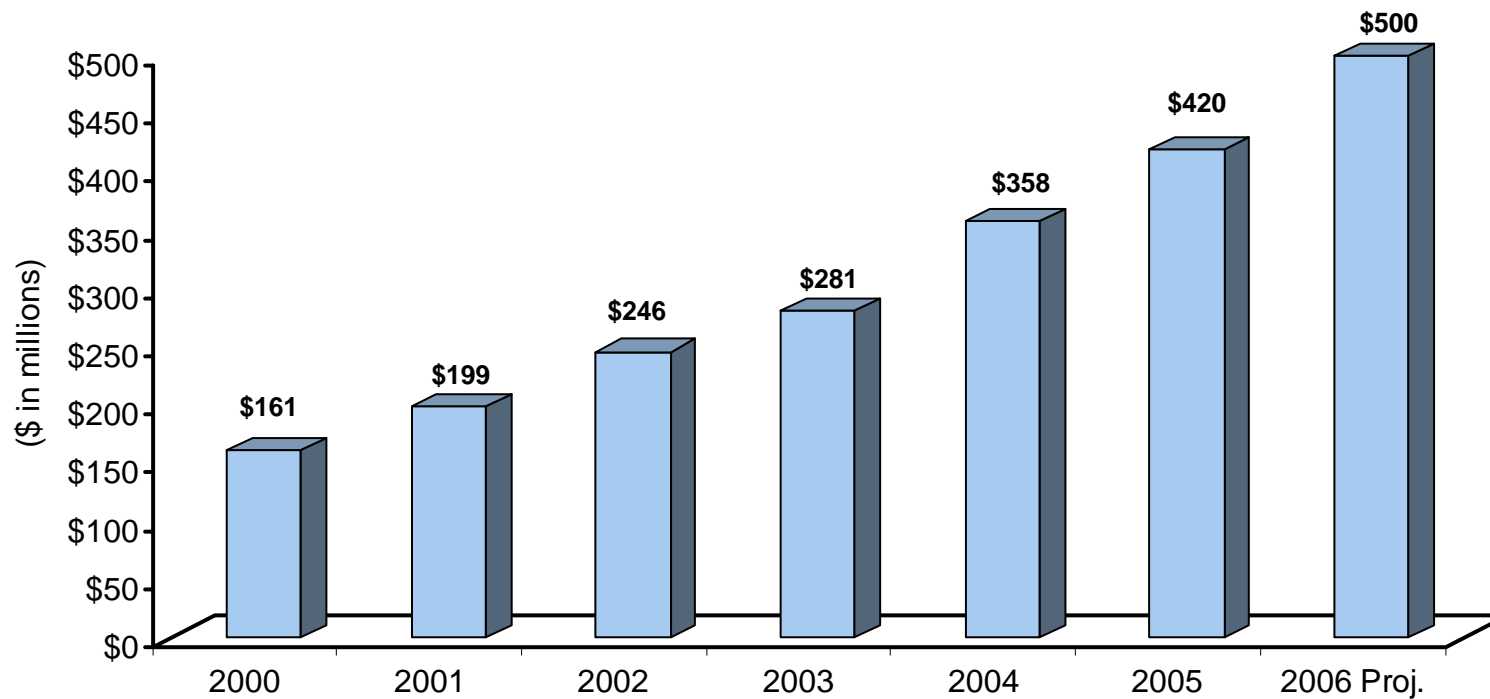
Aaron Rents, Inc.

