Please refer to the Company's Form 10-Q filed with the Securities and Exchange Commission on Nov. 13, 2003, which reflects changes made to the information reported in the press release and accompanying tables as a result of a correction in accounting for Bank Owned Life Insurance made by the Company subsequent to issuance of the press release, none of which are material.

October 21, 2003

FOR IMMEDIATE RELEASE

Washington Mutual Announces Third Consecutive \$1 Billion Quarter Board of Directors Increases Cash Dividend

SEATTLE -- Washington Mutual, Inc. (NYSE: WM) today announced earnings of \$1.03 billion, or \$1.12 per diluted share, for the quarter ended Sept. 30, 2003, up 10 percent on a per share basis from \$981 million, or \$1.02 per diluted share for the same period a year ago.

Based on the quarter's earnings and the company's capital generating ability, Washington Mutual's Board of Directors declared a cash dividend of 41 cents per share on the company's common stock, up one cent from 40 cents per share in the previous quarter. The company has now increased its cash dividend for 33 consecutive quarters.

Additional highlights of the recently completed quarter included:

- The addition of 76 new retail banking stores and 25 new home loan stores throughout the country. The company is on pace to open approximately 250 retail banking stores and 70 home loan stores in 2003 as it continues to expand its national franchise;
- Continued growth in net retail checking accounts, one of the company's key relationship-building products, which increased by 245,000 during the quarter; and total net retail checking accounts were up 11 percent since Sept. 30, 2002. Over the past 12 months, there has been an increase of over 791,000 net retail checking accounts;
- Depositor and other retail banking fees of \$471 million were up 11 percent from the same period a year ago;
- Record loan volume of \$130.59 billion was up 73 percent from the third quarter of 2002 and 9 percent from the second quarter of 2003;
- Home equity loans and lines of credit volume of \$9.65 billion in the third quarter of 2003 increased 167 percent from \$3.62 billion in the third quarter of 2002 and 30 percent from \$7.44 billion in the second quarter of 2003;
- Multi-family lending volume of \$2.60 billion in the third quarter of 2003 increased 39 percent from \$1.87 billion in the third quarter of 2002 and 28 percent from \$2.02 billion in the second quarter of 2003;

- An improved return on average common equity of 19.82 percent compared with 18.79 percent in the third quarter of 2002 and 19.25 percent in the second quarter of 2003; and
- A decline in nonperforming assets as a percentage of total assets to 0.78 percent from 0.82 percent at the end of the second quarter.

"Continued growth of accounts and our key loan portfolios, and the expansion of our national franchise led to another solid quarter for the company" said Kerry Killinger, Washington Mutual's chairman, president and CEO. "Although the period was marked by significant volatility in interest rates, we continued to see positive trends in the key drivers of our business."

"In addition, we took another evolutionary step toward our mission to become the nation's leading retailer of financial services by realigning our organization around our two primary customer groups -- consumers and commercial clients. This move will result in a much more integrated and unified retailing strategy focused on maximizing household growth and multiple product relationships with our customers nationally. In addition, it positions us more effectively to deliver a superior customer experience across all channels and drive efficiencies and operational excellence across the enterprise."

THIRD QUARTER RESULTS

Net Interest Income

For the third quarter of 2003, net interest income declined slightly to \$1.95 billion compared with \$2.03 billion in the second quarter of 2003. Growth in average loans held in portfolio partially mitigated a decline in the net interest margin. The net interest margin in the current quarter declined, as expected, to 3.15 percent, a decrease of 15 basis points from the second quarter of 2003 and a decrease of 21 basis points from the third quarter of 2002 mainly due to the continued downward repricing of loans and securities from the higher interest rate environment during the past twelve months.

Noninterest Income

Noninterest income remained steady at \$1.65 billion compared with \$1.63 billion in the second quarter of 2003, and up 20 percent from the third quarter of 2002.

Consumers continued to choose Washington Mutual to serve their financial needs, leading to an increase of 245,000 net retail checking accounts during the third quarter and an increase of over 791,000 net retail checking accounts over the past twelve months.

Depositor and other retail banking fees increased \$45 million to \$471 million, up 11 percent from \$426 million in the third quarter of 2002.

During the third quarter, the company recorded a net loss from mortgage loans of \$126 million, after revaluation gains on derivatives (loans held for sale risk management), compared with a net gain of \$475 million in the prior quarter. The loss was due, in part, to significant volatility in interest rates during the quarter as well as previously reported operational issues in the company's mortgage business. "We have identified the issues that led to these challenges and have implemented measures to address them," Killinger said.

The impact of the third quarter loss from mortgage loans was mitigated by a net recovery from the mortgage servicing rights valuation reserve and lower mortgage servicing rights amortization, as well as gains from the sale of available-for-sale securities.

Lending

Strong loan applications in the previous quarter contributed to the record loan volume of \$130.59 billion in the third quarter, up 73 percent from \$75.48 billion in the third quarter of 2002 and 9 percent from \$120.32 billion in the second quarter of 2003. Despite the third quarter's record loan volume, home loan applications for the month of September were approximately 50 percent less than in July when they reached a peak for the year.

Efficiency Ratio

For the quarter, the efficiency ratio was 51.69 percent compared with 52.49 percent in the second quarter of 2003 and 48.99 percent in the third quarter of 2002. Noninterest expense totaled \$1.86 billion, which was down slightly from \$1.92 billion during the second quarter of 2003.

Credit Risk Management

The loan portfolio continued to perform within expectations and consistently with recent quarters. Net charge-offs were \$111 million, down slightly from \$118 million in the second quarter of 2003. Nonperforming assets declined \$89 million from June 30, 2003 to \$2.22 billion and represented 0.78 percent of total assets. The decline in nonperforming assets was spread broadly across most product lines and the company continued to take advantage of market opportunities to reduce specific credit risk exposures.

The provision for loan and lease losses for the quarter was \$113 million versus \$118 million in the prior quarter, in line with the company's previous guidance that the provision would tend to converge with the level of charge offs in the current environment. The allowance for loan and lease losses remained steady at \$1.70 billion.

Balance Sheet and Capital Management

Balance sheet growth during the quarter was fueled primarily by the expansion of the home equity loans and lines of credit, multi-family lending and ARM portfolios. At Sept. 30, consolidated assets were \$286.72 billion, up 7 percent from \$268.30 at Dec. 31, 2002.

At Sept. 30, 2003, balances of transaction deposits, which include checking, savings and money market deposits, represented 81 percent of total deposits, compared with 78 percent at Dec. 31, 2002. Total deposits were \$164.14 billion at the end of the third quarter, up from \$155.52 billion at Dec. 31, 2002, but down from \$166.46 billion at the end of the second quarter. A reduction in custodial deposits during the quarter, reflecting a slowing in home loan refinancing activity, was significantly offset by a continued strong expansion of our retail deposit base.

During the third quarter, the company repurchased 11.6 million shares of its common stock at an average price of \$39.25. The company's tangible common equity was 5.29 percent of total tangible assets at Sept. 30, 2003.

In addition, the capital ratios of the company's banking subsidiaries continued to exceed federal regulatory requirements for classification as "well-capitalized" institutions, the highest regulatory standard.

Outlook

"Looking ahead, Washington Mutual is well-positioned to achieve its business objectives while progressing toward our long-term goal of building the nation's leading retailer of financial services to the broad middle market." Killinger said. "As we progress toward this goal, our management team is focused on delivering increased value to our customers, generating growth in our key businesses and driving greater productivity and efficiency in our operations."

Company Updates

- As part of its realignment, the company announced that 18-year Washington Mutual veteran Deanna Oppenheimer, president of the company's Banking and Financial Services Group, will manage the company's retail consumer businesses of retail banking, home lending, consumer insurance services and its retail brokerage services.
- In addition, Craig Chapman, chief administrative officer and president of the Specialty Finance Group, will manage all of the operating units responsible for serving the company's commercial clients, including multi-family and commercial real estate lending, commercial banking, mortgage

banker finance and home builder finance. He will also manage Long Beach Mortgage Company and WM Finance.

- Washington Mutual announced a five-year relationship with Earvin "Magic" Johnson, chairman and CEO of Johnson Development Corporation, to open home loan centers throughout the nation's underserved communities to help people in these neighborhoods build wealth, achieve their financial goals and realize the dream of home ownership. A kick-off event and community celebration were held in Harlem, NY. Similar openings will follow in Atlanta, Chicago, Los Angeles and Washington, D.C. in the coming months. A total of 15 home loan centers are planned for the first year of the partnership.
- t Washington Mutual opened a record-setting 49 retail banking de novo stores in August, with 32 opened in Chicago. The company now has 60 stores in Chicago. The milestone marked the largest number of retail banking stores the company has opened in one month.
- t Dividends on common stock are payable November 14, 2003 to shareholders of record as of October 31, 2003.

