

# 2007 Investor Fact Sheet

#### **EXECUTIVE MANAGERS**

Pat Moore, Chairman/CEO Steve Klinger, President/COO Chuck Hinrichs, SVP & CFO

### 2006 STATISTICAL HIGHLIGHTS

### Paperboard & pulp production:

(thousand tons)

■ Liner	4,658
■ Medium	2,744
■ SBS	313
■ Kraft	199
■ Pulp	564

### **Corrugated container shipments:**

■ Billion square feet ...... 80.0

### Recycled volume:

• Thousand tons ...... 6,74

### **2006 NORTH AMERICAN FACILITIES**

### Paperboard & pulp:

- 18 paperboard mills
- 1 pulp mill

### **Corrugated container:**

- 99 corrugated
- 24 sheet plants
- 5 sheet feeders
- 5 contract packaging
- 8 other

### Recycling:

- 23 collection
- 12 sales offices

# 2007 PAPERBOARD & PULP CAPACITY

(thousand tons):	
■ Liner/Medium	7,566
■ SBS/SBL	313
■ Kraft	208
■ Puln	550

## **INVESTOR RELATION CONTACTS**

### Iohn Haudrich

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Headquarters 150 N. Michigan Ave Chicago, IL 60601

Administrative office Six CityPlace Dr, 10th Floor Creve Coeur, MO 63141 Smurfit-Stone Container Corporation's (Nasdaq: SSCC) innovative packaging solutions help its customers to grow their businesses and profits. As North America's premier packaging company, Smurfit-Stone is the industry's leading integrated manufacturer of paperboard and paper-based packaging. Smurfit-Stone also is one of the world's largest paper recyclers. The company has led the industry in safety performance every year since 2001 and conducts its business in compliance with the environmental, health and safety principles of the American Forest & Paper Association. Smurfit-Stone operates in over 180 locations and employs approximately 25,200 people.

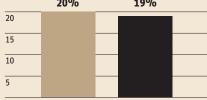
## Vision

Smurfit-Stone will be the safest and most profitable company in its industry.

### North American Market Share

Containerboard ■ Corrugated Containers

25
20%
19%



### SSCC 2006 Net Sales: \$7.2 Billion

95% Containerboard and Corrugated Containers 5% Recycling.....



### 2006 Containerboard Production



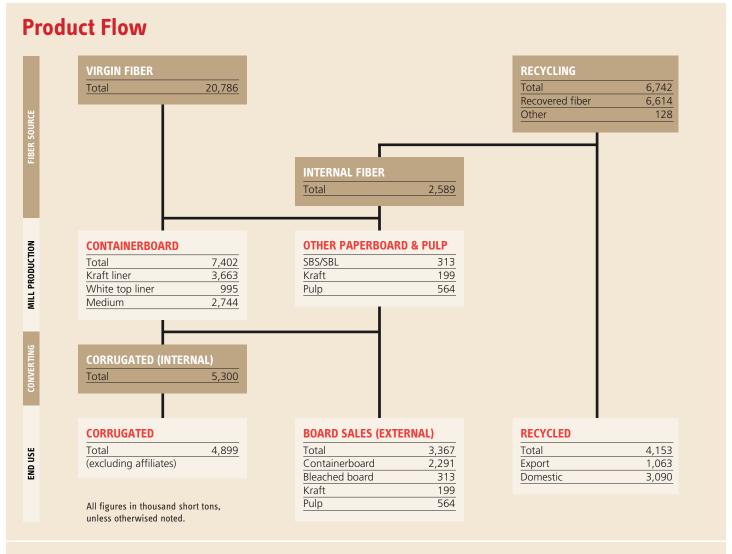
## 2006 Corrugated Container Sales by Category

# **Financial Highlights**

(IN MILLIONS, EXCEPT SHARE DATA)	2006	2005	2004	2003	2002
Net sales	\$7,157	\$6,812	\$6,716	\$6,146	\$6,025
Adjusted EBITDA (as defined below)	707	605	775	715	962
Net income (loss) available to common stockholders	(71)	(339)	(57)	(208)	54
Diluted earnings per common share	(0.28)	(1.33)	(0.23)	(0.85)	0.22
Total reported debt	3,634	4,571	4,498	4,807	4,990
Net cash provided by operating activities	265	221	273	162	503
Capital Expenditures	274	276	219	212	207

See the fact book for a reconciliation of adjusted EBITDA, which is a non-GAAP financial measure.





# **Market Trends**

