



For Immediate Release
October 25, 2006

SALARIES FOR SECURITY-CLEARED PROFESSIONALS INCREASE SINCE THE FIRST QUARTER OF 2006

Des Moines, IA – October 25, 2006 – ClearanceJobs.com, the leading Internet-based job board for professionals with U.S. government security clearances, today announced the results of its most recent Security Clearance Jobs Salary Survey. According to the study, security-cleared professionals earn an average of \$67,429, an increase of 2 percent from the first quarter of 2006. Additionally, these professionals are earning an average of 24 percent more than their non-security-cleared counterparts.

Key findings of the survey include:

- Salaries for the lowest level Department of Defense-issued clearance, Confidential, had the greatest gain this quarter, with the average salary rising 13.5 percent to \$52,000
- The average salary in the Washington D.C. metro area declined nearly ten percent since the first quarter to \$73,428
- Security cleared professionals in Iraq continue to be rewarded with higher than average pay, as salaries rose 6.4 percent to \$98,387 this quarter
- Security-cleared women narrowed the salary gender gap by 3.75 percent since the first quarter, but they still earn approximately 12 percent less than their male counterparts
- IT management positions top the list of highest paying job titles with security-cleared IT executives earning \$111,578 and security-cleared project managers earning \$99,322

"With candidates in short supply, the increasing demand for U.S. workers with active security clearances continues to fuel higher than average salaries," said Evan Lesser, director and founder of ClearanceJobs.com. "However the market of over-inflated earnings does show some signs of softening as the average salary in Washington D.C., the region with the highest number of security-clearance jobs per capita, dropped ten percent since the first quarter, and the average salaries for the highest level Department of Energy, National Security Agency and Central Intelligence Agency-issued clearances also showed slight declines."

Candidates with higher level clearances continued to earn larger salaries than their lower level cleared counterparts. Professionals with DOE and NSA/CIA-issued clearance levels earned \$101,000 and \$88,359 respectively. However these clearances experienced declines of 1.5 percent and 4.7 percent, while lower-level clearances saw strong gains in the last quarter. Professionals with lower level Confidential clearances saw salary increases of 13.5 percent to \$52,000 in the third quarter.

"With the supply of candidates holding high-level clearances always on the decline, companies are more likely to hire candidates with lower-level clearances and then 'upgrade' them to the required higher clearance level once they've settled into a position," continued Mr. Lesser.

Although salaries in the Washington D.C. metro area (D.C., Maryland and Virginia) fell ten percent this quarter, these local security-cleared professionals still continued to be paid more than their counterparts in other areas of the country. Surveyed candidates in Maryland, Virginia, and D.C. reported average yearly salaries of \$78,422, \$76,500 and \$73,428 respectively. Pennsylvania security-cleared professionals showed the strongest gains this quarter and reported earnings of \$76,451. However, security-cleared professionals in Iraq showed the greatest gains in salary, with increases of 6.4 percent to \$98,387.

The survey also found that the gap in pay between men and women continued to narrow this quarter. Security-cleared women reported earning \$60,833, or an increase of 4.5 percent, while men reported only a .07 percent increase in salary to \$68,887.

According to the survey, security-cleared candidates that pass Counter-Intelligence or Lifestyle Polygraphs earn an average of 14 percent or \$11,000 more per year than candidates without one. On average, candidates with a Lifestyle Polygraph earn \$82,189, up 2.3 percent from the last quarter, while candidates with a Counter-Intelligence polygraph earn \$71,086, up 2.7 percent.

Users can visit <http://clearanceJobs.com/salary> for the full survey results, including reports and analysis on salaries by clearance level, by polygraph level, highest paying locations, highest paying jobs, and details on the salary gender gap.

Data for the Security Clearance Jobs Salary Survey Report was collected from over 2,175 security-cleared professionals registered on ClearanceJobs.com between January 21, 2006 and September 30, 2006.

About ClearanceJobs.com

ClearanceJobs.com is the leading Internet-based job board dedicated to matching job seekers that hold an active security clearance to the best hiring companies searching for new employees. Authorized U.S. government contractors and their representatives utilize the secure service to quickly and easily locate candidates with specific security clearance requirements to fill open jobs. ClearanceJobs.com is owned by Dice Inc, the leading provider of specialized career sites and career fairs for technology, engineering and security-cleared professionals. Dice is an approved government supplier with a 16-year history of leadership in online technology recruiting. For more information, please visit <http://www.clearancejobs.com>.

Media Contact Information:

Jennifer McCullam
Financial Dynamics
jennifer.mccullam@fd.com
212-850-5600