About Washington Mutual

With a history dating back to 1889, Washington Mutual is a retailer of financial services that provides a diversified line of products and services to consumers and commercial clients. At Sept. 30, 2003, Washington Mutual and its subsidiaries had assets of \$286.72 billion. Washington Mutual currently operates more than 2,700 consumer banking, mortgage lending, commercial banking, consumer finance and financial services offices throughout the nation. Washington Mutual's press releases are available at www.wamu.com/ir.

Forward Looking Statement

These presentations contain forward-looking statements, which are not historical facts and pertain to future operating results. These forward-looking statements are within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about our plans, objectives, expectations and intentions and other statements contained in this document that are not historical facts. When used in these presentations, the words "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," or words of similar meaning, or future or conditional verbs, such as "will," "would," "should," "could," or "may" are generally intended to identify forward-looking statements. These forward-looking statements are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. Actual results may differ materially from the results discussed in these forward-looking statements for the reasons, among others, discussed under the heading "Factors That May Affect Future Results" in Washington Mutual's 2002 Annual Report on Form 10-K and under the heading, "Cautionary Statements," in Washington Mutual's Quarterly Report on Form

10-Q for the period ended June 30, 2003, which include: changes in general business and economic conditions may significantly affect our earnings; the risk that our inability to effectively manage the volatility of our mortgage banking business could adversely affect our earnings; a failure to effectively implement our business operations technology solutions could adversely affect our earnings and financial condition; competition from other financial services companies in our markets could adversely affect our ability to achieve our financial goals; and changes in the regulation of financial services companies could adversely affect our business.

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Media Contact: Alan Gulick

(206) 377-3637

alan.gulick@wamu.net

Investor Contacts: JoAnn DeGrande

(206) 461-3186

joann.degrande@wamu.net

Ruthanne King (206) 461-6421

ruthanne.king@wamu.net

Washington Mutual, Inc.

Consolidated Statements of Income

(dollars in millions, except per share data) (unaudited)

		Quarter Ended	!	Nine Months Ended		
	Sept. 30,	June 30,	Sept. 30,	Sept. 30,	Sept. 30,	
	2003	2003	2002	2003	2002	
Interest Income						
Loans held for sale	\$ 619	\$ 626	\$ 388	\$ 1,834	\$ 1,192	
Loans held in portfolio	1,997	2,050	2,287	6,152	7,033	
Available-for-sale securities	402	469	652	1,388	2,411	
Other interest and dividend income	65	72	86	218	245	
Total interest income	3,083	3,217	3,413	9,592	10,881	
Interest Expense						
Deposits	538	548	679	1,674	1,996	
Borrowings	591	644	815	1,923	2,470	
Total interest expense	1,129	1,192	1,494	3,597	4,466	
Net interest income	1,954	2,025	1,919	5,995	6,415	
Provision for loan and lease losses	113	118	135	356	470	
Net interest income after provision for loan and lease losses	1,841	1,907	1,784	5,639	5,945	
Noninterest Income						
Home loan mortgage banking income (expense):						
Loan servicing fees	542	593	508	1,748	1,609	
Amortization of mortgage servicing rights	(665)	(1,032)	(713)	(2,665)	(1,696)	
Mortgage servicing rights recovery (impairment)	368	(309)	(1,849)	96	(2,911)	
Revaluation gain (loss) from derivatives	(172)	598	1,694	643	2,535	
Net settlement income from certain interest-rate swaps	130	84	116	354	224	
Gain (loss) from mortgage loans	(271)	622	418	939	889	
Other home loan mortgage banking income, net	292	149	105	538	260	
Total home loan mortgage banking income	224	705	279	1,653	910	
Depositor and other retail banking fees	471	454	426	1,346	1,185	
Securities fees and commissions	103	100	92	291	272	
Insurance income	50	53	46	155	132	
Portfolio loan related income	116	111	85	344	226	
Gain from other available-for-sale securities	557	137	356	689	195	
Gain (loss) on extinguishment of securities sold under						
agreements to repurchase	7	(49)	98	(129)	293	
Other income	125	118	(2)	339	183	
Total noninterest income	1,653	1,629	1,380	4,688	3,396	
Noninterest Expense						
Compensation and benefits	860	867	719	2,497	2,141	
Occupancy and equipment	356	375	289	1,035	859	
Telecommunications and outsourced information services	153	143	136	440	409	
Depositor and other retail banking losses	50	50	55	151	153	
Amortization of other intangible assets	15	15	17	46	50	
Advertising and promotion	55	83	75	201	188	
Professional fees	71	68	55	195	161	
Other expense	304	317	270	925	763	
Total noninterest expense	1,864	1,918	1,616	5,490	4,724	
Income before income taxes	1,630	1,618	1,548	4,837	4,617	
Income taxes	602	598	567	1,786	1,690	
Net Income	\$ 1,028	\$ 1,020	\$ 981	\$ 3,051	\$ 2,927	
Net Income Attributable to Common Stock	\$ 1,028	\$ 1,020	\$ 980	\$ 3,051	\$ 2,922	
Net income per common share:	·					
Basic	\$ 1.14	\$ 1.12	\$ 1.04	\$ 3.35	\$ 3.08	
Diluted	1.14	1.12	1.04	\$ 3.33 3.29	3.02	
Dividends declared per common share	0.40	0.30	0.27	0.99	0.78	
Basic weighted average number of common shares outstanding (in thousands)	899,579	910,921	947,293	910,449	949,868	
Diluted weighted average number of common shares outstanding (in thousands)		910,921	947,293	910,449	949,868	
(III thousands)		, _,,,,,,,	,	,	,	

Washington Mutual, Inc. Consolidated Statements of Financial Condition

(dollars in millions, except per share data) (unaudited)

	Sep	t. 30, 2003	Jun	e 30, 2003	Dec	. 31, 2002
Assets						
Cash and cash equivalents	\$	5,811	\$	7,388	\$	7,208
Federal funds sold and securities purchased under resale agreements		12		2,085		2,015
Available-for-sale securities, total amortized cost of \$36,916, \$43,306						
and \$42,592:						
Mortgage-backed securities		14,352		24,875		28,375
Investment securities		22,831		20,292		15,597
Loans held for sale		31,339		40,631		33,996
Loans held in portfolio		164,499		153,866		147,528
Allowance for loan and lease losses		(1,699)		(1,680)		(1,653)
Total loans held in portfolio, net of allowance for loan and lease losses		162,800		152,186		145,875
Investment in Federal Home Loan Banks		3,429		3,596		3,703
Mortgage servicing rights		5,870		4,598		5,341
Goodwill		6,253		6,253		6,270
Other assets		34,021		21,299		19,918
Total assets	\$	286,718	\$	283,203	\$	268,298
Liabilities						
Deposits:						
Noninterest-bearing deposits	\$	39,197	\$	46,505	\$	37,515
Interest-bearing deposits		124,944		119,952		118,001
Total deposits		164,141		166,457		155,516
Federal funds purchased and commercial paper		4,140		3,579		1,247
Securities sold under agreements to repurchase		20,468		22,964		16,717
Advances from Federal Home Loan Banks		43,743		46,127		51,265
Other borrowings		14,424		14,700		15,264
Other liabilities		19,274		8,315		8,155
Total liabilities		266,190		262,142		248,164
Stockholders' equity		20,528		21,061		20,134
Total liabilities and stockholders' equity	\$	286,718	\$	283,203	\$	268,298
Common shares outstanding at end of period (in thousands) (1)		913,854		924,238		944,047
Book value per common share ⁽²⁾	\$	22.87	\$	23.22	\$	21.74
Tangible book value per common share (2)		16.04		16.45		15.06
Full-time equivalent employees at end of period		59,975		57,516		52,459

⁽¹⁾ Includes 16,200,000 shares at September 30, 2003, 17,100,000 shares at June 30, 2003 and 18,000,000 shares at December 31, 2002, held in escrow pending resolution of the Company's asserted right to the return of such shares.

⁽²⁾ Excludes 16,200,000 shares at September 30, 2003, 17,100,000 shares at June 30, 2003 and 18,000,000 shares at December 31, 2002, held in escrow pending resolution of the Company's asserted right to the return of such shares.

