



Business Review Day Asia Pacific Region

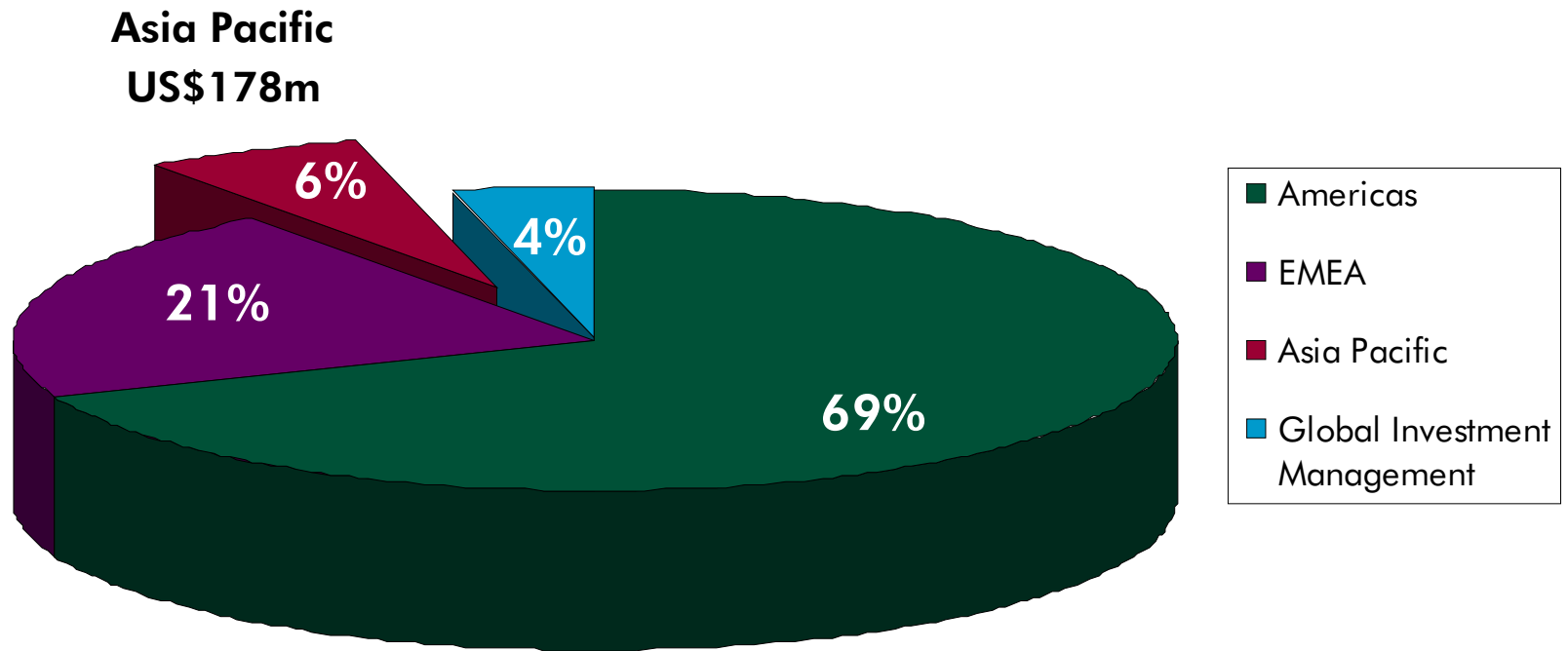
May 17, 2006

Rob Blain
President, Asia Pacific

100 A CENTURY OF SERVICE
1906 | 2006

CBRE
CB RICHARD ELLIS

2005 Asia Pacific % of Total Revenues



Asia Pacific Business Activity 2005

- 62 offices, up from 58 in 2004*
- 4,500 employees in 12 countries*
- Total Transaction Value (Leasing & Sales) in 2005 was US\$8.5 billion
- Property & Facilities Management was 238 million sq.ft.*

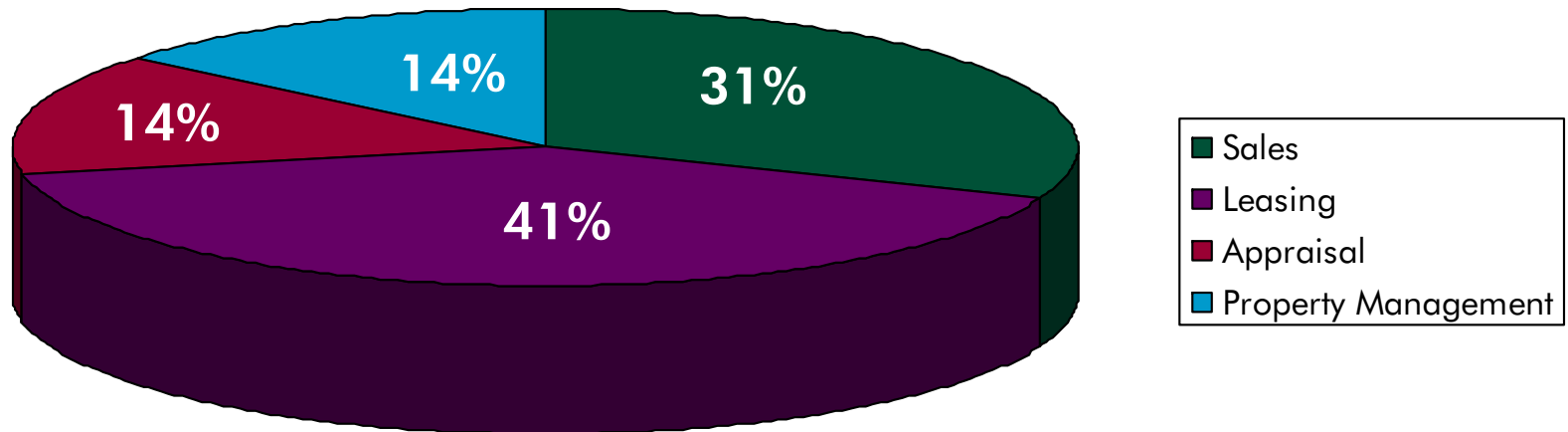
* includes affiliate and partner company statistics

