

Dear Shareholder

6 July 2001

**CAPITAL GAINS TAX -  
WESTRALIAN FARMERS CO-OPERATIVE LIMITED -  
PRE-20 SEPTEMBER 1985 STOCKHOLDERS**

This letter only applies to Westralian Farmers Co-operative Limited (Co-op) stockholders **who acquired their Co-op stock before 20 September 1985**. Stockholders were advised in documentation sent to them in March 2001 that they would not incur any capital gains tax on the exchange of their Co-op stock for Wesfarmers Limited shares under the recent Wesfarmers group simplification plan.

They were advised, however, that the new Wesfarmers Limited shares they received in exchange for their Co-op stock would be subject to the application of the capital gains tax provisions when they are sold in the future.

That simplification plan was approved at special meetings of stakeholders held in April and, subsequently you were sent a statement which shows the number of Wesfarmers Limited shares issued to you in exchange for your Co-op stock.

**Capital gains tax on Wesfarmers shares**

With regard to the Wesfarmers Limited shares issued to you in exchange for your Co-op stock, the cost base for capital gains tax purposes of these new shares is determined by reference to the market value of the Co-op stock at the time of exchange. Wesfarmers believes that the price of Wesfarmers Limited shares at the close of business on the Australian Stock Exchange on 23 April 2001, being \$22.00 per share, is a reasonable approximation of this value.

Capital gains tax on these shares may only be incurred when (and if) you dispose of them.

When you dispose of the Wesfarmers shares issued in exchange for Co-op stock, the cost base is used to determine whether you have incurred a gain or loss for capital gains tax purposes at the time of that disposal.

**Retain this letter**

**This information has been prepared by Wesfarmers to assist shareholders. Please retain this letter with your other taxation records and contact your accountant or taxation adviser if you have any doubts about how to deal with it.**

Yours faithfully

P J JOHNSTON  
SECRETARY