Financial Overview

Record Company Revenues



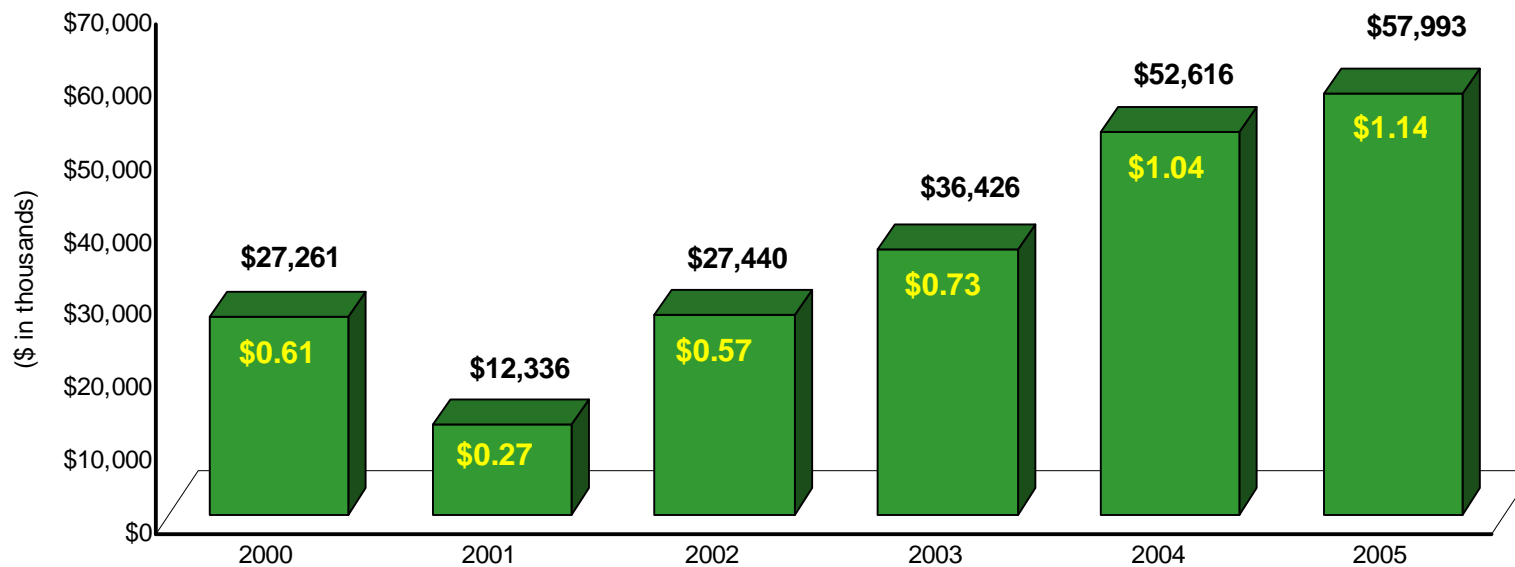
Franchised Revenues*



* Franchised revenues are not revenues of Aaron Rents, Inc.

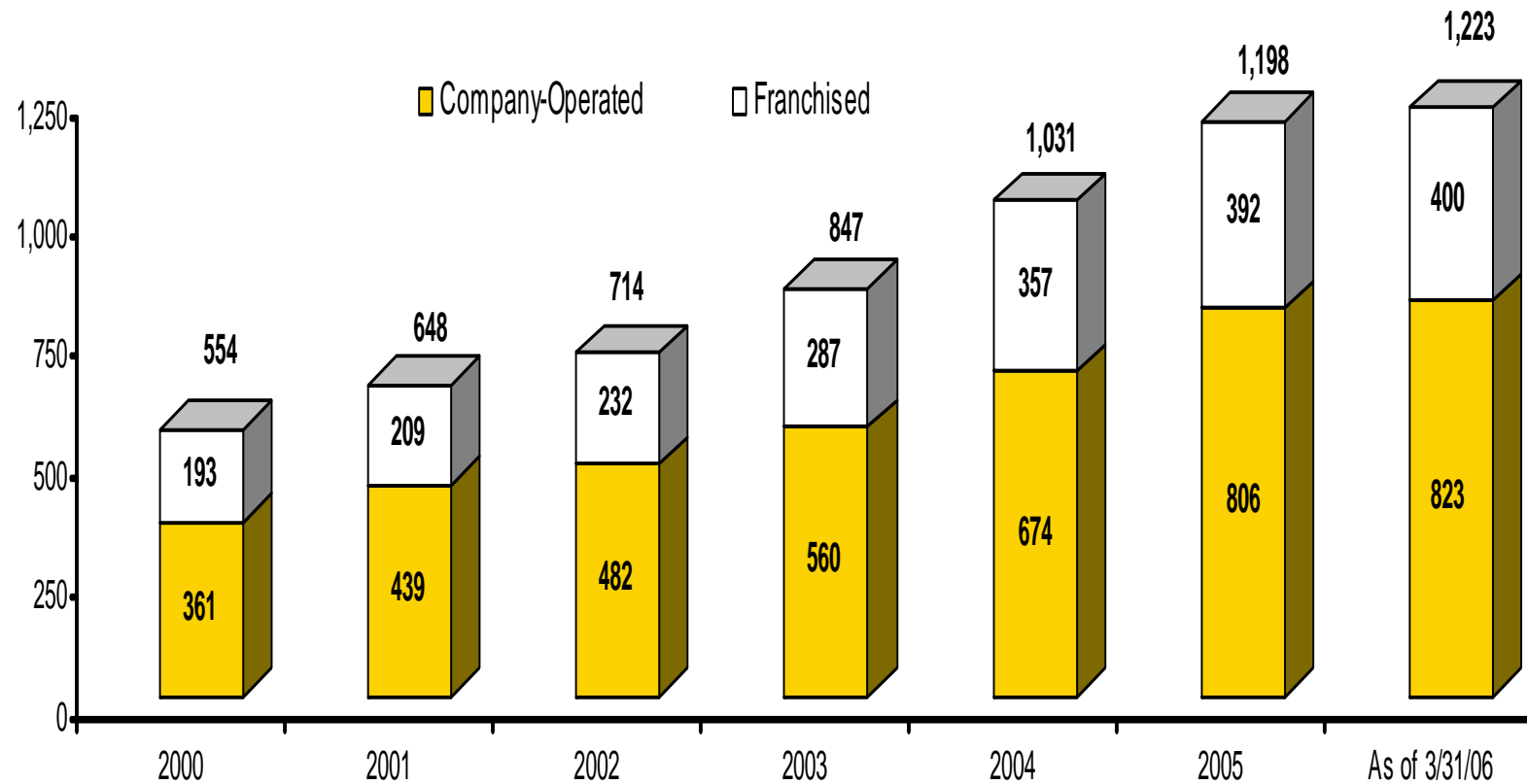
Aaron Rents, Inc.