Asia Pacific – Primary Offices



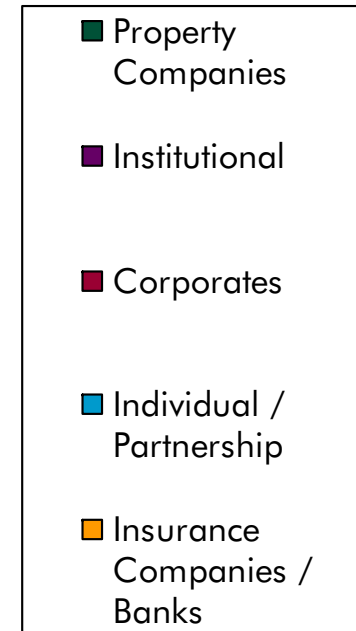
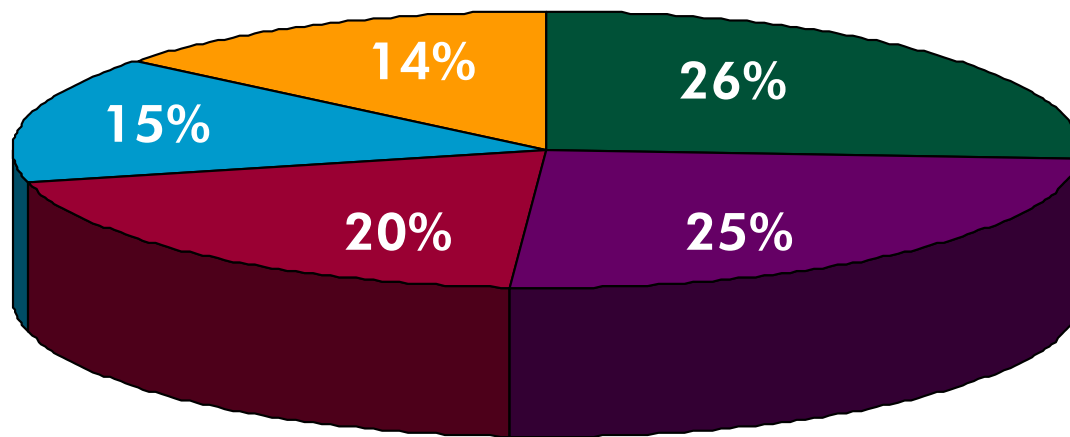
Asia Pacific 2005 Revenue

By Business Line



Asia Pacific 2005 Revenue

By Client Type



2005-2006 Asia Pacific Acquisitions



2006 Case Studies – Asia Pacific

- PROPERTY:** 233 Castlereagh Street,
Sydney
- VENDOR:** Leightons and Lend Lease
Real Estate Partners (Joint
owners)
- DESCRIPTION:** Extensively refurbished 31
story office tower located
in the mid town precinct
of Sydney CBD. Sold for
approximately US\$90
million
- German investor participation



2006 Case Studies – Asia Pacific

- PROPERTY:** Sydney Office Portfolio
(4 properties)
- VENDOR:** Deka (Germany)
- DESCRIPTION:** Four prime Sydney CBD assets are being offered on an exclusive basis. Total consideration of approximately US\$600 million
- CBRE acted as buyers' agent on the acquisition in 2003-2004, and are now the exclusive disposition agent for the portfolio.



2006 Case Studies – Asia Pacific

- PROPERTY:** ICC Tower, Hong Kong
- DEVELOPER :** Sun Hung Kai Properties
- APPOINTMENT:** Joint Leasing Agent
- DESCRIPTION:** This will be the tallest building in Hong Kong; 118 stories with a total gross floor area of 2 million sq.ft.
- The first phase will be completed in Q4 2007.
- Property being marketed to multinational companies.



2006 Case Studies – Asia Pacific

- PROPERTY:** One Raffles Quay, Singapore
- DEVELOPER :** Raffles Quay Asset Management
- APPOINTMENT:** Joint Leasing Agent
- DESCRIPTION:** 1.3 million sq.ft. Grade A office building.
- RESULT:** 90% pre-let to tenants such as Deutsche Bank, UBS, ABN, Societe Generale, Ernst & Young and Barclays Capital.
- The Deutsche Bank deal (280,000 sq.ft.) is the largest leasing deal ever transacted in Singapore.



Asia's Top Three Markets

- Japan
 - Improving occupancy market fueled by revived economic activity
 - Mature investment market given renewed impetus due to J-REITs and income-oriented equity funds
- India
 - In the midst of opening up, regulatory environment still immature
- China
 - Abundance of opportunities
 - Yields still high
 - Market transparency improving

Growth Opportunities – Asia Pacific

- Regional Investment Transactions - Funds
- Landlord & Corporate Tenant Representation
- Consultancy & Advisory for Major Regional / Global clients
- Industrial & Logistics
- Private Clients

Growth Opportunities – Asia Pacific

- Selective Mergers & Acquisitions to Broaden Regional Platform
- Institutional Investment Advisory
- Asset Management
- Capital Markets Team
- REIT Advisory