	Nine Months Ended				
	Sept. 30,		Sept. 30,		
	2003		2002		
Stockholders' Equity Rollforward					
Balance, beginning of period	\$ 20,134	\$	14,063		
Net income	3,051		2,927		
Other comprehensive (loss) income, net of tax	(594)		844		
Cash dividends declared on common stock	(898)		(756)		
Cash dividends declared on redeemable preferred stock	_		(5)		
Common stock repurchased and retired	(1,430)		(942)		
Common stock issued for acquisitions	_		3,672		
Fair value of Dime stock options	_		90		
Common stock issued to redeem preferred stock	_		102		
Common stock issued	265		183		
Balance, end of period	\$ 20,528	\$	20,178		

(dollars in millions, except per share data) (unaudited)

	Quarter Ended														
	S	Sept. 30,	,		June 30,	,	l	Mar. 31,	,		Dec. 31	,	Sept. 30,		
		2003			2003	}		2003			2002	,		2002	
PROFITABILITY															
Net interest income	\$	1,954		\$	2,025		\$	2,017		\$	1,926		\$	1,919	
Net interest margin		3.15	%		3.30	%		3.32	%		3.25	%		3.36	%
Noninterest income	\$	1,653		\$	1,629		\$	1,406		\$			\$	1,380	
Noninterest expense		1,864			1,918			1,709			1,658			1,616	
Net income		1,028			1,020			1,003			969			981	
Net income per common share:															
Basic	\$	1.14		\$	1.12		\$	1.09		\$	1.05		\$	1.04	
Diluted		1.12			1.10			1.07			1.03			1.02	
Dividends declared per common share	\$	0.40		\$	0.30		\$	0.29		\$	0.28		\$	0.27	
Return on average assets		1.42	%		1.44	%		1.43	%		1.42	%		1.50	%
Return on average common equity		19.82			19.25			19.44			18.34			18.79	
Efficiency ratio ⁽¹⁾		51.69			52.49			49.91			49.94			48.99	
ASSET QUALITY															
Nonaccrual loans ⁽²⁾	\$	1,920		\$	1,996		\$	2,166		\$	2,257		\$	2,188	
Foreclosed assets		304			317			334			336			309	
Total nonperforming assets		2,224			2,313			2,500			2,593			2,497	
Nonperforming assets/total assets		0.78	%		0.82	%		0.90	%		0.97	%		0.95	%
Restructured loans	\$	118		\$	89		\$	99		\$	98		\$	112	
Total nonperforming assets and restructured loans		2,342			2,402			2,599			2,691			2,609	
Allowance for loan and lease losses		1,699			1,680			1,680			1,653			1,705	
Allowance as a percentage of total loans held in portfolio		1.03	%		1.09	%		1.12	%		1.12	%		1.15	%
Provision for loan and lease losses	\$	113		\$	118		\$	125		\$	125		\$	135	
Net charge-offs		111			118			95			108			88	
CAPITAL ADEQUACY															
Stockholders' equity/total assets		7.16	%		7.44	%		7.47	%		7.50	%		7.68	%
Tangible common equity ⁽³⁾ /total tangible assets ⁽³⁾		5.29			5.28			5.29			5.29			5.27	
Estimated total risk-based capital/risk-weighted assets(4)		11.51			11.72			11.73			11.57			11.16	
SUPPLEMENTAL DATA															
Average balance sheet:															
Loans held for sale	\$	46,956		\$	46,727		\$	42,327		\$	37,322		\$	25,740	
Loans held in portfolio		56,577			51,489			48,382			149,173			46,160	
Count note in portroito		49,641			246,021			41,690			237,842			229,364	
Total assets		90,300			284,118			80,850			273,729			261,170	
Interest-bearing deposits		24,488			20,144			19,056			16,177			11,408	
Noninterest-bearing deposits		49,457			43,536			38,851			32,375			24,065	
Stockholders' equity		20,742			21,193			20,633			21,121			20,872	
Period-end balance sheet:		,			,_,			,			,			,-,-	
Loans held for sale		31,339			40,631			44,014			33,996			29,508	
Loans held in portfolio, net of allowance for loan		01,000			.0,021			,01 .			00,,,,			27,000	
and lease losses	1	62,800		1	52,186		1	48,877		1	145,875		1	46,157	
Interest-earning assets		36,462			245,345			42,451			231,214			230,167	
Total assets		86,718			283,203			76,970			268,298			262,631	
Interest-bearing deposits		24,944			19,952			19,394			18,001			12,969	
Noninterest-bearing deposits		39,197			46,505			40,478			37,515			27,639	
Stockholders' equity		20,528			21,061			20,687			20,134			20,178	
T - 7		.,			,			-, '			.,			.,	

⁽¹⁾ The efficiency ratio is defined as noninterest expense, divided by total revenue (net interest income and noninterest income).

⁽²⁾ Excludes nonaccrual loans held for sale.

⁽³⁾ Excludes unrealized net gain/loss on available-for-sale securities and derivatives, goodwill and intangible assets but includes MSR.

⁽⁴⁾ Estimate of what the total risk-based capital ratio would be if Washington Mutual, Inc. was a bank holding company that complies with Federal Reserve Board capital requirements.

	Quarter Ended Sept. 30, 2003 June 30, 2003					Sei	Sept. 30, 2002			
	50	p 20, 2 00	Interest	0.01	, 200	Interest	50	p 20, 2 00	Interest	
	Balance	Rate	Income/ Expense	Balance	Rate	Income/ Expense	Balance	Rate	Income/ Expense	
Average Balances and Weighted Average Interest Rate		Rate	Expense	Darance	Rate	Lapense	Balance	Rute	Expense	
Assets										
Interest-earning assets:										
Federal funds sold and securities purchased										
under resale agreements	\$ 1,350	2.16%	\$ 7	\$ 3,448	1.29%	\$ 11	\$ 3,707	1.74%	\$ 17	
Available-for-sale securities ⁽¹⁾ :										
Mortgage-backed securities	21,174	4.51	239	24,087	5.22	314	24,882	5.53	344	
Investment securities	17,788	3.65	163	14,969	4.15	155	24,472	5.02	308	
Loans held for sale ⁽²⁾	46,956	5.27	619	46,727	5.36	626	25,740	6.03	388	
Loans held in portfolio ⁽²⁾ :										
Loans secured by real estate:										
Home loans	84,460	4.56	963	83,426	4.95	1,033	84,276	5.85	1,232	
Purchased specialty mortgage finance	10,777	5.30	143	10,475	5.50	144	9,141	6.28	144	
Total home loans	95,237	4.64	1,106	93,901	5.01	1,177	93,417	5.89	1,376	
Home construction loans:	93,231	4.04	1,100	93,901	5.01	1,177	93,417	3.09	1,370	
	1 105	4.47	12	1 102	1 77	12	1 214	5 52	17	
Builder (3)	1,105	4.47	13	1,103	4.77	13	1,214	5.53	17	
Custom (4)	977	6.90	17	927	7.48	17	891	8.15	18	
Home equity loans and lines of credit:	22 200	4.00	2.5	40.000	~ .o	215	4.4.450		211	
Banking subsidiaries	22,209	4.82	267	19,238	5.13	246	14,170	5.97	211	
Washington Mutual Finance	2,077	11.56	60	2,041	11.77	60	2,225	11.96	67	
Multi-family	19,920	5.16	258	19,036	5.34	255	18,094	5.92	269	
Other real estate	6,989	6.31	111	7,306	6.25	114	8,412	6.76	143	
Total loans secured by real estate	148,514	4.93	1,832	143,552	5.25	1,882	138,423	6.07	2,101	
Consumer:										
Banking subsidiaries	1,191	8.46	25	1,253	8.93	28	2,119	9.53	51	
Washington Mutual Finance	1,784	19.68	88	1,732	19.61	85	1,708	19.13	82	
Commercial business	5,088	4.02	52	4,952	4.38	55	3,910	5.34	53	
Total loans held in portfolio	156,577	5.09	1,997	151,489	5.41	2,050	146,160	6.25	2,287	
Other	5,796	3.96	58	5,301	4.61	61	4,403	6.23	69	
Total interest-earning assets	249,641	4.93	3,083	246,021	5.23	3,217	229,364	5.94	3,413	
Noninterest-earning assets:										
Mortgage servicing rights	6,250			4,754			5,933			
Goodwill	6,253			6,253			6,231			
Other	28,156			27,090			19,642			
Total assets	\$290,300			\$284,118			\$261,170			
Liabilities	·									
Interest-bearing liabilities:										
Deposits:										
Interest-bearing checking	\$ 64,057	1.68	272	\$ 60,597	1.74	262	\$ 46,508	2.59	304	
Savings accounts and money market deposit accounts	28,674	0.88	63	28,229	0.98	69	29,963	1.45	110	
Time deposit accounts	31,757	2.53	203	31,318	2.77	217	34,937	3.01	265	
Total interest-bearing deposits	124,488	1.72	538	120,144	1.83	548	111,408	2.42	679	
Federal funds purchased and commercial paper	5,041	1.37	17	3,843	1.37	13	1,983	2.06	10	
Securities sold under agreements to repurchase	21,399	2.19	120	20,040	2.66	134	26,814	3.06	207	
Advances from Federal Home Loan Banks	45,334	2.59	300	51,916	2.56	334	56,926	3.01	431	
Other										
	14,053	4.38	154	14,898	4.37	163	13,549	4.87	167	
Total interest-bearing liabilities	210,315	2.12	1,129	210,841	2.26	1,192	210,680	2.81	1,494	
Noninterest-bearing sources:	40.457			12.525			24.065			
Noninterest-bearing deposits	49,457			43,536			24,065			
Other liabilities	9,786			8,548			5,553			
Stockholders' equity	20,742			21,193			20,872			
Total liabilities and stockholders' equity	\$290,300			\$284,118	:		\$261,170			
Net interest spread and net interest income		2.81	\$1,954		2.97	\$2,025		3.13	\$1,919	
Impact of noninterest-bearing sources		0.34			0.33			0.23		
Net interest margin		3.15			3.30			3.36		