Net Earnings & Earnings Per Share

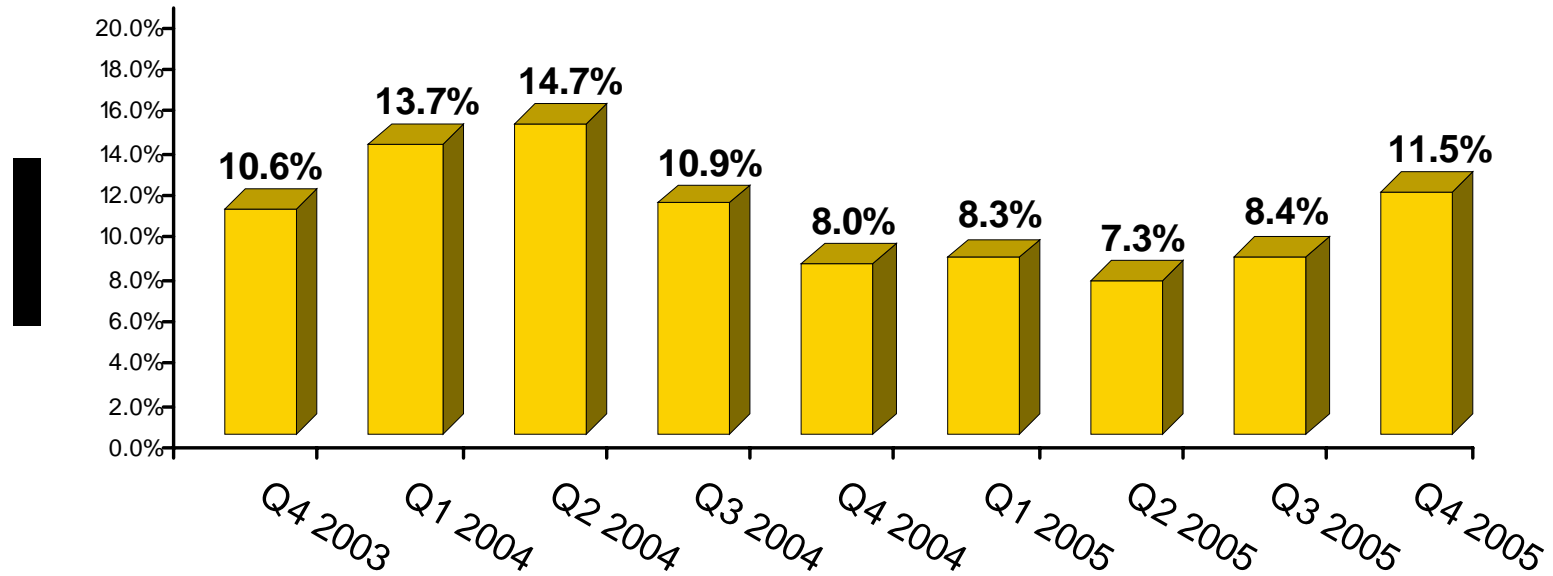


Aaron Rents, Inc.

