



Photo: Open Road Tolling (ORT)

Network Centric Systems

Colin Schottlaender, President

Network Centric Systems (NCS), with 2007 sales of \$4.2 billion, is a leading provider of networked systems and net-centric integration to military, federal and civil customers worldwide. In 2007, NCS achieved significant increases in sales, operating profits and return on invested capital while finishing the year with a backlog of \$5.1 billion.

These business results reflect strength across all NCS product lines. In particular, continued high demand for netted reconnaissance and fire control systems in response to the war in Iraq and Afghanistan was a major factor in NCS's performance. During the year, NCS was selected as the mission systems integrator for the

Navy Multiband Terminal program, which has a combined potential value over its lifetime in excess of \$1.0 billion for development and production, which helped solidify Raytheon's market position in satellite communications. Additionally, program wins in command and control systems continue to highlight the business's integration capability.

NCS also made significant progress in developing its security and transportation solutions product line. Opportunities in these adjacent markets are expected to drive future growth, both domestically and internationally.