 $^{^{\}left(1\right)}$ $\;$ The average balance and yield are based on average amortized cost balances.

⁽²⁾ Nonaccrual loans were included in the average loan amounts outstanding.

⁽³⁾ Represents loans to builders for the purpose of financing the acquisition, development and construction of single-family residences for sale.

⁽⁴⁾ Represents construction loans made directly to the intended occupant of a single-family residence.

Septending	(ипана	iiieu)		Nine Mon	ths Ended				
Marie Mari		Se	Sept. 30, 2003 Sept. 30, 2002						
Memory Marcing Bilances and Weighted Average Interest Rates Memory							Interest		
Interester aming assets: Federal funds old and securities purchased under resale agreements S. 3.297 1.398 \$.35 \$.288 1.718 \$.318 \$.349 \$.349 \$.329 \$.		Balance	Rate		Balance	Rate			
International purchased under resale agreements \$3.297 \$3.98 \$5.28 \$1.78 \$7.08 \$1.08 \$	Average Balances and Weighted Average Interest Rates								
Pederal funds sold and securities Pederal funds sold and sold									
Mortgace-back securities	Interest-earning assets:								
Montage-backed securities 15,004 504	Federal funds sold and securities purchased under resale agreements	\$ 3,297	1.39%	\$ 35	\$ 2,289	1.77%	\$ 31		
Membrase square									
Domain held for sale		· · · · · · · · · · · · · · · · · · ·							
Loans secured by real estate: Home loans			4.09		37,301				
Manie loans Record by real estate: Home loans Record by real estate: Record by record	Loans held for sale ⁽²⁾	45,353	5.39	1,834	25,059	6.34	1,192		
Home loams	Loans held in portfolio ⁽²⁾ :								
Princhased specialty mortgage finance 94,15 5.57 437 8,905 6.07 4.35 4.35 4.35 4.35 5.35 4.35 5.35 4.35 5.35 4.35 5.35 4.35 5.35 4.35 5.35 4.35 5.35 4.35 5.35 4.35 5.35 4.35 5.35 4.35 5.35	Loans secured by real estate:								
Total home loans	Home loans	83,657	4.91	3,079	86,251	6.02	3,894		
Home construction loans:	Purchased specialty mortgage finance	10,456	5.57	437	8,905	6.52	435		
Builder (%) 1,08 km 4,75 km 30 km 1,38 km 5,93 km 62 km Custom (%) 92 km 7,5 km 52 km 1,95 km 50 km 1,7	Total home loans	94,113	4.98	3,516	95,156	6.07	4,329		
Custom (a) 94 7.36 52 904 8.15 55 Home equity loans and lines of credit: Banking subsidiaries 19,583 5.08 747 12,709 6.01 571 Washington Mutual Finance 2,026 11.79 12,104 12,02 193 Multi-family 19,148 3.8 77.37 17.19 6.14 6.8 808 Other real estate 7,344 6.20 3.48 8.41 6.48 425 Total loans secured by real estate 1,525 8.79 8.73 8.16 6.49 1.71 8.79 8.18 6.40 4.20 1.71 8.79 1.61 6.50 1.71 8.79 1.61 6.40 1.71 8.79 1.61 6.40 1.71 8.10 1.61 6.40 1.71 8.10 1.71 8.10 1.71 1.72 2.1 1.72 2.1 1.72 2.1 1.72 2.1 1.72 1.72 2.1 1.71 2.1 1.72 2									
Home equity loans and lines of credit: Banking subsidiaries 19,583 5,08 17,9 12,709 6,10 19,10 10,10	Builder (3)	1,088	4.75	39	1,386	5.93	62		
Banking subsidiaries 19,583 5,08 747 12,70 6,01 571 Washington Mutual Finance 2,026 11,79 179 2,146 2,02 193 Multi-family 19,149 5,38 773 17,689 6,08 808 Other real estate 12,448 5,22 5,65 138,405 6,21 6,25 Consumer: 1,259 8.79 83 2,50 9,43 181 Banking subsidiaries 1,259 8.79 8.3 2,50 9,43 181 Banking subsidiaries 1,259 8.79 8.3 2,50 9,43 181 Banking subsidiaries 2,250 3,25 9,25 1,25 4,25 1,	Custom (4)	942	7.36	52	904	8.15	55		
Washington Mutual Finance 2,026 11,79 21,46 12,02 19,38 20,38 17,689 20,88 20,88 20,10 3,38 3,43 2,415 6,30 348 2,415 6,30 348 8,415 6,81 43,88 2,50 1,50 6,50 4,50 6,50 4,50 6,50 7,50 6,50 7,50 6,50 7,50 6,50 7,50 6,50 7,50 6,50 7,50 6,50 7,50 7,50 6,50 7,50 6,50 7,50	Home equity loans and lines of credit:								
Multi-family 19,149 5.38 773 17,689 6.08 808 Other real estate 144,245 5.22 5.64 138,405 6.21 6,630 Consumer: 8 144,245 5.22 5.65 138,405 6.21 6,630 Banking subsidiaries 1,259 8.79 8.3 2,500 9.43 181 Washington Mutual Finance 1,749 19.54 256 1,713 18.77 241 Commercial business 4,926 4.28 159 4,103 5.19 16.1 104 <td>Banking subsidiaries</td> <td>19,583</td> <td>5.08</td> <td>747</td> <td>12,709</td> <td>6.01</td> <td>571</td>	Banking subsidiaries	19,583	5.08	747	12,709	6.01	571		
Other real estate 7,344 6,30 348 8,415 6,24 432 Total loans secured by real estate 14,242 5,25 5,654 138,05 6,21 6,50 Consumer: 8,79 8,79 8,3 2,560 9,43 181 Washing subsidiaries 1,749 19,54 256 1,713 1,87 241 Commercial business 4,926 4,28 159 4,103 5,99 161 Total loans held in portfolio 5,253 4,64 183 4,604 10,3 10,4 10,5 10,4 10,4 10,5 10,4 10,5 10,4 10,5 10,4 10,5 10,4 10,5 10,4 10,5 10,4	Washington Mutual Finance	2,026	11.79	179	2,146	12.02	193		
Total loans secured by real estate 144,245 5.22 5.654 138,405 6.21 6.505 Consumer: Banking subsidiaries 1,259 8.79 83 2,560 9,43 181 Washington Mutual Finance 1,749 19.54 256 1,713 181 Commercial business 4,926 1,259 4,08 159 4,013 151 161 Total loans held in portfolio 152,179 5,39 6,152 146,78 6,79 1214 Total loans held in portfolio 152,533 4,64 183 4,624 10,79 214 Total loans held in portfolio 5,5490 4,581 4,629 120,29 40,253 6,10 214 Total loans held in portfolio 5,5490 4,581 4,629		19,149	5.38	773	17,689	6.08	808		
Consumer:	Other real estate	7,344	6.30	348	8,415	6.84	432		
Banking subsidiaries 1,259 8.79 8.33 2,506 9.43 181 Washington Mutual Finance 1,749 1,244 256 1,713 8.77 241 Commercial business 4,268 4,28 1,59 4,103 5,10 1,01 Other 5,253 4,64 183 4,624 6,10 2,13 Other 25,253 4,64 183 4,624 6,10 2,14 Total interest-earning assets: 3,500 4,625 4,69 6,918 8,70 1,75 2,14 2,10	Total loans secured by real estate	144,245	5.22	5,654	138,405	6.21	6,450		
Washington Mutual Finance Commercial business 1,749 (4.26) 2.56 (1.28) 1,713 (1.27) 2.41 (2.28) 1,713 (1.27) 2.41 (1.28) 1,713 (1.27) 2.11 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,713 (1.28) 1,714 (1.28) </td <td>Consumer:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Consumer:								
Commercial business 4,926 4,28 1,59 4,103 5,19 1,61 Total loans held in portfolio 152,179 5,39 6,12 146,781 6,39 7,03 Other 5,253 4,64 183 4,624 4,183 4,624 183 Noniterest-earning assets 245,813 5,29 240,253 6,04 18,81 Mortgage servicing rights 5,490 6,257 6,915 17,539 17,539 17,539 17,539 17,539 17,539 17,539 17,539 18,740 18,81 18,90 18,90 18,81 18,90 18,81 18,90 18,81 18,8	Banking subsidiaries	1,259	8.79	83	2,560	9.43	181		
Commercial business 4,926 4,28 1,59 4,103 5,19 1,61 Total loans held in portfolio 152,179 5,39 6,12 146,781 6,39 7,03 Other 5,253 4,64 183 4,624 4,183 4,624 183 Noniterest-earning assets 245,813 5,29 240,253 6,04 18,81 Mortgage servicing rights 5,490 6,257 6,915 17,539 17,539 17,539 17,539 17,539 17,539 17,539 17,539 18,740 18,81 18,90 18,90 18,81 18,90 18,81 18,90 18,81 18,8	Washington Mutual Finance	1,749	19.54	256	1,713	18.77	241		
Other 5,253 4,64 183 4,624 6,17 214 Total interest-earning assets 245,813 5,20 9,592 240,253 6,04 10,881 Noninterest-earning assets: 8 5,490 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 5 6,918 6 7,975 1 7 6 6,918 7 7 6,918 6 7 7,995 7 7 7 6 6,918 7 7 7 6 6,918 7 7 6 7 8 17,539 7 7 8 7 7 3 8 8 8 8 8 8 8 9 7		4,926	4.28	159	4,103	5.19	161		
Total interest-earning assets	Total loans held in portfolio	152,179	5.39	6,152	146,781	6.39	7,033		
