

Consolidated Statements of Cash Flows

(in millions of dollars)

| for the years ended December 31, | 2013 | 2012 | 2011 |
|--|----------------|----------|----------|
| Cash Provided by (Used in) Operating Activities | | | |
| Net earnings | \$ 8,850 | \$ 9,154 | \$ 8,879 |
| Adjustments to reconcile net earnings to operating cash flows: | | | |
| Depreciation and amortization | 882 | 898 | 993 |
| Deferred income tax (benefit) provision | (28) | (248) | 15 |
| Asset impairment and exit costs, net of cash paid | 288 | 26 | 11 |
| Cash effects of changes, net of the effects from acquired companies: | | | |
| Receivables, net | (449) | (398) | (251) |
| Inventories | (1,413) | (728) | (36) |
| Accounts payable | 103 | 10 | 199 |
| Income taxes | (331) | 638 | 231 |
| Accrued liabilities and other current assets | 1,880 | (183) | 691 |
| Pension plan contributions | (150) | (207) | (535) |
| Other | 503 | 459 | 332 |
| Net cash provided by operating activities | 10,135 | 9,421 | 10,529 |
| Cash Provided by (Used in) Investing Activities | | | |
| Capital expenditures | (1,200) | (1,056) | (897) |
| Investments in unconsolidated subsidiaries | (1,418) | (6) | (36) |
| Purchase of businesses, net of acquired cash | — | — | (80) |
| Other | (62) | 70 | (19) |
| Net cash used in investing activities | (2,680) | (992) | (1,032) |

See notes to consolidated financial statements.

| for the years ended December 31, | 2013 | 2012 | 2011 |
|--|-----------------|----------|----------|
| Cash Provided by (Used in) Financing Activities | | | |
| Short-term borrowing activity by original maturity: | | | |
| Net issuances (repayments) — maturities of 90 days or less | \$(1,099) | \$ 1,515 | \$ (968) |
| Issuances — maturities longer than 90 days | 2,000 | 603 | 921 |
| Repayments — maturities longer than 90 days | (849) | (1,220) | (179) |
| Long-term debt proceeds | 7,181 | 5,516 | 3,767 |
| Long-term debt repaid | (2,738) | (2,237) | (1,483) |
| Repurchases of common stock | (5,963) | (6,525) | (5,372) |
| Issuances of common stock | — | 1 | 75 |
| Dividends paid | (5,720) | (5,404) | (4,788) |
| Purchase of subsidiary shares from noncontrolling interests | (703) | (2) | (3) |
| Other | (324) | (347) | (308) |
| Net cash used in financing activities | (8,215) | (8,100) | (8,338) |
| Effect of exchange rate changes on cash and cash equivalents | (69) | 104 | (312) |
| Cash and cash equivalents: | | | |
| (Decrease) Increase | (829) | 433 | 847 |
| Balance at beginning of year | 2,983 | 2,550 | 1,703 |
| Balance at end of year | \$ 2,154 | \$ 2,983 | \$ 2,550 |
| Cash paid: Interest | \$ 978 | \$ 986 | \$ 963 |
| Income taxes | \$ 3,999 | \$ 3,420 | \$ 3,366 |