

Item 8. Financial Statements and Supplementary Data.

Consolidated Statements of Earnings

(in millions of dollars, except per share data)

for the years ended December 31,	2019	2018	2017
Revenues including excise taxes	\$ 77,921	\$ 79,823	\$ 78,098
Excise taxes on products	48,116	50,198	49,350
Net revenues	29,805	29,625	28,748
Cost of sales	10,513	10,758	10,432
Gross profit	19,292	18,867	18,316
Marketing, administration and research costs (Notes 18, 21 & 22)	8,695	7,408	6,647
Amortization of intangibles	66	82	88
Operating income	10,531	11,377	11,581
Interest expense, net (Note 14)	570	665	914
Pension and other employee benefit costs (Note 13)	89	41	78
Earnings before income taxes	9,872	10,671	10,589
Provision for income taxes (Note 11)	2,293	2,445	4,307
Equity investments and securities (income)/loss, net	(149)	(60)	(59)
Net earnings	7,728	8,286	6,341
Net earnings attributable to noncontrolling interests	543	375	306
Net earnings attributable to PMI	\$ 7,185	\$ 7,911	\$ 6,035
Per share data (Note 10):			
Basic earnings per share	\$ 4.61	\$ 5.08	\$ 3.88
Diluted earnings per share	\$ 4.61	\$ 5.08	\$ 3.88

See notes to consolidated financial statements.