



DAVID C. WITTIG
Chairman of the Board,
President and Chief Executive Officer

January 26, 2001

Mr. Frank J. Becker
Becker Investments, Inc.

REDACTED

Dear Frank,

In our meeting, we discussed the idea of an amendment to the split-dollar insurance agreement to clarify the ability of the executive to sell back to the company the proceeds without losing the potential upside opportunity if the stock goes up.

The total amount of the "minimum" for Carl and me was expensed by the company in 1997 in the amount of \$18.58 million. We are entitled to sell the insurance proceeds back to the company today and receive those funds.

Under the terms of the employment agreement, upon a triggering event such as a change in control, the executive is entitled to the amount up to the "base amount," an aggregate of \$6.19 million. Further, the maximum amount would be required to be deposited in a Rabbi Trust until paid to the executive, an aggregate of \$12.38 million. Any accrued and unused interest amount would be returned to the company.

Attached is a chart reflecting the percentage of the split dollar which would be paid out based on both the stock price and the date (for total return purposes). If the stock increased by 10% per year, the full amount would vest in July, 2006.

The proposed clarifying amendment would allow the executive to sell the insurance proceeds back to the company – a right which he has today; but, would allow him to still have the opportunity to retain the "upside" if the stock price increases.

If you have any questions about this, please let me know.

Sincerely,

enclosure

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