Total interest-earning assets 245,813 5.20 9,592 240,253 6.04 10,881 Noninterest-earning assets: Mortgage servicing rights 5,490 5,490 5,995 5,995 5,995 6,918 5,995 6,918 5,995 6,918 6,9		5,253	4.64	183	4,624	6.17	214		
Mortgage servicing rights 5,490 6,918 4 6,918 6 6 7 5,995 5,995 5,995 5,995 5,995 5,995 5,995 5,995 5,995 5,995 5,995 5,995 7 6 7,153 7 1 <	Total interest-earning assets	245,813	5.20	9,592	240,253	6.04			
Goodwill Other 6,257 (27,553) 5,995 (17,539) 5,995 (17,539) 17,539 (17,539) 17,539 (17,539) 17,539 (17,539) 17,539 (17,539) 17,539 (27,0705)	Noninterest-earning assets:								
Other 27,553 17,539 17,539 17,539 17,539 17,539 17,539 17,539 17,539 17,539 17,539 17,539 17,539 18,539 17,539 18,539 17,539 18,539 18,539 18,539 18,539 18,539 18,539 20,539 18,539 20,539 </td <td></td> <td>5,490</td> <td></td> <td></td> <td>6,918</td> <td></td> <td></td>		5,490			6,918				
Total assets \$285,113 \$270,705 \$270,705 Liabilities Interest-bearing liabilities: Deposits: Interest-bearing checking \$60,980 1.78 810 \$35,873 2.65 711 Savings accounts and money market deposit accounts 28,265 0.98 207 32,488 1.53 372 Time deposit accounts 31,976 2.74 657 38,628 3.16 913 Total interest-bearing deposits 121,221 1.85 1,674 106,989 2.49 1,996 Federal funds purchased and commercial paper 3,766 1.40 40 3,690 1.98 55 Securities sold under agreements to repurchase 20,607 2.52 394 38,595 2.21 638 Advances from Federal Home Loan Banks 50,993 2.62 1,012 60,595 2.79 1,265 Other 14,819 4.31 477 13,892 4,93 512 Total interest-bearing liabilities 8,847 23,044 <		6,257			5,995				
Interest-bearing liabilities: Deposits:	Other	27,553			17,539				
Interest-bearing liabilities:	Total assets	\$285,113			\$270,705				
Deposits:	Liabilities					•			
Deposits:	Interest-bearing liabilities:								
Interest-bearing checking	•								
Savings accounts and money market deposit accounts 28,265 0.98 207 32,488 1.53 372 Time deposit accounts 31,976 2.74 657 38,628 3.16 913 Total interest-bearing deposits 121,221 1.85 1,674 106,989 2.49 1,996 Federal funds purchased and commercial paper 3,766 1.40 40 3,690 1.98 55 Securities sold under agreements to repurchase 20,607 2.52 394 38,595 2.21 638 Advances from Federal Home Loan Banks 50,993 2.62 1,012 60,595 2.79 1,265 Other 14,819 4.31 4.77 13,892 4.93 512 Total interest-bearing liabilities 44,015 2.26 3,597 223,761 2.66 4,466 Noninterest-bearing deposits 44,015 2.30,44 4,305 23,044 4,305 23,044 4,305 2,20,445 4,305 2,20,705 2,20,705 2,20,705 2,20,707,55 2,20,70	•	\$ 60.980	1.78	810	\$ 35.873	2.65	711		
Time deposit accounts 31,976 2.74 657 38,628 3.16 913 Total interest-bearing deposits 121,221 1.85 1,674 106,989 2.49 1,996 Federal funds purchased and commercial paper 3,766 1.40 40 3,690 1.98 55 Securities sold under agreements to repurchase 20,607 2.52 394 38,595 2.21 638 Advances from Federal Home Loan Banks 50,993 2.62 1,012 60,595 2.79 1,265 Other 14,819 4.31 477 13,892 4.93 512 Total interest-bearing liabilities 211,406 2.26 3,597 223,761 2.66 4,466 Noninterest-bearing deposits 44,015 23,044 23,044 4,305 23,044 4,305 23,044 4,305 23,044 4,305 23,044 4,305 23,044 4,305 23,044 4,305 2,707,005 2,707,005 2,707,005 2,707,005 2,707,005 2,707,005 2,707,005 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Total interest-bearing deposits 121,221 1.85 1,674 106,989 2.49 1,996 Federal funds purchased and commercial paper 3,766 1.40 40 3,690 1.98 55 Securities sold under agreements to repurchase 20,607 2.52 394 38,595 2.21 638 Advances from Federal Home Loan Banks 50,993 2.62 1,012 60,595 2.79 1,265 Other 14,819 4.31 477 13,892 4.93 512 Total interest-bearing liabilities 211,406 2.26 3,597 223,761 2.66 4,466 Noninterest-bearing sources: 44,015 23,044 23,044 4,305 4,305 4,305 4,305 4,305 4,305 4,305 4,305 4,305 5,707,005 5,707,005 5,707,005 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012 1,012									
Federal funds purchased and commercial paper 3,766 1.40 40 3,690 1.98 55 Securities sold under agreements to repurchase 20,607 2.52 394 38,595 2.21 638 Advances from Federal Home Loan Banks 50,993 2.62 1,012 60,595 2.79 1,265 Other 14,819 4.31 477 13,892 4.93 512 Total interest-bearing liabilities 211,406 2.26 3,597 223,761 2.66 4,466 Noninterest-bearing sources: 8,847 4,305 23,044 4,305 4,305 4,305 4,305 4,305 5,505 19,595 4,305 4,305 5,505 19,595 4,305 5,505 1,59						•			
Securities sold under agreements to repurchase 20,607 2.52 394 38,595 2.21 638 Advances from Federal Home Loan Banks 50,993 2.62 1,012 60,595 2.79 1,265 Other 14,819 4.31 477 13,892 4.93 512 Total interest-bearing liabilities 211,406 2.26 3,597 223,761 2.66 4,466 Noninterest-bearing sources: 8,847 4,305 23,044 4,305 4,305 4,305 50,000 50,000 50,000 50,000 50,000 50,000 60,416 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,500 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600 60,600									
Advances from Federal Home Loan Banks 50,993 2.62 1,012 60,595 2.79 1,265 Other 14,819 4.31 477 13,892 4.93 512 Total interest-bearing liabilities 211,406 2.26 3,597 223,761 2.66 4,466 Noninterest-bearing sources: 8,847 4,305 23,044 4,305 4,305 4,305 4,305 5,905 19,595 19,595 19,595 19,595 1,									
Other 14,819 4.31 477 13,892 4.93 512 Total interest-bearing liabilities 211,406 2.26 3,597 223,761 2.66 4,466 Noninterest-bearing sources: 8,847 4,305 23,044 4,305 4,305 4,305 4,305 4,305 5,505 19,595 4,305 4									
Total interest-bearing liabilities 211,406 2.26 3,597 223,761 2.66 4,466 Noninterest-bearing sources: 8,847 4,305 23,044 4,305 4,305 4,305 5,505 19,595 19,595 19,595 270,705 1,595									
Noninterest-bearing sources: 44,015 23,044 Other liabilities 8,847 4,305 Stockholders' equity 20,845 19,595 Total liabilities and stockholders' equity \$285,113 \$270,705 Net interest spread and net interest income 2.94 \$5,995 3.38 \$6,415 Impact of noninterest-bearing sources 0.32 0.17									
Noninterest-bearing deposits 44,015 23,044 Other liabilities 8,847 4,305 Stockholders' equity 20,845 19,595 Total liabilities and stockholders' equity \$285,113 \$270,705 Net interest spread and net interest income 2.94 \$5,995 3.38 \$6,415 Impact of noninterest-bearing sources 0.32 0.17		211,.00			,,,,,,,				
Other liabilities 8,847 4,305 4,905 4,905 4,905 19,595 19,595 19,595 270,705 270,705 270,705 3.38 \$6,415 Impact of noninterest-bearing sources 0.32 5,995 0.17 <td>•</td> <td>44 015</td> <td></td> <td></td> <td>23 044</td> <td></td> <td></td>	•	44 015			23 044				
Stockholders' equity20,845 \$285,11319,595 \$270,705Net interest spread and net interest income2.94 1920 1930\$5,9953.38 3.38\$6,415 3.38Impact of noninterest-bearing sources0.320.17									
Total liabilities and stockholders' equity\$285,113\$270,705Net interest spread and net interest income2.94\$5,9953.38\$6,415Impact of noninterest-bearing sources0.320.17									
Net interest spread and net interest income2.94\$ 5,9953.38\$ 6,415Impact of noninterest-bearing sources0.320.17									
Impact of noninterest-bearing sources 0.32 0.17		Ψ203,113	2.04	¢ 5 005	Ψ210,103	2 20	¢ < 115		
	•			\$ 5,995			\$6,415		
Net interest margin 3.26 3.55	· ·								
	Net interest margin		3.26			3.55			

