



Capital Market Days

# Nokia Capital Market Days Schedule 4<sup>th</sup> and 5<sup>th</sup> November, 2004

Ulla James, VP Investor Relations

# Thursday, November 4, 2004



Capital Market Days

9:00-9:15	Opening Remarks	Jorma Ollila, Chairman and CEO
9:15-9:45	Mobile Phones	Olli-Pekka Kallasvuori, EVP and GM, MP
9:45-10:05	Multimedia	Pekka Rantala, SVP M Marketing
10:05-10:25	Enterprise Solutions	Mary McDowell, SVP and GM, ES
10:25-10:45	Networks	Sari Baldauf, EVP and GM, NET
10:45-11:15	Panel Q&A	All presenters above
11:15-12:45	Buffet Lunch – Exhibition Open	
12:45-13:15	Winning with the Customer	Pekka Ala-Pietilä, President
13:15-13:45	Technology Strategy	Pertti Korhonen, SVP and CTO
13:45-14:15	Break – Exhibition Open	
14:15-14:45	Financial Strategy	Rick Simonson, CFO
14:45-15:30	Summary	Jorma Ollila, Chairman and CEO
15:30-16:30	Panel Q&A All presenters	
16:30-17:00	Break / Exhibition Open	
17:00-19:00	Management Hosted Cocktails & Hors D'oeuvres	

# Friday, November 5, 2004



8:00-9:00 Breakfast Buffet

Capital Market Days

9:00-15:00 5 concurrent sessions @ 50 minutes; Boxed lunch served at 11:40 AM

EMEA Handsets

Robert Andersson, SVP, EMEA

APAC Handsets

Urpo Karjalainen, SVP, APAC

India Networks

Ashish Chowdhary, NET India

China Handsets

Colin Giles, SVP, China

North America Handsets

Tim Eckersley, SVP, Nokia America

Latin America Handsets

Maurizio Angelone, SVP, Latin America

CDMA

Larry Paulson, VP, Product Marketing, CDMA

Enterprise Solutions

Barry Issberner, VP Marketing, ES

Networks

Rene Svendsen-Tune, SVP, Networks

Mobile Software

Antti Vasara, VP, Technology Platforms

Wireless Technology

Seppo Aaltonen, Director, Wireless Technology Marketing

Productization

Soren Petersen, SVP, Strategy & Business Development, MP

Sourcing

Jean-Francois Baril, SVP, Sourcing

Mobile TV (DVB-H)

Kari Lehtinen, Director, IPDC Americas

# Forward-looking statements

Capital Market Days

*It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding: A) the timing of product and solution launches and deliveries; B) our ability to develop, implement and commercialize new products, solutions and technologies; C) expectations regarding market growth, developments and structural changes; D) expectations and targets for our results of operations; E) the outcome of pending and threatened litigation; and F) statements preceded by "believe," "expect," "anticipate," "foresee", "target" or similar expressions are forward-looking statements. Because these statements involve risks and uncertainties, actual results may differ materially from the results that we currently expect. Factors that could cause these differences include, but are not limited to: 1) developments in the mobile communications industry and the broader mobility industry, including the development of the mobile software and services market, as well as industry consolidation and other structural changes; 2) timing and success of the introduction and roll out of new products and solutions; 3) demand for and market acceptance of our products and solutions; 4) the impact of changes in technology and the success of our product and solution development; 5) the intensity of competition in the mobility industry and changes in the competitive landscape; 6) our ability to control the variety of factors affecting our ability to reach our targets and give accurate forecasts; 7) pricing pressures; 8) the availability of new products and services by network operators and other market participants; 9) general economic conditions globally and in our most important markets; 10) our success in maintaining efficient manufacturing and logistics as well as the high quality of our products and solutions; 11) inventory management risks resulting from shifts in market demand; 12) our ability to source quality components without interruption and at acceptable prices; 13) our success in collaboration arrangements relating to technologies, software or new products and solutions; 14) the success, financial condition, and performance of our collaboration partners, suppliers and customers; 15) any disruption to information technology systems and networks that our operations rely on; 16) our ability to have access to the complex technology involving patents and other intellectual property rights included in our products and solutions at commercially acceptable terms and without infringing any protected intellectual property rights; 17) developments under large, multi-year contracts or in relation to major customers; 18) the management of our customer financing exposure; 19) exchange rate fluctuations, including, in particular, fluctuations between the euro, which is our reporting currency, and the US dollar, the UK pound sterling and the Japanese yen; 20) our ability to recruit, retain and develop appropriately skilled employees; 21) our ability to implement our new organizational structure; and 22) the impact of changes in government policies, laws or regulations; as well as 23) the risk factors specified on pages 12 to 21 of the company's Form 20-F for the year ended December 31, 2003 under "Item 3.D Risk Factors."*

**NOKIA**