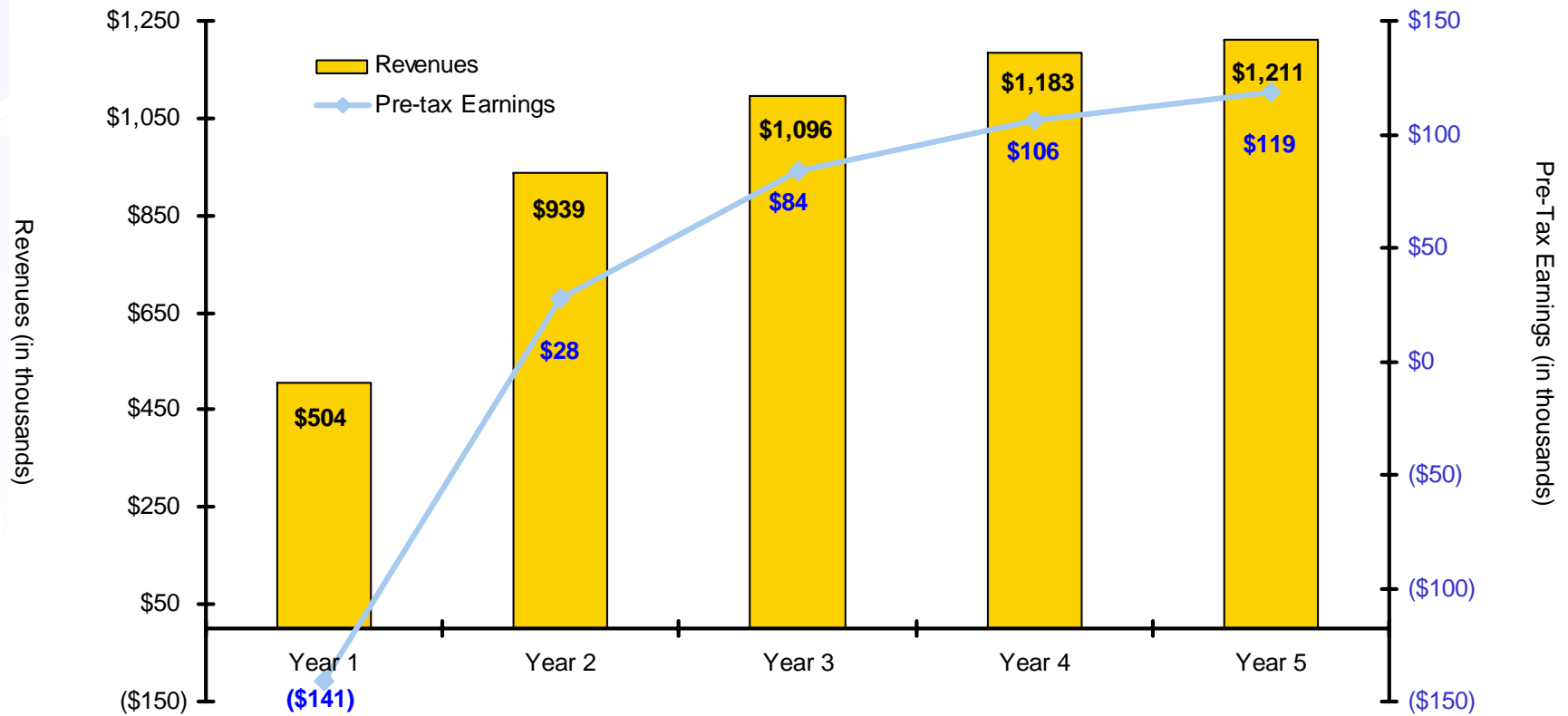
Aggressive Store Expansion



Company-Operated Sales & Lease Ownership Stores
Same Store Revenue Growth



Attractive New Store Economics*



*As published in Aaron Rents, Inc.'s 2006 Uniform Franchise Offering Circular (UFOC).
Based upon historical average Aaron's Sales & Lease Ownership store performance

Aaron Rents, Inc.

Outlook

- **Expect first quarter 2006 revenues in excess of \$315 million and diluted EPS in the range of \$.38 to \$.41**
- **For the fiscal year 2006 expect revenues to be in excess of \$1.3 billion with diluted EPS in the range of \$1.45 to \$1.55**
- **Outlook for next several years is to increase store base approximately 15% per annum**

Growth Strategy

- **Build revenues and earnings in existing Company-operated and franchised stores**
- **Aggressively open Company-operated and franchised stores**
- **Seek opportunistic acquisitions**

Investment Highlights

- **Proven growth record**
- **Proven business model**
- **Proven management team**
- **Financial strength**

Aaron's

51
YEARS OF
TRUST

1955

2006