 $^{^{\}left(1\right)}$ $\;$ The average balance and yield are based on average amortized cost balances.

⁽²⁾ Nonaccrual loans were included in the average loan amounts outstanding.

⁽³⁾ Represents loans to builders for the purpose of financing the acquisition, development and construction of single-family residences for sale.

 $^{^{(4)}}$ Represents construction loans made directly to the intended occupant of a single-family residence.

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		Quarter Ende	d	Nine Mon	ths Ended
	Sept. 30,	June 30,	Sept. 30,	Sept. 30,	Sept. 30,
	2003	2003	2002	2003	2002
Loan Volume					
Home loans:					
Adjustable rate	\$ 28,225	\$ 24,847	\$ 25,928	\$ 76,503	\$ 58,629
Fixed rate	81,694	78,650	38,323	229,854	108,553
Specialty mortgage finance (1)	5,460	4,658	3,187	14,647	9,388
Total home loan volume	115,379	108,155	67,438	321,004	176,570
Home construction loans:					
Builder (2)	787	606	567	1,870	1,452
Custom (3)	363	273	214	799	567
Home equity loans and lines of credit:					
Banking subsidiaries	9,369	7,152	3,374	21,717	10,533
Washington Mutual Finance	285	287	244	860	835
Multi-family	2,598	2,022	1,870	6,418	3,976
Other real estate	439	595	636	1,314	1,305
Total loans secured by real estate	129,220	119,090	74,343	353,982	195,238
Consumer:					
Banking subsidiaries	146	61	178	267	646
Washington Mutual Finance	528	462	435	1,413	1,310
Commercial business	692	709	527	1,867	1,755
Total loan volume	\$130,586	\$120,322	\$ 75,483	\$ 357,529	\$ 198,949
Loan Volume by Channel					
Originated	\$ 82,670	\$ 73,711	\$ 52,020	\$ 217,670	\$ 135,225
Purchased/Correspondent	47,916	46,611	23,463	139,859	63,724
Total loan volume by channel	\$130,586	\$120,322	\$ 75,483	\$ 357,529	\$ 198,949
Refinancing Activity (4)					
Home loan refinancing	\$ 83,564	\$ 81,511	\$ 45,334	\$ 237,523	\$ 112,583
Home construction loans	16	13	12	41	40
Home equity loans and lines of credit and consumer	2,030	1,203	584	3,926	1,912
Multi-family and other real estate	1,164	893	391	2,764	1,250
Total refinancing	\$ 86,774	\$ 83,620	\$ 46,321	\$ 244,254	\$ 115,785
Home Loan Volume by Index:	ψ 00,774	Ψ 03,020	Ψ +0,321	Ψ 244,234	Ψ 113,703
•					
Short-term adjustable-rate loans ⁽⁵⁾ :	¢ 7.076	Φ 5.510	¢ 4.020	¢ 17 105	¢ 15.500
Treasury indices	\$ 7,076	\$ 5,510	\$ 4,020	\$ 17,125	\$ 15,502
COFI	124	198	743	571	2,915
Other	336	223	333	777	545
Total short-term adjustable-rate loans	7,536	5,931	5,096	18,473	18,962
Medium-term adjustable-rate loans ⁽⁶⁾	24,138	22,070	23,552	67,737	47,701
Fixed-rate loans	83,705	80,154	38,790	234,794	109,907
Total home loan volume	\$115,379	\$108,155	\$ 67,438	\$ 321,004	\$ 176,570

⁽¹⁾ Represents purchased subprime loan portfolios and mortgages originated by Long Beach Mortgage.

⁽²⁾ Represents loans to builders for the purpose of financing the acquisition, development and construction of single-family residences for sale.

 $^{^{(3)}}$ Represents construction loans made directly to the intended occupant of a single-family residence.

⁽⁴⁾ Includes loan refinancing entered into by both new and pre-existing loan customers.

⁽⁵⁾ Short term is defined as adjustable-rate loans that reprice within one year or less.

⁽⁶⁾ Medium term is defined as adjustable-rate loans that reprice after one year.

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	Cha	ange from			
	June	30, 2003	Sept. 30,	June 30,	Dec. 31,
	to Sept.	. 30, 2003	2003	2003	2002
Loans by Property Type and Mortgage-Backed Securities ("MBS")					_
Loans held in portfolio:					
Loans secured by real estate:					
Home loans	\$	6,404	\$ 90,243	\$ 83,839	\$ 82,842
Purchased specialty mortgage finance		530	11,366	10,836	10,128
Total home loans		6,934	101,609	94,675	92,970
Home construction loans:					
Builder ⁽¹⁾		(60)	1,061	1,121	1,017
Custom ⁽²⁾		69	1,032	963	932
Home equity loans and lines of credit:					
Banking subsidiaries		3,555	24,060	20,505	16,168
Washington Mutual Finance		44	2,117	2,073	1,930
Multi-family		709	20,191	19,482	18,000
Other real estate		(190)	6,932	7,122	7,986
Total loans secured by real estate		11,061	157,002	145,941	139,003
Consumer:					
Banking subsidiaries		(86)	1,121	1,207	1,663
Washington Mutual Finance		83	1,826	1,743	1,729
Commercial business		(425)	4,550	4,975	5,133
Total loans held in portfolio		10,633	164,499	153,866	147,528
Less: allowance for loan and lease losses		(19)	(1,699)	(1,680)	(1,653)
Loans securitized and retained as MBS		(10,154)	12,622	22,776	25,054
Total net loans held in portfolio and loans securitized					
and retained as MBS		460	175,422	174,962	170,929
Loans held for sale ⁽³⁾		(9,292)	31,339	40,631	33,996
Total net loans and loans securitized and retained as MBS		(8,832)	206,761	215,593	204,925
Purchased MBS		(369)	1,730	2,099	3,321
Total net loans and MBS	\$	(9,201)	\$ 208,491	\$217,692	\$208,246

⁽¹⁾ Represents loans to builders for the purpose of financing the acquisition, development and construction of single-family residences for sale.

⁽²⁾ Represents construction loans made directly to the intended occupant of a single-family residence.

⁽³⁾ Fair value of loans held for sale was \$31.38 billion, \$40.63 billion and \$34.06 billion as of September 30, 2003, June 30, 2003 and December 31, 2002.

					Weighted		Weighted	I	Weighted
	Cha	ange from			Average		Average		Average
	June	30, 2003		Sept. 30,	Coupon	June 30,	Coupon	Dec. 31,	Coupon
	to Sept	. 30, 2003		2003	Rate	2003	Rate	2002	Rate
Loans Secured by Real Estate and MBS									
Selected loans held in portfolio ⁽¹⁾ :									
Short-term adjustable-rate loans ⁽²⁾ :									
COFI	\$	(1,502)	\$	11,708	5.05%	\$ 13,210	5.20%	\$ 15,315	5.59%
Treasury indices		3,537		39,947	3.99	36,410	4.26	31,015	4.78
Other		1,990		24,428	5.02	22,438	5.37	18,046	5.89
Total short-term adjustable-rate loans		4,025		76,083	4.48	72,058	4.78	64,376	5.28
Medium-term adjustable-rate loans ⁽³⁾		5,556		49,983	5.65	44,427	6.01	43,715	6.55
Fixed-rate loans		1,661		21,911	7.69	20,250	8.08	20,977	8.22
Total loans held in portfolio secured by real estate ⁽⁴⁾		11,242	1	147,977	5.35	136,735	5.67	129,068	6.19
Loans held for sale ⁽⁵⁾		(9,293)		31,234	5.71	40,527	5.57	33,901	6.05
Total loans secured by real estate		1,949	1	179,211	5.41	177,262	5.65	162,969	6.16
$MBS^{(6)}$:									
Short-term adjustable-rate MBS ⁽²⁾ :									
COFI		(2,723)		6,832	3.97	9,555	4.10	11,459	5.71
Treasury indices		(2,725)		5,065	3.08	7,790	3.46	8,984	4.76
Other		(2,888)		412	3.88	3,300	5.31	3,562	5.88
Total short-term adjustable-rate MBS		(8,336)		12,309	3.60	20,645	4.05	24,005	5.38
Fixed-rate MBS		(2,488)		1,450	6.85	3,938	6.08	3,707	6.98
Total MBS ⁽⁷⁾		(10,824)		13,759	3.94	24,583	4.38	27,712	5.59
Total loans secured by real estate and MBS	\$	(8,875)	\$ 1	192,970	5.31	\$ 201,845	5.49	\$190,681	6.08

 $^{^{(1)}}$ Includes total home loans, home equity loans and lines of credit and multi-family loans.

⁽⁷⁾ At September 30, 2003, June 30, 2003 and December 31, 2002 the adjustable-rate MBS with lifetime caps were \$11.82 billion, \$20.57 billion and \$23.84 billion with a lifetime weighted average cap rate of 11.27%, 11.35% and 11.34%.

	June 30, 2003 to Sept. 30, 2003	Dec. 31, 2002 to Sept. 30, 2003
Rollforward of Loans Held for Sale		, , , , , , , , , , , , , , , , , , ,
Balance, beginning of period	\$ 40,631	\$ 33,996
Loans originated and purchased	97,938	275,220
Loans sold and other	(107,230)	(277,877)
Balance, end of period	\$ 31,339	\$ 31,339
Rollforward of Loans Held in Portfolio		
Balance, beginning of period	\$ 153,866	\$147,528
Loans originated and purchased	32,648	82,309
Loan payments and other	(22,015)	(65,338)
Balance, end of period	\$ 164,499	\$164,499

⁽²⁾ Short term is defined as adjustable-rate loans and MBS that reprice within one year or less.

⁽³⁾ Medium term is defined as adjustable-rate loans that reprice after one year.

At September 30, 2003, June 30, 2003 and December 31, 2002 the adjustable-rate loans with lifetime caps were \$123.99 billion, \$113.05 billion and \$105.64 billion with a lifetime weighted average cap rate of 12.15%, 12.54% and 12.67%.

⁽⁵⁾ Excludes student loans.

⁽⁶⁾ Excludes principal-only strips and interest-only strips.

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(dollars in millions) (unaudited)

June 30, 2003

\$

764,451

Dec. 31, 2002

	to	Sept. 30, 2003	to Sept. 30, 2003	
Rollforward of Mortgage Servicing Rights ("MSR") ⁽¹⁾		•		
Balance, beginning of period	\$	4,598	\$	5,341
Home loans:				
Additions		1,587		3,502
Amortization		(665)		(2,665)
Recovery		368		96
Sales of MSR		(18)		(406)
Net change in commercial real estate MSR		-		2
Balance, end of period ⁽²⁾	\$	5,870	\$	5,870
Rollforward of Valuation Allowance for MSR Impairment				
Balance, beginning of period	\$	3,444	\$	4,521
Recovery		(368)		(96)
Other than temporary impairment		=		(1,115)
Sales of MSR		(1)		(235)
Balance, end of period	\$	3,075	\$	3,075
Rollforward of Loans Serviced for Others				
Balance, beginning of period	\$	583,823	\$	604,504
Home loans:				
Additions		105,883		291,391
Sales of servicing		-		(2,960)
Loan payments and other		(111,834)		(315,257)
Net change in commercial real estate loans serviced for others		(50)		144
Balance, end of period	\$	577,822	\$	577,822
				Sept. 30, 2003
				Balance
Total Servicing Portfolio				Butunec
Loans serviced for others			\$	577,822
Servicing on retained MBS			-	3,810
Servicing on owned loans				182,570
				,

	Sept. 30, 2003							
	Unpa	Weighted Average Servicing Fee						
Loans Serviced for Others by Loan Type			(in basis points, annualized)					
Government	\$	68,680	51					
Agency		382,639	31					
Private		111,246	38					
Specialty home loans		15,257	50					
Total loans serviced for others ⁽³⁾	\$	577,822	35					

⁽¹⁾ Net of valuation allowance.

Subservicing portfolio

Total servicing portfolio

⁽²⁾ At September 30, 2003, aggregate mortgage servicing rights fair value was \$5.90 billion.

Weighted average coupon rate (annualized) was 6.18% at September 30, 2003.

						ter Ended				
	5	Sept. 30,	Jı	ine 30,	ľ	Mar. 31,	Ι	Dec. 31,		Sept. 30
		2003		2003		2003		2002		2002
Home Loan Mortgage Banking Income (Expense)	ф	5.10	Ф	502	Ф	612	Ф	62 0	¢.	500
Loan servicing fees	\$	542	\$	593	\$	613	\$	628	\$	508
Loan subservicing fees		1		7		5		14		(712)
Amortization of mortgage servicing rights		(665)	((1,032)		(969)		(920)		(713)
Mortgage servicing rights recovery (impairment)		368		(309)		37		(308)		(1,849)
Other, net		(221)		(168)		(137)		(134)		(97
Net home loan servicing income (expense)		25		(909)		(451)		(720)		(2,117)
Revaluation gain (loss) from derivatives:		(215)		- 4-		44.0		100		1 50 1
Mortgage servicing rights risk management		(317)		745		412		109		1,694
Loans held for sale risk management ⁽¹⁾		145		(147)		(195)		(128)		-
Total revaluation gain (loss) from derivatives		(172)		598		217		(19)		1,694
Net settlement income from certain interest-rate swaps		130		84		140		158		116
Gain (loss) from mortgage loans ⁽¹⁾		(271)		622		587		392		418
GNMA pool buy-out income		146		219		154		119		109
Loan related income		108		91		75		76		60
Gain (loss) from sale of originated mortgage-backed securities		258		-		1		15		(1
Total home loan mortgage banking income		224		705		723		21		279
Impact of other mortgage servicing rights risk management instruments ⁽²⁾ :										
Gain from certain available-for-sale securities		176		140		-		407		388
Gain on extinguishment of securities sold under agreements to repurchase		-		-		-		-		136
Total home loan mortgage banking income, net of other										
mortgage servicing rights risk management instruments	\$	400	\$	845	\$	723	\$	428	\$	803
							N	Nine Moi	nths 1	Ended
								ept. 30,		Sept. 30
							S	2003		2002
Home Loan Mortgage Banking Income (Expense)										
Loan servicing fees							\$	1,748	\$	1,609
Loan subservicing fees								13		87
Amortization of mortgage servicing rights								(2,665)		(1,696
Mortgage servicing rights recovery (impairment)								96		(2,911
Other, net								(528)		(238
Net home loan servicing income (expense)								(1,336)		(3,149
Revaluation gain (loss) from derivatives:								. , ,		,
Mortgage servicing rights risk management								840		2,535
Loans held for sale risk management ⁽¹⁾								(197)		-,
Total revaluation gain (loss) from derivatives								643		2,535
Net settlement income from certain interest-rate swaps								354		224
Gain (loss) from mortgage loans ⁽¹⁾								939		889
GNMA pool buy-out income								519		200
Loan related income								274		192
Loan related meonic								260		192
Gain from sale of originated mortgage-backed securities								200		17
Gain from sale of originated mortgage-backed securities Total home loan mortgage banking income										010
Total home loan mortgage banking income								1,653		910
Total home loan mortgage banking income Impact of other mortgage servicing rights risk management instruments (2):								1,653		
Total home loan mortgage banking income										910 388 257

⁽¹⁾ The Company's policy of recording the fair value of rate lock commitments on its Consolidated Statements of Financial Condition has the effect of recognizing gain (loss) from mortgage loans before the loans are sold. Gain (loss) from mortgage loans net of revaluation gain (loss) from derivatives used for loans held for sale risk management was a loss of \$126 million for the quarter ended September 30, 2003, compared with a net gain of \$475 million for the quarter ended June 30, 2003.

mortgage servicing rights risk management instruments

\$ 1,969

\$ 1,555

⁽²⁾ Includes only instruments designated for mortgage servicing rights risk management and does not include the effects of instruments held for asset/liability risk management.

	Sept. 30, 2003	June 30, 2003	Dec. 31, 2002
Deposits			
Deposits:			
Checking accounts:			
Noninterest bearing	\$ 35,649	\$ 43,702	\$ 35,730
Interest bearing	66,353	61,440	56,132
Total checking accounts	102,002	105,142	91,862
Savings and money market deposit accounts	31,348	30,650	29,886
Time deposit accounts ⁽¹⁾	30,791	30,665	33,768
Total deposits ⁽²⁾	\$ 164,141	\$ 166,457	\$ 155,516

⁽¹⁾ Weighted average remaining maturity of time deposits was 15 months at September 30, 2003, 16 months at June 30, 2003 and 15 months at December 31, 2002.

⁽²⁾ Includes custodial and escrow deposits of \$24.92 billion at September 30, 2003, \$32.95 billion at June 30, 2003 and \$25.90 billion at December 31, 2002.

	Sept. 30, 2003	June 30, 2003	Mar. 31, 2003	Dec. 31, 2002	Sept. 30, 2002
Retail Checking Accounts (1)					·
Accounts, beginning of period	7,637,914	7,461,320	7,258,555	7,091,568	6,817,543
Net accounts opened during the quarter	245,032	176,594	202,765	166,987	274,025
Accounts, end of period	7,882,946	7,637,914	7,461,320	7,258,555	7,091,568

⁽¹⁾ Retail checking accounts exclude commercial business accounts. The information provided refers to the number of accounts, not dollar amounts.

	Sept. 30, 2003	June 30, 2003	Mar. 31, 2003	Dec. 31, 2002	Sept. 30, 2002
Retail Banking Stores					
Stores, beginning of period	1,602	1,556	1,526	1,462	1,435
Net stores opened during the quarter	75	46	30	64	27
Stores, end of period	1,677	1,602	1,556	1,526	1,462

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	Quarter Ended						
	Sept. 30,	June 30,	Mar. 31,	Dec. 31,	Sept. 30,		
	2003	2003	2003	2002	2002		
Allowance for Loan and Lease Losses							
Balance, beginning of quarter	\$ 1,680	\$ 1,680	\$ 1,653	\$ 1,705	\$ 1,665		
Allowance transferred to loans held for sale	-	-	(3)	(17)	(7)		
Allowance for certain loan commitments	17	-	-	(52)	-		
Provision for loan and lease losses	113	118	125	125	135		
	1,810	1,798	1,775	1,761	1,793		
Loans charged off:							
Loans secured by real estate:							
Home loans	(22)	(9)	(15)	(23)	(9)		
Purchased specialty mortgage finance	(9)	(9)	(10)	(7)	(9)		
Total home loan charge-offs	(31)	(18)	(25)	(30)	(18)		
Home construction loans - builder	(1)	-	-	-	-		
Home equity loans and lines of credit:							
Banking subsidiaries	(4)	(4)	(4)	(9)	(3)		
Washington Mutual Finance	(1)	(1)	(3)	(4)	(2)		
Multi-family	(4)	-	-	_	(1)		
Other real estate	(16)	(21)	(10)	(5)	(11)		
Total loans secured by real estate	(57)	(44)	(42)	(48)	(35)		
Consumer:							
Banking subsidiaries	(20)	(18)	(17)	(16)	(15)		
Washington Mutual Finance	(43)	(42)	(40)	(43)	(42)		
Commercial business	(19)	(31)	(14)	(20)	(17)		
Total loans charged off	(139)	(135)	(113)	(127)	(109)		
Recoveries of loans previously charged off:							
Loans secured by real estate:							
Home loans	7	2	-	-	2		
Purchased specialty mortgage finance	1	1	1	-	-		
Total home loan recoveries	8	3	1	-	2		
Multi-family	-	-	-	-	1		
Other real estate	6	2	4	5	6		
Total loans secured by real estate	14	5	5	5	9		
Consumer:							
Banking subsidiaries	5	3	3	5	3		
Washington Mutual Finance	7	6	6	4	5		
Commercial business	2	3	4	5	4		
Total recoveries of loans previously charged off	28	17	18	19	21		
Net charge-offs	(111)	(118)	(95)	(108)	(88)		
Balance, end of quarter	\$ 1,699	\$ 1,680	\$ 1,680	\$ 1,653	\$ 1,705		
Net charge-offs (annualized) as a percentage							
of average loans held in portfolio	0.28 %	0.31 %	0.26 %	0.29 %	0.24		
Allowance as a percentage of total loans held in portfolio	1.03	1.09	1.12	1.12	1.15		

	Sept. 30, 2003	June 30, 2003	Mar. 31, 2003	Dec. 31, 2002	Sept. 30, 2002
Nonperforming Assets and Restructured Loans					
Nonaccrual loans ⁽¹⁾ :					
Home loans	\$ 760	\$ 804	\$ 954	\$ 1,068	\$ 1,117
Purchased specialty mortgage finance	553	483	479	438	358
Total home loan nonaccrual loans	1,313	1,287	1,433	1,506	1,475
Home construction loans:					
Builder ⁽²⁾	31	31	38	42	48
Custom ⁽³⁾	9	9	9	7	6
Home equity loans and lines of credit:					
Banking subsidiaries	45	49	44	36	35
Washington Mutual Finance	43	41	41	37	35
Multi-family	39	54	49	50	58
Other real estate	309	369	402	413	356
Total nonaccrual loans secured by real estate	1,789	1,840	2,016	2,091	2,013
Consumer:					
Banking subsidiaries	8	13	10	18	13
Washington Mutual Finance	67	64	67	69	76
Commercial business	56	79	73	79	86
Total nonaccrual loans held in portfolio	1,920	1,996	2,166	2,257	2,188
Foreclosed assets	304	317	334	336	309
Total nonperforming assets	\$ 2,224	\$ 2,313	\$ 2,500	\$ 2,593	\$ 2,497
As a percentage of total assets	0.78%	0.82%	0.90%	0.97%	0.95%
Restructured loans	\$ 118	\$ 89	\$ 99	\$ 98	\$ 112
Total nonperforming assets and restructured loans	\$ 2,342	\$ 2,402	\$ 2,599	\$ 2,691	\$ 2,609

Excludes nonaccrual loans held for sale of \$67 million at September 30, 2003. Prior periods also reflect the exclusion of nonaccrual loans held for sale of \$73 million, \$72 million, \$119 million and \$105 million at June 30, 2003, March 31, 2003, December 31, 2002 and September 30, 2002. Loans held for sale are accounted for at lower of aggregate cost or market value, with valuation changes included as adjustments to gain from mortgage loans.

⁽²⁾ Represents loans to builders for the purpose of financing the acquisition, development and construction of single-family residences for sale.

⁽³⁾ Represents construction loans made directly to the intended occupant of a single-family residence.